## SUMMARY RATING SHEET RFP # FY 2016-2017-003 FULLY INSURED GROUP MEDICAL AND PRESCRIPTION BENEFITS

	RATER 1		RATER 2		RATER 3		RATER 4		RATER 5		RATER 6		RATER 7	
	CIGNA	UNITED HEALTHCARE												
Cost Maximum - 30 points	30.0	20.0	30.0	20.0	30.0	20.0	30.0	20.0	30.0	20.0	30.0	20.0	30.0	20.0
Coverage Maximum - 15 points	15.0	10.0	12.0	7.0	12.0	5.0	15.0	10.0	15.0	10.0	14.0	7.5	15.0	15.0
Providers Maximum 20 points	20.0	15.0	18.0	15.0	20.0	15.0	20.0	15.0	20.0	19.0	20.0	17.0	20.0	17.0
Service/Customer Service Maximum 15 points	15.0	10.0	15.0	10.0	15.0	10.0	15.0	10.0	15.0	12.0	15.0	14.0	15.0	9.0
Reporting and Data Services Maximum 10 points	10.0	5.0	10.0	8.0	10.0	4.0	10.0	6.0	10.0	8.0	10.0	8.0	10.0	5.0
Wellness and Disease Management Programs Maximum 5 points	5.0	4.0	5.0	4.0	5.0	5.0	5.0	4.0	5.0	4.0	5.0	4.0	5.0	5.0
Past Performance References Maximum 5 points	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0
	CIGNA	UNITED HEALTHCARE												
TOTAL POINTS	100.0	69.0	95.0	69.0	97.0	64.0	100.0	70.0	100.0	78.0	99.0	75.5	100.0	76.0

PROPOSING FIRMS	CIGNA	UNITED HEALTHCARE			
		•			
RATER 1 TOTAL	100.0	69.0			
RATER 2 TOTAL	95.0	69.0			
RATER 3 TOTAL	97.0	64.0			
	ı	1			
RATER 4 TOTAL	100.0	70.0			
	1	1			
RATER 5 TOTAL	100.0	78.0			
		1			
RATER 6 TOTAL	99.0	75.5			
_		1			
RATER 7 TOTAL	100.0	76.0			
	504.0				
TOTAL ALL RATERS	691.0	501.5			
RANK	1	2			
10-41410	_	_			

The Evaluation Committee recommends the highest ranked firm for contract award and negotiations.

Comments from the Evaluation Committee related to points that will need to be addressed for negotiations are:

NONE