ALAN JAY FLEET SALES

Sourcewell Formerly NJPA
Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234		WWW.ALANJAY.COM	Quote 37327-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-991-4693 FAX 863-402-4221		Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200

ORIGINAL QUOTE DATE
5/3/2022

QUICK QUOTE SHEET

REVISED QUOTE DATE
5/3/2022

REQUESTING AGENCY **HALLANDALE BEACH, CITY OF**
CONTACT PERSON **YAMIL LOBO** EMAIL YLOBO@HALLANDALEBEACH.ONMICROSOFT.COM
PHONE **954-457-1614** MOBILE **754-224-6382** FAX

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022.5 091521-NAF & 060920-NAF www.NationalAutoFleetGroup.com

MODEL U0B — **MSRP** $29,275.00

2022 FORD ESCAPE SE BHEV

CUSTOMER ID — **BASE VEHICLE PRICE** $24,891.00

BED LENGTH SUV

*** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.*

FACTORY OPTIONS	DESCRIPTION	
YZ 4H	OXFORD WHITE EXTERIOR WITH DARK EARTH GRAY, CLOTH INTERIOR	$0.00
99Z 445	Engine: 2.5L iVCT Atkinson Cycle I-4 Hybrid	$0.00
153	FRONT LICENSE PLATE BRACKET	$0.00
	FACTORY OPTIONS	**$0.00**

CONTRACT OPTIONS	DESCRIPTION	
3K SMART	3rd key and remote for vehicles with proximity access.	$340.00
FS MPS62U-4-AW	(4) Federal Signal MicroPulse Ultra dual color with (2) mounted in grille and (2) mounted to rear of vehicle. Amber/White	$705.00
FS SL6S-A	Federal Signal 6 Head Latitude Directonal Stick with economy controller (Amber)	$695.00
NEW-TAG	New CITY tag Includes temp tag & two way overnight shipping for signature.	$245.00
	CONTRACT OPTIONS	**$1,985.00**

VEHICLE TOTAL	**$24,891.00**
MSRP DISCOUNT	**15%**
ACCESSORY TOTAL	**$1,985.00**
CUSTOMER PRICE	**$26,876.00**

TRADE IN

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~ $0.00

TOTAL COST LESS TRADE IN(S) QTY 5 **$134,380.00**

Estimated Annual payments for 60 months paid in advance: $6,019.12 Extended: $30,095.59
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments **QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS**

VEHICLE QUOTED BY **SCOTT WILSON** **FLEET SALES MANAGER** scott.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.