

## Colmenares, Igor

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**From:** Hall, Carl <Carl.Hall@doas.ga.gov>  
**Sent:** Monday, May 9, 2022 4:03 PM  
**To:** Colmenares, Igor  
**Cc:** Gilbert, Billy; john.hatch@byd.com; Garnett, Daniel  
**Subject:** FOLLOW-UP: RE: BYD K-7 Electric Bus for Hillandale Beach Floride  
  
**Importance:** High

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Good afternoon Sirs. This email will serve as verification, from the State of Georgia, that BYD Motors is authorized to sell the K-Electric Bus, an offering under Georgia Statewide Contract #99999-001-SPD0000138-008, to the City of Hillandale Beach, Florida, below the statewide contract unit ceiling price. It is our understanding that the statewide contract supplier, BYD Motors, is willing to sell the bus for \$595,000.

Should there be any questions or if additional information is required, please feel free to contact me at 404-657-4254.

Thank you very much.

Dr. Carl A. Hall, Esq.  
Manager – Contract Management  
Georgia Department of Administrative Services  
404-657-4254

[Carl.hall@doas.ga.gov](mailto:Carl.hall@doas.ga.gov)

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***Be healthy. Be helpful. Be hopeful.***

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**From:** Gilbert, Billy <Billy.Gilbert@doas.ga.gov>  
**Sent:** Monday, May 9, 2022 1:16 PM  
**To:** Hall, Carl <Carl.Hall@doas.ga.gov>  
**Subject:** RE: BYD K-7 Electric Bus for Hillandale Beach Floride

Hello Dr. Hall!!! Thank you Sir!

Billy R. Gilbert, GCPA  
Category Manager (Fleet)  
[Georgia Department of Administrative Services](#)  
404-657-4277  
[billy.gilbert@doas.ga.gov](mailto:billy.gilbert@doas.ga.gov)  
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**From:** Hall, Carl <[Carl.Hall@doas.ga.gov](mailto:Carl.Hall@doas.ga.gov)>  
**Sent:** Monday, May 9, 2022 11:58 AM  
**To:** Gilbert, Billy <[Billy.Gilbert@doas.ga.gov](mailto:Billy.Gilbert@doas.ga.gov)>  
**Subject:** RE: BYD K-7 Electric Bus for Hillandale Beach Floride

Hello Billy Ray! Happy Monday. I will get this letter sent to day and will put you in copy.

Thanks.  
Dr. C

Dr. Carl A. Hall, Esq.  
Manager – Contract Management  
Georgia Department of Administrative Services  
404-657-4254  
[Carl.hall@doas.ga.gov](mailto:Carl.hall@doas.ga.gov)  
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*Be healthy. Be helpful. Be hopeful.*

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**From:** Gilbert, Billy <[Billy.Gilbert@doas.ga.gov](mailto:Billy.Gilbert@doas.ga.gov)>  
**Sent:** Monday, May 9, 2022 11:31 AM  
**To:** Hall, Carl <[Carl.Hall@doas.ga.gov](mailto:Carl.Hall@doas.ga.gov)>  
**Subject:** FW: BYD K-7 Electric Bus for Hillandale Beach Floride

Dr. Hall:

Please see John Hatch's (BYD) email below as well as my email below. Igor, from Hillandale Beach is purchasing an Electric, K-7, Bus from BYD. They are using Federal FTA money. BYD has agreed to sell the bus for less than the current price. Hillandale Beach needs a document that authorizes BYD to sell for less than the contract price. I believe an email to Igor describing SPD's ceiling pricing methodology and the fact that this is a standard practice for Georgia SWCs will suffice. Igor's email is [icolmenares@cohb.org](mailto:icolmenares@cohb.org).

As I understand the urgency, Igor needs the document today to get on their Commission's schedule for June for approval.

I am available to discuss if needed.

Best Regards,

Billy R. Gilbert, GCPA  
Category Manager (Fleet)  
[Georgia Department of Administrative Services](#)  
404-657-4277

[billy.gilbert@doas.ga.gov](mailto:billy.gilbert@doas.ga.gov)

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**From:** [john.hatch@byd.com](mailto:john.hatch@byd.com) <[john.hatch@byd.com](mailto:john.hatch@byd.com)>

**Sent:** Monday, May 9, 2022 11:07 AM

**To:** Gilbert, Billy <[Billy.Gilbert@doas.ga.gov](mailto:Billy.Gilbert@doas.ga.gov)>; Garnett, Daniel <[daniel.garnett@doas.ga.gov](mailto:daniel.garnett@doas.ga.gov)>

**Cc:** Igor <[icolmenares@cohb.org](mailto:icolmenares@cohb.org)>

**Subject:** Re: BYD K-7 Electric Bus for Hillandale Beach Floride

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Hello Billy, Can you please get this document for Igor. He needs it today for approval. I copied him on this email if you have any questions. Daniel is out of the office till tomorrow and Igor needs it today.

Thank you,

John Hatch

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**From:** Gilbert, Billy <[Billy.Gilbert@doas.ga.gov](mailto:Billy.Gilbert@doas.ga.gov)>

**Sent:** Tuesday, May 3, 2022 2:55 PM

**To:** Garnett, Daniel <[daniel.garnett@doas.ga.gov](mailto:daniel.garnett@doas.ga.gov)>

**Cc:** [john.hatch@byd.com](mailto:john.hatch@byd.com) <[john.hatch@byd.com](mailto:john.hatch@byd.com)>

**Subject:** BYD K-7 Electric Bus for Hillandale Beach Floride

Daniel:

Please contact John Hatch from BYD Motors. They are selling the K-7 Electric bus to Hillandale Beach FL for \$595,000 and he needs email verification to provide to Hillandale Beach to authorize him selling it for \$595,000 which is lower than the contract price. I think the current contract price is around \$680,000.

Have you spoken to Hillandale Beach?

Please call John at the number below to discuss.

John Hatch, Regional Sales Manager  
BYD Motors, LLC  
(407) 729-0406 (cell)  
[john.hatch@byd.com](mailto:john.hatch@byd.com)

Best Regards,

Billy R. Gilbert, GCPA  
Category Manager (Fleet)  
[Georgia Department of Administrative Services](#)  
404-657-4277  
[billy.gilbert@doas.ga.gov](mailto:billy.gilbert@doas.ga.gov)

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