



Agenda Item Details

Meeting	Jun 14, 2022 - REGULAR SCHOOL BOARD MEETING
Category	Q. Finance - Consent
Subject	16. Request for Approval of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services
Access	Public
Type	Action (Consent)
Recommended Action	Approval of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services
Goals	GF-4 Maximize Resources

Public Content

Background Information:

Bids were requested for a fixed percentage for the purchase and installation of playground equipment, shade structures, surfacing, and related products and services. This bid provides a variety of manufacturer's for schools and departments to choose from.

Educational Impact:

This bid helps to provide an appropriate environment which is essential to the educational process.

Strategic Plan Impact:

Supports the District's mission statement by providing appropriate products for instructional leaders to choose from, to help students master all academic standards.

Fiscal Impact:

Funding for purchases under this bid is included in the budget of schools and departments.

Recommendation:

Approval of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services, for Playground Equipment, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc.; for Shade Structures, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc.; and for Repair Work, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Southern Recreation, Inc., and Top Line Recreation, Inc., for the period of July 1, 2022 through June 30, 2023.

Action Required:

Approval of the Superintendent's recommendation.

Drafted, reviewed and submitted by:

Patrick Snodgrass, CPSM, Director of Purchasing

Gretchen Saunders, Chief Financial Officer
Michael Degutis, Chief of Staff

Sincerely,
Tim Forson
Superintendent of Schools

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services June 2022.pdf (543 KB)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Workflow

Workflow May 16, 2022 1:56 PM :: Submitted by Wendy Wilson. Routed to Wendy Wilson for approval.
May 16, 2022 1:56 PM :: Approved by Wendy Wilson. Routed to Patrick Snodgrass for approval.
May 24, 2022 4:58 PM :: Approved by Patrick Snodgrass. Routed to Carolyn Johnson for approval.
May 25, 2022 9:43 AM :: Approved by Carolyn Johnson. Routed to Gretchen Saunders for approval.
May 25, 2022 3:42 PM :: Approved by Gretchen Saunders. Routed to Mike Degutis for approval.
May 26, 2022 1:39 PM :: Approved by Mike Degutis. Routed to Gina Fallica for approval.
Jun 2, 2022 11:00 AM :: Approved by Gina Fallica. Routed to Tim Forson for approval.
Jun 8, 2022 1:38 PM :: Final approval by Tim Forson

Last Modified by Tim Forson on June 8, 2022

PLAYGROUND EQUIPMENT						
Bidders Information	Playground Equipment Manufacturer and Percentage Discount of List Price		Playground Equipment Installer and Percentage Installation Cost		Surfacing Materials	
Advanced Recreational Concepts	Playcraft Systems		2%	Playspace Services	35%	Yes
	ID Sculptures		2%			
	Freenotes Harmony Park		2%			
	Grounds for Play		2%			
	Ultraplay		2%			
Bliss Products and Services, Inc.	Action Play Systems		5%	Sandee Sod, Inc.	50%	Yes
	Big Toys		5%			
	Elephant Play		5%	Complete Construction		
	Freenotes Harmony Park		5%			
	Frog Furnishings		5%			
	Jensen		5%	Safety First		
	Park Structures	All Structures	10%			
		Swings Only	5%			
	Sportsplay		10%	Shady Surfacing & More, LLC		
	Ultraplay		10%			
	Ultra Site		10%			
BYO Recreation	BYO Recreation		35%	National Playground Construction (NPC)	35%	Yes
	Play & Park Structures		35%			
Industrial Shadeports, Inc.	Industrial Shadeports		5%	None	126%	Yes
Lanier Plans, Inc., dba KorKat	SRP Playgrounds		5%		30%	Yes
Legacy Construction Services Group Inc., dba Pro Playgrounds	PlaygroundEquipment.com		10%		35%	No
	Superior Recreational Products		5%			
PlayCore Wisconsin, Inc., dba GameTime	All GameTime Playground Equipment		10%	John Fitzgerald, Inc.	40%	Yes
Playmore West, Inc.	Playworld		3%		35%	Yes
	Berliner		3%			
PlayPower LT Farmington, Inc. c/o Playworx Playsets LLC.	PlayPower LT Farmington, Inc. Little Tikes Commercial		15%	Gerald Bosgraaf and Sons	40%	Yes
Project Innovations, Inc.	Jambette		3%		50%	Yes
	PlaygroundEquipment.com		5%			
	Kids Pro Surf Turf & Play Pad by Project Innovations Inc		5%			
Southern Recreation, Inc.	SRP Playgrounds		7%	N/A	30%	Yes
	Grounds for Play		7%			
	Ultra Play		5%			
Swartz Associates, Inc.	NO BID		NO BID		NO BID	
Top Line Recreation, Inc.	BCI Burke Company LLC		5%	Al Bosgraaf & Sons	42%	No
	Yalp - Electronic Playgrounds		5%			
	Percussion Play		5%			

SHADE STRUCTURES				
Bidders Information	Shade Structure Manufacturer and Percentage Discount of List Price		Shade Structure Installer and Percentage Installation Cost	
Advanced Recreational Concepts	SRP Shade	5%	Playspace Services	49%
Bliss Products and Services, Inc.	Outback Shelters	10%	Sandee Sod, Inc.	80%
			Complete Construction	
	Modern Shade	5%	Safety First	
			Shady Surfacing & More, LLC	
BYO Recreation	Superior Recreational Products	5%	National Playground Construction (NPC)	50%
Industrial Shadeports, Inc.	Industrial Shadeports	5%	none	126%
Lanier Plans, Inc. dba KorKat	Superior Shade	5%		90%
Legacy Construction Services Group Inc., dba Pro Playgrounds	Superior Recreational Products	5%		35%
PlayCore Wisconsin, Inc., dba GameTime	GameTime Shade Structures	5%	John Fitzgerald, Inc.	95%
Playmore West, Inc.	Playworld	3%		200%
PlayPower LT Farmington, Inc., c/o Playworx Playsets, LLC	USA Shade	5%	Gerald Bosgraaf and Sons	175%
Project Innovations, Inc.	Pro Shade by Project Innovations Inc.	5%		85%
Southern Recreation, Inc.	SRP Shades	5%		30% + footer cost
Swartz Associates, Inc.	NO BID		NO BID	
Top Line Recreation, Inc.	Shade Systems Inc.	5%	Al Bosgraaf & Sons	42%
	Americana	5%		
REPAIR WORK				
Bidders Information	Hourly Rate for Repair Work		Percentage Markup over Cost for Materials	
Advanced Recreational Concepts	\$50.00		33%	
Bliss Products and Services, Inc.	\$85.00		35%	
BYO Recreation	\$100.00		10%	
Industrial Shadeports, Inc.	\$135.00		15%	
Lanier Plans, Inc., dba KorKat	\$85.00		20%	
Legacy Construction Services Group Inc., dba Pro Playgrounds	\$250.00		25%	
PlayCore Wisconsin, Inc., dba GameTime	\$150.00		0%	
Playmore West, Inc.	\$150.00		25%	
PlayPower LT Farmington, Inc., c/o Playworx Playsets, LLC	\$75.00		20%	
Project Innovations, Inc.	\$650.00		100%	
Southern Recreation, Inc.	\$135.00		25%	
Swartz Associates, Inc.	NO BID		NO BID	
Top Line Recreation, Inc.	\$120.00		25%	

Thirteen (13) responses received. Industrial Shadeports, Inc., and Legacy Construction Services Group, Inc., dba Pro Playgrounds have been deemed non-responsive. Recommend award to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for Playground Equipment. Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for Shaded Structures. Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Southern Recreation, Inc., and Top Line Recreation, Inc., for Repair Work.



Agenda Item Details

Meeting	Mar 11, 2025 - REGULAR SCHOOL BOARD MEETING
Category	Q. Finance - Consent
Subject	12. Request for Renewal of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services
Type	Action (Consent)
Goals	GF-4 Maximize Resources

Background Information:

This bid was originally awarded by the School Board to multiple vendors in June 2022 for a period of one year commencing in July 2022, with an option to extend for three additional one-year periods. This will be the third extension of the award. The bid establishes a fixed percentage for the purchase and installation of playground equipment, shade structures, surfacing, and related products and services. All awarded vendors have agreed to renew the bid for one additional year at the same pricing, terms, and conditions of the original bid.

Educational Impact:

This bid helps to provide an appropriate environment that is essential to the educational process.

Strategic Plan Impact:

Supports the District's Mission Statement by providing appropriate products for instructional leaders to choose from to help students master all academic standards.

Fiscal Impact:

Funding for purchases under this bid is included in the budget of schools and departments.

Recommendation:

Renewal of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services, for Playground Equipment to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc.; for Shade Structures, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc.; and for Repair Work, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for the period of July 1, 2025, through June 30, 2026.

Action Required:

Approval of the Superintendent's recommendation.

Drafted, reviewed and submitted by:

Patrick Snodgrass, CPSM, Director of Purchasing

Cathy Weber, Chief Financial Officer

**Sincerely,
Tim Forson
Superintendent of Schools**

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services March 2025.pdf (1,717 KB)

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

§



ST. JOHNS COUNTY SCHOOL DISTRICT

Purchasing Department

40 Orange Street
St. Augustine, Florida 32084
Telephone (904) 547-7704 FAX (904) 547-7712

*Patrick Snodgrass, CPSM
Director of Purchasing*

January 13, 2025

Advanced Recreational Concepts
3125 Skyway Cir
Melbourne, FL 32934

Dear Contractor:

Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2025. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. To ensure the contract continues uninterrupted, sign, date, and complete the applicable section below. Return to this office along with a current copy of your Certificate of Liability Insurance and the attached Affidavit Regarding the Use of Coercion for Labor or Services. Renewal letter, Certificate of Liability Insurance, and the affidavit may be emailed or mailed to sheryl.mclean@stjohns.k12.fl.us, no later than February 3, 2025.

☒ Renew Bid #2022-16, Playground Equipment, Shade Structure, Surfacing and Related Products and Services for the period July 1, 2025 through June 30, 2026 with the same pricing, terms, and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.

Paul Bickham

Signature

01.13.2025

Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Purchasing Department

40 Orange Street

St. Augustine, Florida 32084

Telephone (904) 547-7704 FAX (904) 547-7712

*Patrick Snodgrass, CPSM
Director of Purchasing*

January 13, 2025

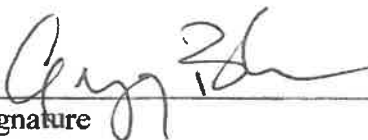
Bliss Products and Services, Inc.
6831 S Sweetwater Rd
Lithia Springs, GA 30122

Dear Contractor:

Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2025. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. To ensure the contract continues uninterrupted, sign, date, and complete the applicable section below. Return to this office along with a current copy of your Certificate of Liability Insurance and the attached Affidavit Regarding the Use of Coercion for Labor or Services. Renewal letter, Certificate of Liability Insurance, and the affidavit may be emailed or mailed to sheryl.mclean@stjohns.k12.fl.us, no later than February 3, 2025.

X Renew Bid #2022-16, Playground Equipment, Shade Structure, Surfacing and Related Products and Services for the period July 1, 2025 through June 30, 2026 with the same pricing, terms, and conditions as originally awarded.

 We do not wish to renew the above bid beyond the current expiration date.


Signature

13 JAN 25
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Purchasing Department

40 Orange Street
St. Augustine, Florida 32084
Telephone (904) 547-7704 FAX (904) 547-7712

Patrick Snodgrass, CPSM
Director of Purchasing

January 13, 2025

BYO Recreation
405 Golfway W Drive, Ste 101A
St. Augustine, FL 32095

Dear Contractor:

Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2025. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. To ensure the contract continues uninterrupted, sign, date, and complete the applicable section below. Return to this office along with a current copy of your Certificate of Liability Insurance and the attached Affidavit Regarding the Use of Coercion for Labor or Services. Renewal letter, Certificate of Liability Insurance, and the affidavit may be emailed or mailed to sheryl.mclean@stjohns.k12.fl.us, no later than February 3, 2025.

 X Renew Bid #2022-16, Playground Equipment, Shade Structure, Surfacing and Related Products and Services for the period July 1, 2025 through June 30, 2026 with the same pricing, terms, and conditions as originally awarded.

 We do not wish to renew the above bid beyond the current expiration date.

Noah Margulies
Signature

02/04/2025
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Purchasing Department

40 Orange Street

St. Augustine, Florida 32084

Telephone (904) 547-7704 FAX (904) 547-7712

*Patrick Snodgrass, CPSM
Director of Purchasing*

January 13, 2025

Lanier Plans, Inc., dba KorKat
221 Cable Industrial Way
Carrollton, GA 30117

Dear Contractor:

Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2025. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. To ensure the contract continues uninterrupted, sign, date, and complete the applicable section below. Return to this office along with a current copy of your Certificate of Liability Insurance and the attached Affidavit Regarding the Use of Coercion for Labor or Services. Renewal letter, Certificate of Liability Insurance, and the affidavit may be emailed or mailed to sheryl.mclean@stjohns.k12.fl.us, no later than February 3, 2025.

☒ Renew Bid #2022-16, Playground Equipment, Shade Structure, Surfacing and Related Products and Services for the period July 1, 2025 through June 30, 2026 with the same pricing, terms, and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.


Signature

1-14-25
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

*Patrick Snodgrass, CPSM
Director of Purchasing*

March 13, 2024

PlayCore Wisconsin, Inc., dba GameTime
150 Playcore Drive SE
Fort Payne, AL 35968

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.


Signature

4/15/24
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Purchasing Department

40 Orange Street
St. Augustine, Florida 32084
Telephone (904) 547-7704 FAX (904) 547-7712

Patrick Snodgrass, CPSM
Director of Purchasing

January 13, 2025

Playmore West, Inc.
10271 Deer Run Farms Rd, Ste 1
Ft. Myers, FL 33966

Dear Contractor:

Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2025. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. To ensure the contract continues uninterrupted, sign, date, and complete the applicable section below. Return to this office along with a current copy of your Certificate of Liability Insurance and the attached Affidavit Regarding the Use of Coercion for Labor or Services. Renewal letter, Certificate of Liability Insurance, and the affidavit may be emailed or mailed to sheryl.mclean@stjohns.k12.fl.us, no later than February 3, 2025.

 X Renew Bid #2022-16, Playground Equipment, Shade Structure, Surfacing and Related Products and Services for the period July 1, 2025 through June 30, 2026 with the same pricing, terms, and conditions as originally awarded.

 We do not wish to renew the above bid beyond the current expiration date.

Signature

1/15/25

Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Purchasing Department

40 Orange Street

St. Augustine, Florida 32084

Telephone (904) 547-7704 FAX (904) 547-7712

*Patrick Snodgrass, CPSM
Director of Purchasing*

January 13, 2025

Project Innovations Inc.
712 Wesley Ave Bldg A
Tarpon Springs, FL 34689

Dear Contractor:

Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2025. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. To ensure the contract continues uninterrupted, sign, date, and complete the applicable section below. Return to this office along with a current copy of your Certificate of Liability Insurance and the attached Affidavit Regarding the Use of Coercion for Labor or Services. Renewal letter, Certificate of Liability Insurance, and the affidavit may be emailed or mailed to sheryl.mclean@stjohns.k12.fl.us, no later than February 3, 2025.

☒ Renew Bid #2022-16, Playground Equipment, Shade Structure, Surfacing and Related Products and Services for the period July 1, 2025 through June 30, 2026 with the same pricing, terms, and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.


Signature

1/31/2025
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Purchasing Department

40 Orange Street
St. Augustine, Florida 32084
Telephone (904) 547-7704 FAX (904) 547-7712

*Patrick Snodgrass, CPSM
Director of Purchasing*

January 13, 2025

Southern Recreation, Inc.
4060 Edison Ave
Jacksonville, FL 32254

Dear Contractor:

Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2025. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. To ensure the contract continues uninterrupted, sign, date, and complete the applicable section below. Return to this office along with a current copy of your Certificate of Liability Insurance and the attached Affidavit Regarding the Use of Coercion for Labor or Services. Renewal letter, Certificate of Liability Insurance, and the affidavit may be emailed or mailed to sheryl.mclean@stjohns.k12.fl.us, no later than February 3, 2025.

☒ Renew Bid #2022-16, Playground Equipment, Shade Structure, Surfacing and Related Products and Services for the period July 1, 2025 through June 30, 2026 with the same pricing, terms, and conditions as originally awarded.

_____ We do not wish to renew the above bid beyond the current expiration date.

Signature 

Date 1-14-2025

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Purchasing Department

40 Orange Street

St. Augustine, Florida 32084

Telephone (904) 547-7704 FAX (904) 547-7712

*Patrick Snodgrass, CP&SM
Director of Purchasing*

January 13, 2025

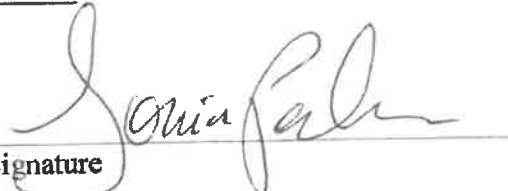
Top Line Recreation, Inc.
2922 Howland Blvd Ste 4
Deltona, FL 32725

Dear Contractor:

Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2025. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. To ensure the contract continues uninterrupted, sign, date, and complete the applicable section below. Return to this office along with a current copy of your Certificate of Liability Insurance and the attached Affidavit Regarding the Use of Coercion for Labor or Services. Renewal letter, Certificate of Liability Insurance, and the affidavit may be emailed or mailed to sheryl.mclean@stjohns.k12.fl.us, no later than February 3, 2025.

X Renew Bid #2022-16, Playground Equipment, Shade Structure, Surfacing and Related Products and Services for the period July 1, 2025 through June 30, 2026 with the same pricing, terms, and conditions as originally awarded.

____ We do not wish to renew the above bid beyond the current expiration date.


Signature

01-15-2025
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing

**Agenda Item Details**

Meeting	May 14, 2024 - REGULAR SCHOOL BOARD MEETING
Category	Q. Finance - Consent
Subject	11. Request for Renewal of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services
Type	Action (Consent)
Goals	GF-4 Maximize Resources

Background Information:

This bid was originally awarded by the Board to multiple Contractors in June 2022. The bid establishes a fixed percentage for the purchase and installation of playground equipment, shade structures, surfacing, and related products and services. All awarded contractors have agreed to renew the bid for one additional year at the same pricing, terms, and conditions of the original bid.

Educational Impact:

This bid helps to provide an appropriate environment that is essential to the educational process.

Strategic Plan Impact:

Supports the District's Mission Statement by providing appropriate products for instructional leaders to choose from to help students master all academic standards.

Fiscal Impact:

Funding for purchases under this bid is included in the budget of schools and departments.

Recommendation:

Renewal of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services, for Playground Equipment to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc.; for Shade Structures to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc.; and for Repair Work, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for the period of July 1, 2024, through June 30, 2025.

Action Required:

Approval of the Superintendent's recommendation.

Drafted, reviewed and submitted by:

Patrick Snodgrass, CPSM, Director of Purchasing
Gretchen Saunders, Chief Financial Officer

Michael Degutis, Chief of Staff

**Sincerely,
Tim Forson
Superintendent of Schools**

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services May 2024.pdf (795 KB)

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ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM

Director of Purchasing

March 13, 2024

Advanced Recreational Concepts

3125 Skyway Cir

Melbourne, FL 32934

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

X Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

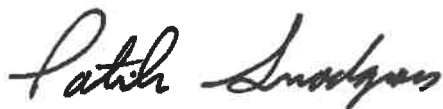
_____ We do not wish to renew the above bid beyond the current expiration date.


Signature

03.15.2024
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM

Director of Purchasing

March 13, 2024

Bliss Products and Services, Inc.
6831 S Sweetwater Rd
Lithia Springs, GA 30122

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.


Signature

25 MAY 24
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing

RECEIVED MAR 15 2024



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

*Patrick Snodgrass, CPSM
Director of Purchasing*

March 13, 2024

BYO Recreation
405 Golfway W Drive, Ste 101A
St. Augustine, FL 32095

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

✓ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

We do not wish to renew the above bid beyond the current expiration date.

Signature

Date

3-21-24

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM

Director of Purchasing

March 13, 2024

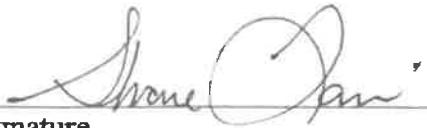
Lanier Plans, Inc., dba KorKat
221 Cable Industrial Way
Carrollton, GA 30117

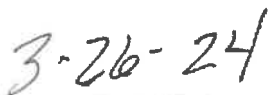
Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.


Signature


Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,


Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

*Patrick Snodgrass, CPSM
Director of Purchasing*

March 13, 2024

PlayCore Wisconsin, Inc., dba GameTime
150 Playcore Drive SE
Fort Payne, AL 35968

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.


Signature

4/15/24
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM

Director of Purchasing

March 13, 2024

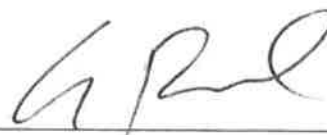
Playmore West, Inc.
10271 Deer Run Farms Rd, Ste 1
Ft. Myers, FL 33966

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.



Signature

3-19-24

Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

*Patrick Snodgrass, CPSM
Director of Purchasing*

March 13, 2024

Project Innovations Inc.
712 Wesley Ave Bldg A
Tarpon Springs, FL 34689

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.

Signature

Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM

Director of Purchasing

March 13, 2024

Southern Recreation, Inc.
4060 Edison Ave
Jacksonville, FL 32254

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.

Signature

Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

*Patrick Snodgrass, CPSM
Director of Purchasing*

March 13, 2024

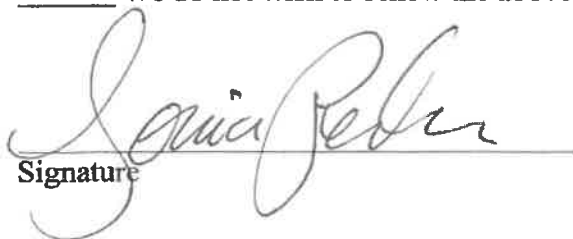
Top Line Recreation, Inc.
2922 Howland Blvd Ste 4
Daytona, FL 32725

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2024. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than March 28, 2024.

X Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2024 through June 30, 2025 with the same pricing, terms and conditions as originally awarded.

_____ We do not wish to renew the above bid beyond the current expiration date.


Signature

03-18-2024
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director of Purchasing



Agenda Item Details

Meeting	May 09, 2023 - REGULAR SCHOOL BOARD MEETING
Category	Q. Finance - Consent
Subject	13. Request for Renewal of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services
Type	Action (Consent)
Goals	GF-4 Maximize Resources

Background Information:

This bid was originally awarded by the Board to multiple contractors in June 2022. The purpose of this bid is to establish a fixed percentage for the purchase and installation of playground equipment, shade structures, surfacing, and related products and services. Multiple attempts were made to contact PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC and no response has been received. All other awarded contractors have agreed to renew the bid for one additional year at the same pricing, terms and conditions of the original bid.

Educational Impact:

This bid helps to provide an appropriate environment which is essential to the educational process.

Strategic Plan Impact:

Supports the District's mission statement by providing appropriate products for instructional leaders to choose from, to help students master all academic standards.

Fiscal Impact:

Funding for purchases under this bid is included in the budget of schools and departments.

Recommendation:

Renewal of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for Shade Structures, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., and for Repair Work, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for the period of July 1, 2023 through June 30, 2024.

Action Required:

Approval of the Superintendent's recommendation.

Drafted, reviewed and submitted by:

Patrick Snodgrass, CPSM, Director of Purchasing
Gretchen Saunders, Chief Financial Officer
Michael Degutis, Chief of Staff

Sincerely,
Tim Forson
Superintendent of Schools

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services May 2023.pdf (8,173 KB)

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

§



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

*Patrick Snodgrass, CPSM
Director of Purchasing*

January 23, 2023

Advanced Recreational Concepts
3125 Skyway Cir
Melbourne, FL 32934

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2023. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than February 27, 2023.

X Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2023 through June 30, 2024 with the same pricing, terms and conditions as originally awarded.

_____ We do not wish to renew the above bid beyond the current expiration date.


Signature

02.08.2023
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM

Director of Purchasing

January 23, 2023

Bliss Products and Services, Inc.
6831 S Sweetwater Rd
Lithia Springs, GA 30122

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2023. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than February 27, 2023.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2023 through June 30, 2024 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.

Signature

Date

3/7/2023

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM

Director of Purchasing

January 23, 2023

BYO Recreation

405 Golfway W Drive, Ste 101A

St. Augustine, FL 32095

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2023. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than February 27, 2023.

X Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2023 through June 30, 2024 with the same pricing, terms and conditions as originally awarded.

_____ We do not wish to renew the above bid beyond the current expiration date.

Signature

Date

2/16/23

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass

Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM
Director of Purchasing

January 23, 2023

Lanier Plans, Inc. dba KorKat
221 Cable Industrial Way
Carrollton, GA 30117

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2023. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than February 27, 2023.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2023 through June 30, 2024 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.

Signature

Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM

Director of Purchasing

January 23, 2023

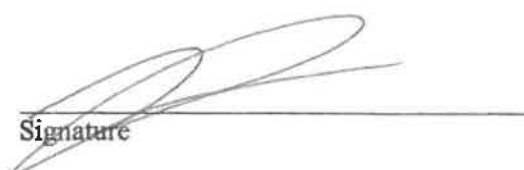
PlayCore Wisconsin, Inc. dba GameTime
150 Playcore Drive SE
Fort Payne, AL 35968

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2023. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than February 27, 2023.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2023 through June 30, 2024 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.


Signature

2-8-23
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM
Director of Purchasing

January 23, 2023

Playmore West, Inc.
10271 Deer Run Farms Rd, Ste 1
Ft. Myers, FL 33966

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2023. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than February 27, 2023.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2023 through June 30, 2024 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.

Signature

1-31-23

Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8943

Patrick Snodgrass, CPSM
Director of Purchasing

January 23, 2023

Project Innovations Inc.
712 Wesley Ave Bldg A
Tarpon Springs, FL 34689

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2023. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign, and date at the bottom. Return the original letter (please do not fax) to this office no later than February 27, 2023.

☒ Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2023 through June 30, 2024 with the same pricing, terms and conditions as originally awarded.

☐ We do not wish to renew the above bid beyond the current expiration date.

Signature

Date

1/26/2023

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

*Patrick Snodgrass, CPSM
Director of Purchasing*

January 23, 2023

Southern Recreation, Inc.
4060 Edison Ave
Jacksonville, FL 32254

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2023. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than February 27, 2023.

X Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2023 through June 30, 2024 with the same pricing, terms and conditions as originally awarded.

 We do not wish to renew the above bid beyond the current expiration date.


Signature

2 / 3 / 23
Date

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,



Patrick Snodgrass
Director for Purchasing



ST. JOHNS COUNTY SCHOOL DISTRICT

Sebastian Administrative Annex

Purchasing Department

3015 Lewis Speedway, Building 5

St. Augustine, Florida 32084

Telephone (904) 547-8941 FAX (904) 547-8945

Patrick Snodgrass, CPSM
Director of Purchasing

January 23, 2023

Top Line Recreation, Inc.
2922 Howland Blvd Ste 4
Deltona, FL 32725

Dear Contractor:

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services will expire June 30, 2023. The bid states there is an option for renewal of three (3) additional one (1) year periods if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter (please do not fax) to this office no later than February 27, 2023.

 X Please renew Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services the period July 1, 2023 through June 30, 2024 with the same pricing, terms and conditions as originally awarded.

 We do not wish to renew the above bid beyond the current expiration date.

Signature Sonja Pedraza

Date 01-25-2023

Renewal must be signed by an officer or employee having the authority to legally bind the contractor.

Sincerely,

 Patrick Snodgrass

Patrick Snodgrass
Director for Purchasing



Agenda Item Details

Meeting	Jun 14, 2022 - REGULAR SCHOOL BOARD MEETING
Category	Q. Finance - Consent
Subject	16. Request for Approval of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services
Access	Public
Type	Action (Consent)
Recommended Action	Approval of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services
Goals	GF-4 Maximize Resources

Public Content

Background Information:

Bids were requested for a fixed percentage for the purchase and installation of playground equipment, shade structures, surfacing, and related products and services. This bid provides a variety of manufacturer's for schools and departments to choose from.

Educational Impact:

This bid helps to provide an appropriate environment which is essential to the educational process.

Strategic Plan Impact:

Supports the District's mission statement by providing appropriate products for instructional leaders to choose from, to help students master all academic standards.

Fiscal Impact:

Funding for purchases under this bid is included in the budget of schools and departments.

Recommendation:

Approval of Bid #2022-16, Playground Equipment, Shade Structure, Surfacing, and Related Products and Services, for Playground Equipment, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc.; for Shade Structures, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc.; and for Repair Work, to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Southern Recreation, Inc., and Top Line Recreation, Inc., for the period of July 1, 2022 through June 30, 2023.

Action Required:

Approval of the Superintendent's recommendation.

Drafted, reviewed and submitted by:

Patrick Snodgrass, CPSM, Director of Purchasing

Gretchen Saunders, Chief Financial Officer
Michael Degutis, Chief of Staff

Sincerely,
Tim Forson
Superintendent of Schools

Bid #2022-16 Playground Equipment, Shade Structure, Surfacing, and Related Products and Services June 2022.pdf (543 KB)

Administrative Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Workflow

Workflow

- May 16, 2022 1:56 PM :: Submitted by Wendy Wilson. Routed to Wendy Wilson for approval.
- May 16, 2022 1:56 PM :: Approved by Wendy Wilson. Routed to Patrick Snodgrass for approval.
- May 24, 2022 4:58 PM :: Approved by Patrick Snodgrass. Routed to Carolyn Johnson for approval.
- May 25, 2022 9:43 AM :: Approved by Carolyn Johnson. Routed to Gretchen Saunders for approval.
- May 25, 2022 3:42 PM :: Approved by Gretchen Saunders. Routed to Mike Degutis for approval.
- May 26, 2022 1:39 PM :: Approved by Mike Degutis. Routed to Gina Fallica for approval.
- Jun 2, 2022 11:00 AM :: Approved by Gina Fallica. Routed to Tim Forson for approval.
- Jun 8, 2022 1:38 PM :: Final approval by Tim Forson

Last Modified by Tim Forson on June 8, 2022

PLAYGROUND EQUIPMENT						
Bidders Information	Playground Equipment Manufacturer and Percentage Discount of List Price		Playground Equipment Installer and Percentage Installation Cost		Surfacing Materials	
Advanced Recreational Concepts	Playcraft Systems		2%	Playspace Services	35%	Yes
	ID Sculptures		2%			
	Freenotes Harmony Park		2%			
	Grounds for Play		2%			
	Ultraplay		2%			
Bliss Products and Services, Inc.	Action Play Systems		5%	Sandee Sod, Inc.	50%	Yes
	Big Toys		5%			
	Elephant Play		5%	Complete Construction		
	Freenotes Harmony Park		5%			
	Frog Furnishings		5%			
	Jensen		5%	Safety First		
	Park Structures	All Structures	10%			
		Swings Only	5%			
	Sportsplay		10%	Shady Surfacing & More, LLC		
	Ultraplay		10%			
	Ultra Site		10%			
BYO Recreation	BYO Recreation		35%	National Playground Construction (NPC)	35%	Yes
	Play & Park Structures		35%			
Industrial Shadeports, Inc.	Industrial Shadeports		5%	None	126%	Yes
Lanier Plans, Inc., dba KorKat	SRP Playgrounds		5%		30%	Yes
Legacy Construction Services Group Inc., dba Pro Playgrounds	PlaygroundEquipment.com		10%		35%	No
	Superior Recreational Products		5%			
PlayCore Wisconsin, Inc., dba GameTime	All GameTime Playground Equipment		10%	John Fitzgerald, Inc.	40%	Yes
Playmore West, Inc.	Playworld		3%		35%	Yes
	Berliner		3%			
PlayPower LT Farmington, Inc. c/o Playworx Playsets LLC.	PlayPower LT Farmington, Inc. Little Tikes Commercial		15%	Gerald Bosgraaf and Sons	40%	Yes
Project Innovations, Inc.	Jambette		3%		50%	Yes
	PlaygroundEquipment.com		5%			
	Kids Pro Surf Turf & Play Pad by Project Innovations Inc		5%			
Southern Recreation, Inc.	SRP Playgrounds		7%	N/A	30%	Yes
	Grounds for Play		7%			
	Ultra Play		5%			
Swartz Associates, Inc.	NO BID		NO BID		NO BID	
Top Line Recreation, Inc	BCI Burke Company LLC		5%	Al Bosgraaf & Sons	42%	No
	Yalp - Electronic Playgrounds		5%			
	Percussion Play		5%			

SHADE STRUCTURES				
Bidders Information	Shade Structure Manufacturer and Percentage Discount of List Price		Shade Structure Installer and Percentage Installation Cost	
Advanced Recreational Concepts	SRP Shade	5%	Playspace Services	49%
Bliss Products and Services, Inc.	Outback Shelters	10%	Sandee Sod, Inc.	80%
			Complete Construction	
	Modern Shade	5%	Safety First	
			Shady Surfacing & More, LLC	
BYO Recreation	Superior Recreational Products	5%	National Playground Construction (NPC)	50%
Industrial Shadeports, Inc.	Industrial Shadeports	5%	none	126%
Lanier Plans, Inc. dba KorKat	Superior Shade	5%		90%
Legacy Construction Services Group Inc., dba Pro Playgrounds	Superior Recreational Products	5%		35%
PlayCore Wisconsin, Inc., dba GameTime	GameTime Shade Structures	5%	John Fitzgerald, Inc.	95%
Playmore West, Inc.	Playworld	3%		200%
PlayPower LT Farmington, Inc., c/o Playworx Playsets, LLC	USA Shade	5%	Gerald Bosgraaf and Sons	175%
Project Innovations, Inc.	Pro Shade by Project Innovations Inc.	5%		85%
Southern Recreation, Inc.	SRP Shades	5%		30% + footer cost
Swartz Associates, Inc.	NO BID		NO BID	
Top Line Recreation, Inc.	Shade Systems Inc.	5%	Al Bosgraaf & Sons	42%
	Americana	5%		
REPAIR WORK				
Bidders Information	Hourly Rate for Repair Work		Percentage Markup over Cost for Materials	
Advanced Recreational Concepts	\$50.00		33%	
Bliss Products and Services, Inc.	\$85.00		35%	
BYO Recreation	\$100.00		10%	
Industrial Shadeports, Inc.	\$135.00		15%	
Lanier Plans, Inc., dba KorKat	\$85.00		20%	
Legacy Construction Services Group Inc., dba Pro Playgrounds	\$250.00		25%	
PlayCore Wisconsin, Inc., dba GameTime	\$150.00		0%	
Playmore West, Inc.	\$150.00		25%	
PlayPower LT Farmington, Inc., c/o Playworx Playsets, LLC	\$75.00		20%	
Project Innovations, Inc.	\$650.00		100%	
Southern Recreation, Inc.	\$135.00		25%	
Swartz Associates, Inc.	NO BID		NO BID	
Top Line Recreation, Inc.	\$120.00		25%	

Thirteen (13) responses received. Industrial Shadeports, Inc., and Legacy Construction Services Group, Inc., dba Pro Playgrounds have been deemed non-responsive. Recommend award to Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for Playground Equipment. Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Project Innovations, Inc., Southern Recreation, Inc., and Top Line Recreation, Inc., for Shaded Structures. Advanced Recreational Concepts, Bliss Products and Services, Inc., BYO Recreation, Lanier Plans, Inc., dba KorKat, PlayCore Wisconsin, Inc., dba GameTime, Playmore West, Inc., PlayPower LT Farmington, Inc., c/o Playworx Playsets LLC, Southern Recreation, Inc., and Top Line Recreation, Inc., for Repair Work.