

EXHIBIT 1
RESOLUTION NO. 2019-

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF
THE CITY OF HALLANDALE BEACH, FLORIDA, AWARDED
RFP # FY 2018-2019-005 GROUP LIFE INSURANCE AND
ACCIDENTAL DEATH AND DISMEMBERMENT (AD&D),
SUPPLEMENTAL LIFE INSURANCE AND LONG-TERM
DISABILITY INSURANCE, FOR TOTAL COSTS NOT TO
EXCEED FIFTY-FIVE THOUSAND (\$55,000.00) DOLLARS;
AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND
EXECUTE AN AGREEMENT WITH THE HIGHEST RANKED
PROPOSER; AUTHORIZING THE CITY MANAGER TO
NEGOTIATE AN AGREEMENT WITH THE SECOND HIGHEST
RANKED FIRM SHOULD NEGOTIATIONS WITH THE HIGHEST
RANKED FIRM NOT BE SUCCESSFUL; PROVIDING AN
EFFECTIVE DATE.

WHEREAS, the City of Hallandale Beach currently provides Group Life Insurance and Accidental Death and Dismemberment (AD&D), as well as Long-Term Disability Insurance benefits to approximately 442 eligible employees and elected officials. In addition, the City provides employees the option to purchase Supplemental Life Insurance, without any City subsidy; and

WHEREAS, the contracts for these policies are due to expire September 30, 2019; and

WHEREAS, the City publicly advertised a Request for Proposals to obtain new services and obtained four proposals; and

WHEREAS, on May 23, 2019, a Sunshine Evaluation Committee meeting was held with the Evaluation Committee to discuss the proposals received. At this meeting, Gallagher Benefit Services, Inc., provided an outline comparing the proposals and provided guidance to the Evaluation Committee in their review of each proposal. The Committee reviewed the proposals and ranked the proposers; and

WHEREAS, staff recommends award of RFP # FY 2018-2019-005 Group Life Insurance and Accidental Death and Dismemberment (AD&D), Supplemental Life Insurance and Long-Term Disability Insurance, to authorize the City Manager to negotiate and execute an agreement with the highest ranked proposer, OCHS, Securian Group, and Madison National Life Insurance

41 Company, Inc., and should negotiations with the highest ranked firm fail, to authorize the City
42 Manager and the City Attorney to negotiate with the second highest ranked proposer, Hartford
43 Life and Accident Insurance Company, in an amount not to exceed the budget of fifty-five
44 thousand (\$55,000) dollars, representing a 13% reduction from our Fiscal Year 2018/2019
45 budgeted amounts; and
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47 **WHEREAS**, the Mayor and City Commission have determined that it is in the best interest
48 of the City and its residents to accept the recommendation of the city administration.
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50 **NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND THE CITY**
51 **COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA:**
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53 **SECTION 1.** The foregoing "Whereas" clauses are incorporated herein.
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55 **SECTION 2.** The Mayor and City Commission hereby award RFP # FY 2018-2019-005
56 Group Life Insurance and Accidental Death and Dismemberment (AD&D), Supplemental Life
57 Insurance and Long-Term Disability Insurance, to the highest ranked firm, OCHS, Securian
58 Group, and Madison National Life Insurance Company, Inc. in an amount not to exceed fifty-five
59 thousand (\$55,000) dollars and authorize the City Manager to negotiate and execute an
60 agreement; should negotiations with the highest ranked firm fail, the City Manager is authorized
61 to negotiate with the second highest ranked firms, Hartford Life and Accident Insurance Company.
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63 **SECTION 3. Effective Date.** This Resolution shall take effect immediately upon its
64 passage and adoption.
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67 APPROVED AND ADOPTED this _____ day of August 2019.
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73 JOY D. ADAMS
74 MAYOR
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80 SPONSORED BY: CITY ADMINISTRATION

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82 ATTEST:

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86 JENORGEN M. GUILLEN, CMC

87 CITY CLERK

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89 APPROVED AS TO LEGAL SUFFICIENCY
90 AND FORM

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94 JENNIFER MERINO

95 CITY ATTORNEY