



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

DATE: June 10, 2025

TO: Igor Colmenares – Project Manager
City of Hallandale Beach

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

FROM: Donna-Ann Knapp, Small Business Development Manager
Office of Economic and Small Business Development

SUBJECT: Citywide Bus Shelter Improvement – HALL-005 (Surtax)

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondent's compliance with the CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE goal for this project: 30%

Met the CBE Requirements:

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
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FG Construction, LLC (Prime)

J&D Concrete Works Corp.	CBE	30%
	Total	30%

C&I Construction and Design, Inc. (Prime)

Praing Associates, Inc.	CBE	30%
	Total	30%

Did not meet the CBE Requirements:

Arango Billboard & Construction Co. (Prime)	Non-CBE	0%
		0%

Did not meet the CBE Requirements, continued:

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
East Coast Builders and Developers Corp. (Prime)	Non-CBE	100%
		<hr/> 100%

CBE Compliance Comments:

FG Construction Services and C&I Construction and Design, Inc provided Letter(s) of Intent (LOIs) with their respective solicitation responses that meet the assigned CBE goal and are, therefore, compliant with the solicitation's CBE Program requirements.

Arango Billboard & Construction Co., LLC, provided an Application for Evaluation of Good Faith Efforts form and attached an email correspondence sent to different CBEs inquiring about their interest in participating in this solicitation. The vendor was given three (3) business days to provide further documentation of all good faith efforts made to meet the goal.

Arango Billboard & Construction Co., failed to provide further documentation of its good faith efforts to meet the goal within the three (3) day period.

Section 1-81.5 (d) (2) of the Broward County Business Opportunity Act (the Act) as amended, considers the following to be taken under consideration when determining a bidder's good faith efforts in terms of demonstrating maximum effort to meet CBE participation goals:

- a. Soliciting through activities such as attendance at pre-bid meetings, advertising, or written notices the interest of certified CBEs that have the ability and capacity to perform the contract work
- b. Identifying the portions of the contract that could be reasonably performed by a CBE in order to increase the likelihood that CBE goals will be achieved.
- c. Providing each interested CBE with adequate information about the plans, specifications and requirements of the contract in a timely manner.
- d. Negotiating in good faith with each interested CBE.

Citywide Bus Shelter Improvement – HALL-005 (Surtax) CBE Compliance Evaluation

OESBD has determined that Arango Billboard & Construction Co did not meet the quality, quantity and extent of the required good faith efforts to meet the goal for this solicitation in accordance with Section 1.81.5 (d) (2) of the Broward County Business Opportunity Act, as amended. Arango Billboard & Construction Co is deemed non-compliance with the CBE requirements of the solicitation.

East Coast Builders and Developers Corp. provided an LOI as a Prime, planning to self-perform as a CBE firm, with its solicitation response. However, at the time of the review, East Coast Builders was not CBE-certified. The vendor was given three (3) days to provide LOIs, executed with CBE firms, that meet the established goal or provide documentation of its good faith efforts to meet the goal.

East Coast Builders and Developers Corp, failed to provide LOIs or documentation of its good faith efforts to meet the goal within the three (3) day period. Arango Billboard & Construction Co is therefore non-compliant with the CBE program requirements of the solicitation.

cc: Maribel Feliciano, Assistant Director, OESBD
Laurina Gause, Small Business Development Specialist, OESBD