

**CITY OF HALLANDALE BEACH, FLORIDA**  
**MEMORANDUM**

**DATE:** September 6, 2022

**TO:** Jeff Odoms | Director of Public Works

**CC:** Note: All parties below will only receive the award information memorandum via email.  
 Dr. Jeremy Earle, City Manager  
 Noemy Sandoval, Assistant City Manager  
 Sharon Ragoonan, Assistant City Manager  
 Peter Kunen, Assistant Director/City Engineer  
 Charles Casimir, Assistant Director of Operations  
 James Hepburn, Special Projects Coordinator

**FROM:** Andrea Lues, Procurement Director *Andrea Lues*

**SUBJECT:** **AWARD INFORMATION MEMORANDUM RFP # FY 2021-2022-013 DISASTER DEBRIS REMOVAL AND DISPOSAL SERVICES**

This project continues to be under a Cone of Silence. There is to be no communication with any of the firms until the date and time of the City Commission meeting when the award or rejection of the solicitation will be made.

If you have any questions on any of the items below, please make sure you contact the Procurement Director immediately for clarification.

Due to the size of the documents for this Project the following documents have been saved in the City Common Folder/Procurement/RFP Name:

- Nine (9) Proposals received in response to this RFP
- Award Information Memorandum
- Summary Rating Sheet
- RFP Solicitation
- List of Proposing Firms
- Word version of the Agreement released with the RFP – **Per Addendum # 2, Answer 12, “verbiage will be added to the contract to account for annual contract price increases based on a maximum percentage rate or the CPI, whichever is less.”**

**Responsive Firms (in order highest ranked to lowest ranked)**

|                             | Rank         | Evaluation Points | Variances    | Legal Proceedings | References |
|-----------------------------|--------------|-------------------|--------------|-------------------|------------|
| DRC Emergency Services, LLC | 1            | 300.00            | None         | Included          | Included   |
|                             | <b>MQR 1</b> | <b>MQR 2</b>      | <b>MQR 3</b> |                   |            |
|                             | Met          | Met               | Met          |                   |            |

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| Ceres Environmental Services | Rank  | Evaluation Points | Variances | Legal Proceedings | References |
|------------------------------|-------|-------------------|-----------|-------------------|------------|
|                              | 2     | 260.40            | None      | Included          | Included   |
|                              | MQR 1 | MQR 2             | MQR 3     |                   |            |
|                              | Met   | Met               | Met       |                   |            |

| Southern Disaster Recovery | Rank  | Evaluation Points | Variances | Legal Proceedings | References |
|----------------------------|-------|-------------------|-----------|-------------------|------------|
|                            | 3     | 250.60            | None      | Included          | Included   |
|                            | MQR 1 | MQR 2             | MQR 3     |                   |            |
|                            | Met   | Met               | Met       |                   |            |

| T.F.R. Enterprises, Inc | Rank  | Evaluation Points | Variances | Legal Proceedings | References |
|-------------------------|-------|-------------------|-----------|-------------------|------------|
|                         | 4     | 230.90            | None      | Included          | Included   |
|                         | MQR 1 | MQR 2             | MQR 3     |                   |            |
|                         | Met   | Met               | Met       |                   |            |

| Crowder Gulf Joint Venture, Inc | Rank  | Evaluation Points | Variances | Legal Proceedings | References |
|---------------------------------|-------|-------------------|-----------|-------------------|------------|
|                                 | 5     | 225.10            | None      | None              | Included   |
|                                 | MQR 1 | MQR 2             | MQR 3     |                   |            |
|                                 | Met   | Met               | Met       |                   |            |

| Custom Tree Care, Inc | Rank  | Evaluation Points | Variances | Legal Proceedings | References |
|-----------------------|-------|-------------------|-----------|-------------------|------------|
|                       | 6     | 222.20            | None      | None              | Included   |
|                       | MQR 1 | MQR 2             | MQR 3     |                   |            |
|                       | Met   | Met               | Met       |                   |            |

| Looks Great Services of MS, Inc | Rank  | Evaluation Points | Variances | Legal Proceedings | References |
|---------------------------------|-------|-------------------|-----------|-------------------|------------|
|                                 | 7     | 220.20            | None      | None              | Included   |
|                                 | MQR 1 | MQR 2             | MQR 3     |                   |            |
|                                 | Met   | Met               | Met       |                   |            |

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|                      | Rank  | Evaluation Points | Variances | Legal Proceedings | References |
|----------------------|-------|-------------------|-----------|-------------------|------------|
| KDF Enterprises, LLC | 8     | 220.00            | None      | None              | Included   |
|                      | MQR 1 | MQR 2             | MQR 3     |                   |            |
|                      | Met   | Met               | Met       |                   |            |

| <b>This firm failed to submit a complete Cost Proposal, only providing a total on the incorrect Cost Proposal sheet and only provided forms, no evaluation criteria.</b> |                       |          |           |                   |            |
|--|-----------------------|----------|-----------|-------------------|------------|
|  | Rank                  | Bid Bond | Variances | Legal Proceedings | References |
| Supreme Roofing & Construction Inc   | <b>NON-RESPONSIVE</b> |          |           |                   |            |
|  | MQR 1                 | MQR 2    | MQR 3     |                   |            |
|  | <b>NON-RESPONSIVE</b> |          |           |                   |            |

**Timeline of RFP**

**Release Date of RFP – May 31, 2022:**

The release notice for the RFP was sent via email to over eight hundred thousand (800) vendors including from the City’s Vendor list and pertinent vendors that have a City Business Tax License to operate in the City.

The RFP was also advertised on:

- o Hallandale Beach Chamber of Commerce website,
- o City’s website,
- o DEMANDSTAR.com,
- o City Social Media pages,
- o Miami Minority Business Development Agency Business Center,
- o U.S. Small Business Administration,
- o Broward County Community Relations and Outreach Section Office of Economic and Small Business Development.

**Non-Mandatory Pre-Proposal Conference – June 14, 2022:**

Five (5) firms attended the Pre-proposal Conference in person.

**Last Day for Questions for this project – June 28, 2022 by 11:00 AM**

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**Responses Due – July 25, 2022 by 11:00 AM**

**Evaluation Committee Meeting – August 16, 2022:**

The Evaluation Committee, appointed by the City Manager, was composed of the following individuals:

- Peter Kunen, Asst. Director of PW/City Engineer
- James Hepburn, Special Projects Coordinator
- Mary-Francis Jeannot, Fiscal and Budgetary Manager

### **Duties and Responsibilities**

The Project Manager is responsible for preparing the agenda cover memo for recommendation of award of contract to the City Commission.

To make the determination for award of contract to the highest ranked, responsive and responsible Firm, the Project Manager and Department Director must review the following:

- a) All the information provided for this Project through this award information memorandum.
- b) *Variance Form.* Address and discuss the responsive and responsible firm’s variances with the City Attorney and Risk Manager before requesting recommendation for award through the City Commission if such firm proposed variances.
- c) *Legal Proceedings Form.* Address and discuss the responsive and responsible firm’s legal proceedings with the City Attorney before requesting recommendation for award through the City Commission if such firm provided legal proceedings. **DRC Emergency Services, LLC, Ceres Environmental Services, Southern Disaster Recovery and T.F.R. Enterprises, Inc** have provided Legal Proceedings. The Procurement Department submitted ISR # 584, ISR # 582, ISR # 585 and ISR # 586, for the above companies respectively, for legal review to determine if the firm can be recommended for award based on litigation.

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- d) *Reference Forms.* Review the references provided for the Firm that is recommended for award of contract prior to bringing a recommendation for award to the City Commission.
- e) Ensure the recommended responsive, responsible firm can:
  - i. Perform the services outlined in the RFP based on the Minimum Qualification Requirements (MQRs) of the document and/or addenda, as applicable.
  - ii. Can perform the scope of work as requested by the RFP.

### **Rejection of Responses to the RFP**

If the RFP is to be rejected, an agenda item must be prepared for the rejection. This is in accordance with Procurement Code Section 23-12, (4) Rejection of Bids.

### **Agenda Process**

Please follow the City Clerk's Agenda process for the timeline and documents that are required. Please see the City Clerk's page, [here](#).

### **Attendance of recommended Firm(s) to the City Commission meeting**

The Procurement Department will invite the recommended Firm(s) to the City Commission meeting if requested by the Department Director and/or the Project Manager. You must email the Procurement Director if the Firm(s) are to be invited and advise of the date of the City Commission Meeting.

### **Agreement Negotiation and Execution**

The Project Manager and the Department Director may proceed with contract negotiations after the Resolution for recommendation of award of contract has been executed.

The Project Manager is to fill out the Agreement with the pertinent information and proceed with coordinating the execution of the agreement, from the awarded firm to the City Manager through the City Attorney's office.

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Timely processing of the executed Agreement must be done by the Project Manager. The Agreement for this project has been provided to the Department Director/Project Manager in a word version. There are sections within the Agreement that the Project Manager must complete as required.

All insurance and bonding requirements, if any, must be in place prior to commencement of the project.