



City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:	File No.:	Item Type:		1 st Reading	2 nd Reading
12/17/2025	25-464	<input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other	Ordinance Reading	N/A	N/A
			Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
			Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
			Quasi-Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):	Account Balance (\$):		Funding Source:	Project Number:	
\$1,866,000	\$1,445,370 Subject to budget amendment and appropriation		N/A	N/A	
Contract Required:	P.O. Required:	RFP/RFQ/Bid Number:	Sponsor Name:	Department:	
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	N/A	Chief Michel	Police Department	
Strategic Plan Focus Areas:					
<input type="checkbox"/> Fiscal Stability	<input type="checkbox"/> Resident Services	<input checked="" type="checkbox"/> Public Safety	<input type="checkbox"/> Infrastructure & Mobility	<input type="checkbox"/> Economic Development & Affordable Housing	
Implementation Timeline:					
Estimated Start Date: 1/1/2026			Estimated End Date: 9/30/2032		

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING UTILIZATION OF THE NASPO CONTRACT FOR THE STATE OF FLORIDA TO REPLACE EXISTING POLICE RADIOS WITH NEW MOTOROLA APX NEXT SMART POLICE RADIOS FOR A TOTAL COST OF ONE MILLION, EIGHT HUNDRED SIXTY-SIX THOUSAND DOLLARS (\$1,866,000); AND PROVIDING FOR AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

Staff seek approval to proceed with a purchase agreement with Motorola Solutions to replace all existing police radios, in the best interest of the City. The proposed agreement includes the acquisition of one hundred and fifty (150) new Motorola APX NEXT Smart

Police Radios. These radios are fully compatible with the County's existing radio communication system and are integrated with the Broward County Real Time Crime Center (RTCC), ensuring seamless coordination and enhanced communication capabilities across law enforcement agencies.

The purchase encompasses the radios, associated hardware (to include belt holders and car chargers), programming, and warranty coverage provided by Motorola Solutions, which includes Public Safety Software Services, accidental damage insurance, and seven years of Smart Features and Central Services. The total cost of the purchase is \$1,866,000, with the first-year payment of \$1,445,370 due in FY26 which includes Equipment & Year 1 Deployment & Subscription Services. Additionally, there are six annual payments of \$70,105 covering the Public Safety Applications and DMS & Essential Coverage with Accidental Damage ending in FY 2032. The agreement also includes a one-time Purchase Incentive discount of \$155,663 and a NASPO Contract Discount totaling \$555,970.

Payment Schedule								
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Total
Equipment & Year 1 Deployment & Subscription Services	\$1,445,370	NA	NA	NA	NA	NA	NA	\$1,445,370
Public Safety Applications (Years 2-7)	NA	\$49,806	\$49,806	\$49,806	\$49,806	\$49,806	\$49,806	\$298,836
DMS & Essential Coverage with Accidental Damage (Years 2-7)	NA	\$20,299	\$20,299	\$20,299	\$20,299	\$20,299	\$20,299	\$121,794
Combined Total	\$1,445,370	\$70,105	\$70,105	\$70,105	\$70,105	\$70,105	\$70,105	\$1,866,000

Background:

In 2018, the City of Hallandale Beach entered into a Lease Purchase Agreement with Motorola Solutions to acquire one hundred and fifty (150) P25 Motorola radios. This acquisition was necessary due to changes in the Broward County Regional Communication System, which required all radios to be digital and capable of operating on the 700 MHz frequency. The total cost of the agreement was \$1,433,858, structured as annual payments of \$202,761 (Exhibit #3).

Current Situation:

The current P25 police radios are now eight years old, and their operating system will no longer be supported by Motorola. In addition, due to advancements in technology, Motorola will cease providing spare parts for these radios after 2026, making future repairs increasingly difficult or impossible. The new Motorola APX NEXT radios offer enhanced smart features, including LTE wireless communication and advanced information-sharing capabilities. These features significantly improve officer safety, particularly when operating inside condominium buildings where traditional radio antenna signals are often limited or completely obstructed.

Once the new equipment is installed, existing radio units will be evaluated and appraised to determine their potential surplus value. Any revenue generated from the sale of surplus equipment will be used to help offset the costs of the new radio purchase. City staff will

also continue to research and pursue available grant funding opportunities to support the acquisition of this critical public safety equipment.

Why Action is Necessary:

Pursuant to Code of Ordinances, in accordance with Procurement Code Section 23-10, Exception to competitive solicitation requirements, (4) Best interest of city, Where the city commission declares by majority vote that the process of competitive solicitations is not in the best interest of the city and the reasons therefore, for example, if the City elects to conduct a limited time pilot to test the viability and impacts of a program, or ratification of expenditures made contrary to the requirements stated herein.

Cost Benefit:

By entering into this Purchase Agreement, the City will receive a Purchase Incentive Discount of \$155,663 and receive a NASPO Contract Discounted Pricing of \$555,970.

PROPOSED ACTION:

The City Commission approves the proposed Resolution.

ATTACHMENT(S):

Exhibit 1 – Resolution

Exhibit 2 – Motorola Purchase Agreement Quote HBPD

Exhibit 3 - 2018 Hallandale Beach Motorola Lease Agreement Police Radios

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