



## City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:	File No.:	Item Type:	1 <sup>st</sup> Reading	2 <sup>nd</sup> Reading	
<b>4/15/2026</b>	<b>26-080</b>	<input checked="" type="checkbox"/> <b>Resolution</b> <input type="checkbox"/> <b>Ordinance</b> <input type="checkbox"/> <b>Other</b>	Ordinance Reading	<b>N/A</b>	<b>N/A</b>
			Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
			Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
			Quasi-Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):	Account Balance (\$):		Funding Source:	Project Number:	
<b>\$170,379</b>	<b>\$184,415</b>		<b>1610-564060</b>	<b>I2608</b>	
Contract Required:	P.O. Required:		RFP/RFQ/Bid Number:	Sponsor Name:	Department:
<input type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<b>RFP 25-26-05 COHB EMERGENCY OPERATIONS CENTER (EOC) UPGRADE</b>		<b>Sean Justice, CIO</b>	<b>Innovation Technology</b>
Strategic Plan Focus Areas:					
<input type="checkbox"/> <b>Fiscal Stability</b>	<input type="checkbox"/> <b>Resident Services</b>	<input type="checkbox"/> <b>Public Safety</b>	<input checked="" type="checkbox"/> <b>Infrastructure &amp; Mobility</b>	<input type="checkbox"/> <b>Economic Development &amp; Affordable Housing</b>	
Implementation Timeline:					
Estimated Start Date: 5/1/2026			Estimated End Date: 7/30/2026		

**SHORT TITLE:**

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AWARING REQUEST FOR PROPOSAL (RFP) #FY 2025-2026-05 COHB EMERGENCY OPERATIONS CENTER (EOC) UPGRADE TO AVI-SPL LLC AS THE HIGHEST RANKED FIRM, IN AN AMOUNT NOT TO EXCEED ONE HUNDRED, SEVENTY THOUSAND, THREE HUNDRED AND SEVENTY-NINE DOLLARS (\$170,379); AND PROVIDING FOR AN EFFECTIVE DATE.**

## **STAFF SUMMARY:**

### **Summary:**

This agenda seeks City Commission approval to award RFP 25-26-05 COHB Emergency Operations Center (EOC) Upgrade to AVI-SPL LLC as the highest ranked firm, in an amount not to exceed \$170,379. Staff further requests Commission approval authorizing the City Manager and City Attorney to negotiate and execute an agreement for a not to exceed amount of \$170,379.

### **Background:**

The Innovation Technology Department is the Department in charge of the procurement of all software, hardware, maintenance and renewal services Citywide including audiovisual enhancements. The City of Hallandale Beach has made it a priority to advance its municipal infrastructure and public service delivery, with a particular focus on strengthening the technology within its Emergency Operations Center (EOC).

Recognizing the critical role of dependable, state-of-the-art audiovisual (AV) solutions in emergency management, the City has conducted comprehensive assessments of its AV and communications systems across council chambers, public safety facilities, and community venues. These evaluations have underscored the value of AV enhancements in supporting rapid decision-making, real-time information sharing, and overall safety during emergency situations.

### **Current Situation:**

Currently, the Emergency Operations Center and other municipal facilities are operating with outdated audiovisual and communications equipment. The existing systems do not fully support the City's needs for real-time collaboration and information dissemination, particularly in high-stress situations that require rapid coordination. Upgrading to advanced AV solutions will address these gaps by providing reliable technology that enhances operational effectiveness and supports the City's commitment to public safety and transparency.

On December 9, 2025, the City published RFP 25-26-05 COHB Emergency Operations Center (EOC) Upgrade. After evaluating responses to the RFP, staff requests Commission approval to award to AVI-SPL LLC as the highest ranked firm.

### **RFP Statistics and Timeline:**

#### **Release Date of the RFP – December 9, 2025:**

The release notice for the RFP was sent to over thirteen hundred (1,300) vendors including vendors from the City's Vendor list and pertinent vendors that have a City Business Tax License to operate in the City.

The RFP was also advertised on:

- Hallandale Beach Chamber of Commerce website,
- City’s website,
- DEMANDSTAR.com/Euna OpenBids,
- Miami Minority Business Development Agency Business Center,
- U.S. Small Business Administration,
- Broward County Community Relations and Outreach Section Office of Economic and Small Business Development.

**Non-Mandatory Pre-Proposal Conference and Site Visit – December 17, 2025:**

Nine (9) firms attended the Pre-proposal Conference and Site Visit.

**Last Day for Questions for this project – December 19, 2025, by 5:00 PM**

**Responses Due – January 13, 2026, by 11:00 AM**

**Evaluation Committee – February 3, 2026**

The Evaluation Committee, appointed by the City Manager, was composed of the following individuals:

- Sean Justice, Chief Information Officer
- Christ Janvier, IT Application Support Analyst
- Jennae Graham, Business Tax & Regulations Manager
- Faline Moeses, Emergency Management Training Coordinator
- Ceylan Carslon, Finance and Budget Manager (CRA)\*

*\*Ceylan Carslon did not participate in the Evaluation Committee meeting.*

**Responsive Firms (in order first highest ranked to lowest ranked)**

<b><u>AVI-SPL LLC*</u></b>	<b><u>Rank</u></b>	<b><u>Evaluation Points</u></b>	<b><u>Variiances</u></b>	<b><u>Legal Proceedings</u></b>
	<b>1</b>	<b>354.7</b>	<b>None</b>	<b>None</b>
	<b><u>MQR 1</u></b>	<b><u>MQR 2</u></b>		
	<b><u>Met</u></b>	<b><u>Met</u></b>		

*\*AVI-SPL included Terms and Conditions in their proposal, ensure to review them accordingly.*

<b><u>GLOBAL SOLUTIONS GROUP, INC.</u></b>	<b><u>Rank</u></b>	<b><u>Evaluation Points</u></b>	<b><u>Variiances</u></b>	<b><u>Legal Proceedings</u></b>
	<b>2</b>	<b>259.2</b>	<b>None</b>	<b>None</b>
	<b><u>MQR 1</u></b>	<b><u>MQR 2</u></b>		
	<b><u>Met</u></b>	<b><u>Met</u></b>		

Staff evaluated the response and determined AVI-SPL LLC to be highest ranked proposer.

This firm is an established industry leader in audiovisual and unified communications solutions, with extensive experience delivering integrated AV infrastructures for municipal environments such as council chambers, public safety facilities, and community spaces.

Their enterprise-grade systems, secure unified communications integration, and scalable, standards-based architecture support operational transparency, strengthen collaboration, and enhance service delivery for the City.

AVI-SPL has a strong track record of supporting municipal operations, including council chambers, public safety facilities, and community spaces. The selected scope of work under Exhibit A with AVI-SPL shall not exceed a total cost of \$170,379.00.

**Why Action is Necessary:**

Pursuant to Code of Ordinances, in accordance with Procurement Code Section 23-5, Competitive procurement required, Procurement Mechanisms. (a) Except as otherwise indicated herein, all purchases of and contracts for equipment, supplies and contractual services in excess of the delegated spending authority, shall be based on a competitive procurement process. Furthermore, Section 23-9 Award, (e) The City Manager may award procurements within the delegated spending authority. All other procurements, except emergency procurements, require commission approval for award.

**Cost Benefit:**

The proposed engagement with AVI-SPL will yield significant cost savings by reducing the need for frequent repairs and maintenance associated with the City's outdated audiovisual systems. Investing in modern AV technology will streamline operations, allowing staff to collaborate more effectively and respond faster during emergencies, thereby minimizing downtime and enhancing overall productivity. Additionally, improved AV solutions will support better information dissemination and transparency, which can reduce errors and miscommunication, ultimately leading to more efficient service delivery and greater community trust.

Upgraded AV infrastructure will also future proof the City's operations, ensuring that technology remains relevant and scalable as needs evolve. These improvements will support Hallandale Beach's commitment to operational excellence and public safety, providing a strong return on investment through enhanced reliability and reduced long-term costs.

**PROPOSED ACTION:**

The City Commission considers the attached Resolution.

**ATTACHMENT(S):**

- Exhibit 1 – Resolution
- Exhibit 2 – Award Information Memorandum RFP 25-26-05 COHB EOC Upgrade
- Exhibit 3 – Summary Rating Sheet 25-26-05
- Exhibit 4 – COHB and AVI-SPL Agreement
- Exhibit 5 – AVI-SPL Audiovisual Proposal
- Exhibit 6 – AVI-SPL Scope of Work Cost Proposal
- Exhibit 7 – RFP 25-26-05 COHB Emergency Operations Center (EOC) Upgrade

