NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

NCPA works with a lead public agency, who competitively solicits master contracts. Contracts are based on quality, performance, and most importantly pricing. These contracts are established using the following process:

- The Lead Agency issues a competitive solicitation for a product or service on behalf of NCPA and all public agencies.
- The solicitation is advertised nationally for a minimum of 30 days. You can view our <u>current</u> solicitations on our website.
- The solicitation contains language that allows the contract to be accessible nationally to public agencies in states whose laws allow for intergovernmental contract use (also known as "piggybacking" or "adopting")
- Vendors respond to the solicitation with sealed responses that are recorded and publicly opened.
- The Lead Agency evaluates the responses based on "Identified Evaluation Criteria" and awards contracts.

Both the public and nonprofit sectors that are eligible to utilize NCPA's **<u>cooperative purchasing</u> <u>contracts</u>**. These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations
- Federal

CONTACT INFORMATION

NCPA

P.O. Box 701273 Houston, TX 77270

(888) 543-6515

info@ncpa.us



Overview

IBM is proud to be a participating provider of Information Technology hardware, software and services to the National Cooperative Purchasing Alliance (NCPA). For over 100 years, IBM has been providing governments, educational institutions and businesses with the most innovative and highest quality solutions in our industry and making a difference in the world.

Whether you need servers, storage products, software or any type of information or consulting service, IBM can provide NCPA members with the broadest selection of offerings, in-depth expertise and unrivaled experience and support all at pre-negotiated and highly competitive prices. IBM has the broadest portfolio of capabilities ranging from basic hardware all the way to strategic outsourcing to meet your organization's needs. Improve efficiency and lower your overall cost of running your operations.

In addition to accessing the IBM NCPA contract from this site, IBM encourages you to reach out to your IBM NCPA team (Eric Rice and Alan Ernst) personally via telephone or e-mail and ask how IBM can help you. Our team can make a difference with our personal service and commitment to your success. Just look under the 'Vendor Contact' tab for contact information.

Thank you and we look forward to building a relationship together.

Contract Info

Awarded Vendor: IBM

Contract Awarded: Enterprise Products and Services

Contract Number: 01-67

Lead Agency: Region 14 ESC

Contract Term: 5 year term, November 14, 2016 to November 30, 2021

*Option to renew for zero (0) additional one (1) year periods.

Products/Services

IBM Servers, Storage Offerings and Maintenance Services, Systems, POWER, Storage and Tape

IBM Software Products and SW Subscription and Support - Entitled Software Products IBM Passport Advantage (PPA) - Distributed/Middleware Software IT Professional Services – fixed price and hourly rate services IBM Cloud Offerings

- Infrastructure as a Service (IaaS)
- Platform as a Service (PaaS)
- Software as a Service (SaaS)
- Cloud Managed Services (z Cloud, Power and Storage)

Security Services Network Strategy and Optimization Services

Value Added Products and Services Offerings

- Passive Optical Network (PON) for Network Optimization
- IBM AppleCare for Enterprise
- IBM MobileFirst Managed Mobility services for Apple OS

Vendor Contact

Resellers

email: contract@us.ibm.com Phone: 800-426-1751, Option 1, Ext 2202

Alan Ernst Public Sector Contract Specialist aernst@us.ibm.com 972-906-5045

Eric Rice

Public Sector Contracts Manager erice2@us.ibm.com 770-863-1572 IBM Personal Page: <u>ibm.com/myrep/erice2</u>

IBM Authorized Remarketer/Reseller Business Partners

ConvergeOne, Inc.

Staci Sharp 420 W. Main Street, Suite 300 Boise, ID 83702 (208) 577-2116 ssharp@convergeone.com

Integrated Information Solutions, Inc. Joe Jonston 2425 West Central, Suite 202 Missoula, MT 5801 (406) 728-6703

jjonston@eserverpartners.com

VSS, LLC Martha Rester 382 Galleria Parkway, Suite 400 Madison, MI 39110 (251) 928-8034 martha.rester@thinkvss.com



https://granicus.com

Overview

Granicus, the leading provider of cloud-based software solutions and digital engagement services for the public sector, has acquired Host Compliance, the premier short-term rental compliance SaaS provider delivering a comprehensive suite of solutions designed to help solve local and state governments' short-term rental registration, compliance monitoring, tax collection, audit and enforcement challenges.

Host Compliance, formed in 2015, has partnered with over 300 North American cities and counties to address the challenges associated with explosive short-term and vacation rental market growth. Merged with STR Helper in 2018, Host Compliance solutions are now utilized by many of North America's largest cities and most popular destinations including Las Vegas, Denver, Los Angeles, Seattle, Boston, San Antonio, Charleston, Virginia Beach, Asheville, Bozeman, South Lake Tahoe, Manhattan Beach, Park City and Napa, among many others.

Host Compliance's complete, affordable solution includes our unparalleled accuracy in identifying addresses and owners of short-term rentals advertising on dozens of platforms such as Airbnb and HomeAway, as well as a customized online registration and tax collection portal that allows owners to comply with established ordinances and successfully register the property and pay occupancy taxes as required. The software increases short-term rental related tax revenues while decreasing short-term rental related problems and has highly trained US-based customer service to assist local governments along every step of the way in the implementation and use of the software. For municipalities that want to more efficiently manage nuisance complaints, a 24/7 complaint hotline, and portal for neighbors to report problems are also available.

Our deep expertise, our data-driven approach, and our focus on the end user has allowed Host Compliance to deliver proven, cost-effective and comprehensive STR compliance programs to close to 250 customers, ranging from major metropolitan areas to suburbs to popular tourist destinations to rural communities. Host Compliance empowers cities and counties to have more control over all aspects of short-term rentals and reduce administrative costs while increasing compliance rates with established ordinances.

Contract Info

Awarded Vendor: Granicus

Contract Awarded: Short Term Rental Compliance

Contract Number: 11-38

Lead Agency: Region 14 ESC

Contract Term: 3 year term, August 6, 2018 to August 31, 2021 **Option to renew for two (2) additional one (1) year periods.*

Vendor Contact

Business and Contracts

408 St. Peter St., Suite 600 Saint Paul, MN 55102 (800) 314-0147 contracts@granicus.com



Overview

MCCi offers Records, Document and Legislative Management solutions that automate and simplify business processes. Whether you are looking to outsource the scanning of records, implement a departmental records management solution, or an enterprise wide content management solution, our team of professionals will help find the best solution for your organization. MCCi is a leading provider of Laserfiche ECM, Granicus Legislative Management solutions, and Back-File Scanning services. Visit our website <u>www.mccinnovations.com</u> to learn more about Laserfiche or email us at <u>info@mccinnovations.com</u>.

Contract Info

Awarded Vendor: MCCi

Contract Awarded: Document and Records Management

Contract Number: 11-26

Lead Agency: Region 14 ESC

Contract Term: 4 year term, April 2, 2018 to April 30, 2022 *Option to renew for one (1) additional one (1) year periods.

Vendor Contact

Lindsey Thomas Controller 3717 Apalachee Parkway, Suite 201 Tallahassee, FL 32311 (850) 576-3172 x 1659 <u>hthomas@mccinnovations.com</u>



https://www.tylertech.com

Overview

Tyler Technologies is the largest software company in the U.S. solely focused on providing integrated software and technology services to the public sector. When it comes to serving school districts, Tyler recognizes the importance of seamless information flow between transportation directors, administrators, drivers, and parents to offer safe and efficient transportation to every student. That's why Tyler Technologies provides a complete, integrated suite of student transportation solutions. Our solutions connect every aspect of transportation management, helping districts advance their operations and make student-first decisions.

Products/Services

Traversa® is Tyler's unified transportation operations management software for school bus routing, fleet maintenance, AVL, resource management, and activity trips. Traversa's routing features enable you to manage each street, bus stop, and student individually, while keeping all your information safe and in one place. With Traversa, everything you need is right at your fingertips, all on a user-friendly and mobile interface.

Versatrans® is a comprehensive solution that helps you improve oversight, create clear bus and maintenance records, easily make changes to routes and bus stops, and provide parents with easy access their child's bus information. Versatrans solutions provide users with an intelligent set of tools for every aspect of transportation and connects all your data through one single software.

Both Versatrans and Traversa can be integrated with Tyler Drive[™], which provides onboard guidance, navigation, and tracking via a tablet mounted onto the school bus console. This solution provides drivers with turn-by-turn directions to each stop on their route, time-logging software, and vehicle inspection tracking. With Tyler Drive, you can also manage student ridership by integrating with student scan cards to ensure each student is on the correct bus and headed to the correct location, increasing the safety of your transportation operations.

Our transportation management solutions can also be enhanced by Tyler Telematic GPS[™], our premier geolocation software for student transportation. Our GPS is the first solution which delivers measurable ROI by providing a complete view of the vehicle, driver, and engine. Users can receive engine condition alerts, access driver training modules, and track events such as directionals, overhead lights, and braking.

Tyler Technologies is committed to providing the most intuitive, innovative, and efficient transportation management solutions to school districts of any size across the country. To learn more about Tyler's transportation products and our industry expertise, please visit our website.

Contract Info

Awarded Vendor: Tyler Technologies

Contract Awarded: Transportation Software

Contract Number: 05-34

Lead Agency: Region 14 ESC

Contract Term: 3 year term, April 1, 2019 to March 31, 2022 **Option to renew for two (2) additional one (1) year periods.*

Vendor Contact

Chris Gabriel

Sales Director (518) 533-1842 chris.gabriel@tylertech.com

Michael Anderson Sales Director (518) 533-1868 michael.anderson@tylertech.com



https://www.vigilantsolutions.com

Overview

When lives are on the line, every second counts. Every tool available to help develop leads and solve crimes counts, too. Nationwide, more agencies turn to Vigilant Solutions' investigative platform as one of those trusted crime fighting tools to help law enforcement develop leads and solve crimes faster.

Developed for law enforcement, by law enforcement, Vigilant's solution includes the most comprehensive, advanced suite of license plate recognition (LPR), facial recognition, analytics and commercial data available to improve safety for officers and communities, investigate crimes such as criminal homicide, forcible rape, aggravated assault, burglary, larceny, motor vehicle theft, arson, and kidnapping. Our platform provides law enforcement with intelligence to combat broader issues such as narcotics, gangs, organized crime, terrorism and narcotics trafficking. A hallmark of Vigilant's solution, the ability for agencies to share real-time data nationwide amongst over 1,000 agencies and tap into our exclusive commercial LPR database of over 5 billion vehicle detections, sets our platform apart. Combine your mugshots with our hosted facial recognition gallery and easy-to-use image enhancement tools, another Vigilant exclusive, to boost potential match searches.

Because we've worn the badge, we promise agencies that we will never stop innovating, never stop working to make our technology better to serve and protect. That's a promise agencies can count on. And when you empowered your agency with the right tools, criminals are brought to justice, lives are saved, and communities are safer.

Contract Info

Awarded Vendor: Vigilant Solutions

Contract Awarded: Security Solutions Products and Services Supplement

Contract Number: 12-10

Lead Agency: Region 14 ESC

Contract Term: 4 year term, September 1, 2017 to September 30, 2021 **Option to renew for one (1) additional one (1) year periods.*

Contact Info

Bill Geraghty 1152 Stealth Street Livermore, CA 94551 (917) 923-8717 bill.geraghty@vigilantsolutions.com