



City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:		File No.:		Item Type:				1 st Reading	2 nd Reading
12/17/2025		25-503		<input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other		Ordinance Reading		N/A	N/A
						Public Hearing		<input type="checkbox"/>	<input type="checkbox"/>
						Advertising Required		<input type="checkbox"/>	<input type="checkbox"/>
						Quasi-Judicial:		<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):		Account Balance (\$):				Funding Source:		Project Number:	
\$390,000		\$3,080,700				4410-564030		N/A	
Contract Required:		P.O. Required:		RFP/RFQ/Bid Number:		Sponsor Name:		Department:	
<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	110223-LEG Refuse Collection Vehicle with Related Equipment, Accessories, and Services		Marlon Lobban, Director		Public Works	
Strategic Plan Focus Areas:									
<input type="checkbox"/> Fiscal Stability		<input checked="" type="checkbox"/> Resident Services		<input type="checkbox"/> Public Safety		<input checked="" type="checkbox"/> Infrastructure & Mobility		<input type="checkbox"/> Economic Development & Affordable Housing	
Implementation Timeline:									
Estimated Start Date: 12/17/2025						Estimated End Date: 9/30/2026			

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING THE PURCHASE OF SIDELOADER TRUCK FROM ENVIRONMENTAL PRODUCTS GROUP, INC. UTILIZING SOURCEWELL CONTRACT 110223-LEG IN A NOT-TO-EXCEED AMOUNT OF THREE HUNDRED, NINETY THOUSAND DOLLARS (\$390,000); AND PROVIDING FOR AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

The purpose of this item is to request City Commission's approval of the attached resolution authorizing the purchase of a replacement automated residential refuse truck (replacing unit #1252) from Environmental Products Group, Inc. utilizing Sourcewell contract 110223-LEG in an amount not-to-exceed \$390,000 and to execute all related documents to effectuate the purchase.

Background:

Unit 1252, a 2017 model year side loader, has reached the end of its operational lifecycle. Replacement is necessary to prevent service interruptions and to maintain an appropriate level of service for residents. The Fleet Replacement Plan provided for this side loader to be replaced this fiscal year.

Current Situation:

Staff seeks to utilize the agreement between Sourcewell and Labrie Environmental Group USA Inc. (Refuse Collection Vehicles with Related Equipment, Accessories, and Services) No.: 110223-LEG. The initial term of the Sourcewell contract runs from December 22, 2023, through December 28, 2027. Labrie Environmental Group USA Inc. selected Environmental Products Group, Inc. to conduct business in the state of Florida. Sourcewell, a municipal contracting agency, allows government entities to cooperatively procure equipment and services at discounted rates.

The City has a hybrid combination of residential refuse collection vehicles, some rented and some owned. The City will keep this hybrid model to keep costs of rentals in check. We have two rentals and four owned side loaders.

The City was provided with an opportunity to purchase a vehicle that another organization had ordered but later decided not to purchase. It provides immediate availability at a reduced cost, saving the City of Hallandale Beach over \$15,000. These trucks are used by the City every day during the week, every week of the year, making it essential that the City maintains a fleet in proper working order to service residents at all times.

Why Action is Necessary:

Pursuant to Code of Ordinances, in accordance with Procurement Code Section 23-5 Competitive procurement required; Procurement Mechanisms, (3) Cooperative Purchasing. Includes a variety of arrangements whereby two or more public entities have the opportunity to purchase from the same supplier or multiple suppliers using a single competitive procurement mechanism. Furthermore, Section 23-9, Award, (e) The City Manager may award procurements within the delegated spending authority. All other procurements, except emergency procurements, require commission approval for award.

Cost Benefit:

The City of Hallandale Beach routinely leverages cooperative purchasing agreements to maximize cost efficiencies and realize savings that would otherwise be difficult for a municipality of our size to obtain independently. In alignment with this strategy, the City has elected to purchase one new automated residential refuse truck from Environmental Products Group, Inc., utilizing Sourcewell cooperative contract #110223-LEG (Exhibit 2). This approach ensures competitive pricing, streamlined procurement, and supports the timely acquisition of an essential refuse collection asset.

PROPOSED ACTION:

The City Commission considers the attached Resolution.

ATTACHMENT(S):

Exhibit 1 – Resolution
Exhibit 2 – Sourcewell Cooperative Contract #110223-LEG
Exhibit 3 – RFP – Refuse Vehicles 110223
Exhibit 4 – EPG ASL Quote Sourcewell 110223

Prepared By: Thomas Goodman III

Thomas Goodman III
Fleet Manager

Reviewed By: Marlon Lobban

Marlon Lobban
Director of Public Works

Reviewed By: Noemy Sandoval

Noemy Sandoval
Assistant City Manager