



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	37327-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-991-4693	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
5/3/2022

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
5/3/2022

REQUESTING AGENCY	HALLANDALE BEACH, CITY OF			
CONTACT PERSON	YAMIL LOBO	EMAIL	YLOBO@HALLANDALEBEACH.ONMICROSOFT.COM	
PHONE	954-457-1614	MOBILE	754-224-6382	FAX

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022.5 091521-NAF & 060920-NAF www.NationalAutoFleetGroup.com

MODEL	U0B	MSRP	\$29,275.00
2022 FORD ESCAPE SE BHEV			

CUSTOMER ID BASE VEHICLE PRICE \$24,891.00

BED LENGTH	SUV
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\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

### FACTORY OPTIONS

### DESCRIPTION

YZ 4H	OXFORD WHITE EXTERIOR WITH DARK EARTH GRAY, CLOTH INTERIOR	\$0.00
99Z 445	Engine: 2.5L iVCT Atkinson Cycle I-4 Hybrid	\$0.00
153	FRONT LICENSE PLATE BRACKET	\$0.00

FACTORY OPTIONS \$0.00

### CONTRACT OPTIONS

### DESCRIPTION

3K SMART	3rd key and remote for vehicles with proximity access.	\$340.00
FS MPS62U-4-AW	(4) Federal Signal MicroPulse Ultra dual color with (2) mounted in grille and (2) mounted to rear of vehicle. Amber/White	\$705.00
FS SL6S-A	Federal Signal 6 Head Latitude Directional Stick with economy controller (Amber)	\$695.00
NEW-TAG	New CITY tag Includes temp tag & two way overnight shipping for signature.	\$245.00

CONTRACT OPTIONS \$1,985.00

TRADE IN

VEHICLE TOTAL \$24,891.00  
MSRP DISCOUNT 15%  
ACCESSORY TOTAL \$1,985.00  
CUSTOMER PRICE \$26,876.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~ \$0.00

TOTAL COST LESS TRADE IN(S) QTY 5 \$134,380.00

Estimated Annual payments for 60 months paid in advance: \$6,019.12 Extended: \$30,095.59  
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY SCOTT WILSON FLEET SALES MANAGER scott.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
I am always happy to be of assistance.