



City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:		Item Type:			1 st Reading	2 nd Reading
2/5/2020		<input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other	Ordinance Reading	N/A	N/A	
			Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>	
			Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>	
			Quasi Judicial:	<input type="checkbox"/>	<input type="checkbox"/>	
Fiscal Impact (\$):		Account Balance (\$):	Funding Source:	Project Number :		
\$52,000		\$52,035	2120-552200	N/A		
Contract/P.O. Required		RFP/RFQ/Bid Number:	Sponsor Name:	Department:		
<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	Re-Bid # FY 20172-018-014 001 Police Department Uniform Purchases	Sonia Quiñones Police Chief	Police Department		
Strategic Plan Focus Areas:						
<input type="checkbox"/> Financial		<input checked="" type="checkbox"/> Organizational Capacity	<input type="checkbox"/> Infrastructure	<input type="checkbox"/> Development, Redevelopment and Economic Development		
Implementation Timeline						
Estimated Start Date: 10/1/2019 Estimated End Date: 9/30/2024						

SHORT TITLE:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AWARDDING BID #FY2017-2018-014-001, UNIFORM PURCHASE FOR THE HALLANDALE POLICE DEPARTMENT, TO THE LOWEST BIDDER, LOU'S POLICE DISTRIBUTORS, INC. IN THE AMOUNT NOT TO EXCEED FIFTY TWO THOUSAND DOLLARS (\$52,000) ANNUALLY FOR A TOTAL COSTS NO TO EXCEED FIFTY TWO THOUSAND DOLLARS (\$52,000) FOR A FIVE (5) YEAR TERM; AND PROVIDING AN EFFECTIVE DATE .

STAFF SUMMARY:

Background and Summary:

The Hallandale Beach Police Department sought responses from qualified and experienced firms for the purchase of the Police Department Uniforms. On November 21, 2019, Staff released Re-Bid # FY 2017-2018-014-001 where firms were requested to propose on two (2) types of Police Uniform Brands: Blauer and 5.11.

A non-mandatory pre-bid conference was held on December 9, 2019 in which no vendors participated. This conference was for the purpose of explaining the bid process and answering vendor questions.

The final date for submissions was December 19, 2019. The City received two (2) submitted bids. The vendors were:

Lou's Police Distributors, Inc.
7815 West 4th Avenue
Hialeah, FL 33014

Gold Nugget Uniform, Inc. DBA Argo Uniform
101 North Dixie Highway

Current Situation:

Gold Nugget Uniform dba Argo Uniform Co. Inc. applied for Local Vendor Preference Tier 2. Per Procurement Code 23-6, Award of Contract, (f)(2); when a responsive, responsible nonlocal business submits the lowest price, and the bid submitted by the tier 2 local vendor is within 5% of the lowest prices submitted by any vendor, the tier 2 local vendor shall have an option to submit another bid to match the lowest responsive bid. Golden Nugget Uniform Inc. dba Argo Uniform Co. price was \$53,050.54 and was within 4% of the lowest price submitted. Golden Nugget Uniform Inc. dba Argo Uniform Co. submitted the Best and Final Offer (BAFO) of \$51,138.24 *.

Below find the synopsis information:

NO.	PROPOSING FIRM	BID \$ AMOUNT	LOCAL VENDOR PREFERENCE	VARIANCES	LEGAL PROCEEDINGS	REFERENCES
1	Lou's Police Distributors Inc. 7815 West 4 th Avenue Hialeah, FL 33014 Linda Riccobono, President marlenelouspolice@outlook.com 305-825-8832	\$51,137.70	Not applicable	None	None	Provided. Project Manager to make responsibility determination.

2	Gold Nugget Uniform dba Argo Uniform Co Inc. 101 N Dixie Highway Hallandale Beach, FL 33009 Selica Orenstein, President sevans@argouniform.com 954-457-7100	Local Vendor Preference Best and Final Offer \$51,138.24 *	Applied and received Tier 2 Local Vendor Preference	None	None	Provided. Project Manager to make responsibility determination.
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*Gold Nugget Uniform dba Argo Uniform Co Inc. Best and Final Offer (BAFO) had mathematical errors on 5.11 brand for items # 1 and #3 which were corrected to reflect the price Police Department staff has reviewed the two (2) bids based on price, past service quality and delivery.

The bid price from Gold Nugget Uniform, Inc. DBA Argo Uniform is \$51,138.24. The bid price from Lou's Police Distributors, Inc. is \$51,137.70.

Based on this review, staff recommends the City Commission authorize the City Manager to award the bid to the lowest responsible, responsive bidder, Lou's Police Distributors, Inc.

Why Action is Necessary:

Pursuant to Chapter 23, Section 23-4, Competitive Bidding Required, all purchases of and contracts for equipment, supplies and contractual services, when the estimated cost shall exceed \$50,000.00 shall be based on competitive bids. Furthermore, pursuant to Chapter 23, Section 23-6, Award of Contract, the City Manager, shall have the authority to recommend to the City Commission award of contracts.

Cost Benefit:

Securing a contract with a uniform service provider benefits the City by having a fixed price schedule for goods required for compliance of labor contract agreements.

PROPOSED ACTION:

The City Commission consider the attached Resolution to award the Police Uniform bid# FY 2017-2018-014-001 to the lowest responsive, responsible bidder, Lou's Police Distributors, Inc. The award is not to exceed fifty two thousand dollars (\$52,000) annually for a total cost not to exceed two hundred and sixty thousand dollars (\$260,000). The initial contract term period will be for two (2) years, commencing with the Notice to Proceed from the Project Manager. There are three (3) yearly renewal terms. The total Contract term will be for five (5) years. The terms are contingent upon satisfactory services being provided and available funding.

ATTACHMENT(S):

Exhibit 1 – Proposed Resolution

Exhibit 2 – Gold Nugget Uniform, Inc. DBA Argo Uniform Proposal

Exhibit 3 – Lou's Police Distributors, Inc. Proposal

Exhibit 4 – Gold Nugget Uniform, Inc. DBA Argo Uniform BAFO

Exhibit 5 – Award Recommendation Memorandum: Re-Bid # FY 2017-2018-014-001 Police
Uniform Purchases

Exhibit 6- Summary Tabulation