



Hallandale Beach
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400 South Federal Hwy
Hallandale Beach, FL 33009
Revised 08072024

City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:		File No.:	Item Type:	1 st Reading		2 nd Reading	
1/8/2025		24-555		<input checked="" type="checkbox"/> Resolution	Ordinance Reading	N/A	
				<input type="checkbox"/> Ordinance	Public Hearing	<input type="checkbox"/>	
				<input type="checkbox"/> Other	Advertising Required	<input type="checkbox"/>	
					Quasi-Judicial:	<input type="checkbox"/>	
Fiscal Impact (\$):		Account Balance (\$):		Funding Source:		Project Number:	
\$97,230		\$100,000		2120-552010		N/A	
Contract/P.O. Required		RFP/RFQ/Bid Number:		Sponsor Name:		Department:	
<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	Bid # FY 2024-2025-03 COHB Police Department Purchase of Glock Firearms and Accessories and Trade-In-Allowance		Chief Michel Michel		Police Department	
Strategic Plan Focus Areas:							
<input type="checkbox"/> Fiscal Stability		<input type="checkbox"/> Resident Services		<input checked="" type="checkbox"/> Public Safety		<input type="checkbox"/> Infrastructure & Mobility	
Implementation Timeline:							
Estimated Start Date: 2/15/2025				Estimated End Date: 9/30/2025			

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA AWARDDING BID # FY 2024-2025-03 TO LOU'S POLICE DISTRIBUTORS, INC. IN AN AMOUNT OF NINETY SEVEN THOUSAND TWO HUNDRED THIRTY (\$97,230) TO PURCHASE GLOCK FIREARMS WITH RED DOT SIGHT TECHNOLOGY, HOLSTERS, AND ACCESSORIES TO REPLACE ALL FULL-SIZE PISTOLS FOR THE POLICE DEPARTMENT; AND PROVIDING AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

This agenda item seeks City Commission's approval to award Bid # FY 2024-2025-03 COHB Police Department Purchase of Glock Firearms and Accessories and Trade-In-Allowance to Lou's Police Distributors, Inc as the lowest responsive bidder, in the amount of \$97,230.

Background:

Staff is seeking approval to purchase 125 new Glock 45 Direct Mill W/ARCO P2 (9MM) pistols (with 3 magazines) with red dot sights, 125 new Safariland Glock 45 GEN5 holsters and required accessories to conduct a complete replacement of all full-size pistols for the Police Department at a cost of \$97,230.

Studies conducted on the use of Red Dot sight technology have demonstrated significant improvements in officer accuracy. When comparing the performance of traditional iron sights with the Red Dot sights, the accuracy of officers increased dramatically, from under 20% with iron sights to over 70% with Red Dot sights. This improvement is attributed to the ease and speed with which officers can acquire and engage targets, as the Red Dot sight provides a clearer, more precise aiming point.

Additionally, the technology not only enhanced accuracy but also resulted in a reduction in the number of rounds needed to hit a target. Because officers are able to engage targets more efficiently, the need for multiple shots is decreased, which could have significant operational and safety benefits. The overall improvement in shooting performance could lead to more effective and safer outcomes in high-pressure situations where every shot counts.

Current Situation:

On October 23rd, 2024, the City issued Invitation to BID # FY 2024-2025-03, City of Hallandale Beach Police Department Purchase of Glock Firearms and Accessories and Trade-In-Allowance. The notice for the Bid was sent to over one hundred thirty (130) vendors including vendors from the City's Vendor list and pertinent vendors that have a City Business Tax License to operate in the City. The Bid was advertised through the Hallandale Beach Chamber of Commerce website, City's website, DEMANDSTAR.com and City and HBCRA Social Media pages. The Bid was also advertised through the Miami Minority Business Development Agency Business Center, the U.S. Small Business Administration, and the Broward County Community Relations and Outreach Section Office of Economic and Small Business Development.

On October 30th, 2024, at 11:00 am, a Non-Mandatory Pre-Bid meeting was held. No firms attended the pre-bid meeting.

The Bid was due on November 21, 2024, and two (2) vendors responded to the

solicitation.

Responsive Firm (From Lowest Bid Total to Highest Bid Total)

LOU'S POLICE DISTRIBUTORS, INC	Bid Amount		Variances	Legal Proceedings	References
	\$97,230.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

LAWMEN'S AND SHOOTER'S SUPPLY, INC	Bid Amount		Variances	Legal Proceedings	References
	\$100,650.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

Staff evaluated the responses and determined that Lou's Police Distributors, Inc. is the responsive and lowest bidder in the final tabulated amount of \$97,230. The total cost for new firearms is \$129,995. The trade-in allowance for existing inventory is \$32,765, with the net cost being \$97,230.

Why Action is Necessary:

Pursuant to Chapter 23, Section 23-4, Competitive Bidding Required, all purchases of and contracts for equipment, supplies and contractual services, when the estimated cost shall exceed \$50,000.00 shall be based on competitive bids. Furthermore, pursuant to Chapter 23, Section 23-6, Award of Contract, the City Manager shall have the authority to recommend to the City Commission award of contracts.

Cost Benefit:

The purchase of the new Glock firearms with the Red Dot sight is going to significantly improve the ease and speed with which officers can acquire and engage targets, as the Red Dot sight provides a clearer, more precise aiming point. It will also decrease the need for multiple shots, which will enhance safety benefits for our officers and the community. The overall improvement in shooting performance could lead to more effective and safer outcomes in high-pressure situations where every shot counts.

PROPOSED ACTION:

The City Commission approves this Resolution.

ATTACHMENT(S):

- Exhibit 1 – Resolution
- Exhibit 2 – BID # FY 2024-2025-03 COHB Police Department Purchase of Glock Firearms and Accessories and Trade-In-Allowance
- Exhibit 3 – Bid Tabulation – BID # FY 2024-2025-03

Exhibit 4 – Award Information Memorandum

Prepared By: Raul E. Rivera
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Captain Support Services

Reviewed By: Terence Thouez
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Deputy Chief

Reviewed By: Michel Michel
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Chief of Police

Reviewed By: Noemy Sandoval
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Assistant City Manager