

### **EXHIBITS**

**EXHIBIT A** LOCATION MAP

**EXHIBIT B** PRELIMINARY SITE PLAN: THE LINK + THE LINE (140 UNITS)

**EXHIBIT C** DEVELOPMENT BUDGET: THE LINK (70 UNITS)

**EXHIBIT D** PROJECT DEVELOPMENT TIMELINE

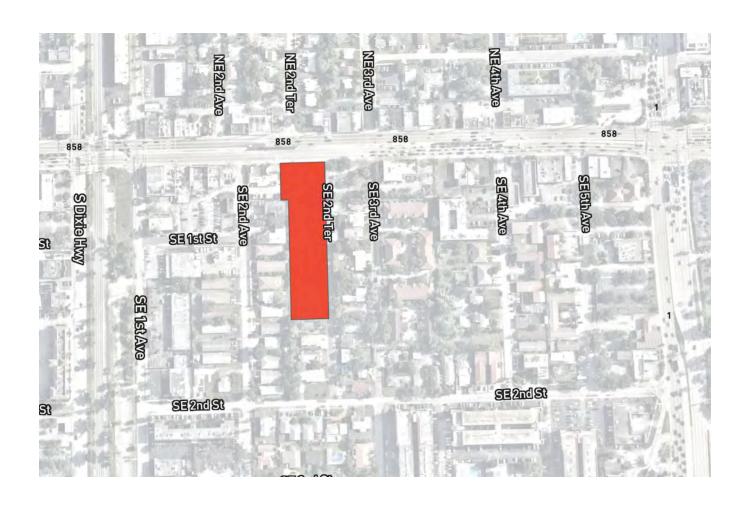
**EXHIBIT E** SAMPLE PROJECTS

**EXHIBIT F** SFCLT, NONPROFIT PROFILE

**EXHIBIT G** GREEN MILLS GROUP, LLC CORPORATE PROFILE

### EXHIBIT A

LOCATION MAP



### **EXHIBIT B**

PRELIMINARY SITE PLAN: **THE LINK + THE LINE** (140 UNITS)





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# PROJECT: AFFORDABLE HOUSING

214 East Hallandale Beach Boulevard Hallandale Beach, FL 3309

DRAWING:

**PLANS** 

ENNIFER McCONNEY FLORIDA LIC# AR9304

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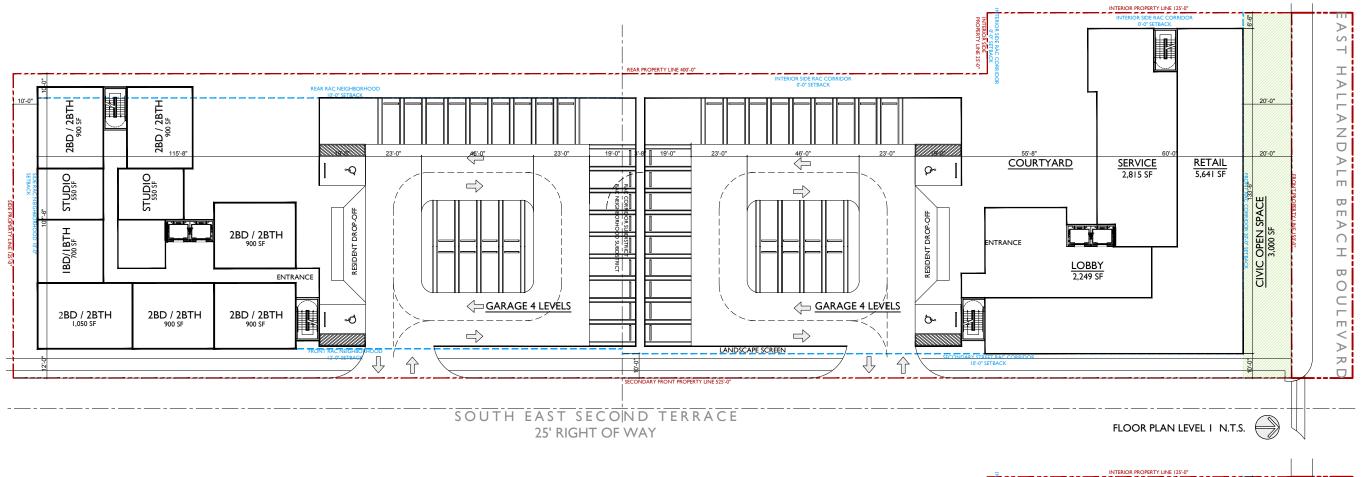
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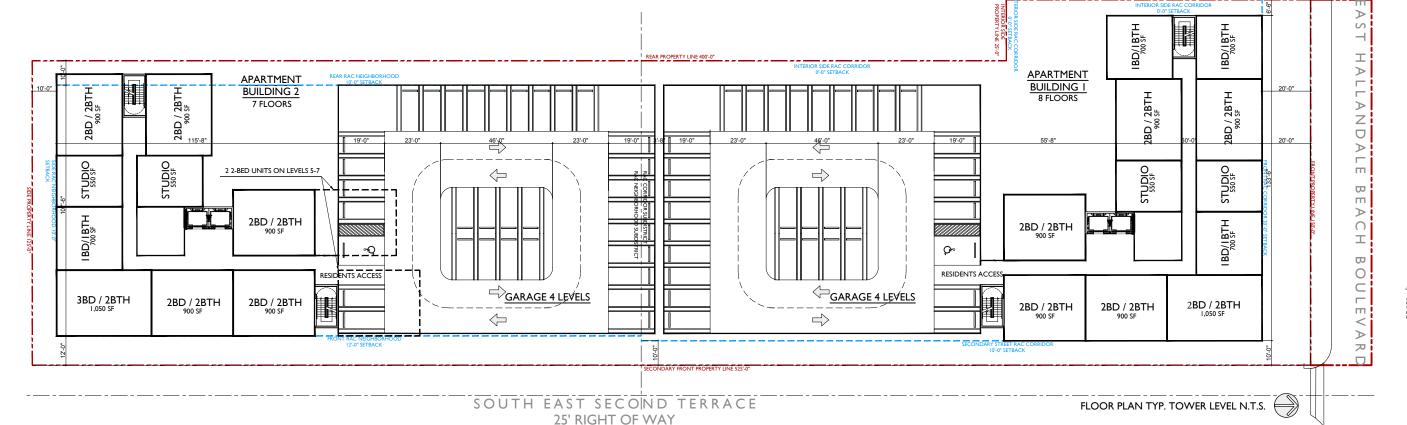
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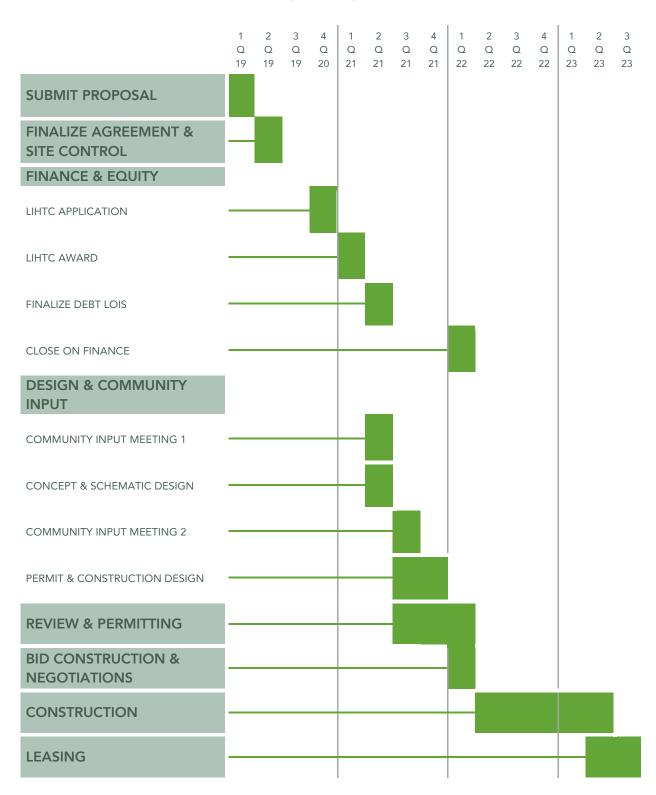


### EXHIBIT C

DEVELOPMENT BUDGET: THE LINK (70 units)

### **EXHIBIT D**

### PROJECT DEVELOPMENT TIMELINE (PHASE I)



### **EXHIBIT E**

### SAMPLE PROJECTS













EXAMPLES OF COMPARABLE COMPLETED COMMUNITIES & AMENITIES DEVELOPED BY GREEN MILLS & FINANCED WITH LIHTC'S.

### **EXHIBIT F**

### SFCLT, NONPROFIT PROFILE

### **SFCLT: OWNER & CO-DEVELOPER**

Over a decade ago, 500 individuals representing over 100 organizations – led by the chamber of commerce, nonprofits, real estate professionals, local government, and lenders – worked collaboratively to identify solutions to address housing affordability. Of more than 100 potential policies and tools recommended, the Community Land Trust was prioritized and the South Florida Community Land Trust (SFCLT) formed to provide and preserve quality, sustainable, affordable housing for underserved populations in South Florida.

Founded in 2006, SFCLT's mission is "to provide and preserve quality, sustainable, affordable housing for underserved populations in South Florida." SFCLT transforms underutilized properties and vacant lots into quality, affordable homes utilizing the Community Land Trust (CLT) Model.

#### THE CLT MODEL

A CLT is a nonprofit entity that stewards housing or other buildings on its property by retaining ownership of the land – a unique structure that ensures buildings remain permanently affordable. The model promotes democratic and community-driven decision making, with CLTs typically governed by a tripartite board in which one third of members are residents of the property itself, one third live in the surrounding neighborhood, and one third are other stakeholders, including nonprofits, elected officials, or funders. The concept was originally conceived by African-American farmers seeking to protect Black assets in the Jim Crow South but has in recent years become a strategy used in urban settings to help communities maintain affordable housing.

SFCLT remains the only housing provider in Miami-Dade and Broward Counties utilizing this innovative model to ensure permanent housing affordability. When it comes to affordable, income-qualified housing, CLTs have proven themselves as the most effective vehicle for long-term support of residents, protecting the quality of housing stock over time, and preserving subsidies so housing remains affordable for future generations without additional dollars.

Through the CLT model, SFCLT protects land to keep housing affordable forever – separating the ownership so that land is owned by the community and the house is sold (or at times rented) at an affordable price. SFCLT houses low- and moderate-income residents and provides set-asides for special needs groups, including veterans, youth aging out of foster care, and the formerly homeless.

### **COMMUNITY LEADER**

Locally, the organization and its leader have received multiple nominations and awards, including Nonprofit Leader of the Year from its nonprofit peers at the 2-1-1 Community Awards.

At the State level, SFCLT has taken the lead among CLTs to align programs and share best practices. For example, SFCLT developed a CLT curriculum for housing counseling agencies to use within their existing Homebuyer Education programs; a template for CLT Pre-Purchase Workshops; and a CLT Homebuyer Manual translated into three languages. These materials were incorporated into a state-wide CLT Primer and are consistently referenced by the *Florida CLT Institute* and *Grounded Solutions Network* (a national trade association that promotes and advocates for the work of CLTs.)

Nationally, the SFCLT has gained the attention of major foundations and funders, receiving coveted and competitive awards amongst its piers across the country. Most recently, that included Citibank's Progress Maker's award for \$500,000 to establish the country's first equity fund to acquire properties under the CLT model; Enterprise Foundation's Rose Fellowship providing the organization with a community-driven architect; JP Morgan Chase's PRO Neighborhoods planning award to establish an equitable housing plan along the Florida East Coast railway; and JP Morgan Chase's PRO Neighborhoods \$5MM capital award to build affordable, resilient communities near transit. The Link and The Line align with all of these initiatives.

### **SFCLT KEY STAFF**

SFCLT has the requisite staffing, track record and experience necessary to successfully implement the proposed project development activities. Staff dedicated to specifically working on the subject project development activities include:

Executive Director, Amanda (Mandy) Bartle: Mandy helped form SFCLT in 2006 and has been Executive Director since 2010. As a visionary, ten years ago, she organized the region's first conference, needs assessment, and coalition to address affordable housing. The efforts led to the market's only CLT. A graduate of Carnegie-Mellon University with a degree in Architecture and Urban Studies, Mandy is recognized locally and nationally as a trusted expert and innovator in housing and community economic development. To date, her leadership at the helm of SFCLT as its founding Executive Director has resulted in the creation of more than \$15MM of new real estate investment.

Director of Real Estate Development, Charles Dabney: Charles Dabney has been with the SFCLT since 2017 lending his years of lending, project underwriting, and financing modeling expertise. Charles recently arrived from Jacksonville where he most recently served as Senior Program Officer for Real Estate and Lending with the Jacksonville Program Office of Local Initiatives Support Corporation. However, Charles is no stranger to South Florida, having

served with both the Greater Miami LISC office and Miami-Dade County. Charles earned the B.S. in Business Management from Hampton University and an M.S. in Public Management and Policy from Carnegie-Mellon University. In addition, Charles earned the Graduate Certificate in Housing Finance from the University of Maryland – College Park.

Corporate Counsel, Clark Stephens: Clark Stephens started working full-time with the SFCLT in 2018, however, Clark has worked part-time for SFCLT since 2016. Clark has a Juris Doctor from Florida International University and Masters in Urban and Regional Planning from Florida Atlantic University. He specializes in land use and complex planning issues, and is an instrumental part of the CLT's real estate development program. In 2018, he drafted a white paper for the CLT, "A Blueprint for Success – Connecting Miami's Affordable Housing Policy to Results", which, in part, inspired the City of Miami to explore drafting a blueprint to implement the City's \$100 million affordable housing bond. As corporate counsel and a project specialist he is responsible for: reviewing zoning and land use issues, negotiating and structuring partnerships, and compliance issues.

#### SFCLT DEVELOPMENT PORTFOLIO

To date, SFCLT has completed a total of 69 units and has established plans for another 500 over the next 5 years.







Sample Images of SFCLT's Rental Portfolio





Sample Images of SFCLT's Homeownership

SFCLT's rental developments achieve rents that are priced to serve the people who live in our communities and the workers who form the basis of our local economy. SFCLT's rents are half that of market rate properties, allowing residents to build stability and roots in their community, knowing their rents will not double year after year. Through linkages with partner service agencies, SFCLT connects residents to an array of wrap-around services that enable each family to chart its own path to economic self-sufficiency.

SFCLT has completed a total of seven (13) single-family homes utilizing the unique CLT model to promote affordable homeownership. It is the only organization in Broward County to utilize this innovative model.

Our portfolio includes two duplexes and a triplex in the City of Hallandale Beach.

### **SFCLT FINANCIALS**

SFCLT has extensive experience administering federal grant programs, including Neighborhood Stabilization Program (NSP Round 1), NSP3, HOME and HOME CHDO (Community Housing Development Organizations), Disaster Recovery Initiative (DRI), and Community Development Block Grant (CDBG) funding.

In total, SFCLT has leveraged more than \$8.0 million in federal government funding in the production of affordable housing and program administration. In each instance, SFCLT was responsible for complying with and adhering to various federal mandates and requirements, as applicable, including the U.S. Department of Housing and Urban Development's (HUD) Section 3 Program and the Davis-Bacon Act of the U.S. Department of Labor. In addition to federal grant management and compliance, SFCLT also has extensive experience in the administration of various corporate and foundation grants.

SFCLT is in excellent financial standing, maintaining a positive cash flow and growing in organizational and financial capacity. Currently, SFCLT maintains an annual operating budget of over \$1MM, \$7.2MM in assets and in excess of \$600,000 in unrestricted cash on deposit. Since its founding in 2006, SFCLT has consistently received clean, unqualified audit opinions from external auditors, in accordance with *Generally Accepted Government Auditing Principles* and OMB Circular A-133. The agency has never filed for bankruptcy, defaulted on any financial obligation to a third party, nor been delinquent with respect to any obligations owed to any investors or lenders.

### EXHIBIT G

GREEN MILLS, CORPORATE PROFILE







# GREEN MILLS GROUP









CORPORATE PROFILE 2020





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### **ABOUT GREEN MILLS**

Green Mills Group, LLC (and affiliated entities, referred to as "Green Mills") is a real estate development firm based in Fort Lauderdale, Florida. The company's expertise is sustainable, multifamily development with an emphasis on affordable, workforce, and permanent supportive housing. Green Mills' team has managed the development and financing of 70+ residential communities representing more than 7,000 apartments and \$1 billion in total development costs. To achieve broad, community-driven outcomes, the firm often partners with local governments, for-profit companies, and not-for-profit organizations.

Green Mills maximizes both business and mission-driven returns through diligent financial and market analyses, carefully researching available public and private financing sources while responding to civic objectives. Staff has extensive experience working with various public and private funding sources, including but not limited to Low Income Housing Tax Credits ("LIHTCs"), Historic Tax Credits ("HTCs"), HUD operating subsidies, taxable and tax-exempt municipal bonds, renewable energy subsidies, CDBG, HOME, SURTAX, Housing Authority Capital Funds, and conventional real estate debt and equity.

Since the company's inception, Green Mills has one of the Florida's highest competitive Low-Income Housing Tax Credit application success rates. Once approved for financing, Green Mills has never failed to close a transaction. Moreover, each completed Green Mills property was built on time and on budget, and every property has or will receive stringent 'green' energy efficiency certifications.



### **KEY PERSONNEL**

### OSCAR SOL, FOUNDER & PRINCIPAL

Prior to launching Green Mills, Oscar successfully managed acquisitions, development, construction oversight and leasing activities for one of the nation's largest affordable and multifamily housing developers. His resume includes the successful completion and occupancy of more than 40 communities with approximately 5,000 apartment units, valued at more than \$1 billion. He's managed award winning public-private partnerships, mixed-use, mixed-income, transit-oriented developments (TOD), senior housing, garden apartments and public housing redevelopments.

Oscar earned a Bachelor of Arts Degree in Economics and an Environmental Studies certificate from Florida International University, graduating with honors. Oscar lives in Miami, Florida with his wife and three children.

### MITCHELL ROSENSTEIN, FOUNDER & PRINCIPAL

Prior to founding Green Mills, Mitch managed the corporate and development finance activities for one of the country's largest affordable and multifamily housing developers, where he was responsible for the negotiation and closing of more than 40 transactions with value exceeding \$1 billion. Mitch successfully closed financing using a wide array of sources, including those both privately sourced and publicly subsidized.

Mitch was previously appointed to the Board of Directors of Neighborhood Lending Partners, a consortium bank focused on workforce housing and in-fill commercial development and was awarded a fellowship to the New Leaders Council of Broward County. Mitch was also appointed to the Affordable Housing Advisory Committees for both Broward County and City of Fort Lauderdale. Mitch is actively involved with various nonprofits and trade groups, including Big Brothers Big Sisters of Greater Miami, New Leaders Council and Ghost Light Society of the Broward Center. Each year he teaches an affordable housing finance "crash" course to University of Miami graduate students.

Mitch graduated with high honors from the University of Florida, earning a Bachelor of Science degree in Finance and a Minors Degree in Economics. Mitch lives in Boca Raton, Florida with his wife, sons, and Old English Sheepdog.

### JASON GOLDFARB, DEVELOPMENT PARTNER

Jason is a Development Partner with Green Mills Group. In this capacity, Jason is involved with various aspects of the company's affordable housing initiatives, with a focus on land and new venture opportunity acquisitions.

Prior to joining with Green Mills, Jason served as the Director of Acquisitions for Related Urban, The Related Group's affordable housing division. Jason was primarily responsible for identifying new subsidies, negotiating site control of properties in underserved markets, and managing funding applications. During his seven years at Related Urban, Jason played a pivotal role in obtaining over \$300 million in funding for the rehabilitation and construction of over 1,500 affordable housing units in Florida.

Previously, Jason served as a senior real estate associate for a nationally recognized real estate investment brokerage firm where he negotiated and facilitated over \$100 million of commercial property transactions. Jason holds a Bachelor's degree in business administration from Kent State University and lives in Miami, Florida.

### JOE DIAZ, DEVELOPMENT MANAGER

As a Development Manager, Joe Diaz oversees various communities' permitting, development, and construction activities for Green Mills. Joe is also heavily involved with the company's Central Florida acquisitions activities.

Joe brings over fifteen years of development, market analysis, and strategic planning experience. Prior to joining Green Mills Group, Joe worked as Director of Development for Florida Presbyterian Homes, managing a 60 acre "Continuing Care" retirement community in addition to several other assisted living communities in Central Florida.

Joe graduated from UC Berkeley with a Bachelor's degree in Architecture and has certifications from Harvard in Gerontology and Universal Design. Joe also has an active General Contractor license in Florida.

### DIANA MANSUR, DEVELOPMENT ASSOCIATE

Diana joined Green Mills Group in 2016 to provide development, application, accounting, and administrative support. Diana oversees corporate strategic initiatives, assists with financial analyses, and manages general legal/development correspondence. Diana works closely with principals to design and implement quality control measures which help ensure Green Mills' properties are built on time and on budget.

Diana graduated from Nova Southeastern University with a Bachelor's degree in Sports Science. She lives in Fort Lauderdale, Florida.

### JUANITA BERNAL, JUNIOR DEVELOPMENT MANAGER

Juanita has design, construction, and general project management responsibilities with Green Mills and helps ensure its developments are executed to a high standard. Juanita joined Green Mills Group in 2020 as a Junior Development Manager and manages design and permitting for several Green Mills communities. Juanita is passionate about

architecture; she graduated from Florida Atlantic University with a Bachelor's degree in Architecture and worked with a prestigious Palm Beach architectural and interior design firm for several years. She recently received her Master's degree in Real Estate Development from Nova Southeastern University.

Juanita takes great pride in her involvement with the Urban Land Institute ("ULI"). She cochairs the Young Leaders of Palm Beach division and was recently appointed to the Urban Development/Mixed-Use Product Council.

### SHAUN MOSHEIM, JUNIOR DEVELOPMENT MANAGER

Shaun joined Green Mills Group in 2020 shortly after earning his Master's in Real Estate Development and Urbanism from the University of Miami. As a Junior Development Manager, Shaun is responsible for analyzing new development opportunities and managing active projects from their early subsidy application stages through lease-up and stabilizations.

Before pursuing his career in real estate, Shaun traded commodities across foreign markets for eight years. He holds a Bachelor's of Science in Business Management from Tulane University in New Orleans, where he tries to visit once a year.

### MATT MALCOM, CPA

Matt provides accounting, audit and compliance support to Green Mills Group. Matt is a licensed Certified Public Accountant with over 15 years of experience working with various types of tax credit-financed transactions. Matt's clients include real estate developers (affordable, market rate and commercial), non-profits, state and local governments, and financial institutions.

In December 2010, Matt formed Malcom Accounting Services, LLC to provide accounting and consulting services to clients. With 15 years of public accounting experience working on publicly financed transactions, Matt handles GAAP accounting and reporting function and assists with structuring and controlling functions when needed.

### PRISCILLA HOWARD, TECHNICAL & APPLICATION SUPPORT

Mrs. Howard's housing experience spans 24 years, starting with her employment in 1986 by the Department of Community Affairs where she administered the Enterprise Zone and Community Contribution Tax Credit programs. From 1986 – 1999, she served as a manager or administrator for Department of Community Affairs and Florida Housing Finance Corporation where she developed and implementing the SAIL, SHIP, Housing Credit, Single-family and Multifamily Bond, Predevelopment Loan, HOME, Enterprise Zone Incentives, Community Contribution Tax Incentives and Sales Tax Abatement programs.

Since leaving the Florida Housing Finance Corporation, Mrs. Howard has continued to help the State of Florida develop its housing policies. For eight years, Mrs. Howard served as a commissioner representing the general interest of the citizens of Florida on the Affordable Housing Study Commission. The Affordable Housing Study Commission is responsible for working with the Florida Housing Finance Corporation, Department of Community Affairs, Local Governments, and Florida Legislature to help optimize various housing funds and meet the demanding housing needs of Florida's needy citizens.

Mrs. Howard's track record includes 3,000 affordable housing units, helping secure over \$91 million in Housing Credits, \$52 million in Mortgage Revenue Bonds, \$5 million in local government funds, and \$12 million in Housing and Urban Development 202 grants.

Mrs. Howard is active with local civic and charitable associations and currently serves on the Federal Home Loan Bank of Atlanta Affordable Housing Advisory Council. She lives in Gainesville, FL. Along with serving as a local liaison, she will provide strategic insights into funding applications and provide peer review services. GM is currently working with Mrs. Howard on multiple affordable housing opportunities in Florida.

### GENE STRICKLAND, SITE PROCUREMENT & GOVERNMENT RELATIONS

Mr. Strickland's professional career began with the City of Lakeland in 1966 where he served as Assistant City Manager and City Manager for 34 years until his retirement in 2000. As City Manager, his responsibilities included the supervision of all City departments including the municipal electric utility department that is the third largest in Florida. During his tenure, Gene was named "Man of the Year" by the Florida Municipal Electric Association. He is an Honorary Member of the Florida City and County Management Association. Mr. Strickland served on the Pension Board for the City's public employees and firefighters.

Gene served nine years in the U.S. Army Reserves and was President and a Board Member of the Boys and Girls Club for forty years. He received the National Service to Youth Award from the Boys and Girls Clubs of America. Since retiring, Gene has worked as a real estate broker and consultant, concentrating on commercial real estate and affordable housing developments. Mr. Strickland spearheaded six developments in Hardee, Polk, and Charlotte Counties resulting in over 600 affordable homes for working families and seniors. Gene currently serves on the Board of Directors for Sun and Fun, Inc. and is a member of the Board of Noah's Ark. Gene is a member of the First United Methodist Church and serves on the Executive Committee of the church.

Gene earned a master's Degree in Governmental Affairs from the Wharton Graduate School at University of Pennsylvania's Fels Institute of Government. He and his wife, Jane, have three children and six grandchildren, all currently residing in Lakeland, Florida.

### ORGANIZATIONAL CHART

### GREEN MILLS HOLDINGS, LLC **GREEN MILLS GROUP, LLC**

(and affiliated entities)

### MITCHELL ROSENSTEIN, PRINCIPAL

Finance, Underwriting, Closings, Asset Management

PRISCILLA HOWARD

Application Review,
Subsidy Procurement

Design/Permitting,

Project/Construction

Management, Construction

close-out

## JOE DIAZ, DEVELOPMENT MANAGER

Administrative, Application Support, Financial Analysis

DIANA MANSUR, DEVLOPMENT

ASSOCIATE

### OSCAR SOL, PRINCIPAL

Acquisitions, Development, Construction, Leasing Oversight

MATT MALCOM, CPA Reconciliation, Requisitions, Cost Cert., Management Oversight

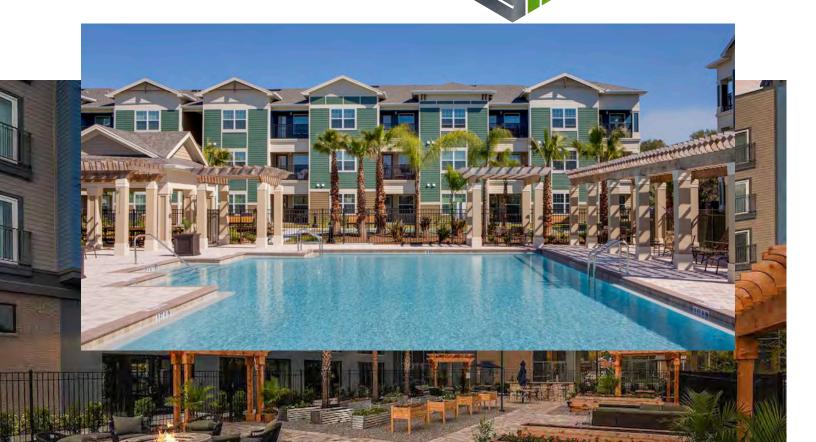
### GENE STRICKLAND

### JUANITA BERNAL, JR. DEVELOPMENT MANAGER

Acquisitions, Community
Relations

### SHAUN MOSHEIM, JR. DEVELOPMENT MANAGER

Project Management, Acquisitions, Community Relations



### FINANCIAL CAPACITY & EXPERIENCE

Green Mills' staff has significant experience layering various public and private financing sources and applying them towards community development. Our collective experience includes closing over \$1 billion in public and private financing, utilizing the following programs:

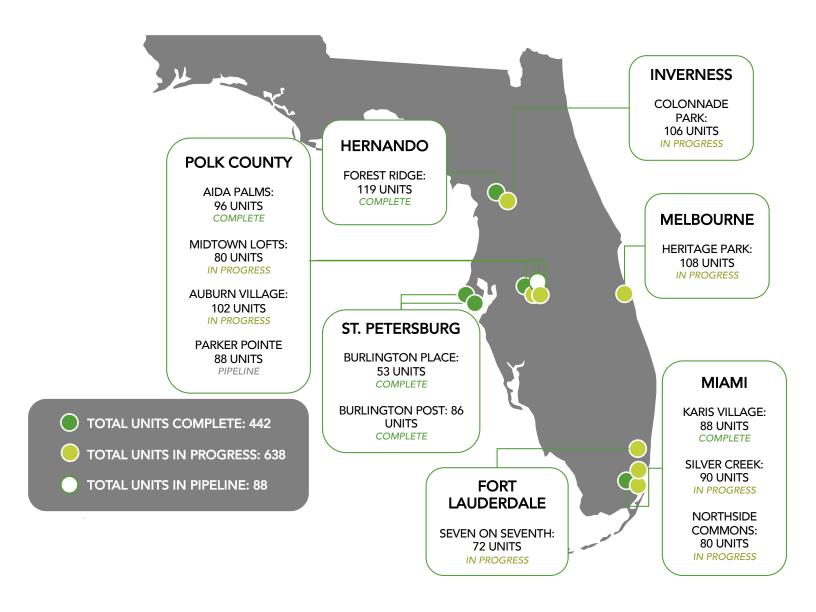
- o Conventional, Institutional, and Private Equity
- o 4% and 9% LIHTC Equity
- o Private, Bank, and Institutional Debt
- o Tax-exempt Multifamily Revenue Bonds
- Public Housing Capital Sources
- HUD Mixed-Financing
- 80/20 Mixed-Income Structures
- Public Housing RAD Conversion
- CDBG, HOME, SHIP, SURTAX, and SAIL mortgages
- State Renewable Energy Subsidies
- o Federal Renewable Energy Tax Credits
- HUD-VASH Vouchers
- Tax Increment Financing (TIF)
- Project Based Rental Assistance (PBRA)
- Federal Home Loan Bank Mortgages

The company has an extensive network of banking/investor relationships and benefits from the principals' stellar track record, having never defaulted on a loan obligation. Multiple bank references demonstrate financial capacity and track record.



### **GREEN MILLS COMMUNITIES**

Green Mills is proud to have completed five innovating, sustainable, and affordable communities throughout Florida and has an additional seven communities in various stages of progress. In each case, Green Mills crafted intricate public/private partnerships, collaborated with local government, and worked closely with community stakeholders.



### **GREEN MILLS COMMUNITIES**

### **FOREST RIDGE**

Location: Beverly Hills, FL

**Project Details:** 119 Multi-family

**Apartments** 

Construction Start / Completion:

2014/2015

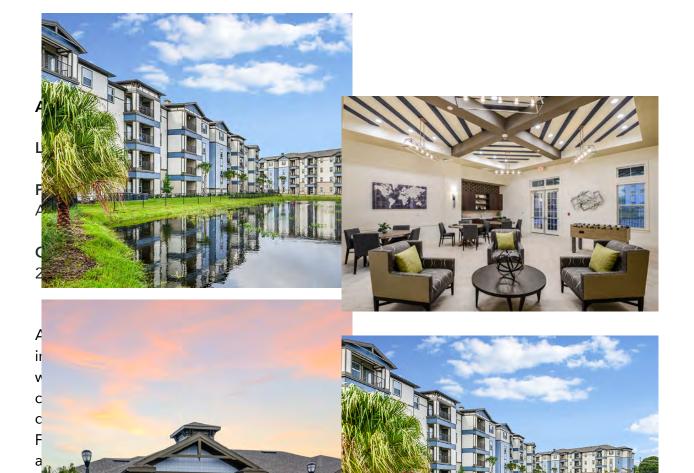
Forest Ridge is a \$17MM new construction, 55+ community with 119 residences, a clubhouse, and



amenities. The development is financed with Low Income Housing Tax Credit equity, conventional debt, and other gap subsidies. Forest Ridge at Beverly Hills, LTD (the single purpose ownership entity) received a competitive 9% annual tax credit allocation of \$1.51MM from the Florida Housing Finance Corporation (FHFC) in December 2013. It was also awarded a \$500,000 AHP grant from Federal Home Loan Bank of Atlanta.

Construction commenced December 2014, concurrent with tax credit equity and debt financial closings. Final Certificates of Occupancy were received in December 2015. The property received green certifications for its energy efficient and sustainable features, including low-flow fixtures, solar array, SEER rated appliances, etc. After three months, Forest Ridge was 100% leased, far exceeding third-party market study expectations.







ary and game room. Its central location in sy access to local amenities such as groceries,

### **BURLINGTON PLACE**

Location: St. Petersburg, FL

Project Details: 53 Multi-family Apartments

Construction Start / Completion: 2016/2017

Burlington Place is a 53 unit mid-rise located within St. Petersburg's Historic Kenwood The neighborhood. new construction development is located within close proximity neighborhood amenities and public transportation, and contains robust amenities such as a fitness center, club/game room and business center. Burlington Place has on-site and a resident activities management coordinatior.





Burlington Place was selected for a \$1,105,000 annual allocation of competitive 9% tax credits in early 2015 by Florida Housing Finance Corporation. Burlington place is currently operational and fully leased.



### KARIS VILLAGE

Location: Miami, FL

**Project Details:** 88 Multi-family Apartments

**Construction Start / Completion:** 2016/2018

Karis Village is a supportive housing community with 88 units, half of which are set aside for formerly homeless veterans. Karis Village has a







The development competed with others for n both subjective and objective metrics.

ins full occupancy.



### **BURLINGTON POST**

**Location:** St. Petersburg, FL

Project Details: 86 Multi-

family Apartments

Construction Start / Completion: 2017/2018

Burlington Post is an 86 unit a mixed-use, mixed-income



urban infill \$20MM new construction mid-rise with on-site management and community amenities including a club house, community garden, and fitness center. Burlington Post was financed with Low Income Housing Tax Credit (LIHTC) equity, conventional debt, and other gap subsidies including SHIP funds from the City of St. Petersburg. Located in the artistic Kenwood neighborhood, Burlington Post completed construction in 2018 and is marketed to seniors.







### SILVER CREEK

Location: Miami, FL

Project Details: 90 Multi-family

Apartments

Construction Start / Completion:

2018/2020



Silver Creek will be a mixed-use, urban in-fill \$26MM new construction mid-rise with 90 residences, on site management and various community amenities. Silver Creek is financed with Low Income Housing Tax Credit (LIHTC) equity, conventional debt, and other gap subsidies including Miami-Dade County Surtax funds. Construction commenced in Q1 2019 and is expected to complete in March 2020. Silver Creek will be a mixed-income, family community with retail on the ground-floor.

Leasing has commenced and Silver Creek is expected to reach full occupancy by Q3 2020.



### **COLONNADE PARK**

Location: Inverness, FL

Project Details: 106 Multi-

family Apartments

Construction Start / Completion: 2019/2020



Colonnade Park will be a new construction affordable community with 106 residences, onsite management, community amenities, and energy efficient design. Green Mills was recommended by Florida Housing Finance Corporation for an allocation of competitive 9% tax credits in 2018. Construction commenced in late 2019 and units are expected to be ready for occupancy in Q4 2020.

#### MIDTOWN LOFTS

Location: Lakeland, FL

Project Details: 80 Multi-family

**Apartments** 

Construction Start / Completion: 2019/2020



Midtown Lofts is located in Lakeland, FL. Midtown will be a new construction, affordable development and will provide 80 fully-amenitized residences serving families in Polk County. Midtown Lofts was recommended for funding by Florida Housing Finance Corporation to receive a competitive 9% tax credit allocation in the Summer of 2018. Financial closing and construction commencement occurred in Q4 2019, and first units are expected to be ready for occupancy in Q4 2020.

## NORTHSIDE COMMONS

Location: Miami, FL

Project Details: 80 Multi-

family Apartments

Construction Start / Completion: 2019/2020



Northside Commons, located

in Miami, will be a new construction affordable community. The development will provide 80 fully-amenitized residences serving families with disabling conditions. Northside Commons was recommended for funding by Florida Housing Finance Corporation to receive a competitive 9% tax credit allocation and SAIL debt in Spring of 2018. Financial closing and construction occurred in Q4 2019. Residences are expected to be ready for occupancy in late 2020 or early 2021.

#### **AUBURN VILLAGE**

Location: Polk County, FL

Project Details: 102 Multi-

family Apartments

Construction Start / Completion: 2020/2021



Auburn Village, located in unincorporated Polk County, will be a new construction affordable development for seniors. The development will provide 102 fully-amenitized residences. Auburn Village was recommended for funding by Florida Housing Finance Corporation to receive a competitive 9% tax credit allocation in Spring of 2019, and construction commencement is scheduled for Q3 2020.

### SEVEN ON SEVENTH

Location: Fort Lauderdale, FL

Project Details: 72 Multi-family Apartments

Construction Start / Completion: 2020/2021

Seven on Seventh (7on7th) will be a supportive housing community in Fort Lauderdale, Florida



with 72 apartments, abundant and accessible common space, amenities, resources, and services where a vibrant community will reside and thrive. 7on7th will be an extension of the existing, award-winning Broward County Central Homeless Assistance Center (CHAC). CHAC is operated by Broward Partnership for the Homeless, which is the nonprofit partner of 7on7th. The community's tenants will benefit from comprehensive services provided within the state-of-the-art campus setting, personalized case management, and facilitated access to community-based services. 7on7th was recommended for funding by Florida Housing Finance Corporation to receive a competitive 9% tax credit allocation and SAIL debt in the Spring of 2019. Financial closing and construction commencement are expected to occur in Q3 2020.

#### HERITAGE PARK

Location: Melbourne, FL

Project Details: 108 Multi-family Apartments

Construction Start / Completion: 2019/2020



Heritage Park is located in Brevard County, FL. Heritage will be a new construction affordable development and will provide 108 residences to the Melbourne community. Approximately 35% of these residences will be reserved for homeless and formerly homeless families and individuals. Green Mills serves as a consultant for Heritage Park and Carrfour Supportive housing is the lead developer. Heritage was recommended for funding by Florida Housing Finance Corporation to receive a competitive 9% tax credit allocation in the Spring of 2018. Financial closing and construction commencement occurred in Q4 of 2019, and first residences are expected to be ready for occupancy in Q4 2020.

### REFERENCES

### JAMES WALKER

Florida Community Loan Fund 2040 N. Dixie Highway Fort Lauderdale, FL 33305 (954) 764-6490 jwalker@fclf.org

### **BISHOP ARTHUR FLETCHER**

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#### RANDY WILKERSON

Executive Director
Neighborhood Enterprise Foundation,
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850-458-0466

### ANDREA HEUSON

Finance Professor, Co-Director of Real Estate Program University of Miami, MBA Program (305) 284-1866 Aheuson@miami.edu

### FRANCES ESPOSITO

Chief Executive Officer Broward Partnership for the Homeless (954) 779-3990 ext. 1313 FEsposito@bphi.org

### **SEAN JONES**

Raymond James Tax Credit Funds 880 Carillon Parkway St. Petersburg, FL 33716 (727) 567-5703 Sean.Jones@RaymondJames.com

### **TERESA MAIO**

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#### MICHAEL LIU

Director – Miami-Dade Public Housing and Community Development (Formerly HUD Undersecretary) 701 NW 1<sup>st</sup> Court, 16<sup>th</sup> Floor Miami, FL 33136 (786) 469-4100 mliu88@miamidade.gov

#### LELAND S. SALOMON

Acting Assistant Director Internal Services Department Miami-Dade County 111 NW 1<sup>st</sup> Street, Suite 2100 Miami, FL 33128 305-375-442

### RAYMOND JAMES

January 13, 2017

To Whom It May Concern.

To date, Raymond James Tax Credit Funds, Inc. (RJTCF) has invested over \$72,000,000 as an equity partner for transactions involving the principals of Green Mills Group, with \$27,000,000 of that amount being invested in 2016. Additionally, RJTCF is currently working with Green Mills Group on closing another affordable housing development with \$17,000,000+ in total equity. We are proud to have worked with them on multiple transactions within the state of Florida.

Our experience with the principals of Green Mills Group has been nothing less than very positive. They are capable developers with the resources and ability to develop, build, and manage affordable housing transactions successfully.

In order for Raymond James Tax Credit Funds, Inc. to continue to raise equity and provide attractive investments for our institutional investor partners, our main objective is to identify experienced developers who provide quality properties and exhibit excellence in execution. Green Mills Group meets these criteria. We look forward to partnering with them on future transactions.

Furthermore, Green Mills Group is an affordable housing developer with a proven track record of successful development partnerships and completing development in the throughout the state of Florida. Therefore, we are confident that the proposed plan of development within Plant City would be well-received and would have a high probability of receiving the required financing. RJTCF is highly interested in providing the tax credit equity financing for this property under Green Mills Group sponsorship utilizing either 4% or 9% tax credit allocations.

For more than 25 years Raymond James Tax Credit Funds and our affiliates have been involved with the development of affordable housing. We have provided equity for more than 1,800 properties nationwide.

If you would like any additional information, please feel free to call me at any point.

Sincerely,

Sean Jones

Director of Acquisitions

Raymond James Tax Credit Funds, Inc. A Subsidiary of Raymond James Financial, Inc.

880 Cartinon Parkway • St. Petersburg, Ft. 33716 800-438-8088 Toll Free • 727-967-8455 Fax Visit our Web 58e at www.RUTCF.com

### REFERENCE LETTERS (CONT.)



May 15, 2013

Mitchell Rosenstein Green Mills LLC 347 New River Drive E. Suite 2705 Fort Lauderdale, FL 33301

Dear Mitch,

I would like to thank you for agreeing to serve on the Boards of Directors of Neighborhood Lending Partners, Inc. ("NLP") and Neighborhood Lending Partners of South Florida ("NLPSF"). The bank members and staff recognize your professionalism and multifamily development background, with experience will bring great value to these organizations as we continue to expand and enhance the loan programs and services we offer in order to facilitate the development, preservation and expansion of affordable housing throughout Florida. Also, your ability to procure and negotiate financing not only for your projects, but for non-profit affordable housing providers will be beneficial in assessing the degree to which NLP's lending programs are meeting the needs of underserved markets and populations, consistent with our mission.

As a full scale development entity that manages all of the development components, and is experienced in working with governmental agencies and property management; we can highly recommend you to the nonprofit entities around the state who serve NLP's target markets and populations. Your follow through and commitment to balancing community needs with fiscal constraints, while maintaining your obligation to the nonprofit entities you are assisting is filling a void that has existed across Florida from NLP's inception in 1993.

We look forward to working with you and to providing a mutually beneficial relationship as you participate in the governance of NLP and NLPSF.

Again, thank you again for agreeing to serve on the Board of Directors and please refer potential partners to us so that we may share more of our direct relationship with you and our knowledge of your capabilities. We will be grateful to share our positive experience and attest to your abilities in multifamily housing development and finance.

Sincerely

Debra S. Reyes

President and CEO

Neighborhood Lending Partners, Inc.

3615 West Spruce Street • Tampa, FL 33607 813.879.4525 • Fax: 813.873.9767 • www.nlp-inc.com

### **EXPERIENCE CHART**

,	Development	UMMS	Funding Sources		impletion Date		Roze
1	Se ven on Seventh Fort Lauderdale, FL	72	Est. Conventional Mortgage (Construction) \$ FHFCSAIL/ELI Loan \$ 9% LIHTC (partner TBD) \$	9,500,000 5,410,800 20,675,000	2021	Mitchell Rosenstein Oscar Sol	Principal Principal
7	Aubum Village	102	Est. Conventional Mortgage (Construction) \$	7,000,000	2021	Mitchell Rosenstein	Principal
	Polk County, FL		Est. Conventional Mortgage (Perm) 5	2,000,000		OscarSol	Principal
	<u> </u>		9% LIHTC (partner TBD) \$	16,148,000			
3	Midtown Lofts Lakeland, FL	80	Est. Conventional Mortgage (Construction) \$ Est. Conventional Mortgage (Perm) \$	7,500,000 1,200,000	2020	Mitchell Rosenstein Oscar Sol	Principal Principal
	Lakeldilu, FL		9% LIHTC (partner TBD) \$	14,500,000		Uscal Sul	Fibicapa
4	Colonnade Park	106	Est. Conventional Mortgage (Construction) \$	8,500,000	2020	Mitchell Rosenstein	Principal
	Inverness, FL		Est. Conventional Mortgage (Perm) \$	2,000,000		Oscar Sol	Principal
5	Marabanta Communi	80	9% LIHTC (partner TBD) \$  Est. Conventional Mortgage (Construction) \$	14,500,000	2021	Mitchell Rosenstein	Detectors)
5	Northside Commons Miami, FL	80	Est. Conventional Mortgage (Construction) \$ FHFC SAIL/ELI Loan \$	17,000,000 4,000,000	2021	Oscar Sol	Principal Principal
	lyndin, rc		9% LIHTC (partner TBD) \$	23,000,000		Uscal Sui	Finicipal
ñ	Heritäge Park	80	Est. Conventional Mortgage (Construction) \$	9,500,000	2020	Mitchell Rosenstein	Consultant
	Melbourne, FL		FHFCSAIL/ELI Loan \$	4,464,876		OscarSol	Consultant
7	Silver Creek	90	9% LIHTC (partner TBD) \$ Construction Loan (TD Bank) \$	14,000,000	2020	Mitchell Rosenstein	Principal
1	Miami, FL	30	Permanent Mortgage (FCLF) \$	3,000,000	2020	Oscar Sol	Principal
			Miami-Dade County Surtax Loan \$	2,225,000			4.11
		100	9% LI HTC (Raymond James synd. to TD Bank) \$	20,087,991			
B	Burlington Post	86	Construction Loan (Raymond James Bank) \$	13,000,000	2018	Mitchell Rosenstein	Principal
	St. Petersburg, FL		Permanent Mortgage (Raymond James Bank) \$	250,000		Oscar Sol	Principal
			City of St. Petersburg SHIP \$ 9% LIHTC (Raymond James) \$	90,000 18,341,166			
9	Karis Village	88	9% LIMTC (Raymond James) \$ Construction Loan (Capital One) \$	18,341,166 8,500,000	2017	Mitchell Rosenstein	Principal
4	Miami, FL	50	FHFCSAILLoan S	4,300,000	2017	Oscar Sol	Principal
			9% LIHTC (Hudson Housing synd, to Capital One) \$	24,195,000			
10	Aida Palms	96	Construction Loan (JP Chase) \$	5,000,000	2017	Mitchell Rosenstein	Principal
	Lakeland, FL		Permanent Mortgage (FCLF) \$	700,000		Oscar Sol	Principal
	AT ACT PARTY		9% LIHTC (Raymond James synd. to multiple ba \$	15,100,000		1.4.1.1.1.1.0.	8.00000
11	Burlington Place	53	Construction Loan (TD Bank) \$	4,000,000	2017	Mitchell Rosenstein	Principal
	St. Petersburg, FL		Permanent Mortgage (NLP) \$ City of St. Petersburg SHIP \$	475,000 90,000		Oscar Sol	Principal
			City of St. Petersburg SHIP \$ 9% LIHTC (Raymond James synd. to TD Bank) \$	11,656,584			
12	Forest Ridge	119	Construction Mortgage (US Bank) \$	12,100,000	2015	Mitchell Rosenstein	Principal
	Beverly Hills, FL		Perm. USDA 538 Loan (Churchill Stateside) \$	1,750,000	1013	Oscar Sol	Principal
			FHLB AHP Grant \$	500,000			
			Citrus County SHIP \$	200,000			
			9% LIHTC (US Bank synd. to Suntrust) \$	14,800,000			
13	Louis E. Brown	102	HUD Replacement Factor Grant 5	5,238,782	2011	Mitchell Rosenstein	VP of Finance
	St. Croix, USVI		Public Housing Development Grant \$	5,814,872		Oscar Sol	SVP of Development
			HUD Capital Fund Grant \$ 9% LIHTC \$	3,094,110			
14	Elinger Apartments	155	Conventional Mortgage \$	20,097,990 6,525,000	2012	Mitchell Rosenstein	VP of Finance
4.06	Davie, FL	433	County HOME Loan S	285,000	2012	Autries Gosephrein	AL PLUMINGE
	Davie, rc		Town of Davie SHIP Loan \$	110,000			
			TCEP Loan \$	5,000,000			
			FHFCELITCEP Loan \$	1,275,000			
			9% UHTC \$	19,700,830			
15	Dr. Kennedy Homes	132	Conventional Mortgage \$	5,760,000	2012	Mitchell Rosenstein	VP of Fina noe
	Fort Lauderdale, FL		TCEP Loan \$	5,000,000			
			FHFC ELI TCEP Loan \$	1,190,000			
			County HOME Loan \$ 9% LIHTC \$	285,000 16,773,938			
16	Wahneta Palms	64	TCEP Loan \$	3,200,000	2011	Mitchell Rosenstein	VP of Finance
	Wahneta, FL		9% LIHTC \$	7,188,481	2011	Oscar Sol	SVP of Development
17	Palafox Landing	96	Construction Loan \$	1,249,853	2011	Mitchell Rosenstein	VP of Finance
	Pensacola, FL		County HOME Loan \$	640,000		Oscar Sol	SVP of Development
			Escambia HHRP Loan \$	1,000,000			
			ARRATCAP Loan \$	2,880,000			
	The state of the state of	200	TCEP Loan \$	8,455,940	927	No. of the last of	VID of St.
18	Northwest Gardens I	143	Conventional Mortgage \$	3,700,000	2011	Mitchell Rosenstein	VP of Finance
	Fort Lauderdale, FL		Broward AHP Loan \$ TCEP Loan \$	500,000 18,232,500			
10	Northwest Gardens III	150	Conventional Mortgage \$	8,775,000	2012	Mitchell Rosenstein	VP of Fina nos
-2	Fort Lauderdale, FL	130	County HOME Loan \$	285,000	LUIL	Mississi (Openated)	VI OFFINATIOE
			TCEP Loan \$	5,000,000			
			FRECELITCEP Loan \$	1,275,000			
			9% LIHTC \$	16,963,304			
20	The Beacon	90	Conventional Mortgage (Citi) \$	2,384,493		Mitchell Rosenstein	VP of Fina noz
	Miami, FL		County SURTAX Loan \$	2,249,910		Oscar Sol	SVP of Development
	F. J. 1886	ne	TCEP Loan S	20,655,000	2022	end de	No. Dec.
21	Everett Stewart Sr. Village Miami, FL	96	Conventional Mortgage (Citi) \$ County SURTAX Loan \$	1,380,000 1,791,000	2011	Mitchell Rosenstein Oscar Sol	VP of Finance
	matti, FL		FHFC Supplemental Loan \$	765,000		Uscal Sui	SVP of Development
			TCEP Loan \$	21,768,500			
22	Brownsyille Transit Village II	100	Conventional Mortgage (Citi) \$	1,380,000	2012	Mitchell Rosenstein	VP of Finance
	Miami, FL		County SURTAX Loan \$	2,499,900		O scar Sol	SVP of Development
			TCEP Loan \$	21,768,500			- Aren Orniotti
23	Brownsville Transit Village III	103	Conventional Mortgage (Citi) \$	1,000,000	2012	Mitchell Rosenstein	VP of Finance
	Miami, FL		County SURTAX Loan \$	300,000		Oscar Sol	SVP of Development
			TCEP Loan \$	5,000,000			
			FHFC ELI TCEP Loan \$	850,000			
40	Barrier B. W. Carrier	700	9% LIHTC \$	19,857,567	2015	6 8 6 1 . U.S.	UN AFTER
24	Brownsville Transit Village IV	102	Conventional Mortgage (Citi) \$	1,100,000	2012	Mitchell Rosenstein	VP of Finance
	Miami, FL		County SURTAX Loan \$	300,000		Oscar Sol	SVP of Development
			TCEP Loan \$	5,000,000			

	Development	Units	Funding Sources			ngietion Date	Principali	Rote
	William Pro-	222	9% LIHTC	\$	21,380,991	2017	Editabal Maria	MD at Plant
5	Village Carver	112	Conventional Mortgage (B of A)	\$	7,000,000	2010	Mitchell Rosenstein	VP of Finance
	Miami, FL		County SURTAX Loan 9% LIHTC	\$	4,350,000 18,914,294		Oscar Sol	SVP of Development
26	Village Carver II	100	County SURTAX Loan	5	3,386,935	2011	Mitchell Rosenstein	VP of Finance
20	Miami, FL	100	FHFC Supplemental Loan	Š	765,000	2011	Oscar Sol	SVP of Development
	Wilding, I'C		TCEP Loan	Š	21,768,500		O Scar Sur	SVI bi bevelopinene
27	Labre Place	90	FHFCSAILLoan	S	4,000,000	2011	Mitchell Rosenstein	VP of Finance
-	Miami, FL		City HOME Loan	S	837,053		Oscar Sol	N/A
	Trial land		TCEP Loan	5	19,188,358			1955
28	Sea Grape	56	Conventional Mortgage (NLP)	5	2,400,000	2009	Mitchell Rosenstein	VP of Finance
3	Marathon, FL		FHFCSAILLoan	5	1,854,549	2500		- C. 2000
	777		9% LIHTC	5	12,196,280			
29	Se a Grape II	28	Conventional Mortgage (NLP)	Š	320,022	2009	Mitchell Rosenstein	VP of Finance
	Marathon, FL		FHFCSAILLoan	5	991,033	7035		
	madaday ( c		FHFC Supplemental Loan	Š	255,000			
			9% LIHTC	\$	5,914,409			
30	Silurian Pond	.72	FHECMERB	\$	7,000,000	2009	Mitchell Rosenstein	VP of Finance
	Pensacola, FL		FHFC RRLP Loan	\$	8,490,000		Oscar Sol	Vice President
			Escambia HHRP Loan	5	1,147,870			The second second
			4% LIHTC	S	3,044,496			
31	Morris Court II	74	Conventional Mortgage (PNC)	S	1,100,000	2008	Mitchell Rosenstein	VP of Finance
	Pensacola, FL		Escambia HHRP Loan	S	1,240,000	3030	Oscar Sol	SVP of Development
	(10000000000000000000000000000000000000		9% LIHTC	5	10,009,000			-31. 51 -31 -31 -31 -31 -31 -31
32	Morris Court III	50	FHFCMFRB	5	4,500,000	2008	Mitchell Rosenstein	VP of Finance
7	Pensacola, FL		FHFCRRLP Loan	5	4,286,269	100	Oscar Sol	SVP of Development
	7.44.71.5		Escambia HHRP Loan	5	1,000,000			
			4% LIHTC	Š	2,727,727			
33	Poinciana Grove	80	Conventional Mortgage (B of A)	S	6,800,000	2009	Mitchell Rosenstein	VP of Finance
	Miami, FL	7 7 7	County SURTAX Loan	S	3,200,000	10000	Oscar Sol	SVP of Development
			9% LIHTC	Š	18,821,000		1.00	
34	Village Allapattah	110	Conventional Mortgage	5	8,000,000	2009	Mitchell Rosenstein	VP of Finance
-	Miami, FL		County SURTAX Loan	Ś	4,886,541	O/TEN	Oscar Sol	SVP of Development
	W. 100 C.		9% LIHTC	Š	22,558,000		2 - VIII (4.20)	
35	Village Allapattah II	90	Conventional Mortgage	Š	6,500,000	2009	Mitchell Rosenstein	VP of Finance
	Miami, FL		FHFC RRLP Loan	Š	2,733,048	7170	Oscar Sol	SVP of Development
			FHFC Supplemental Loan	S	910,000		2320,00	and an also statement
			9% LIHTC	\$	22,595,000			
36	Dixie Court	122	Conventional Mortgage	5	2,650,000	2008	Mitchell Rosenstein	VP of Finance
9	Fort Lauderdale, FL		FHFCSAILLoan	5	1,025,000	7300	30 (0.00)	0
	A Company of the Comp		Housing Authority Loan	S	965,000			
			Housing Authority Grant	Š	250,000			
			9% LIHTC	Š	12,009,000			
37	Dixie Court II	32	FHECMERB	\$	4,750,000	2008	Mitchell Rosenstein	VP of Finance
-1	Fort Lauderdale, FL	32	FHFC RRLP Loan	Š	5,346,305	2000	minerial imperialization)	At Ottomore
	Common Street, F		4% LIHTC	5	2,237,446			
38	Dixie Court III	100	Conventional Mortgage	\$	3,600,000	2009	Mitchell Rosenstein	VP of Finance
	Fort Lauderdale, FL	100	Housing Authority Loan	Š	250,000	7.00	THE PERSON NAMED IN COLUMN	
			Broward AHP Loan	Š	125,000			
			FHFC Supplemental Loan	Š	B50,000			
			9% LIHTC	Š	11,807,635			
39	Villa Patricia	125	Conventional Mortgage	5	10,000,000	2008	Mitchell Rosenstein	VP of Finance
	Miami, FL		County SURTAX Loan	5	5,380,000	100		
			City HOME Loan	5	574,000			
			9% LIHTC	Š	18,225,000			
40	Villa Patricia II	125	Conventional Mortgage	Š	7,100,000	2009	Mitchell Rosenstein	VP of Fina noz
	Miami, FL		County SURTAX Loan	Š	3,825,000			The state of
			9% LINTC	Ś	22,093,000			
41	Villa Patricia III	89	Conventional Mortgage	5	8,710,000	2009	Mitchell Rosenstein	VP of Finance
	Miami, FL	-	FHFC RRLP Loan	\$	3,980,301	Charles.		
	A SECURITY OF		9% LINTC	\$	19,566,000			
42	Amber Garden	110	Conventional Mortgage	Š	4,150,000	2008	Mitchell Rosenstein	VP of Finance
-	Miami, FL	4,000	County SURTAX Loan	Š	3,825,000	20.00		Core comp
			City HOME Loan	S	675,015			
			9% LIHTC	\$	17,283,365			
43	Tallman Pines	176	Conventional Mortgage	5	6,400,000	2009	Mitchell Rosenstein	VP of Finance
1	Deerfield Beach, FL		County HOME Loan	\$	1,000,000	1000		
			9% LIHTC	5	26,051,895			
40	Tallman Pines II	24	Conventional Mortgage	\$	3,654,876	2008	Mitchell Rosenstein	VP of Finance
	Deerfield Beach, FL		FHFCRRLP Loan	Š	3,394,876	100	- Janes Janes (	
			FHFC Supplemental Loan	Š	260,000			
			4% LIHTC	5	2,022,000			
45	St. Lukes Life Center	150	Conventional Mortgage	\$	3,500,000	2007	Mitchell Rosenstein	VP of Finance
	Lakeland, FL	130	Polk County HHRP	Š	1,502,763	2001		er or randition
	TO STORY TO		9% LIHTC	ś	14,807,000			
46	Be II Ridge	122	Conventional Mortgage	S	5,600,000	2007	Mitchell Rosenstein	VP of Finance
194	Pa ce, FL		Santa Rosa HHRP Loan	Š	1,400,000	2,00	Oscar Sol	Senior Developer
	130011		9% LIHTC	S	9,281,000		3 x a 1 3 0 1	semor peveloper
47	Bell Ridge II	48	FHFCMFRB	\$	4,750,000	2007	Mitchell Rosenstein	VP of Finance
- (	Page, FL	40	FHFC RRLP Loan	5	4,100,000	LUUI	Oscar Sol	Senior Developer
	( duc. / L						Jacat Still	Senior Developer
			FHFC Supplemental Loan	\$ \$	600,000			
			Santa Rosa HHRP Loan	-	300,000			
40	A bilinean or Construction	117	4% LIHTC	\$	2,815,000	2002	6 Albehell December	MO of Places
46	Alabaster Gardens	147	FHECMERB	\$	9,000,000	2007	Mitchell Rosenstein	VP of Finance
	Pensacola, FL		FHFC SAIL Loan	\$	4,000,000		Oscar Sol	Senior Developer
			Escambia HHRP Loan	5	2,000,000			
			4% LIHTC	5	5,089,590			
49	Royalton	100	Conventional Mortgage	\$	4,750,000	2008	Mitchell Rosenstein	VP of Finance

	Development	Units	Funding Sources			impirition Date	P/ inclput	Rale
			County SURTAX Loan	\$	2,250,000			
			County/City HOME Loan	\$	2,330,000			
			HUD Shelter Plus Care	\$	2,000,000			
			HUD Homeless Grant	\$	750,000			
		45.7	9% LIHTC, Historic Tax Credits	\$	9,674,413			
0	Valencia Garden	104	Conventional Mortgage	\$	2,775,000	2008	Mitchell Rosenstein	VP of Finance
	Wauchula, FL		CDFI Loan	\$	260,000		Oscar Sol	Senior Developer
J.	TVT-SILV.		9% LIRTC	\$	9,847,000		27.074.270	
	Arbor Crest	120	Conventional Mortgage	\$	8,600,000	2006	Mitchell Rosenstein	VP of Finance
	Quincy, FL		9% LIHTC	\$	6,674,000	0000	OscarSol	Senior Developer
2	Crestview Park	208	Conventional Mortgage	\$	13,000,000	2007	Mitchell Rosenstein	VP of Finance
	Immoka lee, FL	- 60	9% LIHTC	5	12,413,759	450		
3	Magnolla Crossing	56	Conventional Mortgage	\$	5,750,000	2007	Mitchell Rosenstein	VP of Finance
	Pace, FL		FHFC RRLP Loan	\$	5,700,000		Oscar Sol	Senior Developer
			Santa Rosa HHRP Loan	\$	300,000			
	E		4% LIHTC	\$	3,118,000	2007	Mark II Bernande	1/0 -611
	Country Walk	64	Conventional Mortgage	\$	5,200,000 5,800,000	2007	Mitchell Rosenstein	VP of Finance
	Wauchula, FL		FHFCRRLPLoan	\$			Oscar Sol	Senior Developer
	Ale destruction destruction	00	496 LINTC	\$	3,974,000	2007	A REAL OF BUILDING	MO of the sec
	Christine Cove	96	Duval County MFRB	\$	6,000,000	2007	Mitchell Rosenstein	VP of Finance
	Jacksonville, FL		FHFCSAILLoan	s s	4,000,000		O scar Sol	Senior Developer
			Duval County Loan	-	1,000,000			
			JEA Loan	\$	130,867			
-	en and and and	222	4% LIHTC	\$	3,693,000	2077	A 400 - 1 - 10 Pr	Minima and Artist and Artist
	Santa Clara	208	Conventional Mortgage	\$	4,100,000	2004	Mitchell Rosenstein	Financial Analyst
	Miami, FL		County Home Loan	\$	1,750,000		OscarSol	Project Manager
			County SURTAX Loan	\$	250,000			
			City HOME Loan	\$	750,000			
			9% LIHTC	\$	12,000,000			
7	Santa Clara II	204	Conventional Mortgage	\$	6,500,000	2005	Mitchell Rosenstein	Financial Analyst
	Miami, FL		County SURTAX Loan	\$	3,160,000		Oscar Sol	Project Manager
			9% LIHTC	\$	19,115,000			
8	Villas at Lakesmart	220	HUD Risk Sharing Program	ş	8,975,000	2003	Mitchell Rosenstein	Financial Analyst
	Winter Haven, FL		SHIP/CDFI Loan	\$	646,500		Oscar Sol	Project Manager
			Polk County HHRP Loan	\$	129,887			
			Winter Haven Grant	\$	150,000			
ď,			4% LIHTC	\$	4,136,355	1000		
9	Lake Mirror Tower	76	Conventional Mortgage	\$	4,000,000	2005	Mitchell Rosenstein	Financial Analyst
	Lakeland, FL		City of Lakeland Loan	\$	4,850,000			
			Historic Tax Credits	5	1,876,056			
0	Oaks at Omni	300	PW Funding	\$	10,250,000	2002	Mitchell Rosenstein	Financial Analyst
	Fort Myers, FL		9% LIHTC	5	9,600,000		Oscar Sol	Project Manager
1	Country Manor	120	Conventional Mortgage	S	979,259	2004	Mitchell Rosenstein	Financial Analyst
	Bowling Green, FL		FHFCSAILLoan	S	1,533,562		Oscar Sol	Project Manager
			County Grant	Š	10,000		2 120 22	11-4
			9% LIKTC	Ś	7,550,000			
2	Allapattah Gardens	128	Dade County MFRB	\$	6,400,000	2004	Mitchell Rosenstein	Financial Analyst
	Miami, FL	2470	FHFCSAILLoan	Š	1,500,000	1735	O scar Sol	Project Manager
			City of Miami HOME Loan	S	400,000		10000000	
			County HODAG& SURTAX	Š	1,250,000			
			4% LIHTC	Š	3,472,000			
2	Golf View Gardens	160	Broward County MFRB	5	8,850,000	2005	Mitchell Rosenstein	Financial Analyst
	Sunrise, FL	100	FHFCSAILLoan	5	2,000,000	2003	William Hoderstell	( Indiscial Anjaly 31
			County HOME Loan	5	194,043			
4	Tuscany Lakes	348	FHEC MERB	S	16,700,000	2005	Mitchell Rosenstein	Financial Analyst
	Ellenton, FL	340	4% LIHTC	Š	6,813,000	2003	Oscar Sol	Project Manager
	Cameron Creek	146	Conventional Mortgage	\$	2,800,000	2002	Mitchell Rosenstein	Financial Analyst
	Florida City, FL	146	FHFC SAIL Loan	5	1,125,000	2002	Oscar Sol	Project Manager
	, who city, Ft.			9	700,000		G SCar Sur	- reject ivi anager
			County SHIP Loan	7	289 -271 -28			
			County SURTAX Loan	\$	500,000 6,512,000			
	William Cook	130	9% LINTC	\$	6,512,000 2,900,000	2002	Mitchell Commetal	Financial Aughtur
0	Willow Creek	120	Conventional Mortgage	\$		2002	Mitchell Rosenstein	Financial Analyst
	North Port, FL		FHFC SAIL Loan	\$	1,225,000		Oscar Sol	Project Manager
	Land Street	400	9% LIHTC	\$	3,985,000	2002	A STATE OF THE STA	Miles on the second
	Lennox Court	360	Conventional Mortgage	\$	10,100,000	2002	Mitchell Rosenstein	Financial Analyst
	Jacksonville, FL		FHFCSAILLoan	5	2,000,000		Oscar Sol	Project Manager
			Jacksonville HFA Loan	\$	1,400,000			
			JEA Loan	5	419,720			
	de la tura		9% LIHTC	\$	12,070,000	227.7	. 125 01	Enter State of the last
R	Sonrise Villas	160	Conventional Mortgage	\$	3,500,000	2004	Mitchell Rosenstein	Financial Analyst
	Fellesmere, FL		FHFCSAILLoan	\$	1,500,000			
			AHPLoan	\$	500,000			
		0	9% LIHTC	\$	8,799,187			
			Conventional Mortgage	\$	3,800,000	2004	Mitchell Rosenstein	Financial Analyst
	Meridian West	102		\$	2,000,000			
	Meridian West Key West, FL	102	FHFC SAIL Loan		500,000			
		102		S	200,000			
		102	County CDFI Loan					
		102	County CDFI Loan Monroe County Land Authority	\$	1,500,000			
		102	County CDFI Loan Monroe County Land Authority County SHIP Loan	\$ \$	1,500,000 75,000			
9	Key West, FL		County CDFI Loan Monroe County Land Authority County SHIP Loan 9% LIHTC	\$ \$ \$	1,500,000 75,000 8,210,000	2003	Mitchell Rosenstein	Financial Analyst
9	Key West, FL Heron Pond	102	County CDFI Loan Monroe County Land Authority County SHIP Loan 9% LIHTC Lee County MFRB	\$ \$ \$ \$	1,500,000 75,000 8,210,000 6,500,000	2003	Mitchell Rosenstein	Financial Analyst
9	Key West, FL		County CDFI Loan Monroe County Land Authority County SHIP Loan 9% LIHTC	\$ \$ \$	1,500,000 75,000 8,210,000	2003	Mitchell Rosenstein Oscar Sol	Financial Anályst Project Manager

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