



## City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:	Item Type:		1 <sup>st</sup> Reading	2 <sup>nd</sup> Reading
<b>9/28/2022</b>	<input checked="" type="checkbox"/> <b>Resolution</b> <input type="checkbox"/> <b>Ordinance</b> <input type="checkbox"/> <b>Other</b>	Ordinance Reading	<b>N/A</b>	<b>N/A</b>
		Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
		Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
		Quasi-Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
File No.:				
<b>22-338</b>				
Fiscal Impact (\$):	Account Balance (\$):	Funding Source:	Project Number:	
<b>\$1,700,000</b>	<b>Budget Transfer Will be processed</b>	<b>3420-543040</b>	<b>N/A</b>	
Contract/P.O. Required	RFP/RFQ/Bid Number:	Sponsor Name:	Department:	
<input checked="" type="checkbox"/> <b>Yes</b> <input type="checkbox"/> <b>No</b>	<b>N/A</b>	<b>Jeffrey Odoms, Director</b>	<b>Public Works</b>	
Strategic Plan Focus Areas:				
<input checked="" type="checkbox"/> <b>Finance &amp; Budget</b>		<input type="checkbox"/> <b>Organizational Capacity</b>		<input type="checkbox"/> <b>Infrastructure/Projects</b>
Implementation Timeline:				
Estimated Start Date: 10/1/2020    Estimated End Date: 9/30/2023				

### SHORT TITLE:

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING AN INCREASE FOR SERVICES WITH PROGRESSIVE WASTE SOLUTIONS OF FLORIDA, INC. D/B/A WASTE CONNECTIONS OF FLORIDA, FOR SOLID WASTE TRANSFER AND DISPOSAL AND RECYCLING SERVICES FOR THE FISCAL YEAR 2021-22, AND 2022-23, TO AN ANNUAL ALLOWABLE EXPENDITURE NOT-TO-EXCEED ONE MILLION SEVEN HUNDRED THOUSAND DOLLARS (\$1,700,000); AND PROVIDING AN EFFECTIVE DATE.**

### STAFF SUMMARY:

**Summary:**

The purpose of this agenda item is to authorize the City Manager to increase the annual allowable expenditure from \$1,500,000 to a not-to-exceed amount of \$1,700,000 - for the services of Progressive Waste Solutions of Florida, Inc. D/B/A Waste Connections of Florida for the current

Fiscal Year 2021-2022 and the remainder of the current contract term, to dispose of solid waste.

**Background:**

For the past 3 fiscal years staff has been submitting an agenda item to spend over the amount of \$1,125,000, approved in Resolution # 2014-06. Below is the solid waste disposal expenditure history for the past three (3) fiscal years.

Fiscal Year	Amount Spent
2017-2018	\$1,170,260
2018-2019	\$1,224,946
2019-2020	\$1,344,856
2020-2021	\$1,351,500

On April 7, 2021, City Commission passed Resolution 2021-028 increasing the annual allotment for each of the remaining years of the current contract term, which ends December 31, 2023, to a not-to-exceed amount of \$1,500,000 for the services of Progressive Waste Solution of Florida, Inc.

**Current Situation:**

As of August 11, 2022, the City has spent \$1,338,944 for disposal services. The expenditure for solid waste disposal has been steadily increasing for the past three years. This increase results from new accounts being serviced, increase in solid waste volume from existing accounts and the annual rate increase.

In addition to the increases mentioned above, the Sanitation Division has been utilizing Waste Connection rather than Waste Management for the disposal of Bulk and Yard Waste. The agreement with Waste Management expired in 2020, and the Public Works Director at the time did not deem it necessary to issue a procurement solicitation for the Bulk and Yard Waste disposal service. This decision was based on the fact the department was actively working at issuing a solicitation to outsource sanitation services. About 1,800 tons of bulk and yard waste materials have been disposed with Waste Connections as of August 8, 2022. This is causing an additional increase in expenditures. Staff anticipates the total expenditure to exceed the \$1,500,000 threshold for FY 2021-2022 and increase up to \$1,700,000. Therefore, staff is requesting to increase the annual expenditure.

Staff will revisit the terms of the existing agreement prior to the end of the current five (5) year renewal period, which ends December 31, 2023. The plan is to give the company notice at the end of FY 2021-2022 of the City's intent not to renew for another five (5) period, and possibly to go out for an Request for Proposal (RFP) to start a new contract effective January 1, 2024; or to negotiate with the potential new contractor that may result from RFP # FY 2021-2022-017 Solid Waste Recyclables Collection Service.

**Why Action is Necessary:**

Pursuant to Code of Ordinances, Chapter 23, Section 23-12 Procedures for purchases in excess of \$50,000, item (7) Change Orders, any change in the contract price, scope of work or time for completion of any project following the award of a contract shall be by a written change order, approved by the city manager and executed with the same formalities as the contract. Section (7)(a) provides the city manager may approve any change orders so long as the total sum of all change orders does not exceed the total amount awarded by the city commission by more than either ten percent of the contract cost or \$50,000.00, whichever is less. The scope of any project may not be changed without prior approval of the city commission.

**Cost Benefit:**

The City currently pays \$53.85 per ton to dispose of solid waste with Waste Connections. According to the agreement, the per ton rate should not increase by more than 3% per year. The table below shows the percentage increase for the past four (4) years. The hauler's rates are negotiated based on volume.

Year	Rate (Per Ton)	% Rate (Change)
2016	\$ 48.25	
2017	\$ 48.75	1%
2018	\$ 50.29	3%
2019	\$ 51.45	2%
2020	\$ 52.10	1%
2021	\$ 52.28	0.34%

The table below shows a comparison of the tipping fee paid by neighboring cities. The City's rate is higher than the other three (3) cities that are utilizing Waste Connections. However, the rate is based on volume/population. The City of Hallandale Beach's population is less than the other three (3) cities.

City	Population	Sq Miles	Vendor	Tipping Fee
Hollywood	154,823.00	30.81	Waste Connections	\$42.45/Ton
Oakland Park	45,339.00	8.2	Waste Connections	\$42.99/Ton
Deerfield Beach	80,863.00	16.22	Waste Connections	\$42.99/Ton
Hallandale Beach	39,940.00	4.61	Waste Connections	\$52.28/Ton *
Miramar	140,843.00	31.08	Broward County ILA	\$46.57/Ton
Dania Beach	32,271.00	8.33	Waste Management	\$85.05/Ton

*\* The city receives a \$7/ton rebate for the solid waste dispose by the Haulers registered to conduct business in the city. When subtracting the \$7/ton rebate, our actual tipping fee charge is (\$45.28 /ton).*

**PROPOSED ACTION**

Staff recommends the City Commission adopt the attached Resolution.

<b>ATTACHMENT(S)</b>
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Exhibit 1 - Resolution  
Exhibit 2 - Resolution 2014-06  
Exhibit 3 - Resolution 2021-028  
Exhibit 4 - Agreement-Renewal and Amendments Nos. 1 and 2

Prepared By: James Simmons  
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Public Service Manager

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Director of Public Works

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Assistant City Manager

Reviewed By: Noemy Sandoval  
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