

Local Government

[Home](#) > [Who We Serve](#) > Local Government Procurement

State Government Procurement
 Local Government Procurement
 Higher Education Procurement
 Higher Education
 K-12 Education Procurement
 K-12 Education
 Nonprofit Organizations

Providing Local Governments Power, Access and Trust

OMNIA Partners is the cooperative purchasing organization that is driving excellence in local government procurement. Its unmatched breadth of competitively-solicited contracts from world-class suppliers streamlines the purchasing process and helps local government agencies achieve their strategic goals.

We provide local governments the power to deliver value to their organizations through access to a competitive procurement process and suppliers they can trust.

Utilizing the lead public agency contracting model local governments rely upon as best practice, OMNIA Partners brings compliance, maximum value and unparalleled efficiencies to the purchasing process.



VIEW ALL CONTRACTS

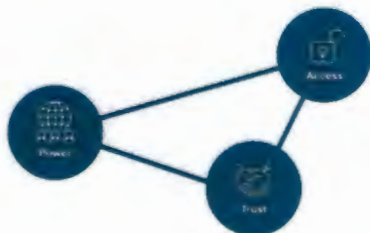
U.S. Communities an OMNIA Partner

<https://www.omniapartners.com/publicsector/us-communities-an-omnia-partner> ▼

U.S. Communities is now OMNIA Partners, Public Sector. Our immense purchasing power and world-class suppliers have produced an extensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

With OMNIA Partners, government agencies can utilize competitively solicited contracts to help save time and resources while still meeting purchasing requirements. All cooperative purchasing contracts from OMNIA Partners have been competitively solicited by a lead public agency and meet our rigorous cooperative standards and supplier commitments. Each supplier pledges to deliver their best overall government pricing so that you can purchase with confidence.

Our programs deliver savings in time and dollars:



- **No Cost to Participate:** there is no cost to register, no commitments and no minimum orders.
- **Best Value:** by combining the cooperative purchasing power of 87,000 public agencies, suppliers commit to providing their highest valued programs.
- **Quality Brands:** we offer thousands of the best products in a wide variety of categories, services and solutions.
- **Oversight by Public Purchasing Professionals:** third-party audits ensure program pricing commitments are met while we provide ongoing program leadership and direction.

View our full list of suppliers to start saving and then register to participate — it's quick, easy and completely free.



Audio Visual Equipment, Accessories and Services
Executive Summary

Lead Agency: Region 4 Education Service Center

Solicitation: RFP# 16-09

RFP Issued: June 8, 2016

Pre-Proposal Date: June 16, 2016

Response Due Date: July 7, 2016

Proposals Received: 16

Awarded to: B&H foto Electronics # R160901

The Board of Directors of Region 4 Education Service Center (ESC), with the assistance of The Cooperative Purchasing Network (TCPN), issued RFP 16-09 for Audio Visual Equipment, Accessories and Services on June 8, 2016, to establish a national cooperative contract for audio visual equipment, accessories and services.

National Cooperative language was included in the RFP, A. Introduction, I. Background and Region 4 Education Service Center. It states:

Region 4 Education Service Center ("Region 4 ESC" herein "Lead Public Agency") on behalf of itself and all state, local governments, school districts, and higher education institutions in the United States of America, and other governmental agencies and non-profit organizations (herein "Participating Agencies") solicits proposal from qualified Offerors to enter into a Vendor Contract ("Contract") for the goods or services solicited in this proposal.

Contracts are approved and awarded by a single governmental entity, Region 4 ESC, and are only available for use and benefit of all entities complying with state procurement laws and regulations (public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities). These types of contracts are commonly referred to as being "piggybackable."

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 Education Service Center website
- The TCPN website
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star - Advertiser, HI
- The Herald News – Will County, IL
- The Advocate - New Orleans, LA
- USA Today
- The New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times, VA
- The Olympian, WA
- Houston Community Newspapers (Cy Creek Mirror), TX

On July 7, 2016 proposals were received from the following offerors:

- Adorma Inc.
- Audio Visual Experts
- Audio Visual Innovations, Inc.
- B&H foto Corp.
- Best Buy For Business
- Clearwing Productions Incorporated
- Commercial Sales & Service, Inc.
- CompView
- Designs That Compute dba Visionality
- ISI Automation Intl., Inc.
- Newline Interactive Inc.
- ProComputing Corporation
- School Specialty, Inc.
- Troxell Communications, Inc.
- Whitlock

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to recommend awards to B&H foto Electronics Corp., Clearwing Productions Incorporated and Troxell Communications. Each vendor submitted comparable proposals with comparably competitive pricing and product ranges.

On Tuesday, August 23, 2016 the Board of Directors of Region 4 Education Service Center (ESC) approved the awards for audio visual equipment, accessories and services.

The Board of Directors of Region 4 Education Service Center and The Cooperative Purchasing Network (TCPN) executed the agreement with a contract effective date of October 1, 2016.

Term: Initial three (3) year agreement effective October 1, 2016 through September 30, 2019 with the option to renew for two (2) additional one-year periods through September 30, 2021.



WORKFORCE MANAGEMENT SYSTEMS AND RELATED PRODUCTS, SERVICES AND SOLUTIONS Executive Summary

Lead Agency: Cobb County, GA

Solicitation: RFP 18-6390

RFP Issued: August 31, 2018

Pre-Proposal Date: September 11, 2018

Response Due Date: September 27, 2018

Proposals Received: #8

Awarded to: Kronos Incorporated #18220 and Kronos SaasShr, Inc. #18221

This competitive solicitation by Cobb County, GA for Workforce Management Systems and Related Products, Services and Solutions on behalf of itself and other government agencies and made available through the U.S. Communities Government Purchasing Alliance is to establish a Master Agreement.

The solicitation included purchasing language in Section One: Overview and Instructions to Bidders of RFP 18-6390.

Cobb County Purchasing Department issued RFP 18-6390 on August 31, 2018.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- The Advocate – New Orleans, LA
- Seattle Daily Journal of Commerce, WA
- Honolulu Star-Advertiser, HI
- Business Tribune, OR

On September 24, 2018 proposals were received from the following offerors:

- ADP, LLC
- Blue City Studios, Inc.
- IntelliTime Systems Corporation
- Kronos Incorporated
- Novatime Technology, Inc.
- SumTotal Systems, LLC
- The Arcanum Group, Inc.
- Workforce Software

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to award to Kronos Incorporated and KronosSaasShr, Inc. for workforce management systems and related products, services and solutions.

Contract includes:

A contracting vehicle for workforce management that fits the needs of a wide variety of organizations. Solutions include the need for time and attendance, scheduling, staffing and reporting with suites and solutions in:

- Workforce Dimensions
- Workforce Ready Product Suite
- Payroll Services
- Workforce Central Product Suite
- Workforce TeleStaff
- Kronos In Touch

Term:

Initial three-year agreement from March 18, 2019 through March 17, 2022 with the option to renew for three (3) additional one-year periods through March 17, 2025.

Pricing/Discount:

The Cobb County, GA award includes the complete line of workforce suites and solutions. All units may be designed for each participating agency's specific requirements. Due to the vast array of the offering your local Kronos Account Manager will work with you to identify the best solution for your needs.

OMNIA Partners, Public Sector Landing Pages: <https://www.omniapartners.com/publicsector/contracts/supplier-contracts/kronos>



Overview

Contract documentation

U.S. Communities and National IPA, both wholly-owned subsidiaries of OMNIA Partners, have come together as OMNIA Partners, Public Sector. All public sector participants already registered with National IPA or U.S. Communities continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, or new OMNIA Partners contract. U.S. Communities and National IPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

Region 4 ESC Contract: R180502 - Enterprise Content Management Solutions

Oct 1, 2018 to Sep 30, 2020

Executive Summary

- Executive Summary
- Pricing

Master Agreement Documents

- Official Signed Contract
- Award Letter
- Contract Award Documents

Response Evaluation

- Response Evaluation Summary



Enterprise Content Management Solutions
Executive Summary

Lead Agency: Region 4 Education Service Center

Solicitation: 18-05

RFP Issued: March 29, 2018

Pre-Proposal Date: N/A

Response Due Date: May 17, 2018

Proposals Received: 8

Awarded to: MCCI, LLC

Region 4 Education Service Center issued RFP 18-05 on March 29, 2018, to establish a national cooperative contract for Enterprise Content Management Solutions.

The solicitation included cooperative purchasing language in Section A. Introduction, I. Background and Region 4 Education Service Center. It states:

"Region 4 Education Service Center ("Region 4 ESC" herein "Lead Public Agency") on behalf of itself and all state, local governments, school districts, and higher education institutions in the United States of America, and other governmental agencies and non-profit organizations (herein "Participating Agencies") solicits proposal from qualified Offerors to enter into a Vendor Contract ("Contract") for the goods or services solicited in this proposal."

"Contracts are approved and awarded by a single governmental entity, Region 4 ESC, and are only available for use and benefit of all entities complying with state procurement laws and regulations (public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities). These types of contracts are commonly referred to as being "piggybackable."

"Region 4 ESC's purchasing cooperative was established in 1997 to increase their economic and operational efficiency. The purchasing cooperative has since evolved into a National Cooperative used to assist other government and public entities increase their economical and operational efficiency when procuring goods and services."

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 website
- National IPA website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On May 17, 2018 proposals were received from the following offerors:

- Active Internet Technologies; dba FinalSite
- Companion Data Services, LLC
- Hyland Software, Inc.
- HumanWare USA Inc.
- MCCi, LLC.
- vCloud Tech Inc.
- Virtual Intelligence Providers, LLC
- West Interactive Services Corporation
- X-IO Technologies

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with MCCi, LLC and proceeding with contract award upon successful completion of negotiations.

Region 4 ESC, National IPA and MCCi, LLC successfully negotiated a contract and the Region 4 Board of Directors executed the agreement with a contract effective date of October 1, 2018.

Contract Highlights:

MCCI has propose the Laserfiche software m a unified solution that manages all organization documents and records regardless of location or media. Laserfiche also has a professional development program available for building integrations with other applications. Has an off-the shelf solution, a platform for automating business process from start to finish and the flexibility to work with other solutions being used on a day to day basis.

Contract includes:

- Complete Document Management
- Business Process Automation
- Systems Integrations
- Compliance & Security

Term:

Initial two-year agreement from October 1, 2018 through September 30, 2020 with the option to renew for three (3) additional one-year periods through October 31, 2023.

Pricing/Discount:

Discount range of 3-10 % off MSRP depending on product and/or service

National IPA Web Landing Page:

<http://www.nationalipa.org/Vendors/Pages/MCCi.aspx>