



## City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:	File No.:	Item Type:	1 <sup>st</sup> Reading	2 <sup>nd</sup> Reading	
<b>12/4/2024</b>	<b>24-485</b>	<input checked="" type="checkbox"/> <b>Resolution</b> <input type="checkbox"/> <b>Ordinance</b> <input type="checkbox"/> <b>Other</b>	Ordinance Reading	<b>N/A</b>	<b>N/A</b>
			Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
			Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
			Quasi-Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):		Account Balance (\$):	Funding Source:	Project Number:	
<b>\$124,682.41</b>		<b>\$1,073,294.00</b>	<b>1610-554050</b>	<b>N/A</b>	
Contract/P.O. Required		RFP/RFQ/Bid Number:	Sponsor Name:	Department:	
<input checked="" type="checkbox"/> <b>Yes</b>	<input type="checkbox"/> <b>No</b>	<b>NASPO ValuePoint Carahsoft Contract #AR2472</b>	<b>Tristan Lattibeaudiere, CIO</b>	<b>Innovation Technology</b>	
Strategic Plan Focus Areas:					
<input type="checkbox"/> <b>Fiscal Stability</b>	<input type="checkbox"/> <b>Resident Services</b>	<input type="checkbox"/> <b>Public Safety</b>	<input checked="" type="checkbox"/> <b>Infrastructure &amp; Mobility</b>	<input type="checkbox"/> <b>Economic Development &amp; Affordable Housing</b>	
Implementation Timeline:					
Estimated Start Date: 10/1/2024			Estimated End Date: 9/15/2026		

**SHORT TITLE:**

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA AUTHORIZING UTILIZATION OF NASPO VALUEPOINT COOPERATIVE CONTRACT WITH CARAHSOFT FOR CYBERSECURITY OPERATIONS SOLUTIONS IN A TOTAL AMOUNT NOT TO EXCEED ONE HUNDRED, TWENTY-FOUR THOUSAND, SIX HUNDRED, EIGHTY TWO DOLLARS AND FORTY-ONE CENTS (\$124,682.41); AND PROVIDING FOR AN EFFECTIVE DATE.**

**STAFF SUMMARY:**

**Summary:**

This agenda item seeks City Commission approval to continue to utilize R2 Unified Technologies, through Carahsoft an industry-leader for the city’s cybersecurity operations solutions in an amount not to exceed \$124,682.41 under the NASPO ValuePoint contract number AR2472. R2 Unified

Technologies is a leading provider through Carahsoft of cloud-native cybersecurity solutions that focus on delivering managed detection and response services to organizations of all sizes.

**Background:**

The Innovation Technology Department is the department in charge of the procurement of all software, hardware, maintenance, and renewal services Citywide including cybersecurity enhancements. The Innovation Technology Department would like to retain R2 Unified Technologies Arctic Wolf product services for cyber-security.

Arctic Wolf products provide cybersecurity as an essential part of state and local government’s work to protect organizations’ data from unauthorized access. Their services leverage a combination of advanced threat intelligence, AI-driven analytics, and expert human analysis to identify, investigate, and respond to cyber threats in real-time. This approach helps to mitigate potential risks before they escalate into major security incidents.

**Current Situation:**

The Innovation Technology Department is requesting authorization to piggyback the NASPO ValuePoint Cooperative Purchasing Contract Carahsoft Technology Corporation contract number AR2472, contract period 10/14/2016 through 09/15/2026 to issue a purchase order to R2 Unified Technologies Arctic Wolf product for a total not to exceed \$124,682.41 in order to provide cyber security services Citywide from January 1, 2025 to January 1, 2026.

<b>R2 Unified Technologies</b>	<b>FY 2023-2024</b>	<b>FY 2024-2025</b>
Quoted Coverage Terms	01/2024 to 01/2025	01/2025 to 01/2026
Arctic Wolf Managed Detection and Response Renewal	\$ 116,728.04	\$ 124,682.41
Total Cost per Fiscal Year	\$ 116,728.04	\$ 124,682.41

The City of Hallandale Beach has undergone a significant transformation in its cybersecurity posture through the engagement of Arctic Wolf product cybersecurity services. Recognizing the escalating threat landscape and the need for advanced protection, the city would like to embark on a partnership with R2 Unified Technologies to bolster its cybersecurity defenses.

Given the current situation, where cyber threats remain a persistent concern for organizations across the world, the Innovation Technology Department would like to utilize R2 Unified Technologies for the City’s cybersecurity solution under the NASPO ValuePoint Carahsoft contract number AR2472 term ending on September 15, 2026. Other Cities have expressed their confidence in Arctic Wolf’s product and the ability to deliver consistent, reliable, and effective cybersecurity protection.

The NASPO ValuePoint Cooperative Purchasing Contract (formerly WSCA-NASPO) provides the highest standard of excellence in public cooperative contracting. Carahsoft Technology Corporation is a trusted government IT solution provider that partners with various vendors that sells IT hardware, software cybersecurity enhancements and consulting to federal, state, and

local governments. Carahsoft holds state, city, county, and technology specific contracts to accelerate procurement for government agencies.

**Why Action is Necessary:**

Pursuant to Chapter 23, Section 23-8 Exception to Bid Requirements, (6) Bids and Contracts from Other entities, and Section 23-9 Cooperative Purchasing, the City Manager is authorized to procure all supplies, materials, equipment, and services from other governmental units, when the best interests of the City would be served subject to the requirement that any purchase in excess of \$50,000 requires City Commission approval.

**Cost Benefit:**

Implementing and maintaining an in-house 24/7 security operation can be financially demanding. R2 Unified Technologies Arctic Wolf product managed services offer a cost-effective alternative, reducing the burden of hiring, training, and retaining a large cybersecurity team while still providing comprehensive protection. Based on these alignments, the Innovation Technology Department will continue to procure R2 Unified Technologies services as an essential component to enhance our cybersecurity framework.

**PROPOSED ACTION:**

The City Commission considers the attached Resolution.

**ATTACHMENT(S):**

- Exhibit 1 - Proposed Resolution
- Exhibit 2 - R2 Unified Technologies Arctic Wolf Product Quote R2UQ16364
- Exhibit 3 - NASPO ValuePoint Carahsoft Contract Number AR2472
- Exhibit 4 - Carahsoft NASPO Catalog (A-L) - Arctic Pricelist

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