



**Hallandale Beach**  
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400 South Federal Hwy  
Hallandale Beach, FL 33009

## City of Hallandale Beach City Commission Agenda Cover Memo

<b>Meeting Date:</b>	September 27, 2017		<b>Item Type:</b> <small>(Enter X in box)</small>	<b>Resolution</b>  X	<b>Ordinance</b>	<b>Other</b>	
<b>Fiscal Impact:</b> <small>(Enter X in box)</small>	<b>Yes</b>	<b>No</b>	<b>Ordinance Reading:</b> <small>(Enter X in box)</small>	<b>1<sup>st</sup> Reading</b>		<b>2<sup>nd</sup> Reading</b>	
	X		<b>Public Hearing:</b> <small>(Enter X in box)</small>	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
					X		X
<b>Funding Source:</b>	121-2921-534010		<b>Advertising Requirement:</b> <small>(Enter X in box)</small>	<b>Yes</b>		<b>No</b>	
<b>Account Balance:</b>	\$169,000		<b>Quasi-Judicial:</b> <small>(Enter X in box)</small>	<b>Yes</b>		<b>No</b>	
						X	
<b>Project Number :</b>	N/A		<b>RFP/RFQ/Bid Number:</b>	RFP# FY 2016-2017-006			
<b>Contract/P.O. Required:</b> <small>(Enter X in box)</small>	<b>Yes</b>	<b>No</b>	<b>Strategic Plan Priority Area:</b> <small>(Enter X in box)</small>  <div style="display: flex; justify-content: space-between;"> <div>Safety</div> <input checked="" type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> <div>Quality</div> <input type="checkbox"/> </div> <div style="display: flex; justify-content: space-between;"> <div>Vibrant Appeal</div> <input type="checkbox"/> </div>				
	X						
<b>Sponsor Name:</b>	Chief of Police Dwayne S. Flourney		<b>Department:</b> Police				

**Short Title:**

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING THE CITY MANAGER TO AWARD RFP FY#2016-2017-006 TO REGIONS SECURITY SERVICES, INC TO PROVIDE SECURITY GUARD SERVICES; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT WITH SECURITY ALLIANCE, LLC; AND PROVIDING AN EFFECTIVE DATE.

## **Staff Summary:**

### **Background:**

On September 30, 2017, the contract with Security Alliance LLC, to provide security guard services for the Golden Isles Safe Neighborhood District (GISND) will expire. As a result on June 8, 2017, a Request for Proposal was released for Security Services for the GISND. On July 5, 2017, six (6) security firms offered proposals. On August 8, 2017, the Evaluation Committee heard oral presentations from the firms and submitted their rating sheets the following day. On August 21, 2017, a memorandum was completed by the Procurement Department announcing that the Evaluation Committee had recommended Regions Security Services, Inc. as the highest ranked proposer.

### **Current Situation:**

Currently, the GISND requires uniformed security guard services to staff a guard house post, twenty-four (24) hours a day, seven (7) days a week, 365 days a year, all holidays included. The GISND also requires a rover vehicle and driver/security guard to patrol the District, forty (40) hours a week, seven (7) days a week on a rotating schedule, fifty-two (52) weeks a year (all holidays included). The current security firm Security Alliance, LLC, also provides the full processing of transponder requests from residents. The services requested in the RFP# FY 2016-2017-006 will not differ from the security services currently being provided.

The RFP Selection Committee, appointed by the City Manager, consisted of two City employees and a GISND Advisory Board member. The City employees were Greg Chavarria, Assistant City Manager/IT Director and Sonia Quinones, Police Department Major. The GISND Advisory Board Member was Ron Kurtz, President of Oceanus Insurance Company.

The Committee met on two separate occasions to evaluate the proposals based on the criteria provided within the RFP, and to hear the oral presentations from the six (6) security firms. The Committee scored all six (6) candidates based on the scoring standards set forth. The following are all six (6) vendors in order of highest ranked by the selection committee:

<b>RFP # FY 2016-2017-006</b> <b>RFP # FY 2016-2017-006 UNARMED SECURITY GUARD SERVICES AND ROVER PATROL GISND</b> <b>SUMMARY TABULATION SHEET</b>				
<b>N O.</b>	<b>PROPOSING FIRM</b>	<b>RFP ANNUAL AMOUNT</b>	<b>VARIANCES</b>	<b>LOCAL VENDOR PREFERENCE REQUESTED</b>
1	<b>Regions Security Services, Inc.</b> <b>1100 NW 72<sup>nd</sup> Avenue, Miami, FL 33126</b> <b>David J. Rodriguez, Area Manager</b> <b>PHONE # (305) 801-2340</b> <b>EMAIL ADDRESS – <a href="mailto:djrodriguez@RegionsSecurity.us">djrodriguez@RegionsSecurity.us</a></b>	\$160,974	None Stated	None Applied For
2	<b>FPI Security Services</b> <b>1776 West 38 Place, Hialeah, FL 33012</b> <b>Daniel Gonzalez, Vice President</b> <b>PHONE # (305) 827-4300</b> <b>EMAIL ADDRESS – <a href="mailto:Dgonzalez@fpisecurity.com">Dgonzalez@fpisecurity.com</a></b>	\$170,730	None Stated	None Applied For
3	<b>SFM Security Services, Inc.</b> <b>9700 NW 79<sup>th</sup> Avenue, Hialeah Gardens, FL 33016</b> <b>Christian Infante, President</b> <b>PHONE # (305) 525-9442</b> <b>EMAIL ADDRESS – <a href="mailto:cinfante@sfmtservices.com">cinfante@sfmtservices.com</a></b>	\$174,828	None Stated	None Applied For
4	<b>Security Alliance, LLC.</b> <b>8323 NW 12 Street, Suite 218, Doral, FL 33126</b> <b>William Murphy, President</b> <b>PHONE: (305) 670-6544</b> <b>EMAIL ADDRESS – <a href="mailto:billm@securityalliancegroup.com">billm@securityalliancegroup.com</a></b>	\$178,886	None Stated	None Applied For
5	<b>G4S Secure Solutions (USA) Inc.</b> <b>6499 Powerline Road, Suite 300, Fort Lauderdale, FL 33309</b> <b>Michael Boss, General Manager</b> <b>PHONE: (954) 771-5005)</b> <b>EMAIL ADDRESS – <a href="mailto:michael.boss@usa.g4s.com">michael.boss@usa.g4s.com</a></b>	\$228,658	Variances Requested – See Firms Proposal	None Applied For
6	<b>Kent Security Services, Inc.</b> <b>14600 Biscayne Boulevard, Miami, FL 33181</b> <b>Gil Neuman, CEO</b> <b>PHONE: (305-919-9400) ext. 206</b> <b>EMAIL ADDRESS – <a href="mailto:gneuman@kentservices.com">gneuman@kentservices.com</a></b>	\$181,570	None Stated	None Applied For

The Evaluation Committee recommends awarding the Security Services to Regions Security Services, Inc. based on the following reasons:

1. Regions Security Services, Inc. was scored highest by the RFP Selection Committee.
2. Regions Security Services, Inc. is a regional security firm with five (5) years of experience.
3. The references provided by Regions Security Services, Inc. offered positive reviews of their past and present security assignments.
4. Regions Security Services, Inc. submitted the lowest bid amount of all the applicants.

**Fiscal Impact:**

The term of this Agreement will begin on the date it is fully executed by both parties and shall continue for three (3) years. Thereafter, there will be three (3) yearly renewal terms which are contingent upon satisfactory services and available funding. Total contract term, including renewals, is six (6) years. After the first (1st) contract period, any increases which may be approved by the City shall be subject to an adjustment up to 2% maximum only if Regions Security Services, Inc. can provide documentation proving that their operational costs have increased significantly. No more than one (1) cost increase will be accepted during any renewal period.

The annual cost for the first three years of the agreement is proposed at \$160,974 per year. The current costs for security services is \$168,233 per year. Sufficient funding is available in FY2017/18 Budget (GISND), Account# 121-2921-534010, Outside Services, for security guard services.

**Why Action is Necessary:**

Pursuant to Chapter 23, Section 23-4, Competitive Bidding Required, all purchases of and contracts for equipment, supplies and contractual services, when the estimated cost shall exceed \$50,000 shall be based on competitive bids. Furthermore, pursuant to Chapter 23, Section 23-6, Award of Contract, the City Manager, shall have the authority to recommend to the City Commission award of contracts.

<b>Proposed Action:</b>
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Staff recommends approval to authorize the City Manager to award RFP FY# 2016-2017-006 to Regions Security Services, Inc. and to negotiate and execute the agreement with Regions Security Services, Inc. to provide security guard services for the Golden Isles Safe Neighborhood District.

<b>Attachment(s):</b>
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Exhibit 1- Resolution

Exhibit 2- Request for Proposal

Exhibit 3- Summary Rating Sheet RFP# FY 2016-2017-006

Exhibit 4- Award Recommendation Memorandum

Exhibit 5- Regions Security Services Proposal

Prepared by:

Department Head Review:

Terence Thouez, Captain

Name, Title

Dwayne S. Flournoy, Chief of Police

Name, Title