



GISND Board of Directors Agenda Cover Memo

Meeting Date:	Item Type:		1 st Reading	2 nd Reading
6/1/2022	<input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other	Ordinance Reading	N/A	N/A
		Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
		Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
		Quasi-Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
File No.:				
Fiscal Impact (\$):	Account Balance (\$):	Funding Source:	Project Number:	
\$177,302	\$284,203	2921-534010	N/A	
Contract/P.O. Required	RFP/RFQ/Bid Number:	Sponsor Name:	Department:	
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	RFP Number 2016-2017-006 Unarmed Security Guard Services	Michel Michel, Police Chief	Police	
Strategic Plan Focus Areas:				
<input type="checkbox"/> Finance & Budget		<input checked="" type="checkbox"/> Organizational Capacity	<input type="checkbox"/> Infrastructure/Projects	
Implementation Timeline:				
Estimated Start Date: 6/1/2022 Estimated End Date: 9/30/2022				

SHORT TITLE:

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE GOLDEN ISLES SAFE NEIGHBORHOOD DISTRICT OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING THE CITY MANAGER TO EXERCISE A YEAR 2 OPTION TO RENEW UNARMED SECURITY GUARD SERVICES AGREEMENT WITH REGIONS SECURITY SERVICES, INC FOR ONE (1) YEAR; FURTHER AUTHORIZING A SINGLE COST ADJUSTMENT INCREASE DURING THE ONE YEAR RENEWAL TERM BASED ON INCREASED OPERATIONAL COSTS; AND PROVIDING AN EFFECTIVE DATE.

STAFF SUMMARY:

Summary:

The City of Hallandale Beach released RFP # FY 2016-2017-006 Unarmed Security Guard Services for Golden Isles Safe Neighborhood District (GISND) in 2016. Staff seeks to exercise, for the GISND, an extension of the security services contract with Regions Security Services, Inc for one (1) year and provide a cost adjustment increase based on changing market conditions. The last three (3) contract terms allow for a yearly price adjustment up to 2% maximum. Regions Security Services, Inc. is requesting an increase in cost to increase from the current \$15.09 per hour, to \$20.24 per hour to match the current job market rates.

Background:

The GISND currently has a uniformed security guard posted at the Layne Boulevard guardhouse twenty-four (24) hours a day, three hundred and sixty-five (365) days a year.

Since September 27, 2017, Regions Security Services, Inc. has provided the security services to the GISND. Regions Security Services, Inc. acquired the contract after a successful RFP FY# 2016-2017-006 (Exhibit 3). The security services contract is for three (3) years with three (3) one (1) year extensions. The initial three-year contract expired on October 1, 2020 (Exhibit 1). The Agreement allows for three (3) years renewal periods. This agenda requests the 2nd renewal option from 10-1-2021 to 10-1-2022, but with an increase that exceeds the 2% agreed to rate.

Current Situation:

Regions Security Services requested an increase in their rate over the original extension for services at GISND. Citing Consumer Price Index and the rise in insurance costs specifically in minimum wage, worker's compensation, general liability as justifications for the cost adjustment, Regions Security Services, is not honoring the current state contract rates (State Contract 92121500-20-1 Security Guard Services) and is requesting an hourly rate adjustment from the current \$14.97 an hour to \$20.24 an hour for a level 1 (unarmed) security officer to man the GISND guard shack.

On March 8, 2022, Regions Security Services, Inc accepted the extension to the contract (Exhibit #2) and requested an hourly cost adjustment in to \$20.24 per hour. This is an increase in rate to the annual contract exceeds that initially provided for in RFP FY#2016-2017-006.

FY 21/22 Amount	2% Increase	Requested Extension
\$131,221	\$133,846	\$177,302

Staff has contacted all other vendors from the Florida state contract (State Contract 92121500-20-1 Security Guard Services) and they are no longer honoring the rates provided in the current State of Florida RFP.

The following companies were contacted about their current state bid rates for a Level 1 security guard:

Company	Hourly Rate
American Guard Services, Inc	\$27.70
Barkley Security Agency Inc.	Does Not Service Broward
Centurion Security Group, LLC	\$24.71
Dynamic Security Services, Inc	\$25.85

First Coast Security, Inc	No Response
Giddens Security Corporation	\$24.80
Kemp Group International	No Response
Kent Security Services	No Response
Security Alliance, Inc	\$20.24
Servexo, Inc	No Response
Universal Protection Service, LLC	\$24.75
Veterans Security Corps of America, Inc	\$24.80

The cost adjustment would increase the total cost to the GISND from \$131,221 to \$177,302.

Why Action is Necessary:

Pursuant to Chapter 23, Section 23-4, Competitive Bidding Required, all purchases of and contracts for equipment, supplies and contractual services, when the estimated cost shall exceed \$50,000.00 shall be based on competitive bids. Furthermore, pursuant to Chapter 23, Section 23-6, Award of Contract, the City Manager, shall have the authority to recommend to the City Commission award of contracts.

Cost Benefit:

The procurement of security services through an outside vendor is more cost effective for the GISND than utilizing staff to man the guard shack. The hourly rate for a level 1 guard (unarmed) under this contract with the cost adjustment is \$20.24 an hour in comparison to the \$20.76 hourly wage plus benefits for the Police Department to provide a service aid.

PROPOSED ACTION:

Staff recommends GISND approve this resolution for a one (1) year extension with the current vendor, Regions Security Inc., with the requested adjustment in the amount of \$177, 302 or \$20.24 per hour.

ATTACHMENT(S):

Exhibit 1 – Resolution
Exhibit 2 – Regions Security Services RFP FY 2016-2017-006
Exhibit 3 – Resolution No. 2017-110
Exhibit 4 – Letter from Regions Security, Inc.

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