



City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:	August 1, 2018		Item Type: <i>(Enter X in box)</i>	Resolution x	Ordinance	Other
Fiscal Impact: <i>(Enter X in box)</i>	Yes	No	Ordinance Reading: <i>(Enter X in box)</i>		1 st Reading	2 nd Reading
	x		Public Hearing: <i>(Enter X in box)</i>		Yes	No
Funding Source:	2120 564040		Advertising Requirement: <i>(Enter X in box)</i>		Yes	No
						x
Account Balance:	\$435,000		Quasi Judicial: <i>(Enter X in box)</i>		Yes	No
						x
Project Number :	PDPS1		RFP/RFQ/Bid Number:		FY 2017-2018-008	
Contract/P.O. Required: <i>(Enter X in box)</i>	Yes	No	Strategic Plan Priority Area: <i>(Enter X in box)</i>			
	x					
Sponsor Name:	Roger M. Carlton, City Manager		Department:		Sonia Quiñones, Chief of Police	

Short Title:

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AWARDED RFP # FY 2017-2018-008 CITY OF HALLANDALE BEACH LICENSE PLATE RECOGNITION SYSTEM INSTALLATION AND LEASE TO THE HIGHEST RANKED FIRM, VETTED SECURITY SOLUTION, LLC IN AN AMOUNT NOT TO EXCEED A TOTAL OF NINE HUNDRED EIGHTY EIGHT THOUSAND ONE HUNDRED AND FORTY DOLLARS (\$988,140) FOR A FIVE YEAR TERM; AND PROVIDING FOR AN EFFECTIVE DATE.

Staff Summary:

Background:

The License Plate Recognition (LPR) cameras are specialized cameras with built-in software to help identify and record license plates. The license plate information captured on the LPR is compared with the Florida Department of Law Enforcement's database. This database also known as the hotlist is a compilation of license plates connected to criminal activity such as a stolen vehicle. When there is a match, Police are alerted and can immediately respond to intercept the vehicle.

Currently, the City of Hallandale Beach has six (6) LPR cameras in the two Safe Neighborhood Districts. The LPR cameras are at the entrances of the Three Islands Safe Neighborhood District and the entrance and exit of the Golden Isles Safe Neighborhood District.

This technology has assisted in serving as a deterrent to crime and as a forensic tool to solve crimes after they occur. There have been arrests made as a result of the alerts from the cameras.

Authorization:

On August 30, 2017, staff presented Summer Study #17-003 for the digital imaging strategy implementation and financing methodology (See Exhibit #2). As a result of the study being accepted by the City Commission, staff released an RFP (See Exhibit #3) for a vendor to supply LPR cameras and related equipment, installation, integration and maintenance services.

All proposals were required to provide a five (5) year lease agreement for the installation of License Plate Recognition (LPR) Systems within eleven (11) sites and two (2) mobile LPR trailers. The lease agreement is to include all hardware, installation, software, software updates, and warranties. Further, the proposals are to include a maintenance agreement to maintain the entire LPR system. The maintenance agreement would cover all service costs, labor, and quarterly inspections for system performance. Finally, the lease agreement will replace the existing six (6) LPR cameras in the Safe Neighborhood Districts to increase system reliability and performance.

The proposed locations for the new LPR cameras include: I-95 and W. Hallandale Beach Blvd, I-95 and W. Pembroke Road, NW 8 Avenue and Pembroke Road, N Dixie Hwy and Pembroke Rd, N. Federal Hwy and Pembroke Rd, Atlantic Shores and NE 14 Avenue, 2500 E. Hallandale Beach Blvd., Golden Isles Drive and E. Hallandale Beach Blvd, S. Federal Hwy and Countyline Rd, S. Dixie Hwy and Countyline Rd and Countyline Rd and 200 SW 11 Street. Essentially all main entrances to the City of Hallandale Beach will have these cameras and their crime reducing outcomes in place.

Analysis:

Release Date of RFP: March 23, 2018

The release notice for the RFP was sent via email to fifty-eight (58) vendors from the City’s Vendor list. The RFP was also advertised in the Hallandale Beach Chamber of Commerce website, City’s website, DEMANDSTAR website, and City and HBCRA Social Media pages. The RFP was also advertised through the Miami Minority Business Development Agency Business Center, the U.S. Small Business Administration, and the Broward County Community Relations and Outreach Section Office of Economic and Small Business Development.

Non - Mandatory Pre-Proposal Conference: was held on April 6, 2018 at 11:00 a.m.

There were twenty (20) vendors in attendance at the Non-Mandatory Pre-Proposal Conference and six (6) staff members.

In addition to providing the opportunity for vendors to ask questions during the Non-Mandatory Pre-Proposal Conference, the solicitation allowed for additional questions to be submitted via email by no later than **April 11, 2018 @ 11:00 a.m.**

Due Date: Responses to the RFP were due **April 30, 2018 @ 11:00 a.m.**

Proposals Received:

Five (5) proposals were received from the following vendors in order of highest ranked:

NO.	PROPOSING FIRM	MONTHLY COST PROPOSAL	REFERENCES	LEGAL PROCEEDINGS	VARIANCES
1.	VETTED SECURITY SOLUTIONS, LLC. 621 Monte Cristo Blvd Saint Petersburg, FL 33715 Ryan Barnett rbarnett@vettedsolution.com (901) 545-9825	Option #1 - \$15,003.79 Option #2 –\$14,160.20	3 of 3 Verified.	Stated “None”	Stated. See pages 11-12 of proposal
2.	MILLER ELECTRIC COMPANY 317 Northlake Blvd., Suite 1020 Altamonte Springs, FL 32701 Andrew Bowman, PE abowman@mecojax.com (407) 775-2017	\$15,779.00	3 of 3 Verified.	Stated “None”	Stated. See page 26 of proposal
3.	CELPLAN TECHNOLOGIES, INC. 1920 Association Drive, 4 th Floor Reston, VA 20191 Mark W. Crompton mark@celphan.com (703) 259-4037 (773) 931-6275	\$16,507.56	3 of 3 Verified.	Stated “None”	Stated “None”

4.	<p>HOTWIRE COMMUNICATIONS, LLC. 2100 West Cypress Creek Road Fort Lauderdale, FL 33309 Alex Bravo Alex.bravo@hotwirecommunication.com (754) 701-7954 (561) 410-0577</p>	\$54,226.17	3 of 3 Verified.	**Lawsuits stated see page 16-17 of proposal	Stated. See page 15 of proposal
5.	<p>SOURCE 1 SOLUTIONS, INC. 4904 Creekside Drive Clearwater, FL 33760 Aaron Gustum agustum@mysource1solutions.com (727) 538-4114</p>	\$25,425.10	3 of 3 Verified.	** Lawsuits stated see page 14 of proposal	Stated. See page 12 of proposal

Evaluation Committee:

The Evaluation Committee, appointed by the City Manager, was composed of the following individuals:

- Greg Chavarria, Assistant City Manager/ Chief Information Officer
- Michel Michel, Assistant Police Chief
- Denton Lewis, Software Analyst

On May 11, 2018, at 3:00 p.m., a Sunshine Evaluation Committee meeting was held with the Evaluation Committee to discuss the proposals. At this meeting, all committee members came to a consensus that all five (5) Firms met the minimum qualification requirements of the RFP and would continue through the evaluation process.

On May 30, 2018, starting at 9:00 a.m., Oral Presentations were held for five (5) Firms. An Evaluation Committee Sunshine meeting was held immediately after.

On June 5, 2018, the Evaluation Committee submitted rating sheets for five (5) Firms.

Fiscal Impact:

The fiscal impact of awarding the RFP # FY 2017-2018-008 to Vetted Security Solutions, LLC. is \$197,628 annually for five (5) years. This cost includes replacing and installing forty eight (48) new LPR cameras and the maintenance of the LPR system.

Recommendations:

Staff heard presentations from the responsive bidders on May 30, 2018. Staff is recommending to award Vetted Security Solutions, LLC. the contract to complete the LPR camera installation and maintenance (See Exhibit #5).

Why Action is Necessary:

Pursuant to Chapter 23, Section 23-4, Competitive Bidding Required, all purchases of and contracts for equipment, supplies and contractual services, when the estimated cost shall exceed \$50,000 shall be based on competitive bids. Furthermore, pursuant to Chapter 23, Section 23-6, Award of Contract, the City Manager, shall have the authority to recommend to the City Commission award of contracts.

Proposed Action:

Staff recommends approval of the attached Resolution awarding RFP # FY 2017-2018-008 CITY OF HALLANDALE BEACH LICENSE PLATE RECOGNITION SYSTEM INSTALLATION AND LEASE and authorizing the City Manager to execute an agreement with the highest ranked firm, Vetted Security Solution, in an amount not to exceed \$988,140 over the five year term, and providing an effective date.

The funds are included in the FY 18/19 Proposed Budget and will be provided in future years. At the end of the lease period the City will own the entire system.

Attachment(s):

- Exhibit #1 – Resolution
- Exhibit #2 – 2017 Summer Study #17-003: HB Digital Imaging Strategy Implementation and Financing Methodology.
- Exhibit #3 – RFP 2017-2018-008
- Exhibit #4 – RFP Tabulation Summary Sheets
- Exhibit #5 – Award Recommendation

Prepared By:



Terrance Thouz
Police Captain

Department Head Review:



Sonia Quinones
Police Chief