EXHIBIT 3

City of Hallandale Beach ICS 300/400 Course





February 03, 2023



The City of Hallandale Beach Proposal for Emergency Management Training Support

Company Background

Consult Optimum LLC, DBA Optimum Consulting (Optimum), is a local South Florida emergency, disaster management and facility management consulting firm dedicated to helping our clients prepare, plan, and recover from disasters. Each of our consultants have over 15 years of expertise working throughout South Florida and understand the needs for contractor-supported recovery from all types of disasters and emergencies. With Optimum, you get a team with a wide range of disaster management skills across

Florida and the Caribbean Islands and a proven record of customer service satisfaction. We are confident that our skills and services will not only provide the essential support to Hallandale, but position Hallandale to be a top priority for disaster cost recovery. Our team is eager and motivated to offer our credentials for this proposal.

Optimum also currently fulfills the requirements for OMB 2 CFR 200.231(a) & (b) by being Veteran Owned, Veteran Disabled Owned, and Woman Owned.

Qualifications

Optimum has 20+ years of experience in disaster and emergency management response and recovery. Having played direct roles in some of the world's priciest disasters, our Optimum consultants provided both disaster response and recovery efforts for Hurricane Katrina, Hurricane Harvey and the recovery efforts of Hurricane Maria, Hurricane Irma and Hurricane Dorian.



In executing our mission to help clients prepare for, respond to, and recover from disasters, Optimum has helped our principal organizations across the nation obtain and retain federal recovery grant funding for which they are eligible. In the past seven years, Optimum's consultants have supported projects at the local, state, and federal levels, with scopes that include long-term community recovery, evacuation planning, energy and resiliency measures, mitigation management, and disaster response training.

Relevant Professional Qualifications

Level 1 Professional Continuity Practitioner FEMA L-548 Continuity of Operations Program Manager Train the Trainer FEMA IS-551 Devolution Planning FEMA L-550 Continuity Planners Train-the-Trainer



Federal Emergency Management Agency

| rederal Emergency Management Agency | |
|---|-----------|
| Recovery from Disaster: Local Community Role (G-205) | 2020 |
| Radiological Emergency Management (IS-3) | 2020 |
| An Introduction to Hazardous Materials (IS-5) | 2020 |
| Preparing for Federal Disaster Operations (IS-102c) | 2020 |
| National Disaster Recovery Framework (IS-2900a) | 2020 |
| The Role of Voluntary Agencies in Emergency Management (IS-288) | 2020 |
| Community Hurricane Preparedness (IS-324a) | 2020 |
| Introduction to Hazard Mitigation (IS-393b) | 2020 |
| Animals in Disaster – Module A Awareness and Preparedness (IS-10a) | 2020 |
| Animals in Disaster – Module B Community Planning (IS-11a) | 2020 |
| Anticipating Hazardous Weather & Community Risk (IS-271a) | 2020 |
| Developing and Managing Volunteers (IS-244b) | 2019 |
| Building Partnerships with Tribal Governments (IS-650.a) | 2018 |
| Mission Assignment Overview (IS-293) | 2018 |
| Emergency Preparedness for Federal Employees (IS-450) | 2018 |
| Introduction to Individual Assistance | 2017 |
| Emergency Manager Orientation (EMO) | 2016 |
| Intro to Continuity of Operations Planning for Pandemic Influenza (IS-520) | 2014 |
| Exercising Continuity Plans for Pandemics (IS-522) | 2014 |
| All Hazards Liaison Officer (L-956) | 2014 |
| Fundamentals of Risk Management (IS-454) | 2014 |
| Introduction to Debris Operations (IS-632a) | 2014 |
| Continuity of Operations (COOP) Program Manager Train-the-Trainer (L-548) | 2014 |
| Devolution Planning (IS-551) | 2014 |
| Continuity Planners Train-the-Trainer (E/L-550) | 2014 |
| Determined, Resilient & Guardian Accord Continuity of Operations Workshops | 2014 |
| All Hazards Safety Officer (L-954) | 2013 |
| ICS/EOC Interface | 2013 |
| Homeland Security Exercise and Evaluation Program Train-the-Trainer (L-147) | 2012 |
| Homeland Security Exercise and Evaluation Program Training | 2011 |
| Emergency Program Manager Orientation (IS-001) | 2010 |
| Emergency Operations Center Management and Operations (IS-775) | 2010 |
| Fundamentals of Emergency Management (IS-230.a) | 2010 |
| National Response Framework (IS-800.b) | 2010 |
| Information System (IS-702.a) | 2010 |
| Emergency Operations Center Incident Management Team Interface | 2009/2020 |
| Emergency Operations Center Management and Operations (G-775) | 2009 |
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Purpose

This proposal details recommendations for the enhancement of the City of Hallandale Beach's Emergency Management Program. These tasks were developed to expand plans, policies, procedures, and personnel training in order to ensure the capacity to respond to and recover from all hazards impacting the community.

Scope of Services

This course was requested in addition to existing training proposal/purchasing order based on the needs of the City of Hallandale Beach, Optimum can provide the below training plan proposal cost estimate.

Services rendered will be in support of the above scope of services, or as requested by the City of Hallandale Beach. In addition, Optimum will furnish 2 course instructors, materials, tools, transportation, and equipment necessary to provide services, to coordinate and assist the City for all services performed in accordance with the specifications listed in contract execution.

ICS 300 - 2-day course

This 2-day course is designed for those emergency response personnel who would function in a Command or General Staff position during a large, complex incident or event, or personnel who are or would likely be part of a local or regional Incident Management Team during a major incident, whether single agency, multiagency or Unified Command.

ICS 400 - 2-day course

This 2-day course is designed for an audience of experienced responders and other senior emergency management personnel who may perform in a management capacity for major or complex incidents (Type 1 or Type 2 incidents).

Attendee Recommendations

- Must successfully complete prerequisite courses ICS-100 and ICS-200 or equivalent prior to being accepted for this course.
- Have a working knowledge of the ICS.
- Have an agency or individual need to meet National Incident Management System-required training.
- Have responsibility within your organization to function in a Command and/or General Staff position.



Cost of Services

The recommendations are based upon the Emergency Management Accreditation Program Standards (EMAP) (www.EMPA.org) 1, which are the international standards for program accreditation as well as County, State, and Federal programmatic guidance.

The documents and procedures were prioritized based upon professional experience with a focus on life safety response and federal compliance for federal disaster assistance reimbursement. See attachment for a summary table.

Cost for Service/Flat Rate: \$10,000.00 Additional TTX Scenario Exercise: \$1,000.00 Additional Hours Developing CEMP Departmental Annexes: \$3,950.00 Timeline: 3 Months (Post Contract Execution)

| Hallandale Beach ICS 300 Proposal - Flat Rate | | | |
|---|---|----------------|-----------|
| Task | Deliverables | Flat Rate Cost | |
| CS-300 Course | - 2 Day | | |
| 1 | Deliver 2 Day ICS-300 Course Classroom Training which will include the following: Course instruction and materials designed for those emergency response personnel who would function in a Command or General Staff position during a large, complex incident or event, or personnel who are or would likely be part of a local or regional Incident Management Team during a major incident, whether single agency, multiagency or Unified Command. | | |
| | After Action with City Leadership/Manager will be included in the Custom Training for City Employees. | Ş | 5,000.00 |
| 2 | Deliver 2 Day ICS-400 Course Classroom Training which will include the following: Course instruction and materials designed for an audience of experienced responders and other senior emergency management personnel who may perform in a management capacity for major or complex incidents (Type 1 or Type 2 incidents) | Ś | 5.000.00 |
| 3 | Additional TTX Scenario Exercise - Recommended | \$ | 1,000.00 |
| 4 | Additional Hours Developing CEMP Departmental Annexes | \$ | 3,950.00 |
| | Total | \$ | 14,950.00 |

Note: Timeline is subject to city availability. City must provide Optimum notice of in-person vs. virtual training changes. City must give Optimum a minimum of 1 weeks' notice for any change of training schedule to make proper adjustments. This proposal is a cost estimate and est. hours maybe subject to change + or - based on the City's needs, however Optimum will provide proper notice before execution.

