

Broward Fire Station Alerting System**BSO Hallandale Beach Fire Rescue Station 7**

3/30/2021

**Keylite Power & Lighting Corp.**

12240 SW 128th Court, Unit #107

PH: 305-232-9910 Fax: 305-397-1510

Quote prepared by:

Jonathan Franklin, 954-275-8854

jfr@signalcommunications.com

Item	Unit	Mfr	Qty	Description	Part No.	Original Bid List Price	Broward Contract Price	Contract Price Extended
STATION LICENSES								
SL1	Ea	USDD	1	G2 VOICEALERT - Single Station License. One-Time/Perpetual (unless further USDD modification is needed)	VA	\$1,030.00	\$964.44	\$964.44
SL2	Ea/Yr	USDD	24	G2 MOBILE FSAS APP - Single Device License. Up to 24 Licenses-Per-ATX are offered at \$0.00 cost each as long as system is currently under warranty or elected recurring annual support coverage.	G2-APP-DLI	\$108.00	\$112.10	\$0.00
STATION CONTROLLER								
SC1	Kit	USDD	1	G2 ATX STATION CONTROLLER - Power/Signal/Control up to 8 peripheral Remote Options. 4 Unique Amps/Zones available.	ATX	\$21,750.00	\$20,365.52	\$20,365.52
SC2	Kit	USDD	0	ATX EXPANSION KIT - Allows ability to Power/Signal/Control up to 12 more peripheral Remote options per EXP.	EXP	\$7,325.00	\$6,858.73	\$0.00
SC3	Kit	USDD	1	Rack Mount Ears for APX or EXP	ATX-E	\$54.00	\$50.56	\$50.56
SC4	Kit	USDD	0	Base Plate for APX or EXP	ATX-P	\$54.00	\$50.56	\$0.00
SC5	Ea	USDD	1	ATX UPS, Standard	UPS-STD	\$923.00	\$864.25	\$864.25
SC6	Ea	USDD	1	Shelf/Bracket, Wall-Mount for UPS	UPS-WMB	\$57.00	\$53.37	\$53.37
STATION PERIPHERALS								
SP1a	Ea	Atlas	1	Audio Amplifier, External, Standard	AMP	\$987.00	\$924.17	\$924.17
SP1b	Ea	Atlas	1	Shelf, Under Table or Wall Mount, for 1U 1/2 Rack	AMP-S	\$66.00	\$61.80	\$61.80
SP2	Ea	USDD	0	G2 Color Indicator Remote - Up to 8 unique colors	CIR	\$725.00	\$678.85	\$0.00
SP3a	Ea	USDD	0	G2 HDTV REMOTE / STATION Module (TV & Electrical Outlet by Others). Note C.E.C HDMI control subject to Television ability	TVR	\$975.00	\$912.94	\$0.00
SP3b	Ea	USDD	0	Flat Panel Monitor / Smart HDTV	FP-43	\$1,377.57	\$1,289.88	\$0.00
SP3c	Ea	USDD	0	Flant Panel / TV Mount-Universal 23-46" Tilt	FPM-U	\$107.00	\$100.19	\$0.00
SP4	Ea	USDD	0	G2 I/O REMOTE w/ 8 In & 8 Out	IOR	\$1,275.00	\$1,193.84	\$0.00
SP5	Ea	USDD	2	Push Button, Standard (Black)	PB-B	\$110.00	\$103.00	\$206.00
SP6	Ea	USDD	1	Push Button, Emergency (Red)	PB-R	\$110.00	\$103.00	\$103.00
SP7b	Ea	USDD	3	G2 MESSAGE REMOTE 2 Module (2017 Version 2)	MR2	\$1,275.00	\$1,193.84	\$3,581.52
SP8	Ea	USDD	0	G2 MESSAGE REMOTE Module	MR1	\$1,167.00	\$1,092.72	\$0.00
SP9a	Ea	USDD	1	G2 MESSAGE SIGN, Digital LED (STANDARD GammaSign / 24" Active Screen Width)	MS-G2-S	\$1,050.00	\$983.16	\$983.16
SP9b	Ea	USDD	0	G2 MESSAGE SIGN, Digital LED (EXTENDED GammaSign / 36" Active Screen Width)	MS-G2-E	\$1,575.00	\$1,474.74	\$0.00
SP9c	Ea	USDD	0	MS-G Adapter Plate, SINGLE. VESA 100, joins (1) MS-GS (or-E) to any standard mount with VESA 100 hole patterns (mount not included)	MS-AP-S	\$38.00	\$35.58	\$0.00
SP9c1	Ea	USDD	0	MS-G Adapter Plate, DOUBLE, VESA 100, joins (2) MSG -S (or-E) to any standard mount with VESA 100 hole patterns (mount not included)	MS-AP-D	\$49.00	\$45.88	\$0.00
SP9d	Ea	USDD	0	MS-G Hanger Kit. Hangs single or double (back-to-back) Message Signs (Gamma Version) from Ceiling. Includes both suspended ceiling T-Bar Scissor Clips and Hard-Pan Flange Mounts.	MS-HK	\$73.00	\$68.35	\$0.00
SP10a	Ea	USDD	0	MESSAGE SIGN, Digital LED (BetaBrite - LEGACY Replacement 24" Screen Width)	MS-B	\$360.00	\$337.08	\$0.00
SP10b	Ea	USDD	0	MS Adapter Plate, VESA 100	MS-ADPT-V100	\$60.00	\$56.18	\$0.00
SP10c	Ea	USDD	0	MS Tie-Straps (pair) - join two MSs	MS-ADPT-STRP	\$27.00	\$25.28	\$0.00
SP11	Ea	USDD	0	MS Mount - Articulating, Long reach	MS-MNT-ART-L	\$287.00	\$268.73	\$0.00
SP12a	Ea	USDD	1	G2 ROOM REMOTE Module / 2017 version 2	RR2	\$2,025.00	\$1,896.10	\$1,896.10

SP12c	Ea	USDD	0	RR2 Adapter Plate, for Retrogit in RR1 Wall Cavity	RR2-AP	\$46.00	\$43.07	\$0.00
SP12d	Ea	USDD	0	RR2 Surface Mount Back Box, for SURFACE MOUNT (hard wall) installation. Three (3) 3/4" conduit knock-outs.	RR2-BB	\$175.00	\$163.86	\$0.00
SP13a	Ea	USDD	0	G2 ROOM REMOTE 1 Module (Legacy/End of Life)	RR1	\$1,830.00	\$1,713.51	\$0.00
SP13b	Ea	USDD	0	RR Trim Plate, for Flush-Mount	RR1-TP	\$46.00	\$43.07	\$0.00
SP13c	Ea	USDD	0	RR Back-Straps, for solid-wall flush-mounting	RR-BS	\$27.00	\$25.28	\$0.00
SP14	Ea	USDD	0	G2 SIGN REMOTE Module	SR	\$583.00	\$545.89	\$0.00
SP15	Ea	USDD	30	G2 LED SPEAKER - Flush Mount, 70v	SPK-LED-FM	\$325.00	\$304.31	\$9,129.30
SP16	Ea	USDD	3	G2 LED SPEAKER - Surface Mount (MB), 70v	SPK-LED-SM	\$325.00	\$304.31	\$912.93
SP17	Ea	Bogn	2	Speaker - Standard, Flush Mount, 70v (S86)	SPK-STD-FM	\$85.00	\$79.59	\$159.18
SP18	Ea	Bogn	2	Speaker - Standard, Surface Mount (MB), 70v	SPK-STD-SM	\$85.00	\$79.59	\$159.18
SP19	Ea	Bogn	8	Speaker-APP/Weatherized (A2T), Surface, 70v	SPK-W-SM	\$310.00	\$290.27	\$2,322.16
SP20	Ea	TIC	1	Transformer, 8ohm to 70V, External	XFMR	\$53.00	\$49.63	\$49.63
SP21	Ea	USDD	2	G2 Strobe Light / Red LED	STR	\$550.00	\$514.99	\$1,029.98
SP22	Ea	USDD	1	OmniAlert Strobe	SPK-OAS	\$965.00	\$903.57	\$903.57

COMMUNICATIONS PERIPHERALS

CP1	Ea	GE	1	MDS Orbit Data radio, installed	KL-OR	\$2,241.53	\$2,098.85	\$2,098.85
CP2	Ea	GE	0	MDS Orbit Data radio with LTE, installed	KL-ORL	\$2,900.53	\$2,715.90	\$0.00
CP3	Ea	GE	1	MDS Data radio network management, installed	KL-NM	\$122.22	\$114.44	\$114.44
CP4	Ea	MOT	0	Motorola APX-1500 P25 radio with power-supply	KL-APX1500	\$4,345.00	\$4,068.42	\$0.00
CP5	Ea	MOT	1	Motorola APX-4500 Smartzone/P25 radio with power-supply	KL-APX4500	\$5,016.75	\$4,623.44	\$4,623.44
CP6	Ea	MOT	1	Radio Cable, voice, installed	KL-RC	\$51.33	\$48.06	\$48.06
CP7	Ea	TBD	0	WAN router firewall, installed	KL-RF	\$1,793.00	\$1,678.87	\$0.00
CP8	Ea	ASST	2	Yagi antenna, installaed	KL-YA	\$1,527.78	\$1,430.53	\$2,861.06
CP9	Ea	CB	1	FireNet Subscriber Module, installed.	FNSM-1	\$2,777.78	\$2,600.96	\$2,600.96
CP10	Ea	KL	1	Radio enclosure, ventilated	KL-RE1	\$2,000.00	\$1,780.00	\$1,780.00
CP11	Ea	KL	0	Extended sign mount, fabrication	KL-MM1	\$953.33	\$892.65	\$0.00
CP12	Ea	KL	1	External antenna mount kit	KL-EM1	\$1,780.00	\$1,640.45	\$1,640.45

STATION SYSTEM SERVICES

SS1	Ea	KL	1	Station Installation	ST-INST		\$47,063.15	\$47,063.15
SS2	Ea	USDD	1	Station Remediation (Removal and Disposal of Legacy Equipment Not currently Assumed or Included, nor is any related Remediation to Paint, Drywall, etc.)	ST-INST1			
SS3	Ea	USDD	1	Station Configuration & Start-Up	ST-SU		\$3,681.48	\$3,681.48
SS4	Ea	KL	1	Station Project Management	ST-PM2		\$3,303.78	\$3,303.78
SS5	Ea	USDD	1	Station Engineering / Design Services	ST-ES		\$1,731.18	\$1,731.18
SS6	Ea	USDD	1	Station Documentation	ST-DM		\$62.41	\$62.41
SS6a	Ea	KL	1	Station Deployment contingency	ST-DC		\$5,816.45	\$5,816.45
SS7a	Ea	USDD	0	Station Training - User/Technician. On-Site @ Station. 1 Hour, 1 Visit. (3 Units/Hours suggested to cover 3 shifts)	TRA-UT-O	\$3,655.34	\$3,289.81	\$0.00
SS7b	Ea	USDD	0	Station Training - User/Technician / Remote Refresh (2 Hours / Train-The-Trainer)	TRA-UT-R	\$725.03	\$652.53	\$0.00
SS10	Ea	KL	1	Network deployment	KL-ED1		\$2,400.00	\$2,400.00

Equipment & Services Subtotal	\$	124,545.54
Permit Processing	\$	1,250.00
Signed and sealed drawings	\$	2,400.00
7% Florida Sales Tax		
Shipping	\$	2,490.91

TOTAL \$ 130,686.45

Terms and Conditions

- 1 This offer is subject to the terms and conditions of the System and Services Agreement between Broward County and Keylite Power & Lighting Corp (RFP R1426611P1).
- 2 Includes One Year Basic Support warranty.
- 3 Monthly maintenance quote based on annual payments in advance.
- 4 All permit fees and related third-party field inspection expenses will be charged to Customer at cost with no markup.
- 5 Pricing assumes standard low voltage permit only.
- 6 Payment terms: 45% with order, 45% upon completion of installation, balance due upon beneficial use or permit close out whichever occurs first.
- 7 Pricing valid for 45 days from date of quote. Price verification required thereafter.
- 8 Contingency funds included for additional costs. At completion of installation, unused contingency funds can be applied to maintenance costs or additional equipment, and are refundable if requested by Customer.
- 9 Customer End User Authorized Agreement (EUAA) and Service Agreement (SA) must be executed before equipment can ship from USDD.
- 10 Seller reserves the right to increase the price of goods and services pursuant to RFP R1426611P1, if initial payment is not received per 6 above.
- 11 This quotation excludes Florida sales tax.
- 12 Credit card payments will include a 3% additional fee at the time of sale.
- 13 Overdue invoices charged 1.5% per month.
- 14 Excludes cost of permits to AHJ; all permit fees required by AHJ will be passed on to Customer at additional cost without mark up.
- 15 Pricing assumes Customer is a Broward County Fire Agency. Any third party procurements may require additional costs.
- 16 No warranty or maintenance services are included for any external customer provided equipment, wiring or components.
- 17 Any equipment failures caused by customer provided equipment may void component warranty, and are not covered for warranty or maintenance services unless specific scope is mutually agreed upon.
- 18 Excludes construction drawings if required for new buildings. Any construction or third party contract review subject to additional legal review fees, to be quoted after receipt of subject documents. All installations shall be deemed complete at time of installations completion and test, regardless of operational status of the station. Risk of loss of all equipment beyond Keylite's care, custody and control is with the Customer on Customer sites.

BSO Hallandale Beach Fire Rescue Station 7 -- Support Plan Options

Maintenance Options	List Price Monthly	Contract Price Monthly
Option A: Premium Support Includes 24/7/365 1 hour telephone support Includes Next Business Day priority shipping from factory replacement, field replacements Includes 24/7/365 2 hours onsite response, +4 hours uptime guarantee Includes all active parts and equipment supplied to repair or replace. Includes all station wiring, connectors. Includes batteries Includes annual on-site test and optimization. Includes software maintenance. Includes onsite software upgrades as necessary Includes annual remedial training class if necessary includes annual engineering review Includes 24 licenses G2 Mobile FSAS application (iPhone or Android) Includes priority restoration service, external antenna wind	\$1,584.03	\$1,218.48
Option B: Standard Support Includes 24/7/365 1 hour telephone support Includes Next Business Day priority shipping from factory replacement, field replacements Includes 24/7/365 2 hours onsite response, +4 hours uptime guarantee Includes all parts and active equipment supplied to repair or replace. Includes software maintenance. Includes onsite software upgrades as necessary Includes 24 licenses G2 Mobile FSAS application (iPhone or Android)	\$1,056.02	\$812.32
Option C: Basic Support Includes 24/7/365 1 hour telephone support Includes Next Business Day priority shipping from factory replacement, field replacements Includes remote software maintenance, upgrades Includes 24 licenses G2 Mobile FSAS application (iPhone or Android) On-site field labor rates per contract (\$105 per hour year 1, CPI annual escalator) plus return mileage for onsite work	\$792.01	\$609.24

Broward Fire Station Alerting System**BSO Hallandale Beach Fire Rescue Station 60**

3/30/2021

**Keylite Power & Lighting Corp.**

12240 SW 128th Court, Unit #107

PH: 305-232-9910 Fax: 305-397-1510

Quote prepared by:

Jonathan Franklin, 954-275-8854

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Item	Unit	Mfr	Qty	Description	Part No.	Original Bid List Price	Broward Contract Price	Contract Price Extended
STATION LICENSES								
SL1	Ea	USDD	1	G2 VOICEALERT - Single Station License. One-Time/Perpetual (unless further USDD modification is needed)	VA	\$1,030.00	\$964.44	\$964.44
SL2	Ea/Yr	USDD	24	G2 MOBILE FSAS APP - Single Device License. Up to 24 Licenses-Per-ATX are offered at \$0.00 cost each as long as system is currently under warranty or elected recurring annual support coverage.	G2-APP-DLI	\$108.00	\$112.10	\$0.00
STATION CONTROLLER								
SC1	Kit	USDD	1	G2 ATX STATION CONTROLLER - Power/Signal/Control up to 8 peripheral Remote Options. 4 Unique Amps/Zones available.	ATX	\$21,750.00	\$20,365.52	\$20,365.52
SC2	Kit	USDD	0	ATX EXPANSION KIT - Allows ability to Power/Signal/Control up to 12 more peripheral Remote options per EXP.	EXP	\$7,325.00	\$6,858.73	\$0.00
SC3	Kit	USDD	1	Rack Mount Ears for APX or EXP	ATX-E	\$54.00	\$50.56	\$50.56
SC4	Kit	USDD	0	Base Plate for APX or EXP	ATX-P	\$54.00	\$50.56	\$0.00
SC5	Ea	USDD	1	ATX UPS, Standard	UPS-STD	\$923.00	\$864.25	\$864.25
SC6	Ea	USDD	1	Shelf/Bracket, Wall-Mount for UPS	UPS-WMB	\$57.00	\$53.37	\$53.37
STATION PERIPHERALS								
SP1a	Ea	Atlas	1	Audio Amplifier, External, Standard	AMP	\$987.00	\$924.17	\$924.17
SP1b	Ea	Atlas	1	Shelf, Under Table or Wall Mount, for 1U 1/2 Rack	AMP-S	\$66.00	\$61.80	\$61.80
SP2	Ea	USDD	0	G2 Color Indicator Remote - Up to 8 unique colors	CIR	\$725.00	\$678.85	\$0.00
SP3a	Ea	USDD	0	G2 HDTV REMOTE / STATION Module (TV & Electrical Outlet by Others). Note C.E.C HDMI control subject to Television ability	TVR	\$975.00	\$912.94	\$0.00
SP3b	Ea	USDD	0	Flat Panel Monitor / Smart HDTV	FP-43	\$1,377.57	\$1,289.88	\$0.00
SP3c	Ea	USDD	0	Flant Panel / TV Mount-Universal 23-46" Tilt	FPM-U	\$107.00	\$100.19	\$0.00
SP4	Ea	USDD	0	G2 I/O REMOTE w/ 8 In & 8 Out	IOR	\$1,275.00	\$1,193.84	\$0.00
SP5	Ea	USDD	0	Push Button, Standard (Black)	PB-B	\$110.00	\$103.00	\$0.00
SP6	Ea	USDD	0	Push Button, Emergency (Red)	PB-R	\$110.00	\$103.00	\$0.00
SP7b	Ea	USDD	1	G2 MESSAGE REMOTE 2 Module (2017 Version 2)	MR2	\$1,275.00	\$1,193.84	\$1,193.84
SP8	Ea	USDD	0	G2 MESSAGE REMOTE Module	MR1	\$1,167.00	\$1,092.72	\$0.00
SP9a	Ea	USDD	2	G2 MESSAGE SIGN, Digital LED (STANDARD GammaSign / 24" Active Screen Width)	MS-G2-S	\$1,050.00	\$983.16	\$1,966.32
SP9b	Ea	USDD	0	G2 MESSAGE SIGN, Digital LED (EXTENDED GammaSign / 36" Active Screen Width)	MS-G2-E	\$1,575.00	\$1,474.74	\$0.00
SP9c	Ea	USDD	1	MS-G Adapter Plate, SINGLE. VESA 100, joins (1) MS-GS (or-E) to any standard mount with VESA 100 hole patterns (mount not included)	MS-AP-S	\$38.00	\$35.58	\$35.58
SP9c1	Ea	USDD	0	MS-G Adapter Plate, DOUBLE, VESA 100, joins (2) MSG-S (or-E) to any standard mount with VESA 100 hole patterns (mount not included)	MS-AP-D	\$49.00	\$45.88	\$0.00
SP9d	Ea	USDD	0	MS-G Hanger Kit. Hangs single or double (back-to-back) Message Signs (Gamma Version) from Ceiling. Includes both suspended ceiling T-Bar Scissor Clips and Hard-Pan Flange Mounts.	MS-HK	\$73.00	\$68.35	\$0.00
SP10a	Ea	USDD	0	MESSAGE SIGN, Digital LED (BetaBrite - LEGACY Replacement 24" Screen Width)	MS-B	\$360.00	\$337.08	\$0.00
SP10b	Ea	USDD	0	MS Adapter Plate, VESA 100	MS-ADPT-V100	\$60.00	\$56.18	\$0.00
SP10c	Ea	USDD	0	MS Tie-Straps (pair) - join two MSs	MS-ADPT-STRP	\$27.00	\$25.28	\$0.00
SP11	Ea	USDD	1	MS Mount - Articulating, Long reach	MS-MNT-ART-L	\$287.00	\$268.73	\$268.73
SP12a	Ea	USDD	2	G2 ROOM REMOTE Module / 2017 version 2	RR2	\$2,025.00	\$1,896.10	\$3,792.20

SP12c	Ea	USDD	0	RR2 Adapter Plate, for Retrogit in RR1 Wall Cavity	RR2-AP	\$46.00	\$43.07	\$0.00
SP12d	Ea	USDD	0	RR2 Surface Mount Back Box, for SURFACE MOUNT (hard wall) installation. Three (3) 3/4" conduit knock-outs.	RR2-BB	\$175.00	\$163.86	\$0.00
SP13a	Ea	USDD	0	G2 ROOM REMOTE 1 Module (Legacy/End of Life)	RR1	\$1,830.00	\$1,713.51	\$0.00
SP13b	Ea	USDD	0	RR Trim Plate, for Flush-Mount	RR1-TP	\$46.00	\$43.07	\$0.00
SP13c	Ea	USDD	0	RR Back-Straps, for solid-wall flush-mounting	RR-BS	\$27.00	\$25.28	\$0.00
SP14	Ea	USDD	0	G2 SIGN REMOTE Module	SR	\$583.00	\$545.89	\$0.00
SP15	Ea	USDD	22	G2 LED SPEAKER - Flush Mount, 70v	SPK-LED-FM	\$325.00	\$304.31	\$6,694.82
SP16	Ea	USDD	0	G2 LED SPEAKER - Surface Mount (MB), 70v	SPK-LED-SM	\$325.00	\$304.31	\$0.00
SP17	Ea	Bogn	1	Speaker - Standard, Flush Mount, 70v (S86)	SPK-STD-FM	\$85.00	\$79.59	\$79.59
SP18	Ea	Bogn	4	Speaker - Standard, Surface Mount (MB), 70v	SPK-STD-SM	\$85.00	\$79.59	\$318.36
SP19	Ea	Bogn	4	Speaker-APP/Weatherized (A2T), Surface, 70v	SPK-W-SM	\$310.00	\$290.27	\$1,161.08
SP20	Ea	TIC	1	Transformer, 8ohm to 70V, External	XFMR	\$53.00	\$49.63	\$49.63
SP21	Ea	USDD	1	G2 Strobe Light / Red LED	STR	\$550.00	\$514.99	\$514.99
SP22	Ea	USDD	1	OmniAlert Strobe	SPK-OAS	\$965.00	\$903.57	\$903.57

COMMUNICATIONS PERIPHERALS

CP1	Ea	GE	1	MDS Orbit Data radio, installed	KL-OR	\$2,241.53	\$2,098.85	\$2,098.85
CP2	Ea	GE	0	MDS Orbit Data radio with LTE, installed	KL-ORL	\$2,900.53	\$2,715.90	\$0.00
CP3	Ea	GE	1	MDS Data radio network management, installed	KL-NM	\$122.22	\$114.44	\$114.44
CP4	Ea	MOT	0	Motorola APX-1500 P25 radio with power-supply	KL-APX1500	\$4,345.00	\$4,068.42	\$0.00
CP5	Ea	MOT	1	Motorola APX-4500 Smartzone/P25 radio with power-supply	KL-APX4500	\$5,016.75	\$4,623.44	\$4,623.44
CP6	Ea	MOT	1	Radio Cable, voice, installed	KL-RC	\$51.33	\$48.06	\$48.06
CP7	Ea	TBD	1	WAN router firewall, installed	KL-RF	\$1,793.00	\$1,678.87	\$1,678.87
CP8	Ea	ASST	2	Yagi antenna, installaed	KL-YA	\$1,527.78	\$1,430.53	\$2,861.06
CP9	Ea	CB	1	FireNet Subscriber Module, installed.	FNSM-1	\$2,777.78	\$2,600.96	\$2,600.96
CP10	Ea	KL	1	Radio enclosure, ventilated	KL-RE1	\$2,000.00	\$1,780.00	\$1,780.00
CP11	Ea	KL	1	Extended sign mount, fabrication	KL-MM1	\$953.33	\$892.65	\$892.65
CP12	Ea	KL	1	External antenna mount kit	KL-EM1	\$1,780.00	\$1,640.45	\$1,640.45

STATION SYSTEM SERVICES

SS1	Ea	KL	1	Station Installation	ST-INST		\$39,207.09	\$39,207.09
SS2	Ea	USDD	1	Station Remediation (Removal and Disposal of Legacy Equipment Not currently Assumed or Included, nor is any related Remediation to Paint, Drywall, etc.)	ST-INST1			
SS3	Ea	USDD	1	Station Configuration & Start-Up	ST-SU		\$3,601.90	\$3,601.90
SS4	Ea	KL	1	Station Project Management	ST-PM2		\$3,274.55	\$3,274.55
SS5	Ea	USDD	1	Station Engineering / Design Services	ST-ES		\$1,692.19	\$1,692.19
SS6	Ea	USDD	1	Station Documentation	ST-DM		\$56.17	\$56.17
SS6a	Ea	KL	1	Station Deployment contingency	ST-DC		\$5,321.67	\$5,321.67
SS7a	Ea	USDD	0	Station Training - User/Technician. On-Site @ Station. 1 Hour, 1 Visit. (3 Units/Hours suggested to cover 3 shifts)	TRA-UT-O	\$3,655.34	\$3,289.81	\$0.00
SS7b	Ea	USDD	0	Station Training - User/Technician / Remote Refresh (2 Hours / Train-The-Trainer)	TRA-UT-R	\$725.03	\$652.53	\$0.00
SS10	Ea	KL	1	Network deployment	KL-ED1		\$2,400.00	\$2,400.00

Equipment & Services Subtotal	\$	114,155.16
Permit Processing	\$	1,250.00
Signed and sealed drawings	\$	2,400.00
7% Florida Sales Tax		
Shipping	\$	2,283.10

TOTAL \$	120,088.26
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Terms and Conditions

- 1 This offer is subject to the terms and conditions of the System and Services Agreement between Broward County and Keylite Power & Lighting Corp (RFP R1426611P1).
- 2 Includes One Year Basic Support warranty.
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- 10 Seller reserves the right to increase the price of goods and services pursuant to RFP R1426611P1, if initial payment is not received per 6 above.
- 11 This quotation excludes Florida sales tax.
- 12 Credit card payments will include a 3% additional fee at the time of sale.
- 13 Overdue invoices charged 1.5% per month.
- 14 Excludes cost of permits to AHJ; all permit fees required by AHJ will be passed on to Customer at additional cost without mark up.
- 15 Pricing assumes Customer is a Broward County Fire Agency. Any third party procurements may require additional costs.
- 16 No warranty or maintenance services are included for any external customer provided equipment, wiring or components.
- 17 Any equipment failures caused by customer provided equipment may void component warranty, and are not covered for warranty or maintenance services unless specific scope is mutually agreed upon.
- 18 Excludes construction drawings if required for new buildings. Any construction or third party contract review subject to additional legal review fees, to be quoted after receipt of subject documents. All installations shall be deemed complete at time of installations completion and test, regardless of operational status of the station. Risk of loss of all equipment beyond Keylite's care, custody and control is with the Customer on Customer sites.

BSO Hallandale Beach Fire Rescue Station 60 -- Support Plan Options

Maintenance Options	List Price Monthly	Contract Price Monthly
Option A: Premium Support Includes 24/7/365 1 hour telephone support Includes Next Business Day priority shipping from factory replacement, field replacements Includes 24/7/365 2 hours onsite response, +4 hours uptime guarantee Includes all active parts and equipment supplied to repair or replace. Includes all station wiring, connectors. Includes batteries Includes annual on-site test and optimization. Includes software maintenance. Includes onsite software upgrades as necessary Includes annual remedial training class if necessary includes annual engineering review Includes 24 licenses G2 Mobile FSAS application (iPhone or Android) Includes priority restoration service, external antenna wind	\$1,448.40	\$1,114.15
Option B: Standard Support Includes 24/7/365 1 hour telephone support Includes Next Business Day priority shipping from factory replacement, field replacements Includes 24/7/365 2 hours onsite response, +4 hours uptime guarantee Includes all parts and active equipment supplied to repair or replace. Includes software maintenance. Includes onsite software upgrades as necessary Includes 24 licenses G2 Mobile FSAS application (iPhone or Android)	\$965.60	\$742.77
Option C: Basic Support Includes 24/7/365 1 hour telephone support Includes Next Business Day priority shipping from factory replacement, field replacements Includes remote software maintenance, upgrades Includes 24 licenses G2 Mobile FSAS application (iPhone or Android) On-site field labor rates per contract (\$105 per hour year 1, CPI annual escalator) plus return mileage for onsite work	\$724.20	\$557.08

Broward Fire Station Alerting System**BSO Hallandale Beach Fire Rescue Station**

3/29/2021

**Keylite Power & Lighting Corp.**

12240 SW 128th Court, Unit #107

PH: 305-232-9910 Fax: 305-397-1510

Quote prepared by:

Jonathan Franklin, 954-275-8854

jf@signalcommunications.com

Item	Unit	Mfr	Qty	Description	Part No.	Original Bid List Price	Broward Contract Price	Contract Price Extended
STATION LICENSES								
SL1	Ea	USDD	1	G2 VOICEALERT - Single Station License. One-Time/Perpetual (unless further USDD modification is needed)	VA	\$1,030.00	\$964.44	\$964.44
SL2	Ea/Yr	USDD	24	G2 MOBILE FSAS APP - Single Device License. Up to 24 Licenses-Per-ATX are offered at \$0.00 cost each as long as system is currently under warranty or elected recurring annual support coverage.	G2-APP-DLI	\$108.00	\$112.10	\$0.00
STATION CONTROLLER								
SC1	Kit	USDD	1	G2 ATX STATION CONTROLLER - Power/Signal/Control up to 8 peripheral Remote Options. 4 Unique Amps/Zones available.	ATX	\$21,750.00	\$20,365.52	\$20,365.52
SC2	Kit	USDD	0	ATX EXPANSION KIT - Allows ability to Power/Signal/Control up to 12 more peripheral Remote options per EXP.	EXP	\$7,325.00	\$6,858.73	\$0.00
SC3	Kit	USDD	1	Rack Mount Ears for APX or EXP	ATX-E	\$54.00	\$50.56	\$50.56
SC4	Kit	USDD	0	Base Plate for APX or EXP	ATX-P	\$54.00	\$50.56	\$0.00
SC5	Ea	USDD	0	ATX UPS, Standard	UPS-STD	\$923.00	\$864.25	\$0.00
SC6	Ea	USDD	0	Shelf/Bracket, Wall-Mount for UPS	UPS-WMB	\$57.00	\$53.37	\$0.00
STATION PERIPHERALS								
SP1a	Ea	Atlas	1	Audio Amplifier, External, Standard	AMP	\$987.00	\$924.17	\$924.17
SP1b	Ea	Atlas	1	Shelf, Under Table or Wall Mount, for 1U 1/2 Rack	AMP-S	\$66.00	\$61.80	\$61.80
SP2	Ea	USDD	0	G2 Color Indicator Remote - Up to 8 unique colors	CIR	\$725.00	\$678.85	\$0.00
SP3a	Ea	USDD	0	G2 HDTV REMOTE / STATION Module (TV & Electrical Outlet by Others). Note C.E.C HDMI control subject to Television ability	TVR	\$975.00	\$912.94	\$0.00
SP3b	Ea	USDD	0	Flat Panel Monitor / Smart HDTV	FP-43	\$1,377.57	\$1,289.88	\$0.00
SP3c	Ea	USDD	0	Flant Panel / TV Mount-Universal 23-46" Tilt	FPM-U	\$107.00	\$100.19	\$0.00
SP4	Ea	USDD	0	G2 I/O REMOTE w/ 8 In & 8 Out	IOR	\$1,275.00	\$1,193.84	\$0.00
SP5	Ea	USDD	2	Push Button, Standard (Black)	PB-B	\$110.00	\$103.00	\$206.00
SP6	Ea	USDD	1	Push Button, Emergency (Red)	PB-R	\$110.00	\$103.00	\$103.00
SP7b	Ea	USDD	0	G2 MESSAGE REMOTE 2 Module (2017 Version 2)	MR2	\$1,275.00	\$1,193.84	\$0.00
SP8	Ea	USDD	0	G2 MESSAGE REMOTE Module	MR1	\$1,167.00	\$1,092.72	\$0.00
SP9a	Ea	USDD	1	G2 MESSAGE SIGN, Digital LED (STANDARD GammaSign / 24" Active Screen Width)	MS-G2-S	\$1,050.00	\$983.16	\$983.16
SP9b	Ea	USDD	0	G2 MESSAGE SIGN, Digital LED (EXTENDED GammaSign / 36" Active Screen Width)	MS-G2-E	\$1,575.00	\$1,474.74	\$0.00
SP9c	Ea	USDD	0	MS-G Adapter Plate, SINGLE. VESA 100, joins (1) MS-GS (or-E) to any standard mount with VESA 100 hole patterns (mount not included)	MS-AP-S	\$38.00	\$35.58	\$0.00
SP9c1	Ea	USDD	0	MS-G Adapter Plate, DOUBLE, VESA 100, joins (2) MSG-S (or-E) to any standard mount with VESA 100 hole patterns (mount not included)	MS-AP-D	\$49.00	\$45.88	\$0.00
SP9d	Ea	USDD	0	MS-G Hanger Kit. Hangs single or double (back-to-back) Message Signs (Gamma Version) from Ceiling. Includes both suspended ceiling T-Bar Scissor Clips and Hard-Pan Flange Mounts.	MS-HK	\$73.00	\$68.35	\$0.00
SP10a	Ea	USDD	0	MESSAGE SIGN, Digital LED (BetaBrite - LEGACY Replacement 24" Screen Width)	MS-B	\$360.00	\$337.08	\$0.00
SP10b	Ea	USDD	0	MS Adapter Plate, VESA 100	MS-ADPT-V100	\$60.00	\$56.18	\$0.00
SP10c	Ea	USDD	0	MS Tie-Straps (pair) - join two MSs	MS-ADPT-STRP	\$27.00	\$25.28	\$0.00
SP11	Ea	USDD	0	MS Mount - Articulating, Long reach	MS-MNT-ART-L	\$287.00	\$268.73	\$0.00
SP12a	Ea	USDD	0	G2 ROOM REMOTE Module / 2017 version 2	RR2	\$2,025.00	\$1,896.10	\$0.00

SP12c	Ea	USDD	0	RR2 Adapter Plate, for Retrogit in RR1 Wall Cavity	RR2-AP	\$46.00	\$43.07	\$0.00
SP12d	Ea	USDD	0	RR2 Surface Mount Back Box, for SURFACE MOUNT (hard wall) installation. Three (3) 3/4" conduit knock-outs.	RR2-BB	\$175.00	\$163.86	\$0.00
SP13a	Ea	USDD	0	G2 ROOM REMOTE 1 Module (Legacy/End of Life)	RR1	\$1,830.00	\$1,713.51	\$0.00
SP13b	Ea	USDD	0	RR Trim Plate, for Flush-Mount	RR1-TP	\$46.00	\$43.07	\$0.00
SP13c	Ea	USDD	0	RR Back-Straps, for solid-wall flush-mounting	RR-BS	\$27.00	\$25.28	\$0.00
SP14	Ea	USDD	0	G2 SIGN REMOTE Module	SR	\$583.00	\$545.89	\$0.00
SP15	Ea	USDD	9	G2 LED SPEAKER - Flush Mount, 70v	SPK-LED-FM	\$325.00	\$304.31	\$2,738.79
SP16	Ea	USDD	0	G2 LED SPEAKER - Surface Mount (MB), 70v	SPK-LED-SM	\$325.00	\$304.31	\$0.00
SP17	Ea	Bogn	0	Speaker - Standard, Flush Mount, 70v (S86)	SPK-STD-FM	\$85.00	\$79.59	\$0.00
SP18	Ea	Bogn	0	Speaker - Standard, Surface Mount (MB), 70v	SPK-STD-SM	\$85.00	\$79.59	\$0.00
SP19	Ea	Bogn	2	Speaker-APP/Weatherized (A2T), Surface, 70v	SPK-W-SM	\$310.00	\$290.27	\$580.54
SP20	Ea	TIC	0	Transformer, 8ohm to 70V, External	XFMR	\$53.00	\$49.63	\$0.00
SP21	Ea	USDD	0	G2 Strobe Light / Red LED	STR	\$550.00	\$514.99	\$0.00
SP22	Ea	USDD	0	OmniAlert Strobe	SPK-OAS	\$965.00	\$903.57	\$0.00

COMMUNICATIONS PERIPHERALS

CP1	Ea	GE	1	MDS Orbit Data radio, installed	KL-OR	\$2,241.53	\$2,098.85	\$2,098.85
CP2	Ea	GE	0	MDS Orbit Data radio with LTE, installed	KL-ORL	\$2,900.53		\$0.00
CP3	Ea	GE	1	MDS Data radio network management, installed	KL-NM	\$122.22	\$114.44	\$114.44
CP4	Ea	KL	1	PTP Backhaul to Station 60, include 4 hour system UPS	KL-PTP	\$14,253.85	\$14,253.85	\$14,253.85
CP5	Ea	MOT	1	Motorola APX-4500 Smartzone/P25 radio with power-supply	KL-APX4500	\$5,016.75	\$4,623.44	\$4,623.44
CP6	Ea	MOT	1	Radio Cable, voice, installed	KL-RC	\$51.33	\$48.06	\$48.06
CP7	Ea	TBD	1	WAN router firewall, installed	KL-RF	\$1,793.00	\$1,678.87	\$1,678.87
CP8	Ea	ASST	2	Yagi antenna, installaed	KL-YA	\$1,527.78	\$1,430.53	\$2,861.06
CP9	Ea	CB	1	FireNet Subscriber Module, installed.	FNSM-1	\$2,777.78	\$2,600.96	\$2,600.96
CP10	Ea	KL	1	Radio enclosure, ventilated	KL-RE1	\$2,000.00	\$1,780.00	\$1,780.00
CP11	Ea	KL	0	Extended sign mount, fabrication	KL-MM1	\$953.33	\$892.65	\$0.00
CP12	Ea	KL	1	External antenna mount kit	KL-EM1	\$1,780.00	\$1,640.45	\$1,640.45

STATION SYSTEM SERVICES

SS1	Ea	KL	1	Station Installation	ST-INST		\$20,508.98	\$20,508.98
SS2	Ea	USDD	1	Station Remediation (Removal and Disposal of Legacy Equipment Not currently Assumed or Included, nor is any related Remediation to Paint, Drywall, etc.)	ST-INST1			
SS3	Ea	USDD	1	Station Configuration & Start-Up	ST-SU		\$5,716.72	\$5,716.72
SS4	Ea	KL	1	Station Project Management	ST-PM2		\$3,231.96	\$3,231.96
SS5	Ea	USDD	1	Station Engineering / Design Services	ST-ES		\$1,658.43	\$1,658.43
SS6	Ea	USDD	1	Station Documentation	ST-DM		\$39.05	\$39.05
SS6a	Ea	KL	1	Station Deployment contingency	ST-DC		\$4,491.65	\$4,491.65
SS7a	Ea	USDD	0	Station Training - User/Technician. On-Site @ Station. 1 Hour, 1 Visit. (3 Units/Hours suggested to cover 3 shifts)	TRA-UT-O	\$3,655.34	\$3,289.81	\$0.00
SS7b	Ea	USDD	0	Station Training - User/Technician / Remote Refresh (2 Hours / Train-The-Trainer)	TRA-UT-R	\$725.03	\$652.53	\$0.00
SS10	Ea	KL	1	Network deployment	KL-ED1		\$2,400.00	\$2,400.00

Equipment & Services Subtotal	\$	96,724.75
Permit Processing	\$	1,250.00
Signed and sealed drawings	\$	2,400.00
7% Florida Sales Tax		
Shipping	\$	1,934.49

TOTAL \$ 102,309.24

Terms and Conditions

- 1 This offer is subject to the terms and conditions of the System and Services Agreement between Broward County and Keylite Power & Lighting Corp (RFP R1426611P1).
- 2 Includes One Year Basic Support warranty.
- 3 Monthly maintenance quote based on annual payments in advance.
- 4 All permit fees and related third-party field inspection expenses will be charged to Customer at cost with no markup.
- 5 Pricing assumes standard low voltage permit only.
- 6 Payment terms: 45% with order, 45% upon completion of installation, balance due upon beneficial use or permit close out whichever occurs first.
- 7 Pricing valid for 45 days from date of quote. Price verification required thereafter.
- 8 Contingency funds included for additional costs. At completion of installation, unused contingency funds can be applied to maintenance costs or additional equipment, and are refundable if requested by Customer.
- 9 Customer End User Authorized Agreement (EUAA) and Service Agreement (SA) must be executed before equipment can ship from USDD.
- 10 Seller reserves the right to increase the price of goods and services pursuant to RFP R1426611P1, if initial payment is not received per 6 above.
- 11 This quotation excludes Florida sales tax.
- 12 Credit card payments will include a 3% additional fee at the time of sale.
- 13 Overdue invoices charged 1.5% per month.
- 14 Excludes cost of permits to AHJ; all permit fees required by AHJ will be passed on to Customer at additional cost without mark up.
- 15 Pricing assumes Customer is a Broward County Fire Agency. Any third party procurements may require additional costs.
- 16 No warranty or maintenance services are included for any external customer provided equipment, wiring or components.
- 17 Any equipment failures caused by customer provided equipment may void component warranty, and are not covered for warranty or maintenance services unless specific scope is mutually agreed upon.
- 18 Excludes construction drawings if required for new buildings. Any construction or third party contract review subject to additional legal review fees, to be quoted after receipt of subject documents. All installations shall be deemed complete at time of installations completion and test, regardless of operational status of the station. Risk of loss of all equipment beyond Keylite's care, custody and control is with the Customer on Customer sites.

BSO Hallandale Beach Fire Rescue Station 90 -- Support Plan Options

Maintenance Options	List Price Monthly	Contract Price Monthly
Option A: Premium Support Includes 24/7/365 1 hour telephone support Includes Next Business Day priority shipping from factory replacement, field replacements Includes 24/7/365 2 hours onsite response, +4 hours uptime guarantee Includes all active parts and equipment supplied to repair or replace. Includes all station wiring, connectors. Includes batteries Includes annual on-site test and optimization. Includes software maintenance. Includes onsite software upgrades as necessary Includes annual remedial training class if necessary includes annual engineering review Includes 24 licenses G2 Mobile FSAS application (iPhone or Android) Includes priority restoration service, external antenna wind	\$1,227.41	\$944.16
Option B: Standard Support Includes 24/7/365 1 hour telephone support Includes Next Business Day priority shipping from factory replacement, field replacements Includes 24/7/365 2 hours onsite response, +4 hours uptime guarantee Includes all parts and active equipment supplied to repair or replace. Includes software maintenance. Includes onsite software upgrades as necessary Includes 24 licenses G2 Mobile FSAS application (iPhone or Android) Excludes batteries and battery maintenance	\$818.28	\$629.44
Option C: Basic Support Includes 24/7/365 1 hour telephone support Includes Next Business Day priority shipping from factory replacement, field replacements Includes remote software maintenance, upgrades Includes 24 licenses G2 Mobile FSAS application (iPhone or Android) On-site field labor rates per contract (\$105 per hour year 1, CPI annual escalator) plus return mileage for onsite work	\$613.71	\$472.08