



400 South Federal Hwy
Hallandale Beach, FL 33009

Hallandale Beach
PROGRESS. INNOVATION. OPPORTUNITY.

City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:		Item Type:		1 st Reading	2 nd Reading
11/18/2020		<input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other	Ordinance Reading	N/A	N/A
File No.:			Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
20-419			Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
			Quasi Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):		Account Balance (\$):	Funding Source:	Project Number :	
1,214,068		1,214,068	001- 1610 General Fund	N/A	
Contract/P.O. Required		RFP/RFQ/Bid Number:	Sponsor Name:	Department:	
<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	GSA SCHEDULE 70 CONTRACT (GSA NO. listed attached Ex.2) US COMMUNITIES an OMNIA PARTNER #4400006645 STATE OF FLORIDA CONTRACT #43220000-WSCA- 14-ACS and 600-000- 1101 NCPA(NATIONAL COOPERATIVE PURCHASING ALLIANCE) (Contract No. listed attached Ex.5)	Denton W. Lewis, ICIO	Innovation Technology	
Strategic Plan Focus Areas:					
<input type="checkbox"/> Financial		<input type="checkbox"/> Organizational Capacity	<input checked="" type="checkbox"/> Infrastructure	<input type="checkbox"/> Development, Redevelopment and Economic Development	
Implementation Timeline					
Estimated Start Date: 10/1/2020 Estimated End Date: 9/30/2021					

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING THE UTILIZATION OF FLORIDA DEPARTMENT OF MANAGEMENT SERVICES, U.S. COMMUNITIES AND GSA CONTRACTS AND OTHER COOPERATIVES FOR THE PURCHASE OF THE CITY'S INFORMATION TECHNOLOGY HARDWARE, SOFTWARE, SERVICE AND MAINTENANCE; AUTHORIZING THE CITY MANAGER TO EXECUTE ALL RELATED DOCUMENTS TO EFFECTUATE THE PURCHASES AS PROVIDED FOR IN FISCAL YEAR 2020-21 BUDGET; AND PROVIDING AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

The City of Hallandale Beach is authorized to use negotiated and approved State of Florida purchasing contracts (managed by the Florida Department of Management Services), GSA Advantage (managed by U.S. General Service Administration Procurement Program) and/or US Communities, OMNIA Partner Contracts (managed by the U.S. Communities Government Purchasing Alliance) and NCPA (manages by National Cooperative Purchasing Alliance), all of which are authorized programs allowing state and local governments to use best price negotiated contracts for purchases. Due to economies of scale, purchases these cooperative contracts saves taxpayers money. This is achieved by leveraging the Federal and State purchasing power of all governmental member agencies that participate, while streamlining the required purchasing process.

Following are all the cooperatives that will be utilized to make purchases for the Innovation Technology Department for FY 20/21. These purchases are to commence on 10/1/2020 through 09/30/2021.

Background:

GSA Schedule 70:

GSA Schedule 70 is the largest and most widely used procurement tool in the federal government. GSA Schedule 70 is an Indefinite Delivery Indefinite Quantity (IDIQ), which provides for the purchase and delivery of an indefinite quantity of supplies and/or services during a fixed period of time and a multiple award schedule, thereby providing direct access to products and services from over 5,000 certified industry partners.

GSA Schedule 70 includes products and services such as:

- IT Equipment
- IT Hardware and Software Maintenance
- IT Software Licenses
- IT Professional Services
- IT Internet Subscriptions
- IT Training

- IT Wireless Communications
- IT Cloud computing services
- IT Virtualization services
- IT Cyber security services

State of Florida Contract:

The State of Florida, Department of Management Services, Division of State Purchasing, administers statewide contracts and agreements for use by Florida State agencies, local governments, educational institutions, and other entities as defined in 60A-1.005, Florida Administrative Code. Statewide contracts and agreements enable eligible users to pool their buying power to lower total costs and reduce administrative burden.

US Communities Contract and OMNIA Partner Contract:

The Master Intergovernmental Cooperative Purchasing Agreement provisioned under U.S. Communities Government Purchasing Alliance authorizes government entities to make use of nonprofit government purchasing cooperative pricing which reduces the cost of goods and services for participating agencies by aggregating purchasing power nationwide. Lead public agencies competitively solicit contracts which U.S. Communities and OMNIA Partner Contracts makes available to agencies and nonprofits nationwide. All contracts are competitively solicited by a lead public agency and provides best supplier overall government pricing.

The US Communities Government Purchasing Alliance is a national organization co-founded and operated by a coalition of public organizations including the National League of Cities, The US Conference of Mayors (USCM), the National Association of Counties (NACO), the Association of School Business Officials and the National Institute of Government Purchasing (NIGP).

NCPA National Cooperative Purchasing Alliance Contract:

NCPA is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. And utilizes procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

National Cooperative Purchasing Alliance works with Region 14 ESC, who as the lead public agency that competitively solicits national master contracts for use by all public agencies. The NCPA program can be utilized by both the public and non-profit sectors. These include but are not limited to Non-Profit Cooperations, Cities, Counties, Local Government, State Agencies, High Education and School Districts.

Current Situation:

The Innovation Technology Department is the City's liaison for utilizing Florida State Contracts, GSA Contracts, US Communities an OMNIA Partner Contracts, NCPA for the purchase of Software, Hardware/Software Maintenance, Software Licenses Wireless Communication Services, I.T. Training, Cyber Security Services and Technical Professional Services. The Fiscal Year 20/21 Budget outline for the anticipated purchases are described in Exhibits 2 - 5.

GSA e-Library is the online source for the latest contract award information for: GSA Schedules; Department of Veterans Affairs (VA) Schedules; and Technology Contracts, including Government wide Acquisition Contracts (GWACs), Network Services and Telecommunications Contracts, and Information Technology (IT) Schedule 70. Pursuant to Section 211 of the e-Gov Act of 2002, Cooperative Purchasing provides authorized State and local government entities access to information technology items offered through GSA's Schedule 70 and the corporate contracts for associated special item numbers. Contracts with the COOP PURC icon indicate that authorized state and local government entities may procure from that contract.

Why Action is Necessary:

Pursuant to Chapter 23, Section 23-8 Exception to Bid Requirements, (6) Bids and Contracts from Other entities, and Section 23-9 Cooperative Purchasing, the City Manager is authorized to procure all supplies, materials, equipment and services from other governmental units, when the best interests of the City would be served subject to the requirement that any purchase in excess of \$50,000 requires City Commission approval.

The City Manager is requesting the wavier of the formal written agreement and will only proceed with Purchase Orders once the Resolutions are approved by the Commission.

Cost Benefit:

The use of cooperative contracts utilizing GSA, US Communities, NCPA and State of Florida Contracts for the City allows the Innovation Technology Dept. to procure technology purchases and services at negotiated prices. These contracts authorize us to purchase Hardware, Software Licenses, Professional Services, Wireless, Equipment, and Training allowing savings for the City implementing best price practices for such purchases. This process lets us streamline our Citywide daily technology requirements for our day-to-day operations.

PROPOSED ACTION:

The City Commission consider the attached Resolution

ATTACHMENT(S):

Exhibit 1 – Proposed Resolution/Ordinance

Exhibit 2 – GSA SCHEDULE 70 CONTRACT: Vendors and GSA numbers as follows, but not limited to vendors below, for a more detail list visit website : <https://www.gsaelibrary.gsa.gov>

Exhibit 2	Vendor Name	Contract Number	Period Covered	
A	Agilent Technologies	GS-07F-0564X	6/1/2011	5/31/2021
B	Audio Visual Innovations, Inc	GS-03F-0037M	8/5/2002	8/4/2022
C	Ascendant Strategy Group	GS-35F-0610X	9/26/2016	9/25/2021
D	AT&T Mobility	47QTCA19D00MV	9/27/2019	9/26/2024
E	AT&T Gov't Solutions, Inc	GS-35F-129GA	12/19/2016	12/18/2021
F	AT&T Corp.	47QTCA18D00JG	8/28/2018	8/27/2023
G	Bentley Systems, Incorp.	GS-35F-0453L	6/11/2006	6/10/2021

H	Carasoft	GS-35F-0119Y	12/20/2011	12/19/2021
I	CDW-Government LLC	47QTCA18D004K	12/22/2017	12/21/2022
J	CMS Communications, Inc.	GS-35F-0295N	2/5/2003	2/4/2023
K	Comcast	GS-35F-184ba	2/1/2019	1/31/2024
L	Dell Marketing L.P.	GS-35F-059DA	11/20/2015	11/19/2020
M	Esri	GS-35F-253CA	3/19/2015	3/18/2025
N	Foray Technologies	GS-35F-0406T	4/26/2007	4/25/2022
O	GIS, Inc.	GS-35F-0682R	6/22/2020	6/21/2025
P	Insight Public Sector	47QTCA19D0009G	4/4/2019	4/3/2024
Q	Kforce Gov't Solutions, Inc.	GS-00F-273CA	8/27/2015	8/26/2025
R	Lenovo, Inc.	GS-35F-0592S	8/21/2006	8/20/2021
S	Network Innovations US, Inc	GS-35F-0567X	8/24/2016	8/23/2021
T	New Horizons	47QTCA19D006M	2/26/2019	2/25/2025
U	Presidio Networked Solutions	GS-35F-333GA	3/30/2017	3/29/2022
V	SHI International Corp.	47QTCA19D005D	2/5/2019	2/4/2024
W	StrictlyTech	GS-35F-475GA	6/2/2017	6/1/2022
X	Thomas Reuters (GRC), Inc.	GS-35F-0276W	2/25/2010	2/24/2020
Y	Toshiba International Corp.	GS-07F-0399T	5/31/2017	5/31/2022
Z	Visual Systems Group, DBA VSGi	GS-35F-0601T	8/22/2007	8/21/2022
AA	MCI Communications dba Verizon	GS-35F-0382T	4/13/2017	4/12/2022
BB	Verizon Wireless Services	GS-35F-0119P	12/3/2003	12/2/2023
CC	Winvale Group	GS-35F-0074S	11/18/2005	11/17/2020

Exhibit 3 – U.S. COMMUNITIES AN OMNIA PARTNER GOV'T PURCHASING
CONTRACT:Vendors and contract numbers as follows, but not limited to vendors below, for a
more detail list visit website: <https://public.omniapartners.com/contracts>

Exhibit 3	Vendor Name	Contract Number	Period Covered	
A	AVI-SPL	R-TC-17006	11/10/2019	11/8/2024
B	B&H Photo & Electronics	R160901	10/1/2016	9/30/2021
C	Canon Solutions America	18-020-LG	10/1/2018	9/30/2023
D	DLT Solutions (AWS)	4400006643	5/1/2016	4/30/2021
E	DLT Solutions (Oracle)	180233-001	12/12/2018	11/30/2023
F	DLT Solutions (SW)	R190902	1/1/2020	12/31/2022
G	Kronos Incorporated	18220 & 18221	3/18/2019	3/17/2022
H	RingCentral	R200902	10/1/2020	9/30/2023
I	Xerox Corporation	R191104	6/1/2020	5/31/2023

Exhibit 4 – STATE OF FLORIDA, DEPARTMENT OF MANAGEMENT SERVICES DIVISION
OF STATE PURCHASING - DATA COMMUNICATION PRODUCTS AND SERVICES: CISCO
SYSTEMS INC. CONTRACT NUMBER 43220000-WSCA-14-ACS AND INFORMATION
TECHNOLOGY STAFF AUGMENTATION SERVICES AND CONTRACT NUMBER 80101507-
SA-19-1.Vendors as follows, but not limited to vendors below for a more detailed list visit
website: <https://dms.myflorida.com>

Exhibit 4	Vendor Name	Contract Number or FEIN No.	Period Covered	
A	K-Force, Inc.	80101507-SA-19-1	8/7/2020	8/7/2022

B	Acordis International Corp.	22-3938023	9/8/2014	5/21/2021
C	CompuCom Systems, Inc.	38-2363156	9/17/2014	5/21/2021
D	ConvergeOne, Inc.	81-4619427	9/17/2014	5/21/2021
E	Modcomp	58-2336703	9/8/2014	5/21/2021
F	PC Solutions & Integration	65-0798706	9/8/2014	5/21/2021
G	Prosys Information Systems	58-2302467	9/8/2014	5/21/2021
H	R2 Unified Technologies	26-4280637	9/8/2014	5/21/2021

Exhibit 5 – NCPA National Cooperative Purchasing Alliance Contract: Vendors and Contract numbers as follows, but not limited to vendors below, for a more detail list visit website:

www.ncpa.us

Exhibit 5	Vendor Name	Contract Number	Period Covered	
A	IBM	01-67	11/14/2016	11/30/2021
B	Granicus	11-38	8/6/2018	8/31/2021
C	MCCi	11-26	4/2/2018	4/30/2022
D	Tyler Technologies, Inc	05-34	4/1/2019	3/31/2022
E	Vigilant Solutions	12-10	9/1/2017	9/30/2021