



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	33315-8
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-991-4693	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
9/22/2021

QUICK QUOTE SHEET

REVISED QUOTE DATE
9/28/2021

REQUESTING AGENCY	HALLANDALE BEACH, CITY OF			
CONTACT PERSON	YAMIL LOBO	EMAIL	YLOBO@HALLANDALEBEACH.ONMICROSOFT.COM	
PHONE	954-457-1614	MOBILE	754-224-6382	FAX

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022 120716-NAF & 060920-NAF www.NationalAutoFleetGroup.com

MODEL	K8A	MSRP	\$42,225.00
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2022 FORD POLICE INTERCEPTOR UTILITY - AWD - 3.3L V6 HYBRID

CUSTOMER ID	BASE VEHICLE PRICE	\$36,141.00
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BED LENGTH	SUV
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** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS

DESCRIPTION

UM	AGATE BLACK	\$0.00
96	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear.	\$0.00
99W 44B	3.3L V6 Direct-Injection Hybrid System with 10-Speed Automatic Transmission.	\$0.00
43D	DARK CAR FEATURE-inc: Courtesy lamps disabled when any door is opened.	\$24.00
47A	Police Engine Idle Feature -inc: This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle, Allows the key to be removed from ignition while vehicle remains idling.	\$0.00
51R	DRIVER ONLY LED SPOT LAMP (UNITY)	\$390.00
68G	Rear-Door Controls Inoperable -inc: Locks, handles and windows, Note: Can manually remove window or door disable plate w/special tool, Note: Locks/windows operable from driver's door switches	\$74.00
55F	REMOTE KEYLESS ENTRY (Does Not include PATS, 4-key fobs, key fobs are not fobbed alike when ordered w/Keyed-Alike)	\$335.00
593	PERIMETER ANTI THEFT ALARM	\$115.00
76R	REVERSE SENSING SYSTEM	\$270.00
86T	TAIL LAMP/POLICE INTERCEPTOR HOUSING ONLY, -inc: Pre-existing holes w/standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies)	\$59.00
153	FRONT LICENSE PLATE BRACKET	\$0.00

FACTORY OPTIONS

\$1,267.00

CONTRACT OPTIONS

DESCRIPTION

CGP	CUSTOM GRAPHICS PACKAGE Furnished and Installed.	\$500.00
DT2	Deep tint film installed on front two door glass only.	\$125.00
HLF-K8A	CONNECT FACTORY HEADLIGHT FLASHER.	\$0.00
PATROL	Patrol vehicle wiring includes 100A power distribution panel with 5 battery circuits, 5 ignition circuits, 3 timed circuits, 8 ground studs, and fuse indicator LED's.	\$365.00
WPLB-2L-295	Whelen Legacy lightbar with full DUO LED Modules, two wire controlled traffic advisor, (2) LED flashing/takedown lights, (2) LED flashing/alley lights, mounting kit, 295SLSA6 combination light/siren controller, SA315P siren speaker and mounting bracket.	\$3,135.00
STT	LIGHT BAR TO HAVE CUSTOM BRAKE LIGHT POD IN REAR.	\$0.00
RBWA	LIGHT BAR TO HAVE 1/2 RED - 1/2 BLUE FRONT WITH OVERRIDE TO WHITE & 1/2 RED - 1/2 BLUE REAR WITH OVERRIDE TO AMBER FOR TA.	\$0.00
W ION-DUO-2-PB	(2) Whelen DUAL color ION series light head installed in push bumper light channel (RED/WHITE & BLUE/WHITE).	\$425.00
W TION-2-PB-RB	(2) Whelen ION "T" series ultra thin light heads surface mounted one per side of push bumper (ONE RED DS/ONE BLUE PS).	\$390.00
W VTX609C-K8A	WHELEN FOUR CORNER LED KIT (WHITE) INSTALLED.	\$640.00
W TION-2-LB-RQG-RB	(2) Whelen ION "T" series ultra thin light heads with L-bracket mounted in rear quarter glass split (RED/BLUE).	\$415.00
W ION-2-HATCH-RB	(2) Whelen Wide Angel ION series light head universal mount with bracket mounted to rear hatch facing aft (ONE RED DS / ONE BLUE PS).	\$390.00

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TP PIU-CON18	TROY PRODUCTS 18" L-shaped console with 10" slope / 8" level with faceplates, 4" dual cup internal beverage holder, 4" shallow console tray, 2" face plate pre-punched w/ holes for (2) DC outlets & (1) dual-port USB module, & height adjustable swivel arm rest with 5"x8" foam pad that bolts to rear of console.	\$860.00
FACEPLATES	(1) APX6500 remote head and (1) 295	\$0.00
TP COMP-UNIV-SL	TROY PRODUCTS computer mount with easy one-handed operation and slide arm, bolts to troy console. (DOCKING STATION NOT INCLUDED).	\$500.00
TP GM-DWM-870/AR	TROY PRODUCTS theft-deterrent dual weapon gun mount. Includes butt plates and lock brackets. Includes (1) shotgun clamshell style gun lock with #2 Key & (1) AR clamshell style weapon lock with #2 key.	\$685.00
TP PART-SLIDE-UV	TROY PRODUCTS large window partition with sliding window, crawl-through barrier and weapon recess panel, Includes mounting kit & partition kick panels with big foot pockets for Interceptor Utility.	\$1,280.00
TP PIU-SEAT-POLY	TROY PRODUCTS plastic seat with Officer-Safe seatbelt system. Includes rear partition with poly main window and cargo window side panels.	\$1,995.00
TP AC-UV-CGP2	AIRBAG CORRIDOR GAP PANELS, INSTALLED.	\$70.00
TP PIU-HATCH	TROY PRODUCTS rear cargo door square-hole window guard.	\$255.00
WESTIN PB2L PIU	Westin Elite push bumper for Interceptor Utility 2020+ with two light channel (lights purchased separately).	\$695.00
INSTALL	INSTALLATION OF ALL EQUIPMENT LISTED.	\$0.00
VBD	VOLUME BUY DISCOUNT	(\$2,400.00)
NEW-TAG	New CITY tag Includes temp tag & two way overnight shipping for signature.	\$245.00

CONTRACT OPTIONS \$10,570.00

TRADE IN	VEHICLE TOTAL	\$37,408.00
	MSRP DISCOUNT	14%
	ACCESSORY TOTAL	\$10,570.00
	CUSTOMER PRICE	\$47,978.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~ \$0.00

TOTAL COST LESS TRADE IN(S) QTY 38 \$1,823,164.00

Estimated Annual payments for 60 months paid in advance: \$10,745.10 Extended: \$408,313.75
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY **SCOTT WILSON** FLEET SALES MANAGER scott.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD (Complete)

Window Sticker

SUMMARY

[Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD

MSRP:\$40,980.00

Interior:Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 3.3L V6 Direct-Injection Hybrid System

Transmission: 10-Speed Automatic

OPTIONS

CODE	MODEL	MSRP
K8A	[Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD	\$40,980.00
OPTIONS		
153	Front License Plate Bracket	\$0.00
43D	Dark Car Feature	\$25.00
44B	Transmission: 10-Speed Automatic	\$0.00
47A	Police Engine Idle Feature	\$260.00
500A	Order Code 500A	\$0.00
51R	Driver Only LED Spot Lamp (Unity)	\$395.00
55F	Remote Keyless Entry Key Fob w/o Key Pad	\$340.00
593	Perimeter Anti-Theft Alarm	\$120.00
68G	Rear-Door Controls Inoperable	\$75.00
76R	Reverse Sensing System	\$275.00
86T	Tail Lamp/Police Interceptor Housing Only	\$60.00
96	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear	\$0.00
99W	Engine: 3.3L V6 Direct-Injection Hybrid System	\$0.00
UM	Agate Black	\$0.00
—	3.73 Axle Ratio	\$0.00
SUBTOTAL		\$42,530.00
Adjustments Total		\$0.00
Destination Charge		\$1,245.00


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Data Version: 14758. Data Updated: Sep 22, 2021 2:28:00 AM PDT.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD ( Complete)

TOTAL PRICE

\$43,775.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD (Complete)

Standard Equipment

Mechanical

Engine: 3.3L V6 Direct-Injection Hybrid System -inc: (136-MPH top speed) (STD)
Transmission: 10-Speed Automatic (STD)
3.73 Axle Ratio (STD)
50 State Emission System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.
Transmission w/Oil Cooler
Automatic Full-Time All-Wheel
Engine Oil Cooler
80-Amp/Hr 800CCA Maintenance-Free Battery
Hybrid Electric Motor 220 Amp Alternator
Class III Towing Equipment -inc: Hitch
Trailer Wiring Harness
Police/Fire
1670# Maximum Payload
GVWR: 6,840 lbs (3,103 kgs)
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Steering
19 Gal. Fuel Tank
Dual Stainless Steel Exhaust
Permanent Locking Hubs
Strut Front Suspension w/Coil Springs
Multi-Link Rear Suspension w/Coil Springs
Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control
Lithium Ion Traction Battery

Exterior

Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: polished stainless steel hub cover and center caps
Tires: 255/60R18 AS BSW
Steel Spare Wheel


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Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD ( Complete)

Exterior

Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and 1 Tow Hook

Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent

Body-Colored Bodyside Cladding and Black Wheel Well Trim

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Power Side Mirrors w/Convex Spotter and Manual Folding

Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster

Deep Tinted Glass

Speed Sensitive Variable Intermittent Wipers

Galvanized Steel/Aluminum Panels

Lip Spoiler

Black Grille

Liftgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Auto On/Off Projector Beam Led Low/High Beam Headlamps

LED Brakelights

Entertainment

Radio w/Seek-Scan, Speed Compensated Volume Control and Steering Wheel Controls

Radio: AM/FM/MP3 Capable -inc: clock, 4-speakers, Bluetooth interface w/hands-free voice command support (compatible w/most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display

Integrated Roof Antenna

1 LCD Monitor In The Front

Interior

8-Way Driver Seat

Passenger Seat

35-30-35 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat

Manual Tilt/Telescoping Steering Column

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Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD (Complete)

Interior

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Traction Battery Level, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Fleet Telematics Modem Selective Service Internet Access

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts

Locking Glove Box

Driver Foot Rest

Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt w/manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Carpet Floor Trim

Cargo Features -inc: Cargo Tray/Organizer

Cargo Space Lights

Dashboard Storage, Driver And Passenger Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks

Systems Monitor

Redundant Digital Speedometer

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Vehicle: [Fleet] 2022 Ford Police Interceptor Utility (K8A) AWD ( Complete)

Interior

Trip Computer
Analog Appearance
Seats w/Vinyl Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
2 12V DC Power Outlets
Air Filtration

Safety-Mechanical

Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Curtain 1st And 2nd Row Airbags
Airbag Occupancy Sensor
Passenger Knee Airbag
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Back-Up Camera w/Washer

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 100,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Hybrid/Electric Components Years: 8
Hybrid/Electric Components Miles/km: 100,000
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000

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