

# Cost Proposal

## Investment Summary

Prepared For:	Sean Justice City of Hallandale 111 Foster Rd. Hallandale, FL 33009	Prepared By:	Lindsey Mosby
		Date Prepared:	01/08/2026
		Proposal #:	391684-5
		Valid Until:	02/08/2026

**Total Equipment Cost** **\$106,217.60**

Includes cable, connectors, hardware, switches, relays, terminal blocks, panels, etc., to ensure complete and operational system

**Professional Integration Services** **\$49,720.00**

Includes engineering, project management, CAD, on-site installation and wiring, coordination and supervision, testing, checkout, owner training, etc. performed on the Owner's premises. Also includes all fabrication, modification, assembly, rack wiring, programming, warranties, etc., some performed at AVI-SPL. May include disposal of existing equipment where elected.

**Direct Costs** **\$1,029.42**

Includes non equipment or labor costs, such as travel expenses, per diem, lift and vehicle rentals

**General & Administrative** **\$6,438.54**

Includes all G & A expenses: vehicle mileage, shipping and insurance, as applicable

**Services - Room Support and Maintenance** **\$6,972.83**

Includes post-installation support and maintenance options selected for installed rooms

Subtotal	\$170,378.39
Tax	Exempt (*)
<b>Total</b>	<b>\$170,378.39</b>

\* Exemption from sales tax will be recognized only after a valid sales tax exemption certificate or other appropriate documentation of exemption has been provided to and approved by AVI-SPL; otherwise all applicable sales taxes will apply.

**Purchase orders should be addressed to AVI-SPL LLC**

Due to global semiconductor ("chip") shortages and supply chain disruptions pricing quoted in this proposal may change. Installation schedules are subject to current (daily) product availability and may be delayed or postponed.

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## Terms and Conditions

This Proposal together with AVI-SPL's General Terms and Conditions and the applicable Addendum(a) located here and incorporated herein by this reference (collectively the "Agreement") constitutes the entire agreement between AVI-SPL LLC ("Seller", "AVI-SPL", "we", "us", "our") and the buyer/customer identified in the Proposal ("Buyer", "Customer", "Client", "you", "your") with respect to its subject matter and supersedes all prior and contemporaneous agreements, representations and understandings of the Parties, written or oral. By signing below, issuing a valid purchase order for the Services and/or Products specified herein or receiving the Products and/or Services specified herein, whichever occurs first, Buyer acknowledges it has read and agrees to the terms of this Agreement. This Agreement shall not be binding upon Seller until accepted by Buyer as set forth in this Agreement and the earlier of Seller's confirmation in writing of Buyer's order and Seller's performance under the applicable Proposal. Any terms and conditions contained in Buyer's purchase order or any other Buyer-provided documents related to this transaction shall have no effect and are hereby rejected. Notwithstanding anything herein to the contrary, if a master services agreement signed by both Parties is in effect covering the sale of the Services and/or Products that are the subject of this Proposal, the terms and conditions of said agreement shall prevail to the extent they conflict or are inconsistent with this Agreement.

## Billing and Payment Terms

Unless otherwise agreed in writing by Buyer and Seller in the Proposal, the total Proposal price, excluding the price for Stand-alone Services (as defined in this section), shall be billed as follows, subject to continuing credit approval: 50% down payment at time of order, 40% upon delivery at Seller; 10% upon project completion and Buyer sign-off or first beneficial use, whichever occurs first, payable net 30 from Buyer's receipt of invoice. For purposes of this Agreement, "Stand-alone Services" means any Services not attached to an installation project. Billing and payment terms for Stand-alone Services are set forth in the applicable Service Addendum(a). Unless otherwise specified in the Proposal, Products are sold F.O.B. origin-Buyer to pay all shipping charges. If this Proposal covers Products or Services for more than one system, room, suite, or location, for purposes of payment in accordance with payment terms stated on the face hereof each room, suite, or location shall be treated as if the subject of a separate sale and payment made accordingly. Unless otherwise specified in the Proposal, all pricing and amounts are in US Dollars and all billing and payment shall be made in US Dollars.

Link to AVI-SPL Terms and Conditions: <https://avispl.com/terms-of-use/>

## Buyer Acceptance

\_\_\_\_\_  
 Buyer Legal Entity

\_\_\_\_\_  
 Buyer Authorized Signature

\_\_\_\_\_  
 Buyer Authorized Signatory Title

\_\_\_\_\_  
 Buyer Authorized Signatory Name

\_\_\_\_\_  
 Date

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## Room Summary - Emergency Ops & Conference Room AV Upgrade

### Equipment List

Mfg	Description	Qty	Unit Price	Extended Price
	<u>CITY OF HALLANDALE BILL OF MATERIALS</u>			
	<u>WIRELESS MICROPHONES</u>			
AUDIO-TECHNICA	WIRELESS AP MICROPHONE 8-CHANNEL RECEIVER	1	\$1,656.76	\$1,656.76
AUDIO-TECHNICA	4-BAY NETWORKED CHARGING STATION FOR WIRELESS MICROPHONES	2	\$816.76	\$1,633.52
AUDIO-TECHNICA	2-BAY NETWORKED CHARGING STATION FOR WIRELESS MICROPHONES	1	\$411.76	\$411.76
AUDIO-TECHNICA	POWER SUPPLY FOR WIRELESS MICROPHONE CHARGER	3	\$55.30	\$165.90
AUDIO-TECHNICA	WIRELESS TABLETOP BASE W/21" GOOSENECK CARDIOID MICROPHONE	7	\$831.76	\$5,822.32
AUDIO-TECHNICA	WIRELESS HANDHELD MICROPHONE W/CARDIOID ELEMENT	1	\$531.76	\$531.76
	<u>CEILING SPEAKERS</u>			
BOSE	2-WAY IN-CEILING SPEAKER ASSEMBLY, 70V, PAIR	4	\$378.20	\$1,512.80
BOSE	4-CHANNEL 70V POWERSHARE DANTE AMPLIFIER	1	\$1,536.57	\$1,536.57
	<u>PTZ CAMERAS</u>			
LUMENS	HD PTZ CAMERA W/3G-SDI, USB, HDMI AND ETHERNET, BLACK, POE	2	\$1,388.89	\$2,777.78
	<u>CAMERA EXTENDERS</u>			
SOUND CONTROL TECHNOLOGIE	PTZ CAMERA POWER, VIDEO AND CONTROL EXTENDER KIT VIA HDMI	1	\$1,766.67	\$1,766.67
SOUND CONTROL TECHNOLOGIE	PROJECT PACK: INCLUDES RCS EXTENSION KIT + RCM-USM ON WALL M	1	\$1,816.67	\$1,816.67
SOUND CONTROL TECHNOLOGIE	DUAL MODULE RACK MOUNT FOR CAMERA EXTENDERS	1	\$138.89	\$138.89
	<u>CEILING MICROPHONE</u>			
SHURE	DIGITAL ARRAY BEAMFORMING MICROPHONE, WHITE	2	\$3,492.83	\$6,985.66
SHURE	CEILING MICROPHONE MOUNTING KIT	2	\$45.39	\$90.78
	<u>CEILING CAMERA TILE MOUNT KIT</u>			
VADDIO INC	PTZ CAMERA CEILING TILE MOUNT KIT	1	\$108.39	\$108.39
	<u>HDMI CABLES</u>			
COMPREHENSIVE CABLE	CABLE, 6' NANOFLEX PRO AV/IT 4K 18G HIGH-SPEED HDMI	10	\$15.28	\$152.80
COMPREHENSIVE CABLE	CABLE, 3' NANOFLEX PRO AV/IT 4K 18G HIGH-SPEED HDMI	6	\$12.83	\$76.98
COMPREHENSIVE CABLE	CABLE, 9' NANOFLEX PRO AV/IT 4K 18G HIGH-SPEED HDMI	2	\$20.16	\$40.32
	<u>NETWORKED VIDEO</u>			
CRESTRON	DECODER, DM 4K60 4:4:4 HDR NETWORK AV	4	\$794.44	\$3,177.76
CRESTRON	POWER ADAPTER, 18W CRESTNET, DESKTOP, 24VDC/1.25A US	5	\$43.33	\$216.65
CRESTRON	ENCODER/DECODER, DM NVX 4K60 4:4:4 HDR NETWORK AV	1	\$1,265.56	\$1,265.56

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Mfg	Description	Qty	Unit Price	Extended Price
CRESTRON	TOUCH SCREEN, 10.1" TABLETOP, WHITE SMOOTH	1	\$1,815.56	\$1,815.56
CRESTRON	WALL PLATE, USB OVER CAT CABLE EXTENDER, REMOTE - WHITE	1	\$366.67	\$366.67
CRESTRON	CONTROL SYSTEM, 4 SERIES	1	\$1,711.11	\$1,711.11
CRESTRON	EXTENDER, USB OVER CATEGORY CABLE, LOCAL	1	\$305.56	\$305.56
CRESTRON	CARD CHASSIS, DM FOR DM-NVX-C & DMCF, 8 SLOTS	1	\$1,222.22	\$1,222.22
CRESTRON	DECODER CARD, DM 4K60 4:4:4 HDR NETWORK AV	4	\$794.44	\$3,177.76
CRESTRON	ENCODER CARD, DM 4K60 4:4:4 HDR NETWORK AV	11	\$794.44	\$8,738.84
CRESTRON	TOUCH SCREEN, 7" WALL MOUNT, WHITE SMOOTH	1	\$1,100.00	\$1,100.00
	<u>STATIC CAMERA</u>			
HUDDLY	CAMERA, HUDDLY S1 KIT WITH USB ADAPTER S1USB	1	\$1,302.46	\$1,302.46
	<u>115" DISPLAY</u>			
NEWLINE INTERACTIVE, INC.	LCD, 115" 4K/UHD 208 LBS 750 NITS, 7000:1, 24/7	2	\$12,832.22	\$25,664.44
	<u>DISPLAY MOUNTS</u>			
PEERLESS INDUSTRIES, INC.	FASTENER, METAL STUD KIT, 4	4	\$12.22	\$48.88
PEERLESS INDUSTRIES, INC.	MOUNT, UNIVERSAL FLAT FOR 61" TO 102" - BLACK	2	\$152.87	\$305.74
PEERLESS INDUSTRIES, INC.	MOUNT, SM UNIVERSAL TILT, 46-90" DISPLAYS	1	\$121.97	\$121.97
PEERLESS INDUSTRIES, INC.	FASTENER, METAL STUD KIT, 4	1	\$12.22	\$12.22
PEERLESS INDUSTRIES, INC.	MOUNT, SM UNIVERSAL TILT, 46-90" DISPLAYS	1	\$121.97	\$121.97
	<u>DANTE INPUT WALL IO PLATE</u>			
QSC / ATTERO TECH	PLATE, 4X2 CH, 2G, DANTE/AES67,XLR & PHOENIX I/O, POE	1	\$820.00	\$820.00
	<u>DIGITAL SIGNAL PROCESSOR</u>			
QSC	BUNDLE, CORE PROCESSOR W/24 LOCAL AUDIO I/O CH	1	\$3,600.00	\$3,600.00
QSC	SOFTWARE LICENSE, Q-SYS DANTE 32x32 CHANNEL, PERPETUAL	1	\$656.67	\$656.67
	<u>65-75" DISPLAYS</u>			
SAMSUNG	75IN BED SERIES COMMERCIAL TV CRYSTAL UHD DISPLAY, 300NIT, 1	4	\$838.94	\$3,355.76
SAMSUNG	65IN BED SERIES COMMERCIAL TV CRYSTAL UHD DISPLAY, 300NIT, 1	1	\$571.33	\$571.33
	<u>IPAD AND DOCK</u>			
SONANCE / IPORT	POE, CONNECT POE+ NETWORK	1	\$138.89	\$138.89
SONANCE / IPORT	CASE, CONNECT PRO FOR iPad 10.9" 10TH GEN - BLACK	1	\$222.22	\$222.22
SONANCE / IPORT	BASE STATION, CONNECT PRO, BLACK	1	\$222.22	\$222.22
	<u>STREAMING ENCODER</u>			
AJA VIDEO SYSTEMS	CONVERTER, H.264/MPEG-4 HD/SD RECORDER AND STREAMING	1	\$1,620.83	\$1,620.83
	<u>VIDEO WALL PLATE</u>			

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Mfg	Description	Qty	Unit Price	Extended Price
AVPRO EDGE	WALL PLATE, TRANSMITTER, USB-C (DISPLAYPORT)/HDMI AUTO SWITC	3	\$525.02	\$1,575.06
	<u>WIRELESS SHARING</u>			
BARCO CLICKSHARE	CLICKSHARE CONFERENCE, CX-50 GEN2 SET FOR DUAL DISPLAY TAA	1	\$3,064.44	\$3,064.44
	<u>VIDEO RECEIVER</u>			
AVPRO EDGE	RECEIVER, HDBASET REC ONLY, 70M 4K (100M 1080P)	3	\$393.47	\$1,180.41
	<u>RACK ACCESSORIES</u>			
MIDDLE ATLANTIC	RACKSHELF, 1 SPACE (1 3/4")	3	\$41.50	\$124.50
MIDDLE ATLANTIC	RACK, VERTICAL SYSTEM, UP TO 7 CABLE/SATELLITE B	1	\$164.00	\$164.00
MIDDLE ATLANTIC	POWER STRIP, 8 OUTLET 9' CORD SLIM 15A SHELF	1	\$183.50	\$183.50
XANTECH	EMITTER, BLINK-DESIGNER	6	\$9.49	\$56.94
	<u>BULK CABLE</u>			
LIBERTY WIRE AND CABLE	CABLE, 16 AWG/2 COND PLENUM, WHITE	1000	\$0.31	\$310.00
LIBERTY WIRE AND CABLE	CABLE, 26/04P SOL BC SCTP CMP L6, WHITE	2000	\$0.69	\$1,380.00
LIBERTY WIRE AND CABLE	CONNECTOR, CAT6 F/UTP RJ45 INSTALL KIT	2	\$142.60	\$285.20
	<u>POWER</u>			
CYBER POWER	UPS, LCD SERIES 1.32KW-2000VA	1	\$617.39	\$617.39
CYBER POWER	SURGE PROTECTOR, RM 1U,15A, 10 OUTLET, 10XNEMA 5-15R	1	\$81.32	\$81.32
	<u>CAMERA SWITCHER</u>			
INOGENI	SWITCHER, 4X1 HDMI/USB 2.0	1	\$1,575.61	\$1,575.61
INOGENI	DUAL USB CAMERA TO USB 3.0 MULTI I/O CAPTURE	1	\$1,838.94	\$1,838.94
MAGEWELL	DONGLE, USB CAPTURE HDMI 4K PLUS	1	\$454.44	\$454.44
	<u>OWNER FURNISHED ITEMS</u>			
OWNER FURNISHED	OWNER FURNISHED EXISTING RACK (Owner Furnished Equipment)	1	OFE	OFE
OWNER FURNISHED	OWNER FURNISHED IPAD (Owner Furnished Equipment)	2	OFE	OFE
OWNER FURNISHED	OWNER FURNISHED 85" DISPLAY AND MOUNT IN OVERLOW ROOM (Owner Furnished Equipment)	1	OFE	OFE
OWNER FURNISHED	OWNER FURNISHED BARCO CLICKSHARE VIDEO BAR (Owner Furnished Equipment)	1	OFE	OFE
OWNER FURNISHED	OWNER FURNISHED DISPLAY WALL MOUNTS FOR SIDE WALLS (Owner Furnished Equipment)	3	OFE	OFE
OWNER FURNISHED	OWNER FURNISHED DISPLAY WALL MOUNTS FOR REAR WALL (Owner Furnished Equipment)	1	OFE	OFE
OWNER FURNISHED	OWNER FURNISHED NETWORK SWITCH - AV OVER IP	1	\$0.00	\$0.00
	<u>NOTE</u>			
	EQUIPMENT BID TO CITY PROVIDED BOM	0	\$0.00	\$0.00

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Mfg	Description	Qty	Unit Price	Extended Price
	ANYTHING MISSING WILL NEED TO BE A CHANGE ORDER	0	\$0.00	\$0.00
			<b>Subtotal</b>	<b>\$102,001.37</b>

### Room Support and Maintenance

Elite Maintenance Services - Room; 12-months		\$6,972.83
		<b>Equipment Total</b>
		\$102,001.37
		<b>Installation Materials</b>
		\$4,216.23
		<b>Professional Services</b>
		\$49,720.00
		<b>Direct Costs</b>
		\$1,029.42
		<b>General &amp; Administrative</b>
		\$6,438.54
		<b>Services - Room Support and Maintenance</b>
		\$6,972.83
		<b>Subtotal</b>
		<b>\$170,378.39</b>

For informational purposes only – all Purchase Orders must match Investment Summary details.

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