



4409 Oakwood Drive | Chattanooga, TN 37416

December 10, 2025

Rob Lowery
Procurement Assistant Director
City of Hallandale Beach
400 S. Federal Highway
Hallandale Beach, FL 33009

RE: *Confirmation of Pricing, Terms, and Conditions Extension — Town of Pembroke Park RFP 12-473-14*

To Whom It May Concern:

Blue Line Solutions, LLC (“Blue Line”) hereby confirms that it will extend to the City of Hallandale Beach the same pricing, terms, and conditions as provided in the Town of Pembroke Park – RFP 12-473-14, “Creation and Implementation for a Speed Camera Enforcement Program in School Zones Only.” This includes, without limitation, the “Article 4: Compensation and Method of Payment” provisions outlined in the executed agreement with the Town of Pembroke Park, specifically:

Revenue Sharing:

Blue Line agrees to utilize the same revenue-sharing structure defined in Article 4, which states that the Contractor and the Town shall split collected fines in accordance with the revenue proposal in Exhibit B, subject to Florida Statutes §316.1896 and Town Code §22-100, as amended.

Contractor Fee:

Blue Line will collect the fifteen-dollar (\$15.00) fee per incident as described in the Pembroke Park contract before remitting the remaining revenue balance to the City.

Issuance and Collection Responsibilities:

Blue Line will perform all activities relating to issuance and collection of citations, consistent with the Pembroke Park contract requirements and remit all remaining funds to the City of Hallandale Beach after deduction of the authorized fee.

Compliance With Applicable Law:

All payments and remittances shall be governed by the Florida Prompt Payment Act (Part VII, Chapter 218, Florida Statutes) and any applicable municipal or state requirements, consistent with the Pembroke Park agreement.

Article 3: Term and Termination:

The language required to comply with "...this Agreement shall begin upon issuance of first payable citation" that will be provided in an addendum as:

The Photo Enforcement Services Agreement (the "Agreement") previously entered into on _____ day of _____, 2025, by and between Blue Line Solutions, LLC. (BLS), a Tennessee corporation with offices at 4409 Oakwood Drive, Chattanooga, TN 37416 (herein "BLS"), and the City of Pembroke Park, identifies the official "Start Date" as 10th day of October 2025.

Blue Line Solutions is fully prepared to provide the same scope of services, operational model, pricing, and contractual terms to the City of Hallandale Beach as those established under the Town of Pembroke Park RFP 12-473-14.

Should the City require any additional documentation, certifications, or a draft agreement mirroring the Pembroke Park contract, Blue Line Solutions will gladly provide such materials upon request.

Thank you for your consideration. We look forward to supporting the City of Hallandale Beach in enhancing roadway safety through automated speed enforcement in school zones.

Sincerely,



Mark Hutchinson
Founder & CEO