



City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:	Item Type:		1 st Reading	2 nd Reading
7/15/2020	<input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other	Ordinance Reading	N/A	N/A
File No.:		Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
20-221		Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
		Quasi Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):	Account Balance (\$):	Funding Source:	Project Number :	
\$332,350.00		1610-554040 1810-554040 4410-554040 3390W-554040 3660-554040 3420-554040 2415+554040 4110-554040 5910-554040		
Contract/P.O. Required	RFP/RFQ/Bid Number:	Sponsor Name:	Department:	
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	RFB#FY2011-2012-026	John Christly, CIO	Innovation Technology	
Strategic Plan Focus Areas:				
<input checked="" type="checkbox"/> Financial	<input type="checkbox"/> Organizational Capacity	<input checked="" type="checkbox"/> Infrastructure	<input type="checkbox"/> Development, Redevelopment and Economic Development	
Implementation Timeline				
Estimated Start Date: 7/31/2020 Estimated End Date: 7/31/2021				

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, FINDING UNIQUE CIRCUMSTANCES AND AUTHORIZING A ONE YEAR EXTENSION TO TYLER TECHNOLOGIES, INC. FOR THE TYLER MUNIS SYSTEM, FOR AN AMOUNT-NOT-TO-EXCEED THREE HUNDRED THIRTY TWO THOUSAND THREE HUNDRED AND FIFTY DOLLARS (\$332,350.00); AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND EXECUTE AN AGREEMENT WITH TYLER TECHNOLOGIES AND FUTURE ONE YEAR EXTENSIONS FOR THE AMOUNTS BUDGETED; AND PROVIDING AN EFFECTIVE DATE

STAFF SUMMARY:

Summary:

The City is currently utilizing Tyler Technologies, Inc system for its core business information system. On April 2012, Plant Moran's Government Technology Consulting Team was engaged to provide professional consulting services to support the City's effort in replacing its core business information systems with an integrated Enterprise Resource Planning (ERP) system. The City completed a thorough process of conducting City-wide Enterprise Resource Planning (ERP) system selection in preparation for replacement of the City's current software systems used in Financial Management, Human Resources/Payroll, Development Services, Public Works and Utilities & Engineering departments. In 2013 the City Commission awarded RFP#FY2011-2012-026 for the Tyler Technologies Munis system to Tyler Technologies, Inc., a city enterprise solution, for a term that expires on July 31, 2020.

City Administration does not recommend potential replacement of the ERP system, a time consuming and expensive process that is unnecessary at this time, and therefore it is impossible to competitively solicit for the continued ERP service. To continue to utilize the existing system the City must enter into extensions with Tyler Technologies as the license is unavailable elsewhere.

Background:

1. SaaS Term. The term of the Agreement is hereby renewed for a term equal to the number of years indicated on the Sales Quotation attached hereto as Exhibit 1 and commencing on the day following the Expiration Date (for the purposes of this Amendment, the "Renewal Term"). After the completion of the Renewal Term, the Agreement will renew automatically for additional one (1) year terms at our then-current SaaS Fees unless terminated in writing by either party at least sixty (60) days prior to the end of the then-current term. We will provide you notice of any increase in SaaS Fees no less than sixty (60) days prior to the commencement of the renewal term.

2. SaaS Fees. SaaS Fees for year one, as detailed in the attached Sales Quotation, are invoiced quarterly in advance, beginning on the commencement date of the Renewal Term. Subsequent annual SaaS Fees are invoiced quarterly in advance, beginning on the anniversary of the initial invoice date.

3. Concurrent Users. The Munis SaaS fees are based on the number of concurrent users indicated in the attached Sales Quotation and the Agreement, with the Sales Quotation controlling in the event of conflict. Should the number of concurrent users be exceeded, Tyler reserves the right to re-negotiate the SaaS fees based upon any resulting changes in the pricing categories.

4. Named Users. The EnerGov SaaS fees are based on the number of named users indicated in the attached Sales Quotation and the Agreement, with the Sales Quotation controlling in the event of conflict. Should the number of named users be exceeded, Tyler reserves the right to renegotiate the SaaS fees based upon any resulting changes in the pricing categories.

5. This Amendment shall be governed by and construed in accordance with the terms and conditions of the Agreement.

6. All other terms and conditions of the Agreement shall remain in full force and effect.

Current Situation:

Tyler Technologies, Inc is the City's current ERP/Munis System which was awarded through RFP#FY2011-2012-026.

Why Action is Necessary:

The Tyler Agreement expires July 31, 2020. Pursuant to Chapter 23, Section 23-8 Exception to Bid Requirements, (5) Unique Circumstances, the City Commission may determine that there are unique circumstances to establish that competitive bidding is not in the best interest of the City.

Cost Benefit:

The software and services to be delivered by Tyler Technologies, Inc. to the City of Hallandale Beach under the Agreement are as follows:

SaaS

DESCRIPTION	ANNUAL FEE	TERMS
Financials:		
Accounting/GL	\$ 29,851.00	1 year
BMI Asset Track Interface	\$ 2,171.00	1 year
BMI CollectIT Interface	\$ 2,248.00	1 year
Capital Assets	\$ 6,856.00	1 year
Cash Management	\$ 5,713.00	1 year
Contract Management	\$ 3,371.00	1 year
Inventory	\$ 6,285.00	1 year
Project & Grant Accounting	\$ 5,713.00	1 year
Purchase Orders	\$ 6,856.00	1 year
Requisitions	\$ 5,713.00	1 year
Standard Fuel interface	\$ 2,171.00	1 year
Asset Maintenance	\$ 7,856.00	1 year
Human Capital Management:		
HR Management	\$ 4,399.00	1 year
Payroll w/ESS	\$ 9,198.00	1 year
Revenue:		
2020-109449 - SaaS Renewal 2020 CONFIDENTIAL 1 of 5		
Account Receivable	\$ 6,285.00	1 year
Business License	\$ 5,713.00	1 year
Central Property File	\$ 563.00	1 year
General Billing	\$ 2,857.00	1 year
Maplink GIS Intergration	\$ 2,857.00	1 year
Tyler Cashiering	\$ 11,998.00	1 year
UB Interface	\$ 2,514.00	1 year
Utility Billing CIS	\$ 8,284.00	1 year

Productivity:

Citizen Self Service	\$	6,285.00	1 year
eProcurement	\$	5,713.00	1 year
Munis Office	\$	4,856.00	1 year
Role Tailored Dashboard	\$	4,856.00	1 year
Tyler Content Manager SE	\$	11,426.00	1 year
Tyler GoDocs	\$	1,355.00	1 year
Tyler Forms Processing	\$	4,564.00	1 year
Tyler Reporting Services	\$	7,716.00	1 year

Additional:

EnerGov	\$	83,044.00	1 year
Socrata Open Finance	\$	9,000.00	1 year
TOTAL SAAS FEES	\$	278,287.00	

PROPOSED ACTION:

The City Commission consider the attached Resolution finding unique circumstances and authorizing a one-year extension to Tyler Technologies, Inc., for the Tyler Technologies Munis system in the amount not to exceed three hundred thirty-two thousand three hundred and fifty dollars (\$332,350.00). Further authorizing the City Manager to negotiate and execute agreements with Tyler Technologies for one-year extensions in future years for the amounts budgeted until the City determines to replace the ERP system.

ATTACHMENT(S):

Exhibit 1 – Proposed Resolution
Exhibit 2 – Tyler Tech. Amendment Agreement