



Hallandale Beach
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City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:		File No.:	Item Type:		1 st Reading	2 nd Reading
11/20/2024		24-476	<input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other	Ordinance Reading	N/A	N/A
				Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
				Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
				Quasi-Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):		Account Balance (\$):		Funding Source:	Project Number:	
\$200,000		1,285,475.00		3320W-552060	N/A	
Contract/P.O. Required		RFP/RFQ/Bid Number:		Sponsor Name:	Department:	
<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	City of St Augustine Contract PW2020-02F		Jeff Odoms, Director	Public Works	
Strategic Plan Focus Areas:						
<input type="checkbox"/> Fiscal Stability	<input checked="" type="checkbox"/> Resident Services	<input checked="" type="checkbox"/> Public Safety	<input checked="" type="checkbox"/> Infrastructure & Mobility	<input type="checkbox"/> Economic Development & Affordable Housing		
Implementation Timeline:						
Estimated Start Date: 10/1/2024				Estimated End Date: 9/30/2027		

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING UTILIZATION OF THE CITY OF ST. AUGUSTINE’S CONTRACT RFB NO. 24052 TO PURCHASE LIQUID SODIUM HYPOCHLORITE FROM VENDOR ODYSSEY MANUFACTURING COMPANY IN THE TOTAL NOT TO EXCEED AMOUNT OF SIX HUNDRED THOUSAND DOLLARS (\$600,000) THROUGH FISCAL YEAR 2026-27; AND PROVIDING AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

Staff seeks City Commission approval of the attached Resolution authorizing the City Manager to purchase liquid sodium hypochlorite utilizing Contract RFB No. 24052 between the City of St. Augustine and Odyssey Manufacturing Company in the total not to exceed amount of \$600,000 for Fiscal Year 2024 - 2025 through Fiscal Year 2026 –

2027, and to execute all related documents necessary to effectuate the purchase of liquid sodium hypochlorite.

Background:

The consumption of Sodium Hypochlorite has been steadily increasing for the past 4 years. This is due to the increase in the City’s water demand due to growing housing/business developments. Furthermore, the City has been, and will be treating, more water through the Membrane Plant as the Lime Plant is being phased out. This switch will increase the use of liquid sodium hypochlorite needed to produce the chloramines needed for disinfecting the water in the distributions system. The following values detail the amount spent on liquid sodium hypochlorite during the four (4) years.

<u>Fiscal Year</u>	<u>Volume</u> (Gallons)	<u>Amount Spent</u>
2021	66,984	\$37,511
2022	79,946	\$66,755
2023	82,549	\$86,676
2024	72,560	\$112,468

On August 2, 2023, via Resolution No. 2023-106, the City Commission of the City of Hallandale Beach approved the purchase of liquid sodium hypochlorite from Odyssey Manufacturing Company (“Odyssey”) utilizing RFB No. PW2020-02F awarded by the City of St. Augustine (Exhibit 2). The original term of the Agreement between the City of St. Augustine and Odyssey began on October 1, 2019, and after four (4) one-year renewals, expired on September 30, 2024.

The City of St. Augustine issued Bid No. 24052; and, on August 13, 2024, awarded a contract with Odyssey commencing October 1, 2024, and shall expire on September 30, 2027. The Agreement may be renewed by mutual and written consent of the City of St. Augustine and Odyssey for up to two (2) terms of up to three (3) consecutive years for each term (Exhibit 3). Given the demonstrated ability by Odyssey to meet the requirements of the previous contract and the consistency in cost, Staff recommend utilizing this Agreement between the City of St. Augustine and Odyssey.

Current Situation:

With the commissioning of Production Well 9, the City’s chlorine demand has increased due to a higher ammonia content of the raw water being treated. This is beneficial as it allows for better chloramine residual in the distribution system. Furthermore, the agreement’s extension includes a price increase of approximately 3.2%, raising the cost from \$1.55 per gallon to \$1.60 per gallon. Staff projects that the expenditures for FY 2024-2025 through Fiscal Year 2026-2027 expenditure will not exceed \$600,000.

Why Action is Necessary:

Pursuant to Chapter 23, Section 23-8 Exception to Bid Requirements, (6) Bids and Contracts from Other entities, and Section 23-9 Cooperative Purchasing, the City Manager is authorized to procure all supplies, materials, equipment, and services from other governmental units, when the best interests of the City would be served subject to

the requirement that any purchase in excess of \$50,000 requires City Commission approval.

Cost Benefit:

Utilizing the piggyback Agreement between the City of St. Augustine and Odyssey has been beneficial to the City of Hallandale Beach. The cost of chemicals, in general, is very volatile and subject to rapid increases. The only other competitor in the region, Allied Universal, has shown approximately 50% increase in prices. In addition, Odyssey has 12.5% by weight of chlorine in their sodium hypochlorite while Allied only has 12% by weight, indicating that the City gets more chlorine from Odyssey than we would from the Allied product. The competitively bid Agreement with Odyssey also includes a cost adjust clause based upon the CPI, ensuring any cost increase is tied to the overall marketplace and not arbitrary or unjustified.

PROPOSED ACTION:

The City Commission considers the attached Resolution.

ATTACHMENT(S):

- Exhibit 1 – Proposed Resolution
- Exhibit 2 – RFB 24052 – City of St. Augustine
- Exhibit 3 – Contract No. 24052 Award

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Reviewed By: Noemy Sandoval
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Assistant City Manager