



March 20, 2017

City of Hallandale Beach
Water Treatment Plant
630 NW 2nd Street
Hallandale Beach, FL 33009-6433
Attn: John Fawcett

Dear Mr. Fawcett,

This letter is to provide notification that Nalco Company manufactures and is the sole source provider of Nalco® products PermTreat® PC-1850T Membrane Antiscalant and Nalco® C-4 Corrosion and Deposit Inhibitor, and this product is only sold through our company's direct sales representatives to end-user municipalities within the state of Florida.

No other 3rd party or other company can sell this product on behalf of Nalco Water to Municipal customers within the state of Florida. Your Nalco Water contact is:

Joseph Frank
Corporate Account Manager
Nalco Water, An Ecolab Company
875 Concourse Parkway South, Suite 150
Maitland, Florida 32751
Cell 704 236-1889
Email: jfrank@nalco.com

If you have questions regarding this issue, please contact Joe at 704 236-1889

Sincerely,

A handwritten signature in black ink, appearing to read "Jason P. Fues". The signature is stylized with a large, looped "J" and a cursive "Fues".

Jason P Fues
Sr. Operations Manager
Municipal Water Division
Nalco Water, An Ecolab Company