

1 EXHIBIT 1

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3 RESOLUTION NO. 2017-

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5 A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF
6 THE CITY OF HALLANDALE BEACH, FLORIDA, AWARDED
7 RFP FY#2016-2017-010, STATE LOBBYIST SERVICES, TO THE
8 HIGHEST RANKED PROPOSER, BALLARD PARTNERS, INC.
9 FOR AN AMOUNT NOT TO EXCEED SIXTY THOUSAND
10 (\$60,000) DOLLARS FOR A ONE YEAR TERM; AUTHORIZING
11 THE CITY MANAGER AND CITY ATTORNEY TO NEGOTIATE
12 AND EXECUTE AN AGREEMENT FOR A ONE YEAR TERM
13 WITH TWO (2) ONE YEAR TERM OPTIONAL RENEWALS; AND
14 PROVIDING FOR AN EFFECTIVE DATE.
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17 **WHEREAS**, pursuant to Section 23-4 of the City of Hallandale Beach Code, all purchases
18 of and contracts for equipment, supplies and contractual services, when the estimated cost shall
19 exceed \$50,000.00 shall be based wherever possible on competitive bids; and
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21 **WHEREAS**, in preparation for the 2018 State Legislative Session, City Administration
22 released a Request for Proposal (RFP) #FY 2016-2017-010, State Lobbyist Services on July 5,
23 2017 to retain the services of a State Lobbyist Firm to assist with a variety of issues affecting the
24 City and its residents at a State level; and

25 **WHEREAS**, the City Administration conducted a competitive solicitation and obtained
26 proposals from four (4) vendors; and
27

28 **WHEREAS**, the Request for Proposals notice was sent to thirty-eight (38) vendors from
29 the City's vendor list, and was advertised on City website, DemandStar website, and other
30 sources; and
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32 **WHEREAS**, the Evaluation Committee reviewed the firms' submissions and held oral
33 presentations for top ranked firms on August 24, 2017. Ballard Partners, Inc. was the highest
34 ranked firm; and
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36 **WHEREAS**, the City Administration recommends that the City Commission award RFP
37 FY #2016-2017-010, State Lobbyist Services, to the highest ranked firm Ballard Partners, Inc. for
38 a one year term in an amount not to exceed sixty thousand (\$60,000.00) dollars with two optional
39 one year extensions to be approved by the City Commission; and

40 **NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COMMISSION OF**
41 **THE CITY OF HALLANDALE BEACH, FLORIDA:**

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43 **SECTION 1. City Commission Action.** The Mayor and City Commission hereby award
44 RFP FY#2016-2017-010, State Lobbyist Services to the highest ranked proposer, Ballard
45 Partners, Inc.

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47 **SECTION 2. City Manager and City Attorney Authorization.** The Mayor and City
48 Commission hereby authorize the City Manager to negotiate and execute an agreement with
49 Ballard Partners, Inc. for a one year term in an amount not to exceed sixty thousand (\$60,000)
50 dollars with two optional one year extensions to be approved by the City Commission. The City
51 Manager is further authorized to execute all related documents to effectuate this project.

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53 **SECTION 3. Effective Date.** This Resolution shall take effect immediately upon its
54 passage and adoption.

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56 APPROVED AND ADOPTED on ____ day of September, 2017.

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58
59 _____
60 JOY F. COOPER
61 MAYOR

62 SPONSORED BY: CITY ADMINISTRATION

63
64 ATTEST:

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66
67 _____
68 MARIO BATAILLE, CMC
69 CITY CLERK

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71
72 APPROVED AS TO LEGAL SUFFICIENCY
73 FORM

74
75
76 _____
77 JENNIFER MERINO
78 CITY ATTORNEY