



Date: January 22nd, 2020
To: Col. James Reyes, Department of Administration
Thru: Neesa B. Warlen, Esq., C.P.A. Director, Purchasing Bureau
From: Jason Spaide, Assistant Purchasing Manager
Subject: Award Recommendation, RLI No.: 19053JLS
RLI Name: Base Layer Integration Software Platform

A. Purchasing Approvals:

1. Is the vendor on the List of Prohibited Investments (Scrutinized Companies) per Florida Statute Chapter 287.135.? ☐ Yes ☒ No. If yes, STOP, CANNOT ENTER INTO A CONTRACT. If no, continue. [Attach most recent List of Prohibited Investments (Scrutinized Companies).]
2. Is the vendor on the Scrutinized Companies that Boycott Israel List per Florida Statute Chapter 287.135.? ☐ Yes ☒ No. If yes, STOP, CANNOT ENTER INTO A CONTRACT. If no, continue. (Attach most recent Scrutinized Companies that Boycott Israel List.)
3. Attach Scrutinized Company Certificate for Awarded Vendor(s).
4. Is the Vendor on the Public Entities Crime List ☐ Yes ☒ No. If yes, STOP, CANNOT ENTER INTO A CONTRACT. If no, continue. (Attach most recent Public Entities Crime List.)
5. Is this contract being paid through a grant? ☐ Yes ☒ No. If yes, is the vendor on the SAMS Excluded list? ☐ Yes ☐ No. If yes, STOP, CANNOT ENTER INTO A CONTRACT. If no, continue. (If paid through a grant, attach most recent SAMS Excluded List.)

B. Summary

On September, 6th 2019 the above referenced RLI was released. Questions from potential Proposers were accepted through October 16th, 2019. Responses were received on October 23rd, 2019 from a total of ten (10) vendors of which zero (0) were CBE/SBE:

- American Cyber
- ARES Security
- Brite Computers
- Convergent Technologies LLC
- IBM
- Information Builders
- Motorola Solutions
- Status Solutions
- Strax Intelligence Group
- Total Intelligence Group

The Selection Committee was comprised of the following:

- Captain Edward Sileo
- Major Daniel Jackowski
- Lt. Greg Molamphy

Proposals were forwarded to the S-C including information regarding any SBE/CBE firms. On November 6th, 2019, the Selection Committee met and shortlisted six (6) firms as follows:

- American Cyber
- ARES Security
- Brite Computers
- Convergent Technologies LLC
- IBM
- Motorola Solutions

Firms were invited to give an oral Presentation before the S-C on November 21st-22nd, 2019. On November 25th, 2019, the S-C reconvened and ranked firms in preferential order as follows:

1. Convergent Technologies LLC
2. Motorola Solutions
3. Brite Computers
4. IBM
5. American Cyber
6. ARES Security

On December 9th, 2019, Tanya Davis of S. Davis & Associates, P.A. provided a financial review of the top three (3) proposers Convergent Technologies LLC, Motorola Solutions, and Brite Computers. Based on the reviews and her opinion, there were no concerns that would impact ranking any of the three (3) vendors. Based on the financial review, the Section Committee unanimously agreed to retain their initial ranking of November 25th, 2019.

On December 10th, award was made to number one (1) ranked firm Convergent Technologies LLC. Negotiations Committee was created and comprised of:

- **Lead:** Deputy General Counsel-Sworn Lee Futch
- Captain Mike Riggio, Real Time Crime
- Lieutenant Greg Molamphy, Real Time Crime
- Sergeant Chris Palamara, Real Time Crime
- Lieutenant Joseph Etter, ITD
- Sean Brathwaite-Brooks, ITD
- Deputy John Sebest
- Jason Spaide, Purchasing

On January 9th, 2020 a negotiations meeting was held in the Law Library with Convergent and the Negotiations Committee. Several items were discussed and the most important being the connection to a Motorola Premier One CAD which in their presentation claimed this integration was successfully completed. Convergent was unable to answer this item and several others. They planned to reconvene with their partnering company VidSys to get responses to the committees' questions.

On January 11th, 2020 Lee Futch had a conversation with Scott Frigaard of Convergent confirming that VidSys has not integrated a Motorola Premier One CAD and would give an integration status update along with the other items in a few days.

On January 15th, 2020 Convergent emailed Lee Futch the responses for the committee to review. A follow-up meeting was held on January 21st 2020 in the law library for the Negotiations Committee to discuss. As Convergent was not able to confirm it had successfully integrated to a Motorola Premier One CAD, a significant factor in the initial award to Convergent, it was determined by the Negotiation Committee to discontinue contract negotiations with Convergent and move to the number two (2) ranked firm, Motorola Solutions.

Recommendation to award number two ranked firm, Motorola Solutions and proceed to negotiations, if required and preparation of agreement. These services are:

☒ In the estimated amount of \$4,565,788.00 and/or as otherwise negotiated,


☐ Other: _____

cc. Ranking Ballots, Tally, Second Ranked Vendor Proposal, Meeting Minutes

C. Approval:

APPROVAL AUTHORITY:

Recommendation is ☒ **Approved** ☐ **Not Approved**.



Col. J. Reyes, Administration



Date

[Skip to Main Content](#)

Department of Management Services

[Florida Department of Management Services](#) > [Business Operations](#) > [State Purchasing](#) > [State Agency Resources](#) > [Vendor Registration and Vendor Lists](#) > Convicted Vendor List

Convicted Vendor List

The Department of Management Services (DMS) maintains "a list of the names and addresses of those who have been disqualified from the public contracting and purchasing process" in accordance with [paragraph 287.133\(3\)\(d\), Florida Statutes](#).

Vendor Name	Agency of Origin	Effective Date	Expiration Date	Final Order
Calixte, Jacques A. (Haitian American Association Against Cancer, Inc.)	DOH	10/25/18	10/25/21	Final Order - Calixte, Jacques A. (Haitian American Association Against Cancer, Inc.) (1.71 MB)
Hoffman, Tracy J. (Gator Signage and Striping, LLC)	DOT	01/22/18	01/22/21	Final Order - Hoffman, Tracy J. (Gator Signage and Striping, LLC) (753.24 KB)

Updated 12/10/19

Document reader download link

-  [Adobe PDF Reader](#)

Supplier: **Motorola Solutions**



**SCRUTINIZED COMPANY CERTIFICATE
RLI # 19053JLS**

**BASE LAYER INTEGRATION SOFTWARE PLATFORM FOR OUR REAL TIME CRIME
CENTER**

I, **Danny Sanchez**, representing **Danny Sanchez** (name of corporation/partnership/agency hereinafter known as "Contractor, "Bidder" or "Proposer") am over 18 years of age, have personal knowledge of the facts stated below and I am an owner, officer, director, principal shareholder and/or I am otherwise authorized to bind the bidder of Solicitation No: **19053JLS**, Solicitation Title: **Base Layer Integration Software Platform for our Real Time Crime Center** ("Competitive Solicitation") and to a contract if an award is made ("Contract").

I hereby acknowledge that a company is ineligible to, and may not, bid on, submit a proposal for, or enter into or renew a contract with an agency or local governmental entity for goods or services if at the time of bidding or submitting a proposal for a new contract or renewal of an existing contract, the company:

- is on the Scrutinized Companies that Boycott Israel List, created pursuant to s. 215.4725, or is engaged in a boycott of Israel; or
- is on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to s. 215.473, or is engaged in business operations in Cuba or Syria, and the bid, proposal or contract is for goods or services of one million dollars or more.

I hereby represent and certify that Proposer is not on the Scrutinized Companies that Boycott Israel List or participating in a boycott of Israel; and, for bids, proposals or contracts for goods or services on one million dollars or more, that Proposer is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaged in business operations in Cuba or Syria.

By: **Danny Sanchez**
Signature

10/22
Date

2019

Danny Sanchez, MSSSI Vice President
Printed Name and Title

Federal Employer Identification Number **36-1115800**

Motorola Solutions, Inc.
Printed Name of Firm

8000 W. Sunrise Blvd., Plantation, FL 33322
Address of Firm

Table 7: List of Prohibited Investments (Scrutinized Companies)*New companies on the list are shaded and in bold.*

Prohibited Investments (Scrutinized Companies)	Scrutinized Country	Country of Incorporation	Initial Appearance on Scrutinized List	Full Divestment
Al-Enmaa Real Estate Co	Sudan	Kuwait	June 4, 2019	Yes
Aviation Industry Corporation of China (AVIC)	Sudan	China	September 24, 2019	Yes
AviChina Industry & Technology	Sudan	China	June 4, 2019	Yes
AVIC Electromechanical Systems Co Ltd	Sudan	China	September 24, 2019	Yes
AVIC International Capital Co Ltd	Sudan	China	September 24, 2019	Yes
AVIC International Finance Ltd	Sudan	China	September 24, 2019	Yes
AVIC International Holdings Ltd (formerly listed as AVIC International)	Sudan	China	June 4, 2019	Yes
Bank of Kunlun Co Ltd	Sudan & Iran	China	March 7, 2018	Yes
Chennai Petroleum Corp Ltd	Sudan	India	September 19, 2007	Yes
China Avionics Systems	Sudan	China	June 4, 2019	Yes
China BlueChemical Ltd	Iran	China	March 19, 2013	Yes
China National Petroleum Corporation (CNPC)	Sudan & Iran	China	December 11, 2012	Yes
China Oilfield Services Ltd	Iran	China	June 16, 2011	Yes
China Petrochemical Corporation (Sinopec Group)	Sudan & Iran	China	December 3, 2019	Yes
China Petroleum & Chemical Corp (CPCC) Sinopec	Sudan & Iran	China	September 19, 2007	Yes
China Petroleum Engineering Corp	Sudan & Iran	China	March 7, 2018	Yes
CNOOC Ltd	Iran	China	June 16, 2011	Yes
CNOOC Curtis Funding No.1 Pty Ltd	Iran	Australia	October 17, 2017	Yes
CNOOC Finance Limited	Iran	China	September 24, 2013	Yes
CNOOC Nexen Finance	Iran	Canada	October 17, 2017	Yes
CNPC Capital Company Limited	Sudan & Iran	China	June 14, 2017	Yes
CNPC General Capital Ltd	Sudan & Iran	China	June 26, 2012	Yes
CNPC HK Overseas Capital Ltd	Sudan & Iran	China	June 16, 2011	Yes
COSL Finance (BVI) Limited	Iran	China	September 24, 2013	Yes

Prohibited Investments (Scrutinized Companies)	Scrutinized Country	Country of Incorporation	Initial Appearance on Scrutinized List	Full Divestment
COSL Singapore Capital Ltd	Iran	Singapore	December 4, 2018	Yes
Daqing Huake Group Co Ltd	Sudan	China	March 25, 2008	Yes
Egypt Kuwait Holding Co. SAE	Sudan	Kuwait	January 13, 2009	Yes
Energy House Holding Company	Sudan	Kuwait	July 28, 2009	Yes
Engen Botswana	Sudan & Iran	Botswana	March 24, 2015	Yes
FACC AG	Sudan	Austria	June 4, 2019	Yes
Gas District Cooling (Putrajaya) Sdn Bhd	Sudan & Iran	Malaysia	April 14, 2009	Yes
Gazprom	Iran	Russia	September 19, 2007	Yes
Gazprom Neft	Iran	Russia	September 16, 2008	Yes
Gazprom Promgaz	Iran	Russia	June 4, 2019	Yes
GPN Capital SA	Iran	Luxembourg	June 4, 2019	Yes
Harbin Electric Co. Ltd.	Sudan	China	September 19, 2007	Yes
Hindustan Petroleum Corporation Ltd	Sudan & Iran	India	June 13, 2018	Yes
Indian Oil Corp Ltd (IOCL)	Sudan & Iran	India	September 19, 2007	Yes
Jiangxi Hongdu Aviation	Sudan	China	September 19, 2007	Yes
KLCC Property Holdings Bhd	Sudan & Iran	Malaysia	April 14, 2009	Yes
Kunlun Energy Company Ltd.	Sudan & Iran	Hong Kong	September 19, 2007	Yes
Kunlun Financial Leasing Co Ltd	Sudan & Iran	China	March 7, 2018	Yes
Kuwait Finance House	Sudan	Kuwait	April 14, 2009	Yes
Lanka IOC Ltd	Sudan	India	September 19, 2007	Yes
Managem SA	Sudan	Morocco	November 9, 2010	Yes
Mangalore Refinery & Petrochemicals Ltd	Sudan & Iran	India	September 19, 2007	Yes
Malaysia Marine & Heavy Engineering Holdings Bhd	Sudan & Iran	Malaysia	March 18, 2014	Yes
MISC Bhd	Sudan & Iran	Malaysia	September 19, 2007	Yes
Mosenergo	Iran	Russia	September 16, 2008	Yes
Oil India Ltd.	Sudan	India	September 18, 2012	Yes

Prohibited Investments (Scrutinized Companies)	Scrutinized Country	Country of Incorporation	Initial Appearance on Scrutinized List	Full Divestment
Oil & Natural Gas Corp (ONGC)	Sudan & Iran	India	September 19, 2007	Yes
ONGC Videsh Limited (OVL)	Sudan & Iran	India	March 18, 2014	Yes
Orca Gold Inc.	Sudan	Canada	December 9, 2014	Yes
PetroChina	Sudan & Iran	China	September 19, 2007	Yes
Petroleum Nasional (Petronas)	Sudan & Iran	Malaysia	September 19, 2007	Yes
Petronas Capital Limited	Sudan & Iran	Malaysia	September 19, 2007	Yes
Petronas Chemicals Bhd	Sudan & Iran	Malaysia	June 16, 2011	Yes
Petronas Dagangan Bhd	Sudan & Iran	Malaysia	September 19, 2007	Yes
Petronas Gas Berhad	Sudan & Iran	Malaysia	September 19, 2007	Yes
Petronas Global Sukuk	Sudan & Iran	Malaysia	August 2, 2016	Yes
Putrajaya Management Sdn Bhd	Sudan & Iran	Malaysia	March 18, 2014	Yes
Sinopec Capital 2013 Ltd	Sudan & Iran	China	September 24, 2013	Yes
Sinopec Century Bright Capital Investment Ltd	Sudan & Iran	China	December 3, 2019	Yes
Sinopec Engineering Group Co Ltd	Sudan & Iran	China	March 18, 2014	Yes
Sinopec Group Overseas Development 2017 Ltd	Sudan & Iran	China	September 11, 2019	Yes
Sinopec Group Overseas Development 2016 Ltd	Sudan & Iran	China	August 2, 2016	Yes
Sinopec Group Overseas Development 2014 Ltd	Sudan & Iran	China	March 7, 2018	Yes
Sinopec Group Overseas Development 2013 Ltd	Sudan & Iran	China	March 18, 2014	Yes
Sinopec Group Overseas Development 2012 Ltd	Sudan & Iran	China	March 7, 2018	Yes
Sinopec Kantons Holdings Ltd	Sudan & Iran	Bermuda	September 19, 2007	Yes
Sinopec Oilfield Equipment Corporation	Sudan & Iran	China	April 14, 2009	Yes
Sinopec Oilfield Service Corp	Sudan & Iran	China	March 25, 2008	Yes
Sinopec Shanghai Petrochemical	Sudan & Iran	China	September 19, 2007	Yes
Société Nationale d'Investissement	Sudan	Morocco	December 6, 2016	Yes
Societe Metallurgique D'imiter	Sudan	Morocco	November 9, 2010	Yes
Territorial Generating Company No 1	Iran	Russia	June 4, 2019	Yes

Prohibited Investments (Scrutinized Companies)	Scrutinized Country	Country of Incorporation	Initial Appearance on Scrutinized List	Full Divestment
# of Prohibited Investments	76	-	-	

The following companies were removed from the PFIA Prohibited Investments List this quarter.

Removed Company	Country of Incorporation
No companies removed this quarter.	

Exchange-traded funds are also exempted from the prohibition, without the requirement to contact the fund management.

A cessation of the investment prohibition is allowed if the fund has evidence that the assets under management become equal or less than 99.50% of the hypothetical fund value assuming no investment prohibition had occurred. This must be reported to the parties listed in "reporting" below and updated semiannually for the cessation to be authorized.

Table 9: Scrutinized Companies that Boycott Israel

New companies on the list are shaded and in bold. (No companies were added to the list this quarter)

Scrutinized Company that Boycotts Israel	Country of Incorporation	Date of Initial Scrutinized Classification
Cactus SA	Luxembourg	August 2, 2016
Betsah Invest SA	Luxembourg	August 2, 2016
Betsah SA	Luxembourg	August 2, 2016
Co-operative Group Limited	United Kingdom	September 26, 2017
Guloguz Dis Deposu Ticaret Ve Pazarlama Ltd	Turkey	August 2, 2016
# of Companies that Boycott Israel	5	

No companies were **removed** from the Scrutinized Companies that Boycott Israel List during the quarter:

Removed Company	Country of Incorporation
None at this time.	

Table 10: Continued Examination Companies that Boycott Israel

New companies on the list are shaded and in bold. (No companies added this quarter.)

Continued Examination Company: Israel	Country of Incorporation
No companies are on the continued examination list at this time.	



Summary Minutes for December 9th, 2019

Base Layer Integration Software Platform

RLI#: 19053

RLI TITLE: BASE LAYER INTEGRATION SOFTWARE PLATFORM

START TIME: 11:00AM. END TIME: 11:26 AM

LOCATION: Purchasing Conference Room – 3RD Floor – PSB

ATTENDEES:

SELECTION COMMITTEE MEMBERS:

- 1- Major Daniel Jackowski, Dept of Administration
- 2- Lt., Greg Molamphy, Real Time Crime Center
- 3- Captain Edward Sileo, Criminal Investigations

OTHER ATTENDEES:

Tanya Davis, CPA with S. Davis & Associates, P.A.
Neesa Warlen, Purchasing Director
Jason Spaide, Assistant Purchasing Manager, Purchasing Bureau
Lee Futch, Deputy General Counsel
John Murphy, Director Information Technology
Captain Michael Riggio, Real Time Crime Center
Sgt. Chris Palamara, Real Time Crime Center

SUMMARY OF DISCUSSIONS:

Neesa Warlen, Purchasing Director announced the purpose of the meeting. A sign in sheet was circulated by the attendees.

Tanya Davis provided the financial review of the top three (3) ranked proposers Convergent Technology LLC, Motorola Solutions, and Brite Computers. Selection Committee followed up with a few questions for Tanya regarding the summary.

Tanya expressed that based on the reviews, there were no concerns that would impact the ranking of any of these three (3) vendors.

The Selection Committee unanimously agreed to retain their initial ranking on November 25th, 2019, based on the financial review.

Purchasing advised attendees that a recommendation for Award Memo will be prepared. Upon receipt of the award approval, Purchasing will post the subsequent Ranking/Award in BidSync. Proposers will have five (5) business days after posting to protest the award. Upon Award, negotiations may begin with #1 ranked vendor Convergent Technologies LLC.



Attendees were reminded that the Cone of Silence is in effect until contract execution. The meeting was adjourned at 11:26am.

Name of person who prepared minutes: Jason Spaide

Signature

A handwritten signature, likely of Jason Spaide, is written over a horizontal line. The signature is stylized and cursive.



Summary Minutes for November 25th, 2019

Base Layer Integration Software Platform

RLI#: 19053

RLI TITLE: BASE LAYER INTEGRATION SOFTWARE PLATFORM

START TIME: 10:30AM. END TIME: 11:33 AM

LOCATION: Purchasing Conference Room – 3RD Floor – PSB

ATTENDEES:

SELECTION COMMITTEE MEMBERS:

- 1- Major Daniel Jackowski, Dept of Administration
- 2- Lt., Greg Molamphy, Real Time Crime Center
- 3- Captain Edward Sileo, Criminal Investigations

OTHER ATTENDEES:

Jason Spaide, Assistant Purchasing Manager, Purchasing Bureau
Lee Futch, Deputy General Counsel
John Murphy, Director Information Technology
Captain Michael Riggio, Real Time Crime Center
Sgt. Chris Palamara, Real Time Crime Center
Deputy Sheriff Jose Flores, Real Time Crime Center
Sean Brathwaite Brooks, Senior Information Technology Manager
Rosny Auguste, IT Project Coordinator

SUMMARY OF DISCUSSIONS:

Jason Spaide Assistant Purchasing Manager announced the RLI number, name, and purpose of the meeting. The agenda was read and a sign in sheet was circulated by the attendees. Jason reminded the committee that any comments and discussion should be objective.

Selection Committees discussed each of the proposer's proposals and presentations in alphabetical order.

- American Cyber
- Ares
- Brite Computers
- Convergent Technologies LLC.
- IBM
- Motorola Solutions



Selection Committee decided that no additional questions or second ranking would be necessary. The Selection Committee decided they wanted to rank the vendors. Purchasing advised the ranking would be contingent on financial review of the top three (3) vendors.

The Selection Committee then completed ranking ballots. Ranking tally and recommendation for preliminary Award was announced by Purchasing. The six (6) Shortlisted firms were ranked in preferential order as follows:

1. Convergent Technologies LLC
2. Motorola Solutions
3. Brite Computers
4. IBM
5. American Cyber
6. ARES

Lee Futch discussed possible negotiation strategies with Selection Committee members.

Purchasing advised attendees that financials of the top three (3) vendors would be sent for review. A meeting will be scheduled once the financial summaries are completed.

Purchasing explained the rest of the award process. Once the ranking is finalized, a recommendation for Award Memo will be prepared. Upon receipt of the award approval, Purchasing will post the subsequent Ranking/Award in BidSync. Proposers will have five (5) business days after posting to protest the award.

Attendees were reminded that the Cone of Silence is in effect until contract execution. The meeting was adjourned at 11:33am.

Name of person who prepared minutes: Jason Spaide

Signature



Broward Sheriff's Office
RLI 19053JLS Base Layer Integration Software Platform
RANKING - TALLY SHEET

NAME OF FIRM	Ranking (by S-C Member)	Total (Firm with lowest total is ranked #1)
American Cyber	5, 5, 5	15
ARES	6, 6, 6	18
Brite Computers	3, 3, 3	9
Convergint	1, 1, 1	3
IBM	4, 4, 4	12
Motorola	2, 2, 2	6
TOTAL: Lowest total score is the 1 st ranked Vendor and will be recommended for Award		3



Broward Sheriff's Office
RLI 19053JLS Base Layer Integration Software Platform
11/25/19
Public Safety Building – Purchasing Conference Room
RANKING - BALLOT

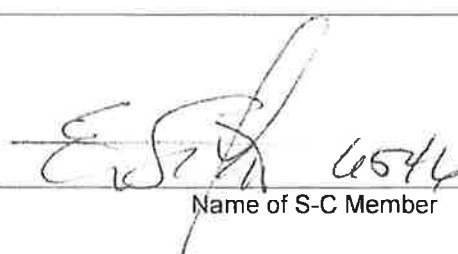
NAME OF FIRM	Ranking Please rank the firms below in order from 1 to 6: 1 being your first choice 2 being your second choice 3 being your third choice 4 being your fourth choice 5 being your fifth choice 6 being your sixth choice Rankings are the recommendation of the Selection Committee to enter into negotiations.
American Cyber	5
ARES	6
Brite Computers	3
Convergint	1
IBM	4
Motorola	2

Greg Molanphy / D. Kelly
Name of S-C Member



Broward Sheriff's Office
RLI 19053JLS Base Layer Integration Software Platform
11/25/19
Public Safety Building – Purchasing Conference Room
RANKING - BALLOT

NAME OF FIRM	Ranking Please rank the firms below in order from 1 to 6: 1 being your first choice 2 being your second choice 3 being your third choice 4 being your fourth choice 5 being your fifth choice 6 being your sixth choice Rankings are the recommendation of the Selection Committee to enter into negotiations.
American Cyber	5
ARES	6
Brite Computers	3
Convergint	1
IBM	4
Motorola	2


Name of S-C Member



Broward Sheriff's Office
RLI 19053JLS Base Layer Integration Software Platform
11/25/19
Public Safety Building – Purchasing Conference Room
RANKING - BALLOT

NAME OF FIRM	Ranking Please rank the firms below in order from 1 to 6: 1 being your first choice 2 being your second choice 3 being your third choice 4 being your fourth choice 5 being your fifth choice 6 being your sixth choice Rankings are the recommendation of the Selection Committee to enter into negotiations.
American Cyber	5
ARES	6
Brite Computers	3
Convergint	1
IBM	4
Motorola	2

Daniel Jackowski
Name of S-C Member