



City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:	File No.:	Item Type:	1 st Reading	2 nd Reading	
4/15/2026	26-068	<input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other	Ordinance Reading	N/A	N/A
			Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
			Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
			Quasi-Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):	Account Balance (\$):		Funding Source:	Project Number:	
\$455,022 \$111,551 \$ 48,300 \$ 25,843	\$1,819,100 \$144,900 \$48,300 \$42,000		4410-564030 5050-564010 7240-549531 4401-564010	N/A	
Contract Required:	P.O. Required:		RFP/RFQ/Bid Number:	Sponsor Name:	Department:
<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	091521-NAF Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories		Marlon Lobban, Director	Public Works
Strategic Plan Focus Areas:					
<input type="checkbox"/> Fiscal Stability	<input checked="" type="checkbox"/> Resident Services	<input checked="" type="checkbox"/> Public Safety	<input checked="" type="checkbox"/> Infrastructure & Mobility	<input type="checkbox"/> Economic Development & Affordable Housing	
Implementation Timeline:					
Estimated Start Date: 4/15/2026			Estimated End Date: 9/30/2026		

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING UTILIZATION OF SOURCEWELL COOPERATIVE PURCHASING AGREEMENT WITH 72 HOUR LLC D/B/A NATIONAL AUTO FLEET GROUP TO PURCHASE FOURTEEN (14) VEHICLES FROM AUTHORIZED DEALER ALAN JAY AUTOMOTIVE MANAGEMENT INC. FOR A NOT TO EXCEED AMOUNT OF SIX HUNDRED, FORTY THOUSAND, SEVEN HUNDRED AND SIXTEEN DOLLARS (\$640,716) AND DISPOSE OF THE REPLACED VEHICLES IN ACCORDANCE WITH THE CITY'S SURPLUS PROPERTY POLICIES AND APPLICABLE LAWS; AND PROVIDING AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

The purpose of this agenda item is to request approval from the City Commission for the attached resolution authorizing the purchase of fourteen (14) vehicles from Alan Jay Automotive Management Inc. through Sourcewell Contract No. 091521-NAF, in an amount not to exceed \$640,716. The resolution further authorizes the appropriate City officials to execute all related documents necessary to effectuate the purchase of the 14 vehicles and to dispose of the replaced vehicles in accordance with the City's surplus property policies and applicable laws.

Background:

The Fleet Department has implemented a strategic replacement plan designed to balance total cost of ownership with the operational reliability of fleet assets. This plan evaluates key factors including vehicle age, utilization rates, maintenance history, and anticipated surplus value in the secondary market. Based on this comprehensive analysis, the vehicles requested for replacement have been approved for FY26.

In addition to replacement units, this round of vehicle acquisition includes five new assets approved as part of the FY2026 budget. Three vehicles will support the Department of Sustainable Development and Public Safety, providing necessary resources for newly established positions in code compliance and animal control. One vehicle will support increased staffing within the Transportation and Mobility Department. Finally, one vehicle will be assigned to the Parks Maintenance Department to support the Assistant Director position hired last year.

Current Situation:

The vehicles approved in the FY2026 budget and requested for purchase are listed below:

Unit No.	Department	Vehicles Being Replaced:	Replacement Cost
1226	1610	2015 Dodge Caravan	\$40,866
1209	3290	2015 Ford F250	\$57,855
1247	3510	2016 Chevrolet Silverado 1500	\$48,620
1113	4111	2013 Ford F250	\$47,957
1208	4111	2015 Ford F250	\$60,812
1055	4610	2012 Ford F150	\$46,963
1109	4610	2013 Ford F250	\$54,109
1110	4610	2015 Ford F250	\$48,760
1206	4610	2015 Ford F250	\$48,760
		Additions to Fleet – New in FY2026:	
New	4401	Chevrolet Trail Blazer	\$25,843
New	5050	Chevrolet Trail Blazer	\$25,843
New	5050	Chevrolet Trail Blazer	\$25,843
New	5050	Ford F150 with animal control insert	\$59,865
New	7240	Ford F150	\$48,620

		Total	\$640,716
--	--	-------	-----------

Staff seeks to utilize the agreement between Sourcewell and 72 Hour LLC dba National Auto Fleet Group (Cars, trucks, vans, SUVs, cab chassis, and other vehicles) No.: 091521-NAF. The initial term of the Sourcewell contract ran from November 4, 2021, through November 8, 2025. On May 30, 2025, the first renewal period was exercised and provided a new expiration date of November 8, 2026. National Auto Fleet Group selected Alan Jay Automotive Management, Inc to conduct business in the State of Florida. Sourcewell, a municipal contracting agency, allows government entities to cooperatively procure equipment and services at discounted rates. By leveraging Sourcewell's cooperative pricing, the City ensures competitive costs and streamlined procurement, enabling staff to respond quickly and effectively to emerging needs.

Why Action is Necessary:

Pursuant to Code of Ordinances, in accordance with Procurement Code Section 23-5 Competitive procurement required; Procurement Mechanisms, (3) Cooperative Purchasing. Includes a variety of arrangements whereby two or more public entities have the opportunity to purchase from the same supplier or multiple suppliers using a single competitive procurement mechanism. Furthermore, Section 23-9, Award, (e) The City Manager may award procurements within the delegated spending authority. All other procurements, except emergency procurements, require commission approval for award.

Cost Benefit:

The City of Hallandale Beach routinely leverages cooperative purchasing agreements to maximize cost efficiencies and realize savings that would otherwise be difficult for a municipality of our size to obtain independently. In alignment with this strategy, the City has elected to purchase these 14 vehicles from Automotive Management, Inc., utilizing Sourcewell cooperative Contract #091521-NAF. This approach ensures competitive pricing, streamlined procurement, and supports the timely acquisition of essential public safety assets.

Replacing fleet vehicles on a timely, lifecycle-based schedule provides both operational and financial benefits by minimizing total cost of ownership rather than simply delaying capital expenditures. As vehicles age, maintenance and repair costs increase nonlinearly, downtime becomes more frequent, and reliability declines—leading to reduced productivity, service disruptions, and higher indirect labor costs. Newer vehicles also offer improved fuel efficiency, lower emissions, and enhanced safety features, which can reduce liability exposure and align with sustainability goals. From a cost-benefit perspective, while deferring replacement may appear to generate short-term savings, it often results in higher cumulative costs due to escalating repairs, emergency replacements, and inefficiencies. A structured replacement program allows the City to better forecast capital needs, take advantage of warranties and favorable procurement cycles, and optimize resale or salvage value, ultimately delivering a more predictable and cost-effective fleet management strategy.

PROPOSED ACTION:

The City Commission considers the attached Resolution.

ATTACHMENT(S):

Exhibit 1 – Resolution

Exhibit 2 – Ordinance No. 2025-011

Exhibit 3 – Sourcewell Contract 091521-NAF

Exhibit 4 – Sourcewell Pricing 2026 091521-NAF Extension

Exhibit 5 – Vehicle Quotes

Prepared By: Thomas Goodman

Thomas Goodman III
Fleet Manager

Reviewed By: Marlon Lobban

Marlon Lobban
Public Works Director

Reviewed By: Noemy Sandoval

Noemy Sandoval
Assistant City Manager