



City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:		File No.:		Item Type:			1 st Reading	2 nd Reading	
8/19/2026		26-277		☒ Resolution ☐ Ordinance ☐ Other		Ordinance Reading	N/A	N/A	
						Public Hearing	☐	☐	
						Advertising Required	☐	☐	
						Quasi-Judicial:	☐	☐	
Fiscal Impact (\$):		Account Balance (\$):				Funding Source:		Project Number:	
\$784,000		\$797,400				410-3410-544030		N/A	
Contract Required:		P.O. Required:		RFP/RFQ/Bid Number:		Sponsor Name:		Department:	
☐ Yes	☒ No	☒ Yes	☐ No	OMNIA PARTNERS CONTRACT # 2019000319 RFP # 269- 2018-047 EQUIPMENT RENTALS AND RELATED PRODUCTS AND SERVICES.		Marlon Lobban Director		PUBLIC WORKS	
Strategic Plan Focus Areas:									
☐ Fiscal Stability		☒ Resident Services		☐ Public Safety		☐ Infrastructure & Mobility		☐ Economic Development & Affordable Housing	
Implementation Timeline:									
Estimated Start Date: 10/1/2026						Estimated End Date: 9/30/2027			

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING CONTINUED UTILIZATION OF THE CITY OF CHARLOTTE, N.C.'S OMNIA PARTNERS CONTRACT WITH BIG TRUCK RENTAL, LLC FOR EQUIPMENT RENTALS FOR FISCAL YEAR 2026-27 RENTAL OF TRUCKS FOR A TOTAL NOT TO EXCEED AMOUNT OF SEVEN HUNDRED, EIGHTY-FOUR THOUSAND DOLLARS (\$784,000); AND PROVIDING AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

This agenda item seeks City Commission approval to utilize the competitively solicited OMNIA PARTNERS contract #2019000319 with Big Truck Rental, LLC for Equipment Rentals and Related Products and Services in an amount not-to-exceed \$754,000.00 for fiscal year 2026-2027. Further, this agenda item seeks authorization of an additional allowance of up to \$30,000.00 for transportation delivery and repair costs that may be required as part of the contract if a truck is swapped out or returned with substantial cosmetic damage. A total not to exceed amount of \$784,000.00 is requested.

Background:

The Sanitation Division's commercial, multi-family, and residential solid waste collection services operate seven days a week all year long. The Division has made great strides in the last three years updating the fleet. The plan for the Sanitation Fleet is a hybrid mix of owned and leased rental vehicles. The City Commission authorized the rental of front and side load trucks via this contract previously. The rental trucks from Big Truck Rental, LLC, which have been authorized by City Commission and that are currently in service are as follows:

Unit #	Description
9532	2025 Autocar (Diesel) – Side Loader
9536	2025 Autocar (Diesel) – Side Loader
9531	2024 Kenworth (Diesel) – Front Loader
9537	2025 Autocar (Diesel) – Front Loader
9538	2025 Autocar (Diesel) – Front Loader
9539	2025 Autocar (Diesel) – Front Loader

Current Situation:

The City-owned side-loader fleet includes two (2) 2017 models, two (2) 2020 models, and one (1) 2024 model purchased during the current fiscal year. The City also rents two (2) side loaders. One of the two (2) 2017 trucks are out of service and scheduled for replacement in FY27, while the other has reached the end of its useful life and will be retired within the next year. Both of the 2017 trucks will be sold at public auction in either FY2026 or FY2027. The two (2) 2020 models will serve as backup units in case the front-line trucks are down for maintenance and repair. The City's plan is to own four (4) and rent two (2) side loaders for operational purposes. The oldest two (2) owned trucks will always serve as backup units until replaced.

The City rents four (4) front loader trucks to serve commercial customers. The City does not own any front loader trucks.

This agenda item requests approval to continue renting a total of six trucks, which reflects the City's current fleet status and operational needs.

# of Trucks	Rental cost	# of Weeks	Total Cost
4 front loaders	\$2,375.00/Week/Each	52	\$ 494,000.00
2 side loaders	\$2,500.00/Week/Each	52	\$ 260,000.00
Repairs / Transportation			\$ 30,000.00

The rental rate for the trucks, based on Big Truck Rental's Master Agreement, including Amendments (Exhibit 2 & 3) through the OMNIA PARTNERS Contract # 2019-000319, is \$10,600 per four-week period for a 40-yard front end loader and \$11,400.00 per four-week period for a 28-yard side loader.

Through negotiations, staff was able to negotiate the rental amount for each front loader down to \$9,500 per four-week period saving the City \$57,200 for FY2027 on the front loader rentals. Through further negotiations, we were able to negotiate the rental amount for each side loader down to \$10,000 per four-week period saving the City \$36,400 for FY2027. That is a combined savings of \$93,600 for FY2027 due to negotiating a lower rental price below the contract amounts.

The initial term of the OMNIA PARTNERS Big Truck Rentals, LLC contract was from November 1, 2018, through October 31, 2023. On June 30, 2023, the first renewal period was exercised and provided a new expiration date of October 31, 2025. On June 6, 2025, the second renewal period was exercised and provides a new expiration date of October 31, 2027. OMNIA PARTNERS is the largest and most trusted cooperative purchasing organization for public sector procurement. OMNIA PARTNERS have brought together the nation's two leading cooperative purchasing organizations – National IPA and U.S. Communities – under one roof to form OMNIA PARTNERS Public Sector. The collective buying power of these unified purchasing cooperatives delivers superior value and savings for public agencies nationwide.

Why Action is Necessary:

Pursuant to Code of Ordinances, in accordance with Procurement Code Section 23-5 Competitive procurement required; Procurement Mechanisms, (3) Cooperative Purchasing. Includes a variety of arrangements whereby two or more public entities have the opportunity to purchase from the same supplier or multiple suppliers using a single competitive procurement mechanism. Furthermore, Section 23-9, Award, (e) The City Manager may award procurements within the delegated spending authority. All other procurements, except emergency procurements, require commission approval for award.

Cost Benefit:

The purchase of side and front loaders would cost approximately \$400,000 - \$600,000 each and would each have a useful life of about 5-7 years. By renting, the City avoids that capital purchase cost every 5 years. At about three to four years the City typically starts to see higher maintenance costs because these trucks are on the road five days a week / 52 weeks a year. The City uses the side loaders and front loaders every day and if any of the trucks are down for routine preventative maintenance or for the need for a substantial repair job then service levels are greatly affected, which also tends to increase overtime costs. By renting these trucks, the City will have the trucks replaced approximately every 3,200 – 3,400 hours of operation with a brand-new truck. That typically takes about two – three years, which allows the City to avoid those major repair costs as well. The major repairs are covered by Big Truck Rental, LLC during the life of the rental, and the City only pays for routine operational costs such as tires, oil, damages, etc. The City is also given a credit for any downtime for days the rental truck is in for major repairs such as warranty work.

PROPOSED ACTION:

The City Commission considers the attached Resolution.

ATTACHMENT(S):

Exhibit 1 – Resolution

Exhibit 2 – Big Truck Rental Master Agreement No. 2019000319

Exhibit 3 – Amendment No. 1-8 to Agreement

Exhibit 4 – RFP 269-2018-047

Exhibit 5 – Big Truck Proposal

Prepared By: Winston Blake

Winston Blake

Public Services Manager

Reviewed By: Jeffrey "JT" Towne

Jeffrey "JT" Towne

Assistant Public Works Director

Reviewed By: Marlon Lobban

Marlon Lobban

Public Works Director

Reviewed By: Clarence Woods

Clarence Woods

Assistant City Manager

Reviewed By: Noemy Sandoval

Noemy Sandoval

Assistant City Manager