

# Subcontractor/Dealer/Reseller Information Form

**Contract Name:** Data Communications Products and Services

Contract Number: 43220000-WSCA-14-ACS

Contractor Name: Cisco Systems Inc.

\* \* \* PLEASE RETURN THIS FORM TO DMS IN EXCEL FORMAT ONLY \* \* \*

Counties Served: If the subcontractor/dealer/reseller does not provide products/services stat

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Subcontractor/Dealer/Reseller Name	Website	Contact Name	Email	Phone	×
Acordis International Corp	http://acordiscorp.com/	Rehan Khan	rkhan@acordiscorp.corp	954-620-0072	2785 N (
CompuCom Systems, Inc.	https://www.compucom.com/	US SSS Team	dl-099-sssus@compucom.com	501-504-9928	8106 Cal
ConvergeOne, Inc.	http://www.convergeone.com/	Pam Damer	pdamer@convergeone.com	763-318-2108	13720 CI
Insight Public Sector, Inc. NO	https://www.ips.insight.com/	Pete King	florida@insight.com	480-409-6569	6820 S. I
Modcomp	http://www.cspi.com/	Peter Kaufman	pkaufman@modcomp.com	954-571-4640	1500 S P
PC Solutions & Integration Inc	http://www.pcsolutions.us/	Frank Rodriguez	frank@pcsusa.net	305-667-0640	4937 SW
Presidio Networked Solutions, Inc. NO	http://www.presidio.com/	Monica Butler	mbutler@presidio.com	407.641.0464	5337 Mi
Prosys Information Systems	http://www.prosysis.com/	Lilly Leming	lleming@prosysis.com	305-256-8382	9725 NV
R2 Unified Technologies, LLC	http://www.r2ut.com/	Bob Taylor	orders@r2ut.com	561-939-6942	980 N. F

rvices statewide, press Ctrl + M to unhide the columns after Column M (Approved Date) and select "Y" for each county served; press Ctrl + Q to rehide the columns.

Address	City	State	Zip	+4	Counties Served (SEE ABOVE)	Approved Date (DMS USE ONLY)
2785 N Commerce Pkwy	Miramar	FL	33025		Statewide	9/17/2014
8106 Calvin Hall Road	Fort Mill	SC	29707		Statewide	8/25/2020
13720 Chestersall Drive	Tampa	FL	33624		Statewide	9/17/2014
6820 S. Harl Ave.	Tempe	AZ	85283		Statewide	9/17/2014
1500 S Powerline Rd.	Deerfield Beach	FL	33442		Statewide	9/17/2014
4937 SW 75 Ave	Miami	FL	33155		Statewide	9/17/2014
5337 Millenia Lakes Blvd., Ste 300	Orlando	FL	32839		Statewide	9/17/2014
9725 NW 117th Ave, Suite 420	Miami	FL	33178		Statewide	9/17/2014
980 N. Federal Hwy, Suite 410	Boca Raton	FL	33432		Statewide	9/17/2014









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Florida Department of Management Services > Business Operations > State Purchasing > State Contracts and Agreements

# **State Contracts and Agreements**

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43230000- NASPO- 16-ACS	Cloud Solutions	È.	08/01/2017	09/30/2026	IT Hardware & Software	Alternate Contract Source	Heather Drymon		
43211500- WSCA-15- ACS	Computer Equi Peripherals. An		09/30/2015	07/31/2021	IT Hardware & Software	Alternate Contract Source	Jay Geller		
43220000- WSCA-14- ACS	Data Communi Products And S		09/17/2014	05/31/2021	IT Hardware & Software	Alternate Contract Source	Joy Geller		
43220000- NASPO- 19-ACS	Data Communic Products And S		07/13/2020	09/30/2024	IT Hardware & Software	Alternate Contract Source	Joy Geller		
252-GSA Schadule 78	Information Tec Equipment Sol Services				IT Hardware & Software	Alternate Contract Source	GSA Concierpe Team		
43230000- 15-02	Licensing Setut (LSP) Of Micros And Services		02/01/2016	01/31/2022	IT Hardware & Software	State Term Contract	Jennifer Beed		
43230000- 15-01	Microsoft Premi Consulting Sen		01/12/2017	08/24/2024	IT Hardware & Software	State Term Contract	Jennifer Reed		
81112000- US-16-ACS	Oracle Product And Solutions	s. Services			IT Hardware & Software	Alternate Contract Source			
43230000- NASPO- 16-ACS- SVAR	Software Value Reseller (SVAR		12/06/2016	04/07/2021	IT Hardware & Software	Alternate Contract Source	Heather Drymen		
43210000- US-16-ACS	Technology Pro Services, Soluti Related Product Services	lons. And	05/01/2016	04/30/2021	IT Hardware & Software	Alternate Contract Source	Heather Drymon		
Business Oper	rations Workh	orce Operations	Agency Admir	nistration (	Other Programs	About Us C	pportunities at D		
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## Subcontractor/Dealer/Reseller Information Form

Contract Name: Data Communications Products and Services Contract Number: 43220000-WSCA 14-ACS

Contractor Name: CISCO Systems Inc
5 9 4 PLEASE REPURE! THIS FORM TO DAS IN EXCEL FORMAT ONLY 5 1 9

Counties Served. If the subcontractor/dealer/reseller does not provide products/se

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Website	Contact Name	Ernalf	Phone	
http://acordiscorp.com/	Rehan Khan	rkhan@acordiscorp.corp	954-620-0072	
https://www.compucom.com/	US SSS Team	id 1-099-sssus@compucom.com	501-504-9928	
http://www.convergeone.com/	Pam Damer	n.damer@convergeone.com	763-318-2108	
https://www.ps.insight.com/	Pete King	florida@insight com	480-409-6569	
http://www.cspi.com/	Peter Kaufman	p#aufman@modcomp.com	954-571-4640	
http://www.pcsolutions.us/	Frank Rodriguez	frank@pcsusa net	305-667-0640	
http://www.presidio.com/	Monica Butler	mbut er presido.com	,407 641.0464	
http://www.prosysis.com/	Life Leming	leming@prosyts.com	305-256-8382	
http://www.r2ut.com/	Bot Taylor	orders@r2ut.com	561-939-6942	
	http://acordiscorp.com/ https://www.compucom.com/ https://www.comvergeone.com/ https://www.ys.insight.com/ http://www.psolutions.us/ http://www.psolutions.us/ http://www.psolutions.us/ http://www.producom/ http://www.producom/	http://acordiscorp.com/ Rehan Khan https://www.compucom.com/ US SSS Team https://www.compucom.com/ Pam Darver https://www.ps.misgm.com/ Pete King http://www.cspi.com/ Peter Kaydman http://www.psolutions.us/ Frank Rodriguez http://www.psolutions.us/ Monica Butler http://www.prodys.com/ Jifly.Leming	http://acordiscorp.com/ Rehan Khan rishan@acordiscorp.corp https://www.compucom.com/ US SSS Team d1-099-ssss@compucom.com https://www.compucom.com/ Pam Darver D_darner@corvergeone.com/ https://www.ps.insight.com/ Peter Kaufman Roriquer Rorida@irraght.com/ http://www.ps.olistom/ Peter Kaufman paarfman@modcomp.com http://www.pscolustons.us/ Frank Rodriguer frank@pcssa.net http://www.presidu.com/ Monica Butler mbuter@presidu.com http://www.presidu.com/ Ifily_Lenning lieming@prosyls.com	http://acordiscorp.com/ Rehan Khan rishan@acordiscorp.comp 954-620-0072 https://www.compucom.com/ US SSS Team d1-099-sssus@compucom.com 501-504-9928 http://www.compergeone.com/ Pam Darrier p.damer@convergeone.com 763-318-2103 https://www.pss-insight.com/ Pete Kng florida@irright.com 480-409-6569 http://www.pscolustors.us/ Peter Kaufman plaufman@modcomp.com 954-571-4640 http://www.pscolustors.us/ Frank Rodriguez frank@pssusa.net 305-667-0640 http://www.psredio.com/ Monica.Butler mbuter@presklo.com 407-641,0464 http://www.prosyus.com/ Jilly.Leming lieming@prosyst.com 305-256-8382









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Price Sheets - Avaya Inc.

Price Sheets - Ciena Communications Inc.

Price Sheets - Cisco Systems Inc.

Price Sheets - Dell Marketing, LP

Price Sheets - EMC Corporation

Price Sheets - Extreme Networks, Inc.

Price Sheets - F5 Networks Inc.

Price Sheets - Fujitsu Network Communications, Inc.

Price Sheets - Hewlett Packard Enterprises

Price Sheets - Juniper Networks Inc. Florida Department of Management Services > Business Operations > State Purchasing > State Contracts and Agreements > Alternate Contract Source > Data Communications Products and Services > Pricing

# Data Communications Products and Services 43220000-WSCA-14-ACS

**Pricing** 

Avaya Inc. (1)

Ciena Communications Inc. ( )

Cisco Systems Inc.

Dell Marketing, LP ( )

EMC Corporation ( )

Extreme Networks, Inc. (187)

F5 Networks Inc. (18)

Fujitsu Network Communications, Inc. ( )

Hewlett Packard Enterprises ( )

Juniper Networks Inc.

Mitel Business Systems, Inc. ( )

Palo Alto Networks Inc. (1)

Ruckus Wireless, Inc. (111)

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# State Term Contract No. 80101507-SA-19-1 Information Technology Staff Augmentation Services

#### Between Florida Department of Management Services and KFORCE, INC.

This Contract is between the State of Florida, Department of Management Services (Department), Division of State Purchasing (Division), with offices at 4050 Esplanade Way, Tallahassee, FL 32399-0950, and KFORCE, INC. (Contractor).

The Contractor submitted a responsive Proposal to the Department's Request for Proposal (RFP) 15-80101507-SA-D for Information Technology Staff Augmentation Services. After evaluation of Proposals, the Department determined that the Contractor's Proposal is among those that are the most advantageous to the State of Florida and has decided to enter into this Contract.

Accordingly, the Department and Contractor agree as follows:

#### 1. Contract Term

The Contract Term of this Contract for Information Technology Staff Augmentation Services will be for two (2) years with no renewals. Section 2.2 of the Contract Exhibit C, Special Contract Conditions, is superseded in its entirety by this section of the Contract. The Contract Term will begin on September 1, 2020, or the date of the last signature on this Contract, whichever occurs later.

#### 2. Contract

As used in this document, the term "Contract" (whether or not capitalized) shall, unless the context requires otherwise, be considered to be references to this Contract.

This Contract, together with the following attached exhibits and 3<sup>rd</sup> Bid RFP 15-80101507-SA-D, all incorporated by reference, sets forth the entire understanding of the parties and supersedes all prior agreements, whether written or oral, with respect to such subject matter.

All exhibits to this Contract are incorporated in their entirety into, and form part of, this Contract. The Contract has the following exhibits:

- a) Contract Exhibit A: Statement of Work
- b) Contract Exhibit C: Special Contract Conditions
- c) Contract Exhibit D: Additional Special Contract Conditions
- d) Contract Exhibit E: Contractor's submitted Staffing Resource Management Plan
- e) Contract Exhibit F: The awarded category pricing from the Contractor's submitted Price Sheet from 3<sup>rd</sup> Bid RFP 15-80101507-SA-D
- f) Contract Exhibit G: Resume Acknowledgement Form
- g) Contract Exhibit H: Contractor Selection Justification Form
- h) Contract Exhibit I: Contractor Performance Survey
- i) Contract Exhibit J: Quarterly Sales Report

If a conflict exists among any of the Contract documents, the documents shall have priority in the order listed below:

- a) The Contract
- b) Statement of Work, Contract Exhibit A
- c) Additional Special Contract Conditions, Contract Exhibit D
- d) Special Contract Conditions, Contract Exhibit C
- e) Resume Acknowledgement Form, Contract Exhibit G
- f) Contractor Selection Justification Form, Contract Exhibit H
- g) Contractor Performance Survey, Contract Exhibit I
- h) Quarterly Sales Report, Contract Exhibit J
- i) 3rd Bid RFP 15-80101507-SA-D
- j) The awarded category pricing from the Contractor's submitted Price Sheet from 3<sup>rd</sup> Bid RFP 15-80101507-SA-D, Contract Exhibit F
- k) Contractor's submitted Staffing Resource Management Plan, Contract Exhibit E

### 3. Purchase Order Requirements

Information Technology Staff Augmentation Services, identified by the Customer in a Request for Quote, are diverse and routine services that may require any information technology functions and tasks.

Customers shall use a Request for Quote per section 287.056(2), Florida Statutes as a result of this state term contract. Customer shall order services from the Request for Quote via a Purchase Order with the Customer selected Contractor. The terms of the Purchase Order shall not conflict with the terms and conditions established by this Contract.

In accepting a Purchase Order, the Contractor recognizes its responsibility for all tasks and deliverables contained therein, warrants that it has fully informed itself of all relevant factors affecting accomplishment of the tasks and deliverables and agrees to be fully accountable for the performance thereof.

#### 4. Amendments

No oral modifications to this Contract are permitted. All modifications to this Contract must be in writing and signed by both parties.

Notwithstanding the order listed in section 2, amendments executed after the Contract is executed may expressly change the provisions of the Contract. If they do so expressly, then the most recent amendment will take precedence over anything else that is part of the Contract.

This Contract is executed upon signature of authorized officers as of the dates signed below:

State of Florida:

**Department of Management Services** 

Contractor: KFORCE, INC.

DocuSigned by:

By: Jonathan R. Satter

Title: Secretary

Date: 8/7/2020 | 2:42 PM EDT

JOLEY MASTANDUNO

Name: JOLEY MASTANDUNO

Title: REGION SENIOR VICE PRESIDENT

Date: 8/7/2020 | 11:40 AM EDT

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## Information Technology Staff Augmentation Services 80101507-SA-19-1

Contract Details

**Effective Period** 09/01/2020 through 08/31/2022

State Term Contract **Contract Type** 

Contractors ( 80.48 KB)

Pricing ( 460.18 KB)

**Contract Information** How to Use This Contract ( 247.88 KB)

IT Staff Aug eQuote Template Training ( 2.57 MB)

Job Family Descriptions ( 488.43 KB)

**Contract Documents** 

Contracts **Forms** 

Contract Administration Frank Miller 850-488-8855

frank.miller@dms.fl.gov

**Commodity Codes** 

Please refer to "How to Use This Contract" in the Contract Information section above.

#### Description

This state term contract is for hourly information technology staff augmentation services (i.e. non-project-oriented information technology personnel resources); this contract is **not** for information technology project services, fixedprice agreements, or any services requiring authorization for payment of milestone tasks. Information technology project services may be obtained using the alternate contract source for Information Technology Equipment, Software, and Services (252-GSA Schedule 70) or procured by state agencies following proper procurement methods.

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