

Exhibit 2
SUMMARY RATING SHEET
RFP # FY 2016-2017-010
STATE LOBBYIST SERVICES

	RATER 1				RATER 2				RATER 3				RATER 4			
	BALLARD PARTNERS	BECKER AND POLIAKOFF	GRAYROBINSON ATTORNEYS AT	PEEBLES AND SMITH	BALLARD PARTNERS	BECKER AND POLIAKOFF	GRAYROBINSON ATTORNEYS AT	PEEBLES AND SMITH	BALLARD PARTNERS	BECKER AND POLIAKOFF	GRAYROBINSON ATTORNEYS AT	PEEBLES AND SMITH	BALLARD PARTNERS	BECKER AND POLIAKOFF	GRAYROBINSON ATTORNEYS AT	PEEBLES AND SMITH
Firm's Qualifications and Experience - Maximum 15 points	15.0	15.0	15.0	15.0	13.0	10.0	5.0	5.0	15.0	13.0	15.0	10.0	15.0	15.0	10.0	10.0
Project Team's Experience/Qualifications - Maximum 15 points	15.0	15.0	15.0	15.0	13.0	15.0	10.0	10.0	15.0	14.0	15.0	12.0	15.0	15.0	10.0	10.0
Past Performance (References) - Maximum 10 points	9.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	9.5	10.0	8.0	6.0	9.0	10.0	8.0	8.0
Proposer's Approach to the Project - Maximum 30 points	28.0	25.0	27.0	25.0	25.0	15.0	5.0	5.0	26.0	25.0	26.0	15.0	28.0	28.0	25.0	25.0
Cost Proposal - Maximum 10	8.0	9.6	9.6	10.0	8.0	9.6	9.6	10.0	8.0	9.6	9.6	10.0	8.0	9.6	9.6	10.0
Key Partnerships - Maximum 20 points	20.0	20.0	17.0	18.0	15.0	10.0	15.0	10.0	18.0	16.0	17.0	10.0	15.0	13.0	15.0	18.0
TOTAL POINTS	95.0	94.6	93.6	93.0	84.0	69.6	54.6	50.0	91.5	87.6	90.6	63.0	90.0	90.6	77.6	81.0
	BALLARD PARTNERS	BECKER AND POLIAKOFF	GRAYROBINSON ATTORNEYS AT	PEEBLES AND SMITH												
RATER 1 TOTAL	95.0	94.6	93.6	93.0												
RATER 2 TOTAL	84.0	69.6	54.6	50.0												
RATER 3 TOTAL	91.5	87.6	90.6	63.0												
RATER 4 TOTAL	90.0	90.6	77.6	81.0												
TOTAL ALL RATERS	360.5	342.4	316.4	287.0												
RANK	1	2	3	4												
The Evaluation Committee recommends the highest ranked firm for contract award and negotiations. Comments from the Evaluation Committee related to points that will need to be addressed for negotiations are:																
NONE																