



August 17, 2016

City of Hallandale Beach
400 South Federal Highway
Hallandale Beach, FL 33009

RE:

RENEWAL NOTICES FOR REQUEST FOR
PROPOSAL (RFP) #FY2011-2012-001

(GISND) SECURITY SERVICES

Attn: Captain Terrance Thouez
Hallandale Beach Police Department

Captain Thouez,

Security Alliance submits this request, pursuant to the above-referenced contract, specifically the Section entitled "Cost Adjustments" (page 3 of 56), formally requesting a cost adjustment in the amount of 2% of our billing rates.

Reference is made to the US Bureau of Labor Statistics, Consumer Price Index (attached). The actual increase calculated from the most current available CPI for the base period of our contract is just under 1% (0.77) (Base month minus current month, divided by base month) for the First Option Period of the contract. We understand that the maximum allowable increase under the contract is 2%.

Security Alliance has experienced real increases in hard costs associated with the operation of the relevant security services. Specifically, our costs for insurance (Work Comp, GL and Auto) have risen, along with other overhead costs such as uniforms, communications and administrative overhead.

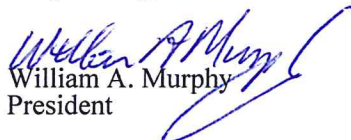
But the primary driver (and justification) for our request for an increase, is to increase the wages of the security officers who have well-served the community. They too have experienced real increases in their personal cost of living expenses. It is our hope that we can move them closer to a "living wage" by increasing their wages by the same two percent (2%) we ask for in this rate increase request. We hope the City will consider the request with the welfare of the security officers in mind.

The actual impact is shown below:

Current Billing Rate	\$164,934.00 per Year
Proposed Billing Rate (2.0%)	\$168,232.68 per Year

If there are any questions, please email (Billm@securityalliancegroup.com) or call any time.

Respectfully,


William A. Murphy
President

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Telephone: (305) 670-6544 • Facsimile: (305) 670-6545
www.securityalliancegroup.com

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2006

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Data extracted on: August 15, 2016 (10:29:23 AM)

Consumer Price Index - All Urban Consumers

Series Id: CUUR0300SA0
Not Seasonally Adjusted
Area: South urban
Item: All items
Base Period: 1982-84=100

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Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual	HALF1	HALF2
2006	191.5	191.8	192.8	194.7	195.5	196.3	197.0	197.1	195.8	194.7	194.3	194.8	194.7	193.8	195.6
2007	195.021	195.950	197.904	199.618	200.804	201.675	201.571	201.041	201.697	202.155	203.437	203.457	200.361	198.495	202.226
2008	204.510	205.060	206.676	208.085	210.006	212.324	213.304	212.387	212.650	210.108	205.559	203.501	208.681	207.777	209.585
2009	204.288	205.343	206.001	206.657	207.265	209.343	208.819	209.000	208.912	209.292	209.738	209.476	207.845	206.483	209.206
2010	210.056	210.020	211.216	211.528	211.423	211.232	210.988	211.308	211.775	212.026	211.996	212.488	211.338	210.913	211.764
2011	213.589	214.735	217.214	218.820	219.820	219.318	219.682	220.471	220.371	219.969	219.961	219.469	218.618	217.249	219.987
2012	220.497	221.802	223.314	224.275	223.356	223.004	222.667	223.919	225.052	224.504	223.404	223.109	223.242	222.708	223.776
2013	223.933	225.874	226.628	226.202	226.289	227.148	227.548	227.837	227.876	227.420	226.811	227.082	226.721	226.012	227.429
2014	227.673	228.664	230.095	231.346	231.762	232.269	232.013	231.611	231.762	231.131	229.845	228.451	230.552	230.302	230.802
2015	226.855	227.944	229.337	229.957	230.886	232.026	231.719	231.260	230.913	230.860	230.422	229.581	230.147	229.501	230.793
2016	229.469	229.646	230.977	231.975	232.906	233.838								231.469	

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