



City of Hallandale Beach

GISND Board of Directors

Agenda Cover Memo

Meeting Date:		File No.:	Item Type:		1 st Reading	2 nd Reading
10/22/2025		25-421	☒ Resolution ☐ Ordinance ☐ Other	Ordinance Reading	N/A	N/A
				Public Hearing	☐	☐
				Advertising Required	☐	☐
				Quasi-Judicial:	☐	☐
Fiscal Impact (\$):		Account Balance (\$):		Funding Source:	Project Number:	
\$1,007,400		\$269,437		2921-534010	N/A	
Contract/P.O. Required		RFP/RFQ/Bid Number:		Sponsor Name:	Department:	
☒ Yes	☐ No	BID # FY 2024-2025-28 GISND UNARMED SECURITY GUARD SERVICES		Chief Michel Michel	Police Department	
Strategic Plan Focus Areas:						
☐ Fiscal Stability	☐ Resident Services	☒ Public Safety	☐ Infrastructure & Mobility	☐ Economic Development & Affordable Housing		
Implementation Timeline:						
Estimated Start Date: 10/1/2025				Estimated End Date: 9/30/2030		

SHORT TITLE:

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING AWARD OF BID # FY 2024-2025-28, GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT (GISND) UNARMED SECURITY GUARD SERVICES, TO TOTAL PROTECTION SOLUTIONS, LLC, THE LOWEST RESPONSIVE BIDDER, IN A NOT TO EXCEED AMOUNT OF ONE MILLION SEVEN THOUSAND AND FOUR HUNDRED DOLLARS (\$1,007,400) OVER A PERIOD OF FIVE YEARS; AND PROVIDING AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

This agenda item seeks the City Commission's approval to award Bid # FY 2024-2025-28 for unarmed security guard services to Total Protection Solution LLC, the lowest responsive and responsible bidder, in the amount of \$1,007,400. The contract will secure unarmed security services for the Golden Isles Safe Neighborhood District (GISND) for a period of five (5) years.

Background:

Staff conducted a competitive procurement process utilizing a piggyback of Miami-Dade County contracts for fiscal years 2024 and 2025 to ensure cost-effectiveness and compliance with procurement standards.

The GISND currently benefits from 24/7 security coverage provided at the GISND guardhouse. Unarmed security guards are responsible for controlling access by opening gate arms and verifying visitor identifications, playing a critical role in maintaining a secure environment for residents.

These security guards operate as a vital component of a broader, multi-layered security strategy for the Golden Isles neighborhood. This comprehensive plan also includes police off-duty details to provide additional law enforcement presence, License Plate Recognition (LPR) cameras installed at all neighborhood entrances and exits for vehicle monitoring, and public safety cameras strategically positioned throughout the district to provide surveillance. Together, these elements work in concert to promote a safe, secure, and welcoming community environment.

Awarding this contract ensures continuity of professional security services that are integral to the overall public safety framework of the Golden Isles Safe Neighborhood District.

Current Situation:

On July 31st, 2025, the City issued an Invitation to BID # FY 2024-2025-28, Golden Isles Safe Neighborhood District (GISND) Unarmed Security Guard Services. The notice for the Bid was sent to over seven hundred (700) vendors including vendors from the City's Vendor list and pertinent vendors that have a City Business Tax License to operate in the City. The Bid was advertised through the Hallandale Beach Chamber of Commerce website, City's website, DEMANDSTAR.com and City and HBCRA Social Media pages. The Bid was also advertised through the Miami Minority Business Development Agency Business Center, the U.S. Small Business Administration, and the Broward County Community Relations and Outreach Section Office of Economic and Small Business Development.

On August 13, 2025, at 11:00 am, a Non-Mandatory Pre-Bid meeting was held. Fifteen (15) firms attended the pre-bid meeting.

The Bid was due on September 3rd, 2025, and thirty-eight (38) vendors responded to the solicitation.

Responsive Firm (From Lowest Bid Total to Highest Bid Total)

TOTAL PROTECTION SOLUTION LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,007,400.00*		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

*Tiebreaker: To determine the lowest bidder because the 'Five Year Total' are the same, the lowest 'Year One Total' criteria is tiebreak determiner. The 'Year One Total' for TOTAL PROTECTION SOLUTION LLC is \$183,960.00. The 'Year One Total' for FIRST CLASS SECURITY ACADEMY & SERVICES LLC is \$201,480.00.

FIRST CLASS SECURITY ACADEMY & SERVICES LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,007,400.00*		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

*Tiebreaker: To determine the lowest bidder because the 'Five Year Total' are the same, the lowest 'Year One Total' criteria is tiebreak determiner. The 'Year One Total' for TOTAL PROTECTION SOLUTION LLC is \$183,960.00. The 'Year One Total' FIRST CLASS SECURITY ACADEMY & SERVICES LLC is \$201,480.00.

WORLDDELITESECUR ITY, LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,029,300.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

EAGLE SECURITY SERVICES INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,040,250.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

NATION SECURITY SERVICES LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,068,019.20		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,077,480.00		None	None	Included

GRANDIS PROTECTIVE SERVICES, LLC	QQR 1	QQR 2	QQR 3	
	Met	Met	Met	

PUBLIC SAFETY INTERNATIONAL, INC. dba PSI SECURITY AND INVESTIGATIONS	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,100,256.00		None	None	Included
	QQR 1	QQR 2	QQR 3		
	Met	Met	Met		

SUNSHINE PROTECTION LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,116,900.00		None	None	Included
	QQR 1	QQR 2	QQR 3		
	Met	Met	Met		

SECURITY ALLIANCE, LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,127,850.00		None	Included	Included
	QQR 1	QQR 2	QQR 3		
	Met	Met	Met		

BRIGHT LIGHT SECURITY SERVICES LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,130,040.00		None	None	Included
	QQR 1	QQR 2	QQR 3		
	Met	Met	Met		

REGIONS SECURITY SERVICES, INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,148,260.80		None	Included	Included
	QQR 1	QQR 2	QQR 3		
	Met	Met	Met		

AGMA SECURITY SERVICE INC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,153,692.00		None	None	Included
	QQR 1	QQR 2	QQR 3		
	Met	Met	Met		

DELTA FIVE SECURITY, LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,175,154.00		None	Included	Included
	QQR 1	QQR 2	QQR 3		
	Met	Met	Met		

CORNWALL SECURITY GROUP LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,182,600.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

TRIDENT GROUND PROTECTION, LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,197,754.80		None	Included	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

FOUR KNIGHTS SECURITY AND PROTECTION INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,215,450.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

UNITED AMERICAN SECURITY, LLC submitted as Gardaworld Security Services	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,231,568.40		Included	None	Pending
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

UNITED GLOBAL SECURITY LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,244,358.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

TRUMAN SECURITY CORP	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,270,200.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

SFM SECURITY SERVICES, INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,270,287.60		None	Included	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

PALAMERICAN SECURITY INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,279,222.80		None	None	Included
	MQR 1	MQR 2	MQR 3		

	Met	Met	Met	
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DYNAMIC INTEGRATED SECURITY, INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,284,829.20		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

INTERNATIONAL PROACTIVE SECURITY INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,295,253.60		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

CHOICE ONE PROTECTION LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,312,510.80		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

ARON SECURITY, INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,323,285.60		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

F.I.R.S.T TEAM SECURITY AGENCY LLC	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,330,906.80		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

ST. MORITZ SECURITY SERVICES, INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,337,214.00		None	Included	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

KENT SECURITY SERVICES, INC.	Bid Amount		Variances	Legal Proceedings	Reference s
	\$1,458,890.40		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

APS PROTECTION, INC.	Bid Amount		Variances	Legal Proceedings	References
	\$1,468,176.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

ALK GLOBAL SECURITY SOLUTIONS FL LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,519,334.40		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

MARC SECURITY SERVICES LLC	Bid Amount		Variances	Legal Proceedings	References
	\$1,552,272.00		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

PRO-SECUR INC submitted as Gloval Pro-secur	Bid Amount		Variances	Legal Proceedings	References
	\$1,763,037.60		None	None	Included
	MQR 1	MQR 2	MQR 3		
	Met	Met	Met		

Non-Responsive Firms

Firm	Explanation of Non-Responsiveness
BLUE SHIELD SECURITY & PROTECTION INC	The Projects provided for MQR # 3 are not within the specified date range of 2020-2025.
CHI-ADA CORPORATION	MQR # 2 LICENSE is not active, status shows "APPLICATION INCOMPLETE".
GADUUDOW GUARD SERVICES, LLC	MQR # 2 LICENSE is expired.
GREENLIGHT VENTURES LLC	MQR # 2 LICENSE was not provided and could not be verified.
GTOPSS	MQR # 2 LICENSE is expired.
RETAIL PROTECTIVE SERVICE LLC	Firm did not submit on the required Bid Price Sheet.

Therefore, it is staff's recommendation to select Total Protection Solution LLC based on their demonstrated experience, positive references, and competitive bid price. All references provided by Total Protection Solution LLC confirm their successful completion of projects similar in scope and size, indicating they are fully capable of meeting the City's security service needs.

Why Action is Necessary:

Pursuant to Code of Ordinances, in accordance with Procurement Code Section 23-5, Competitive procurement required; Procurement Mechanisms. (a) Except as otherwise indicated herein, all purchases of and contracts for equipment, supplies and contractual services in excess of the delegated spending authority, shall be based on a competitive procurement process. Furthermore, Section 23-9, Award, (e) The City Manager may award procurements within the delegated spending authority. All other procurements, except emergency procurements, require commission approval for award.

Cost Benefit:

By conducting BID # FY 2024-2025-28, and selecting Total Protection Solution LLC, the GISND is saving an average of \$67,957 per year from their current yearly cost for unarmed security guard services.

PROPOSED ACTION:

The Board of Directors to consider the attached Resolution.

ATTACHMENT(S):

Exhibit 1 – Resolution

Exhibit 2 – Bid # FY 2024-2025-28 Golden Isles Safe Neighborhood District (GISND)
Unarmed Security Guard Services

Exhibit 3 – Award Information Memorandum 2024-2025-28

Exhibit 4 – Bid Tabulation - All Firms

Exhibit 5 – Bid Tabulation - Tiebreak

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