



City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:		File No.:	Item Type:		1 st Reading	2 nd Reading
2/5/2025		24-566	<input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other	Ordinance Reading	N/A	N/A
				Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
				Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
				Quasi-Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):		Account Balance (\$):		Funding Source:	Project Number:	
\$1,310,466 (\$436,822 per year)		Various account Balances as allocated in FY25 and future appropriations in FY26 and FY27		Various account Balances as allocated in FY 2025-2026	N/A	
Contract/P.O. Required		RFP/RFQ/Bid Number:		Sponsor Name:	Department:	
<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	OMNIA Partners Information Technology Products and Services Contract No. 2024056-02		Tristan Lattibeaudiere, CIO	Innovation Technology	
Strategic Plan Focus Areas:						
<input checked="" type="checkbox"/> Fiscal Stability		<input type="checkbox"/> Resident Services	<input type="checkbox"/> Public Safety	<input type="checkbox"/> Infrastructure & Mobility	<input type="checkbox"/> Economic Development & Affordable Housing	
Implementation Timeline:						
Estimated Start Date: 2/5/2025				Estimated End Date: 9/30/2027		

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA AUTHORIZING UTILIZATION OF THE OMNIA PARTNERS COOPERATIVE AGREEMENT NO. 2024056-02 WITH SHI INTERNATIONAL CORPORATION (SHI), TO PURCHASE TECHNOLOGY PRODUCTS AND SERVICES IN AN ANNUAL NOT TO EXCEED AMOUNT OF FOUR HUNDRED, THIRTY-SIX THOUSAND, EIGHT HUNDRED AND TWENTY-TWO DOLLARS (\$436,822) FOR FY 2024-25 THROUGH FY 2026-27; AND PROVIDING FOR AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

The Innovation Technology Department requests approval of the attached resolution to authorize an annual not to exceed amount of \$436,822 for three (3) fiscal years, including fiscal year 2024-2025, fiscal year 2025-2026 and fiscal year 2026-2027 for a maximum total of \$1,310,466 with SHI International Corp. (SHI), utilizing OMNIA Partners Contract number 2024056-02.

Background:

The Innovation Technology Department acquires all citywide cybersecurity solutions, Microsoft Office 365 licenses, Manage Engine Desktop, cloud renewals, and general software and hardware through SHI's OMNIA Contract on an as-needed, ongoing basis. Through the OMNIA Partners contract, SHI offers competitive pricing for the purchase of cybersecurity products, software licenses and renewals, cloud subscriptions, computer equipment, and other peripherals essential for the IT department and other City departments. In summary, SHI's contract with OMNIA Partners streamlines and simplifies the procurement process for the City's technological needs. This arrangement ensures timely delivery and cost-effective solutions for both software licenses and hardware, as well as services related to cyber security and cloud subscriptions.

The Innovation Technology Department facilitates the purchasing of software licenses, cyber security purchases, hardware equipment, services and maintenance services for technology related items across the City. SHI International Corporation (SHI), is a privately owned provider and designated supplier of technology products and services, headquartered in Somerset, NJ. OMNIA Partners is the largest and most trusted cooperative purchasing organization for public sector procurement. They have the nation's two leading cooperative purchasing organizations: National IPA and US Communities under OMNIA Partners Public Sector. The collective buying power of this purchasing cooperative delivers superior value and savings to public agencies nationwide.

Current Situation:

The Innovation Technology Department is requesting the purchase of computer hardware, software, cyber security solutions and other peripherals for the operations of the department, for a term of three (3) years, at an annual estimated cost not to exceed \$436,822, and provides a total not to exceed amount of \$1,310,466 to facilitate the acquisition of technology related purchases from February 5, 2025 through the end of fiscal year 2026-2027. Utilizing-Contract #2024056-02 is necessary to operate City Departments as allocated in the Innovation Technology Departments Annual Budget for each Fiscal Year.

The current term of the OMNIA Partners contract is from July 2, 2024, through July 1, 2028. The contract may be renewed for three (3) additional two (2) year periods through July 1, 2034.

For reference and transparency, actual expenditures for the past three years are shown below.

SHI	2022	2023	2024
Microsoft Office 365	101,529.99	111,912.65	117,526.29
SW Maint. & Support	51,171.80	146,828.28	142,016.70
Expenditure Total	\$ 152,701.79	\$ 258,740.93	\$ 259,542.99

It should be noted that the proposed allocation for fiscal year 2025 to fiscal year 2027 encompasses anticipated purchases for SCADA, cybersecurity, and other related needs, as well as projected renewal increases.

Why Action is Necessary:

Pursuant to Code of Ordinances, in accordance with Procurement Code Section 23-8, Exception to bid requirements, (6) Bids and contracts from other entities, and Section 23-9. Cooperative purchasing, The City Manager is authorized to procure all supplies, materials, equipment and services from other governmental units, when the best interests of the City would be served subject to the requirement that any purchase in excess of \$50,000 requires City Commission approval.

Cost Benefit:

The cost benefit and goal is for the City to allow the Innovation Technology Department to procure technology solutions, software licenses, hardware equipment, cyber security services and maintenance Citywide and negotiate the best products and services, specifically for their needs, allowing savings for the City while implementing best price practice for each purchases.

PROPOSED ACTION:

The City Commission consider the attached resolution.

ATTACHMENT(S):

Exhibit 1 – Resolution

Exhibit 2 – OMNIA Partners I.T. Products and Services Contract #2024056-02

Exhibit 3 – Executive Summary OMNIA Partners 2024056

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Assistant City Manager