

September 30th, 2024

Captain Raul Rivera
Hallandale Beach Police Department
400 S. Federal Highway
Hallandale Beach, FL 33009

Contract – School Crossing Guard Services

Captain Rivera:

Please accept this letter as a request to change our current bill rate for school crossing guard services. Our company has provided school crossing guard services for the City of Hallandale Beach since 2007. We have not increased our rate during contract terms and have provided a cost-effective program proven through several RFP awards.

We received a minimum wage increase in September 2022, for our current contract. Since then, Florida minimum wage has gone from \$11.00 per hour to \$13.00 per hour and we can no longer cover payroll expenses at the current bill rate. September 30th, 2023, Florida minimum wage raised to \$12.00 per hour and September 30th, 2024, Florida minimum wage raised to \$13.00 per hour.

Please let me know if the City would like to maintain the contract – School Crossing Guards Services at the proposed bill rate of \$18.94 per hour. This maintains our current mark up of 1.4569 added to \$13.00 per hour. The increase will be going toward employee wages and not company profit. This bill rate will be for the 2024-2025 school year to be effective September 30th, 2024, through September 30th, 2025.

Our team takes great pride in knowing we provide the city with an exceptional school crossing guard program with 100% safety record and look forward to continuing these services. Please confirm the City's position on accepting the increased bill rate to cover the mandated Florida minimum wage increase.

We appreciate your prompt attention to this request.

Sincerely,



Sharron Cook
Branch Manager-School Crossing Guard Services