

CITY OF HALLANDALE BEACH, FLORIDA
MEMORANDUM

DATE: September 11, 2025

TO: Michel Michel, Police Chief

CC: Note: All parties below will only receive the award information memorandum via email.
Dr. Jeremy Earle, City Manager
Noemy Sandoval, Assistant City Manager
Terence Thouez, Deputy Chief
Raul Rivera, Police Captain

FROM: Andrea Lues, Procurement Director *Andrea Lues*

SUBJECT: **AWARD INFORMATION MEMORANDUM BID # FY 2024-2025-28 GOLDEN ISLES
SAFE NEIGHBORHOOD DISTRICT (GISND) UNARMED SECURITY GUARD SERVICES**

This project continues to be under a Cone of Silence. There is to be no communication with any of the firms until the date and time of the City Commission meeting when the award or rejection of the solicitation will be made.

If you have any questions on any of the items below, please make sure you contact the Procurement Director immediately for clarification.

Due to the size of the documents for this Project the following documents have been saved in the Department Folders (X:)/ Common Folder/Procurement Bid Name:

- Thirty-Eight (38) Bids received in response to this Bid
- Award Information Memorandum
- Bid Tabulation All Firms Sheet
- Bid Tabulation Tiebreak Sheet
- ITB Solicitation
- Addendum # 1 - # 2
- City Clerk's List of Proposing Bid Opening Report
- Word version of the Agreement released with the Bid

Responsive Firms (From Lowest Bid Total to Highest Bid Total)

TOTAL PROTECTION SOLUTION LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,007,400.00*		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

*Tiebreaker: To determine the lowest bidder because the 'Five Year Total' are the same, the lowest 'Year One Total' criteria is tiebreak determiner. The 'Year One Total' for TOTAL PROTECTION SOLUTION LLC is \$183,960.00. The 'Year One Total' FIRST CLASS SECURITY ACADEMY & SERVICES LLC is \$201,480.00.

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FIRST CLASS SECURITY ACADEMY & SERVICES LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,007,400.00*		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

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WORLDDELITESECURITY, LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,029,300.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

EAGLE SECURITY SERVICES INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,040,250.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

NATION SECURITY SERVICES LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,068,019.20		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

GRANDIS PROTECTIVE SERVICES, LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,077,480.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

PUBLIC SAFETY INTERNATIONAL, INC. dba PSI SECURITY AND INVESTIGATIONS	Bid Amount		Variances	Legal Proceedings	References
	\$1,100,256.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

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SUNSHINE PROTECTION LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,116,900.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

SECURITY ALLIANCE, LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,127,850.00		None	Included	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

BRIGHT LIGHT SECURITY SERVICES LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,130,040.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

REGIONS SECURITY SERVICES, INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,148,260.80		None	Included	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

AGMA SECURITY SERVICE INC	Bid Amount		Variances	Legal Proceedings	References
	\$1,153,692.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

DELTA FIVE SECURITY, LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,175,154.00		None	Included	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

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CORNWALL SECURITY GROUP LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,182,600.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

TRIDENT GROUND PROTECTION, LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,197,754.80		None	Included	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

FOUR KNIGHTS SECURITY AND PROTECTION INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,215,450.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

UNITED AMERICAN SECURITY, LLC submitted as Gardaworld Security Services	Bid Amount		Variances	Legal Proceedings	References
	\$1,231,568.40		Included	None	Pending
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

UNITED GLOBAL SECURITY LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,244,358.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

TRUMAN SECURITY CORP	Bid Amount		Variances	Legal Proceedings	References
	\$1,270,200.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

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SFM SECURITY SERVICES, INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,270,287.60		None	Included	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

PALAMERICAN SECURITY INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,279,222.80		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

DYNAMIC INTEGRATED SECURITY, INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,284,829.20		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

INTERNATIONAL PROACTIVE SECURITY INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,295,253.60		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

CHOICE ONE PROTECTION LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,312,510.80		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

ARON SECURITY, INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,323,285.60		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

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F.I.R.S.T TEAM SECURITY AGENCY LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,330,906.80		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

ST. MORITZ SECURITY SERVICES, INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,337,214.00		None	Included	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

KENT SECURITY SERVICES, INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,458,890.40		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

APS PROTECTION, INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,468,176.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

ALK GLOBAL SECURITY SOLUTIONS FL LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,519,334.40		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

MARC SECURITY SERVICES LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,552,272.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

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PRO-SECUR INC submitted as Gloval Pro-secur	Bid Amount		Variances	Legal Proceedings	References
	\$1,763,037.60		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

Non-Responsive Firms

Firm	Explanation of Non-Responsiveness
BLUE SHIELD SECURITY & PROTECTION INC	The Projects provided for MQR # 3 are not within the specified date range of 2020-2025.
CHI-ADA CORPORATION	MQR # 2 LICENSE is not active, status shows "APPLICATION INCOMPLETE".
GADUUDOW GUARD SERVICES, LLC	MQR # 2 LICENSE is expired.
GREENLIGHT VENTURES LLC	MQR # 2 LICENSE was not provided and could not be verified.
GTOPSS	MQR # 2 LICENSE is expired.
RETAIL PROTECTIVE SERVICE LLC	Firm did not submit on the required Bid Price Sheet.

Timeline of Bid

Release Date of Bid – July 31, 2025:

The release notice for the Bid was sent to over seven hundred (700) vendors including, vendors from the City's Vendor list and pertinent vendors that have a City Business Tax License to operate in the City.

The Bid was also advertised on:

- Hallandale Beach Chamber of Commerce website,
- City's website,
- DEMANDSTAR.com/Euna OpenBids,
- Miami Minority Business Development Agency Business Center,
- U.S. Small Business Administration,
- Broward County Community Relations and Outreach Section Office of Economic and Small Business Development.

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Non-Mandatory Pre-Bid Meeting – August 13, 2025:
Fifteen (15) firms attended the Pre-Bid Meeting.

Last Day for Questions for this project – August 14, 2025 by 5:00 PM

Responses Due – September 3, 2025 by 11:00 AM

Duties and Responsibilities

The Project Manager is responsible for preparing the agenda cover memo for recommendation of award of contract to the City Commission.

To make the determination for award of contract to the lowest responsive and responsible Firm, the Project Manager and Department Director must review the following:

- a) All the information provided for this Project through this award information memorandum.
- b) The Director and the Project Manager must review the variances and legal proceedings to make the determination that they recommend the vendor as they deem the bidder responsible. Responsible is defined by the Procurement Code as: Responsible bidder means a person who has the capability in all respects to perform fully the contract requirements, and integrity and reliability which will assure good faith performance. If the Director has any questions and/or wishes to discuss variances and/or legal proceedings a meeting can be called with the appropriate Department, that being Procurement, City Attorney and Risk Manager, to discuss and provide clarifications.
- c) *Reference Forms.* Review the references provided for the Firm that is recommended for award of contract prior to bringing a recommendation for award to the City Commission.
- d) Ensure the recommended responsive, responsible firm can:
 - i. Perform the services outlined in the RFP/Bid based on the Minimum Qualification Requirements (MQRs) of the document and/or addenda, as applicable.
 - ii. Can perform the scope of work as requested by the RFP/Bid.
 - iii. Can perform the work as stated in the Bid for the prices submitted and ensure there are no irregularities and/or concerns with Firm's proposed prices.
 - iv. The Bid Price Sheet submitted must be awarded as Proposed.

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Rejection of Responses to the Bid

If the Bid is to be rejected, an agenda item must be prepared for the rejection. This is in accordance with Procurement Code Section 23-12, (4) Rejection of Bids.

Agenda Process

Please follow the City Clerk's Agenda process for the timeline and documents that are required. Please see the City Clerk's page, [here](#).

Attendance of recommended Firm(s) to the City Commission meeting

The Procurement Department will invite the recommended Firm(s) to the City Commission meeting if requested by the Department Director and/or the Project Manager. You must email the Procurement Director if the Firm(s) are to be invited and advise of the date of the City Commission Meeting.

Agreement Negotiation and Execution

This solicitation was released with the City Form Agreement. This agreement must be used by the department for contract execution. The agreement can be found, as detailed above, in the City Common Folder.

The Project Manager and the Department Director may proceed with contract negotiations after the Resolution for recommendation of award of contract has been executed.

The Project Manager is to fill out the Agreement with the pertinent information and proceed with coordinating the execution of the agreement, from the awarded firm to the City Manager through the City Attorney's office.