



Solicitation Number: 030223

CONTRACT

This Contract is between **Sourcewell**, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and **Daktronics, Inc.**, 201 Daktronics Dr., Brookings, SD 57006 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for **Scoreboards, Digital Displays, and Video Boards with Related Services** from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

- A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. **EXPIRATION DATE AND EXTENSION.** This Contract expires May 25, 2027, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

- A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable

time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcwell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcwell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcwell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcwell Price and Product Change Request Form to the assigned Sourcwell Supplier Development Administrator. This approved form is available from the assigned Sourcwell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcwell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and

- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity

payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. **PRIMARY ACCOUNT REPRESENTATIVE.** Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;

- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should

note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:
 - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
 - b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in

advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

- a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. MARKETING. Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. ENDORSEMENT. The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Professional/Technical, Errors and Omissions, and/or Miscellaneous Professional Liability*. During the term of this Contract, Supplier will maintain coverage for all claims the Supplier may become legally obligated to pay resulting from any actual or alleged negligent act, error, or omission related to Supplier's professional services required under this Contract.

Minimum Limits:

\$2,000,000 per claim or event

\$2,000,000 – annual aggregate

6. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial

general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report

all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R.

§180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

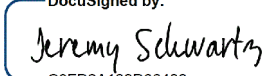
T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

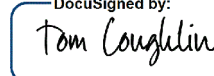
22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.


Sourcewell

Daktronics, Inc.

DocuSigned by:

By: C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 5/18/2023 | 8:03 PM CDT

DocuSigned by:

By: 36F9F2AF618D48E...
Tom Coughlin
Title: Sales Manager
Date: 6/19/2023 | 8:45 AM CDT

Approved:

DocuSigned by:

By: 48BAF71B0894454...
Chad Coauette
Title: Executive Director/CEO
Date: 6/19/2023 | 10:06 PM CDT

RFP 030223 - Scoreboards, Digital Displays, and Video Boards with Related Services

Vendor Details

Company Name: Daktronics, Inc.
Address: 201 Daktronics Drive
Brookings, South Dakota 57006
Contact: Lauren Cloud
Email: lauren.cloud@daktronics.com
Phone: 630-989-0905
HST#:

Submission Details

Created On: Friday January 13, 2023 08:21:31
Submitted On: Thursday March 02, 2023 13:16:00
Submitted By: Lauren Cloud
Email: lauren.cloud@daktronics.com
Transaction #: 9779eb0d-6d97-4e1c-8ec5-1ec36cfe7901
Submitter's IP Address: 63.85.214.4

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *	
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	Daktronics, Inc.	*
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	N/A	*
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	N/A	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	32576	*
5	Proposer Physical Address:	201 Daktronics Dr. Brookings, SD 57006	*
6	Proposer website address (or addresses):	www.daktronics.com	*
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Tom Coughlin - Sales Manager tom.coughlin@daktronics.com (605) 697-4494	*
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Tom Coughlin - Sales Manager tom.coughlin@daktronics.com (605) 697-4494	*
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Lauren Cloud - Sales Administration lauren.cloud@daktronics.com (605) 692-0200	

Table 2: Company Information and Financial Strength

Line Item	Question	Response *	
-----------	----------	------------	--

10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>Now in our 55th year, Daktronics has grown from a small South Dakota electronics startup company to a world leader in informing and entertaining audiences through dynamic audio & visual communications systems. Daktronics was founded in 1968 by Drs. Aelred Kurtenbach and Duane Sander, professors of electrical engineering at South Dakota State University in Brookings, SD. Their mission was to start a company that could provide good paying jobs to graduating SDSU students and provide opportunities to stay in the Brookings area. The company began with the design and manufacture of electronic voting systems for state legislatures. In 1971, with the help of their friend who was the long time SDSU wrestling coach, Kurtenbach and Sanders developed the patented Matside® wrestling scoreboard, which was the first product in the company's growing and evolving line of 'catalog' scoreboards. Daktronics secured a contract for the 1980 Winter Olympic games in Lake Placid, NY that included scoring and timing displays at over a dozen venues including the Olympic Ice Center, now Herb Brooks Arena and site of the USA/USSR "Miracle on Ice" hockey game. As the need for electronic displays grew, Daktronics seized the opportunity with the first transportation roadway display for the Connecticut DOT in 1988. Daktronics' sports business grew rapidly in the 1990s with the installation of LED Video displays in many major college venues, the NFL, MLB, NBA and NHL. Daktronics enjoys a large market share with these leagues still today including 18 of the last 19 Super Bowls being played at stadiums with Daktronics technology. In 2001, the first digital billboard was sold to Lamar Advertising and in 2004, the iconic Coca Cola display was installed at Two Times Square in New York City. Throughout this time, Daktronics sports, transportation and commercial business grew in North America and expanded internationally. This work continues today with a local sales presence in all 50 states and Canada with long standing relationships in public and private education markets of K-12, 2-year and 4-year College and Universities. Our products and services also span the needs of City, County, State and Federal government agencies including Departments of Transportation, Mass Transit, Aviation and the Military. Since our beginnings in 1968, Daktronics has grown from a small company operating out of a garage to a world leader in the display industry. The company employs more than 2,700 people working under more than 1 million square feet of its manufacturing and office facilities. In 1994, Daktronics, Inc. became a publicly traded company, offering shares under the symbol DAKT on the NASDAQ National Market system. The common threads through our growth and consistency these 55 years years is our core values; Helpful, Humble, Honest. Our mantra is Customers for Life and this guides us in our work each day. Daktronics has enjoyed our relationship with Sourcewell during these first few years of our partnership. We are excited about the growth that we have experienced with this contract. We are confident that it is just the beginning as we build on what we have started in education and sports and expand rapidly into the ever-growing opportunities in Transportation, Government, Military and other areas.</p>
11	What are your company's expectations in the event of an award?	<p>Winning this award is something that we would be very proud of. We would be excited to continue to share with current Sourcewell members and potential members the ability to utilize the contract to easily purchase the goods that they desire.</p> <p>In addition to our core products and core customer base, we will continue to add to our product offerings and expand our reach in areas that can utilize this award. Traditionally, scoring and sports LED displays have been the primary products sold through the Sourcewell contract. Winning this award will allow us to continue to grow the knowledge of the Sourcewell contract with our customers in other markets like airports, train stations, roadways, and military control rooms. These are all spaces that are growing for Daktronics and the value of this award will help Sourcewell members be successful in purchasing high quality LED products.</p> <p>Daktronics has experience great success in our partnership with Sourcewell, but it is also recognized that our ability to grow with this award is much larger than where we are today. If we do receive this award, our expectations are to grow our business through Sourcewell by promoting the award in all of our new and existing public sector markets, with all of our new and existing products.</p>

12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	<p>Some of our financial highlights from FY2022 were as follows:</p> <ul style="list-style-type: none"> • Fiscal net sales of \$611.0 million as a result of record orders and eased pandemic related site restrictions. • Operating income of \$4.0 million realized through headwinds of inflation in materials, personnel, and freight related expenses. • Product Order Backlog of \$472 million, driven by record order volume of \$846.1 million and softer conversion to sales due to supply chain challenges. <p>Some financial highlights through quarter 2 of fiscal year 2023:</p> <ul style="list-style-type: none"> • Net sales of \$359.4 million, a 16.2 percent increase from the second quarter of fiscal 2022. • Orders of \$353.0 million, a 2.2 percent increase from the second quarter of fiscal 2022. • Product Order backlog remains at historically high levels of \$463.1 million. <p>We will be releasing our quarter 3 fiscal year 2023 results within the next 2 weeks. Financials are available at www.daktronics.com on the Investors tab. The company does not release contact information of trade vendors or bankers since the company is publicly traded and sufficient information is therefore available to support credit decisions.</p> <p>See Financial Strength Attachment in document tab.</p>	*
13	What is your US market share for the solutions that you are proposing?	Approximately 60%	*
14	What is your Canadian market share for the solutions that you are proposing?	Approximately 15%	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No. Daktronics, Inc. has never petitioned for bankruptcy protection.	*
16	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	At Daktronics we design, engineer, and assemble our products from factory locations in Brookings and Sioux Falls, SD and Redwood Falls, MN. We believe that offering products from our factories in the United States offers great value to Sourcewell Partners. We are among the largest employers in the cities and states we manufacture in, which means the continuous creation of good paying jobs that adds to the success of our communities. Daktronics sales strategy is a combination of direct and channel selling, depending on market. We have over 200 company employees that comprise our sales teams that work with customers in Primary and Secondary Education, Higher Education, Live Events, Hospitality, Retail, Advertising, Industry, Military and Transportation. These teams are segmented into 7 regions across North America including Rocky Mountain, California, South Central, North Central, Great Lakes, Southeast, Mid-Atlantic, New England, Canada. For the markets in which we employ a sales channel distribution, we have our employee salespeople working with a vast network of resellers that include Sign Companies, Audio Visual Integrators, Construction Contractors, and Independent Dealers. While we continue to focus on strategically growing our sales channels, many of our resellers have been Daktronics partners for several decades. Our Customer Service organization operates separate from but in orchestration with our sales organization. It is comprised of over 300 customer service coordinators, technicians, field engineers and service partners. All technical service, repair, and work is managed and performed by Customer Service and done so within our integrated Sales Force CRM for complete visibility to both our service and sales organizations.	*
17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Daktronics holds licenses to do business in all 50 states; further, we maintain general contractor or specialty licenses in many jurisdictions.	*
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	Daktronics has never been suspended or disbarred.	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *	
19	Describe any relevant industry awards or recognition that your company has received in the past five years	2019: Forbes Best Midsize Employer 2019: Recognized as a 40-year sponsor of the National Interscholastic Athletic Administrators Association 2021: Dairy Queen Equipment Vendor of the Year	*
20	What percentage of your sales are to the governmental sector in the past three years	For the past three years, the government sector has been 8.1% of our total sales. CY20 – 7.5% CY21 – 8.3% CY22 – 8.3%	*
21	What percentage of your sales are to the education sector in the past three years	For the past three years, the education sector has averaged 30.4% of our total sales. CY20 – 26.9% CY21 – 33.9% CY22 – 29.5%	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	Cooperative agreements that Daktronics holds including sales volume for the previous three years are as follows: Association of Educational Purchasing Agencies (AEPA) 2020 - \$9.7M 2021 - \$15.3M 2022 - \$11.2M BuyBoard 2020 - \$10.4M 2021 - \$13.9M 2022 - \$9.6M Omnia Partners 2020 - \$12.5M 2021 - \$18M 2022 - \$31M Sourcewell 2020 - \$4.2M 2021 - \$31.5M 2022 - \$34.8M The Interlocal Purchasing System 2020 - \$220K 2021 - \$2.6M 2022 - \$1.4M State of Utah 2020 - \$103K 2021 - \$508K 2022 - \$342K Huron Valley Schools 2020 - NA 2021 - NA 2022 - \$129K	*
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Daktronics does not currently hold any GSA contracts.	*

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
University of Maryland - College Park	Josh Kaplan	301-314-9729	*
University of Texas Austin - Intercollegiate Athletics	Fernando Lovo	512-217-7544	*
Anne Arundel County Public Schools	Marlene Mueller	410-222-5178	*

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
Val Verde Unified School District	Education	California - CA	This contract was to provide new LED message centers for all schools within Val Verde Unified School District. It was required for the vendor to provide a software that was cloud-based with a hierarchy system that will allow the school district to oversee all marquees and have the capability to send content to any marquee from the district level. Daktronics provided GT6x 8mm displays to 25 schools. Each order included System Startup and a One-on-One Webinar Software Training. This contract was for product only, the installation was provided by another company.	25 Orders Booked ranging from \$20K-71K.	\$803,766	*
Salinas Unified School District	Education	California - CA	Salinas Unified School District partners with Daktronics for new stadium video boards, scoreboards, and control equipment for Salinas, Alisal, Rancho San Juan, North Salinas, and Everett Alvarez High Schools. This new equipment will provide opportunities for students to further education and hands on experience with video production equipment and software. The curriculum package provided with the equipment will plan on being implemented into a classroom setting for education. This will give students the opportunity to be involved with gameday/event production by creating content and implementing media files for various sporting events, graduation, fundraisers, movie night, and more. The district also purchased new baseball and softball scoreboards for their schools over the past few years to support and energize those programs.	10 Orders Booked ranging from 37K-138K.	\$906,426	*

University of Maryland-College Park	Education	Maryland - MD	Daktronics worked with the University of Maryland to replace and expand the original video display in the east end zone of their football stadium as well as delivering a new larger video display in the west end zone. As part of the project, a custom point-source sound system and two state-of-the-art control rooms were implemented to complete the full audiovisual experience and support both video displays. The west end zone display was 7th largest in all of college football at the time of installation. It features 10-millimeter pixel spacing and measures 54 feet high by 120 feet wide. The sound system included additional satellite speakers along the concourses for a consistent audio experience. The control rooms feature Daktronics Show Control solution and Live Clips, a dual-channel multimedia broadcast server system designed for game entertainment and live productions. Together, these control solutions provide the ultimate game-day experience and flexibility to operators for any event held at the venue. One of the control rooms required new construction and Daktronics worked with a general contractor to complete the project. Everything was installed and operational for Maryland's first nationally televised home football game of the season.	2 Orders Booked ranging from 466K-14M.	\$14,797,859	*
UOTA-Intercollegiate Athletes	Education	Texas - TX	Daktronics worked with the University of Texas to provide them with LED displays and scoring systems to provide entertainment and information to their fans at multiple venues on campus. We also work with this University to provide state of the art control systems that provide the content on these displays.	4 Orders Booked ranging from 78K-1.8M.	\$3,450,412	*
Louisiana State University	Education	Louisiana - LA	Daktronics worked with Louisiana State University to provide LED displays and scoring systems at multiple venues on campus including Aquatics, Track, Basketball, Baseball, Football, and Softball, as well as control systems for all of these venues. These systems are used to inform and entertain their students and fan base.	5 Orders Booked ranging from 93K-718K.	\$1,350,140	*

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcwell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
-----------	----------	------------

26	Sales force.	<p>Our Daktronics sales force is comprised of over 150 field sales and inside sales representatives, all of which are Daktronics employees. Our sales team serves multiple business units including Public Schools, Cities and Municipalities, Colleges and Universities, Transportation, and Commercial applications. Daktronics field sales representatives are broken into 7 regions: Rocky Mountain, California, South Central, North Central, Great Lakes, Southeast, Mid-Atlantic, New England, Canada. Our Daktronics sales force is comprised of over 150 field sales and inside sales representatives, all of which are Daktronics employees. Our sales team serves multiple business units including Public Schools, Cities and Municipalities, Colleges and Universities, Transportation, and Commercial applications. Daktronics field sales representatives are broken into 7 regions: Rocky Mountain, California, South Central, North Central, Great Lakes, Southeast, Mid-Atlantic, New England, Canada.</p> <p>See Region Map Document in the Additional Documents attachment for visual of the 7 regions for field sales territory.</p>
27	Dealer network or other distribution methods.	<p>Daktronics' main sales channel is direct to Sourcewell members. That said, there are a few areas of the country that Daktronics has authorized Dealers. This dealer network of independent companies handles all aspects of a purchase. Our Authorized Dealers resell, install, and service Daktronics products. In their assigned territories, they have exclusive rights to sell Daktronics sports products to K-12 schools, community colleges, junior colleges, and park and recreation departments. Although these companies are independent of Daktronics, they rely on Daktronics for strategy and marketing support. They are a direct extension of our sales team, and they are excited to extend the Sourcewell contract in their territories. The following is a list of states that Daktronics has Authorized Dealers with exclusive rights to sell Daktronics equipment in the education market: Minnesota, Illinois, Pennsylvania, New York, Massachusetts, Alabama, Nebraska and Vermont. In addition to independent dealers, we have resellers that are not exclusive to territories but are in the public sector markets. We work very closely with these resellers, and they are currently aligned with the Sourcewell contract and value it as a important part of their business.</p> <p>Daktronics' main sales channel is direct to Sourcewell members. That said, there are a few areas of the country that Daktronics has authorized Dealers. This dealer network of independent companies handles all aspects of a purchase. Our Authorized Dealers resell, install, and service Daktronics products. In their assigned territories, they have exclusive rights to sell Daktronics sports products to K-12 schools, community colleges, junior colleges, and park and recreation departments. Although these companies are independent of Daktronics, they rely on Daktronics for strategy and marketing support. They are a direct extension of our sales team, and they are excited to extend the Sourcewell contract in their territories. The following is a list of states that Daktronics has Authorized Dealers with exclusive rights to sell Daktronics equipment in the education market: Minnesota, Illinois, Pennsylvania, New York, Massachusetts, Alabama, Nebraska and Vermont. In addition to independent dealers, we have resellers that are not exclusive to territories but are in the public sector markets. We work very closely with these resellers, and they are currently aligned with the Sourcewell contract and value it as a important part of their business.</p> <p>See Dealer/Reseller Document in the Additional Documents attachment for a full list of approved Dealers and Resellers.</p>

28	Service force.	<p>Daktronics customer service teams consists of over 560 trained and experienced employees that service valued Sourcewell members each day. Our service employees focus solely on their specific services responsibilities that include Service Coordination, Technical Support, Service Projects, Escalated Support, Professional Services, Service Sales, Field Services, In House Repair Center and Continuous Improvement. Our primary support delivery teams Service Coordination (65+ dedicated employees), Technical Support (80+ dedicated employees) and Field Services (approximately 360 dedicated employees) activities are broken out below.</p> <p>Service Coordination:</p> <ul style="list-style-type: none"> • Quote and Process Orders for service parts and onsite labor • Service Invoice Inquiries • Questions on warranty or coverage • Information on order status and backorders <p>Remote Technical Support:</p> <ul style="list-style-type: none"> • Provide remote troubleshooting and diagnose issues utilizing diagnostic software • Provide part recommendations • Develop plan of Action/Next Steps to resolution <p>Field Services:</p> <ul style="list-style-type: none"> • Nationwide network of local resources trained to provide onsite technical support to troubleshoot, diagnose and resolve issues <ul style="list-style-type: none"> o 59 Daktronics Field Engineers across the United States, with positions opened to target approximately 70 as a result of expected demand o Approximately 125 Daktronics Service Partners companies, with over 300 Daktronics trained and skilled technicians available to be dispatched for onsite work <p>See Service Map Document in the Additional Documents attachment for a map of Daktronics field engineers and Service partners.</p>
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>Sourcewell members will be provided with a quote from Daktronics for equipment per their project requirements. Each quote will indicate the Sourcewell contract number and logged in Salesforce. Once the Sourcewell member is ready to order, Daktronics will create order documents that include the finalized equipment list being ordered, signature page, and order information form to confirm bill to, ship to, installation addresses and contacts.</p> <p>Sourcewell members can sign the order documents form or provide a purchase order and send to their Daktronics sales team. Daktronics will enter their order in our ERP system by a project coordinator, who will then provide an order acknowledgement document to notify the Sourcewell member that their order has been entered and pertinent details about their order.</p> <p>All Sourcewell member orders placed through an authorized Daktronics dealer or reseller will follow the same process, Daktronics will confirm equipment with the dealer or reseller and create order documents that list the Sourcewell contract number. The dealer or reseller will place the order with Daktronics with Daktronics continuing to be responsible for paying the administrative fee and quarterly reporting. Daktronics strong partnerships with our dealers and resellers helps us have a larger footprint in our industry. The ability for our dealers and resellers to utilize the Sourcewell contract helps them secure more orders and offer a benefit others may not be able to offer.</p>

30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>Daktronics' Service coordination and technical support teams are using the latest technology to address Sourcewell members requests and inquiries. Our Service coordination and technical support teams are available during our standard business hours of 7 am- 7 pm customer local time. Additionally, we have extended options for members that desire phone support 24/7 for critical needs.</p> <p>Our services teams utilize our software system to track and forecast incoming demand. This allows our teams to plan for adequate staffing levels to support Sourcewell members in the future and make real time adjustments to plan should we see variance in forecasted demand. We provide Sourcewell members access to MySupport our customer facing portal, providing individuals ability to create a new service case, add information to an open case, case history, receive real time notifications and status updates, attach photos, purchase orders and other reference files to name a few of the current features.</p> <p>Additionally, Daktronics uses phone routing logic that can identify member callers based on phone #, selection of technical and non-technical request type and will route to the first available agent that is trained on that product or request type inquiry to the appropriate expertise to provide first contact resolution.</p> <p>Daktronics, and specifically our Customer Services team, is dedicated to Continuous Improvement and has a team of individuals within the services organization who are focused on managing improvement projects. Our strategy is to eliminate waste when possible and reduce necessary waste. Using a cycle to Identify, Plan, Execute, and Review, also commonly known as Plan, Do, Check, Adjust. In addition, we strive to deliver an effortless experience for both customer and employees. All while looking for opportunities to automate through processes, systems and data.</p> <p>Daktronics utilizes measured weekly metrics to support various channel response times with set targets across each channel type. Service materials levels and repair line cycles are measured weekly and historically over time. Daktronics invests in a 3rd party phone survey to obtain feedback on satisfaction and effort. Sourcewell members are asked questions that are rated on a scale of 1-5 and provide verbatim comments on performance, experience and resolution. This valuable feedback has identified multiple trends and areas of opportunity that have been investigated and solutions implemented across teams.</p>	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	Daktronics is currently providing service and support to Sourcewell Members throughout the United States. We have sales and service personnel living in our 9 identified regions across the country. We're committed to continuing and growing our service to all Sourcewell Members in the US across our entire product line. As previously mentioned, we focus our activity in different markets; including Primary and Secondary Education, Higher Education., Live Events, Hospitality, Retail, Advertising, Industry, Military and Transportation.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	<p>Daktronics is currently providing service and support to Sourcewell Members throughout Canada. We're committed to continuing and growing our service top all Sourcewell Members in Canada across our entire product line.</p> <p>In Canada, Daktronics employs a direct sales channel in specific territories and an exclusive dealer agreement with Centaur Products in other areas. Daktronics also employee's additional product and engineering staff in Toronto to help guide the efforts with indoor digital signage.</p> <p>Centaur Products is Canada's most experienced scoreboard supplier and has experienced scoreboard and video display installations across the country.</p>	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	Daktronics can and will continue to serve all areas of the United States and Canada to Sourcewell Members in all sectors.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	Daktronics can and will continue to serve all areas of the United States and Canada to Sourcewell Members in all sectors.	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There are no limitations that apply to our members in Hawaii and Alaska and US Territories.	*

Table 7: Marketing Plan

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>To achieve our marketing goal, Daktronics will communicate the purchasing benefits of the contract to Sourcewell Members, Daktronics sales team and dealers. We will continue to tailor our multi-channel approach to increase adoption of the Sourcewell contract in all public sector markets.</p> <p>Upon contract award, Daktronics will issue a news release, distributed through the wire, as well as relevant media contacts and our social media channels (Facebook, Twitter, and LinkedIn). This reaches our target audience through advertising, content creation and engagement with followers. Many members of our sales team are active on social media and actively share this type of news to gain added reach with members in their territories.</p> <p>Daktronics marketing will add a landing page to Daktronics.com, featuring the Sourcewell contract partnership, explaining the benefits of buying through Sourcewell, as well as a link to the Daktronics vendor page on Sourcewell.com.</p> <p>Sourcewell promotion through our Daktronics marketing assets will include:</p> <ul style="list-style-type: none"> • Placing Sourcewell logo on all regional sales flyers • Purchasing options in Daktronics print/digital catalogs • Mention of Sourcewell contract on Daktronics.com. <p>Early in 2023, Daktronics deployed an e-commerce site, enabling customers to log-in and buy selected scoring products. Customers can choose to receive pricing and complete their purchase using the Sourcewell contract. We intend to grow our e-commerce site to include more standard scoring products, to simplify the buying process. Allowing Sourcewell Members the ability to use this contract through e-commerce is of high priority for Daktronics.</p> <p>Daktronics attends 100+ conventions for K-12 Education and Parks and Recreation markets each year. These events are targeted to athletic directors, coaches, administration, school boards and city employees.</p> <p>In addition to our education market, Daktronics attends 50+ similar events for the collegiate and transportation businesses. The booth team and market material at these events will highlight the local brochures with Sourcewell's logos and contract benefits.</p> <p>Sales Training Activities Daktronics Sales Training is a proactive approach to increasing sales' awareness of the Sourcewell contract and the benefits it provides.</p> <ul style="list-style-type: none"> • Daktronics sales and market leadership will conduct sales training about the contract award through department webinars and emails, sharing the following: • Member benefits • Contract terms • Messaging strategies • Location of contract information • Breadth of products and services available for purchase through Sourcewell. <p>Each training is recorded and is made available to new personnel throughout the year. Our sales leaders use these recordings to quickly build knowledge with new hires.</p> <p>See Sourcewell Flyer attachment in the Marketing Plan document section for a sample of the marketing flyer.</p>
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>We have a large digital footprint with top search engine performance for target key words. Our site reaches over 1 million viewers every year with an average growth rate of 20%. Campaigns are optimized to target a mix of organic, social, and paid advertising audiences. Marketing automation technology assists our teams with capturing leads, scoring and nurturing them, and ensuring that potential buyers are quickly connected with our inside sales teams. A new e-commerce platform streamlines the buying process for stocked products by allowing customers to purchase with a credit card or PO. Decades of industry leadership has allowed us to establish a vast directory of contacts which we segment into target audiences for direct advertising campaigns. We adhere to all major privacy regulations to keep our contact data safe and secure.</p>

38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	<p>Daktronics would anticipate a working relationship with Sourcewell to promote the contract in ways that are attractive to the market and highlight the strength of the contract.</p> <p>For example, many states have mandated shot clocks in the past year and schools need an easy, cost-effective way to purchase shot clocks that will work with their current scoreboards. In early 2023, Daktronics released our first E-commerce platform for high schools to purchase shot clocks. Daktronics e-commerce site allows Sourcewell members to quickly notify Daktronics of their membership status and make e-purchases on the contract. Daktronics expects more states to mandate shot clocks and this purchasing channel will grow.</p> <p>Through collaboration, Daktronics would anticipate a marketing campaign through mutual efforts to drive interest and adoption of e-purchases through the contract.</p> <p>In addition to e-purchasing, Daktronics inside sales and field sales staff is well versed in the value of the Sourcewell contract and promotes the use of the contract regularly in its core business.</p> <p>As Daktronics brings new products and solutions to the public sector, we anticipate additional sales staff will need to be trained and equipped with knowledge on the Sourcewell contract. Our sales leadership has employee standard discovery processes to help ensure any new staff is promoting the contract to provide maximum benefit to Sourcewell Members.</p>	*
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>Daktronics has recently released a limited product offering on an e-procurement system.</p> <p>After the National Federation of High Schools announced their plan to support state adoption of shot clocks in basketball, Daktronics saw an opportunity to simplify the purchase process and reduce the effort on some products for Sourcewell Members. On the site, Sourcewell members can identify their member status and make a product purchase without the need to wait for quote and order documents. This is still in its early stages but proving to be a valuable sales channel that the market is excited to utilize.</p> <p>Today, shot clocks are the only product line on this system. We anticipate in the next few years to have a high volume of e-purchases due to the high number of states adopting shot clocks.</p> <p>Daktronics plans to expand the offering on the system to provide a much simpler way of purchasing more products for Sourcewell Members.</p>	*

Table 8: Value-Added Attributes

Line Item	Question	Response *	
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	All of our customers, thus any Sourcewell Partner has a variety of choices of operating training. This pertains mostly to our control systems and accompanying proprietary software. This training often takes place after purchase and prior to installation so that customers have a good working knowledge from the start. We offer training in various forms including on-site 1:1 training, webinars, on demand videos, website hosted knowledge base articles and of course product manuals. We also offer annual summits where customers gather in person to learn and collaborate. They often participate in user groups that we have established on social media as well. Maintenance training is offered as well including self-installation, trouble shooting and basic repair, in addition to maintenance and repair training, support from customer service is always available through Customer Service.	*
41	Describe any technological advances that your proposed products or services offer.	Daktronics manufactures all of our audio, scoring, video and transportation communication products in the United States in Brookings and Sioux Falls SD and Redwood Falls, MN. We invest 4% of revenue annually into R&D to ensure that our products are on the cutting edge of technology, while maintaining a level of quality that our customers have come to expect. This includes a sophisticated, state of the art reliability lab that is located on our Brookings, SD campus. In this lab we utilize the latest advancements in environmental technology to test our products and components to failure. This gives us unique insight into what components to uses, how to design them and how to manufacture them into continuously improved finished products. We use these tests to develop proprietary and beneficial features for Sourcewell members like gel coated digits to resist water and corrosion, remote troubleshooting of our displays to keep service costs down, tablet control of scoreboards and video displays for easy, simple control. Positive pressure ventilation and air circulation systems to reduce heat, humidity, and cold temperatures for outdoor products.	*
42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	Daktronics understands that sustainability involves commitment that must reach all levels of a company. It is the intention of Daktronics, Inc. to contribute to the protection and improvement of the environment. We are fully committed to comply with all local, state, and federal regulations. Daktronics, Inc. attempts to take a proactive status in establishing and maintaining environmental procedures that protect the environment, our employees' health, our customers, suppliers and surrounding neighbors. Whenever possible, Daktronics, Inc. will seek to reduce our *VOC and *HAP emissions by finding lower or no VOC replacement	

products.

We strive to utilize our products most efficiently in order to reduce waste. We search to find the most effective means to reuse or recycle our waste products. When disposal of waste is necessary, Daktronics, Inc. will take steps to ensure that it is done in accordance with all local, state, and federal regulations. Daktronics, Inc. will also seek to conduct business with suppliers and subcontractors that share our concern for the environment. We will not tolerate known violations of environmental laws either by inaction or by actions of our employees, contractors, or suppliers.

Daktronics understands that environmental sustainability must be demonstrated by on-going commitment. While Daktronics utilizes some of the fundamentals found in the ISO 14000, we currently do not maintain ISO 14000 certification within our Manufacturing facilities. Daktronics strives to eliminate waste through automation and Lean manufacturing principles such as Five S (Sort, Straighten, Shine, Standardize and Sustain). Elements of 14000 we have implemented include:

- o Use of LEAN principles including Plan, Do, Check and Act, to identify areas where improvement and continually review is needed our Environmental Program.
- o Maintenance of a Chemical Review Program which restricts the use of chemicals that have environmental concerns.
- o Implementation of a general awareness program for factory employees. This general awareness is a component of new hire training.

To improve energy conservation in our facilities we have taken step to minimize our energy usage. Our production facilities including the factory floor, offices, conference rooms, restrooms are equipped with sensors that will shut off the lights after 15 minutes of inactivity. Daktronics utilizes office equipment that maintain an Energy Star Certifications in our United States facilities.

Daktronics have created RoHS-ready products completely devoid of mercury, cadmium hexavalent chromium, polybrominated biphenyls (PBB), polybrominated diphenyl ether (PBDE) and other hazardous materials. Several of the products produced by Daktronics are Lead free including the 1.9 and 2.5 mm Narrow Pixel Pitch (NPP) used in Indoor Applications.

Daktronics will aggressively recycle all eligible office and industrial materials. Materials which are recycled as part of our manufacturing processes include:

- o Aluminum
- o Steel
- o Cardboard
- o Plastic
- o Glass
- o Paint product cans
- o Wood
- o Paper
- o Printed Circuit Boards
- o Industrial solvents, such as those used in the manufacturing process.

Daktronics has established a corporate training which covers environmental responsibility for the handling of hazardous materials during spill response procedures. Currently, all employees responsible for the response and clean-up of chemical spills receive annual training. Additionally, Daktronics is working on the development of an Environmental education training program for all of our factory employees. This training will cover the handling and proper disposal procedures (note, this training is currently in place in a Redwood Falls facility).

Additional initiatives Daktronics uses to reduce environmental impact include:

- o A minimum of 10% post-consumer waste content in all resource and marketing materials.
- o Corrugated materials used as part of the shipping process will utilize materials containing 40to 80 % post-consumer fiber.
- o Compliance with Section 1502 of the Dodd-Frank Wall Street Reform and Consumer Protection Act.
- o All outer packing materials used for the shipping of these products are free of PVC and are recyclable.
- o Daktronics does not utilize materials which have been bleached during the manufacturing and or shipping process.
- o Daktronics understands that sustainability involves commitment that must reach all levels of a company. Daktronics will work through licensed recycling organizations to recycle older customer systems both Daktronics and non-Daktronics display.

Daktronics has implemented several practices to reduce waste and help Daktronics reach short- and long-term environmental goals.

See Green Initiatives Documents in the Additional Documents attachment.

43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	Although Daktronics does not have any eco-labels or certifications, we do utilize high quality LEDs to build our products. The choices we make allow our products to operate as efficiently as possible and minimize the power draw. These strategic choices not only reduce the needed energy for our displays, but it also extends the life of the product and reduces waste.	*
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	Since Daktronics is a manufacturing company, on-site labor is primarily composed of subcontracting workforces hired to complete the installation of our products. Local, minority, and female labor participation would come from these subcontractor workforces. Daktronics works with its subcontractors to maximize participation on each project with labor participation goals.	*
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>Manufacturer - Daktronics has three manufacturing facilities in the United States that builds products from the component level. For Sourcewell Members, this is a large differentiator when valuing long term reliability and serviceability of products. Most LED display providers in the US purchase finished displays or finished panels from China and ships them to or assemble them in the US. This jeopardizes the companies' ability to service the product after 5 years and brings reliability into question. Daktronics controls all sourcing of components and requires long term contracts that ensure our products have available parts for the life of the display.</p> <p>Industry Specific - Daktronics is uniquely marketized to match Sourcewell Members in the industries they serve. Education, Government, Transportation, Military, Industry, Advertising, Hospitality and Entertainment. We not only have sales and marketing teams that work in these specific markets, but we have full engineering and support teams that focus on the needs of each industry. Because of this, we offer the widest range of solutions to Sourcewell Members.</p> <p>Education Market - Daktronics is one of few vendors that designs, manufactures, sells, and supports all of our scoring, video, messaging and audio products. This provides Sourcewell Members with one source of integration, procurement, and support. Daktronics is committed to helping Sourcewell Member schools achieve their goals beyond scoring an event. Daktronics Professional Service teams is organized to help member schools achieve their goals in three categories: Increase Entertainment, Generate Revenue and Student Development.</p> <p>Increase Entertainment - Daktronics content creation team provides members with options to purchase professional level video display content at their events. Our Event Production team provides 1 on 1 coaching for teachers and students to make their game-day production better. Daktronics experience in high level sports provides the unique ability to help schools elevate the level of entertainment they utilize to connect with their community.</p> <p>Generate Revenue - Daktronics employees a team of 10 staff members committed to helping schools utilize their LED video display to generate revenue. Often times, more revenue is generated than the cost of a display and schools are able to fund additional projects through other Sourcewell contracts. On average, Daktronics Sports Marketing is able to help generate more than \$50,000 a year per school.</p> <p>Student Development - Daktronics enjoys a large market share at the college and professional level of sports. Daktronics control systems are the preferred control system of these venues. High Schools that select Daktronics have the unique ability to teach their students on the same control system that colleges/universities and professionals use. For that reason, we have developed a program called DakClassroom. DakClassroom is built with three components: Daktronics Event Production Curriculum, Hands-on Multi-seat Education software and a career counseling program to help kids connect with college level positions in the industry.</p> <p>Design Build Services - Daktronics often helps our customers execute projects that require turn-key design-build services from the initial schematic design (SD) to design development (DD) to construction documentation (CD) phases to executing the fabrication/installation.</p> <p>Transportation Market - Since entering the Intelligent Transportation System (ITS) market over 30 years ago, Daktronics continues to deliver innovative technology with dynamic displays and message signs. We deliver American made products to help agencies connect with travelers in the Airport, ITS and Public Transportation Markets. These related markets are also diverse with different applications. The unique attribute for Daktronics is the breadth of product offerings to cover all of these markets for agencies.</p>	*

Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
46	Do your warranties cover all products, parts, and labor?	Daktronics Inc. products come with a standard parts warranty, which may include repair, exchange or replacement depending on the support options available for that particular part or component. Sourcewell members can have the option to purchase additional on-site labor warranty. Daktronics Inc. products come with a standard parts warranty, which may include repair, exchange or replacement depending on the support options available for that particular part or component. Sourcewell members can have the option to purchase additional on-site labor warranty. See Warranty Documents attachment for reference.	*
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	There are no usage restrictions or other limitations outside of what is outlined in our standard terms and conditions.	*
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes, the optional on-site labor warranty covers the expense of technician's travel time and mileage to perform warranty repairs.	*
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	Daktronics provides coverage with certified technicians in all geographic regions of the United States and Canada to perform warranty repairs.	*
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Any item made by other manufacturers that is included as part of our proposal will be covered by our warranty.	*
51	What are your proposed exchange and return programs and policies?	Daktronics is committed to serve Sourcewell Members long after their purchase. We understand our customers want working products as fast as possible. We have a US based repair and return service to quickly receive, repair, and return parts as part of a warranty as rapidly as overnight. 94% of all the parts that come to our repair and return center are able to be repaired and returned to site.	*
52	Describe any service contract options for the items included in your proposal.	Daktronics products include warranty for the parts and bench labor, exchange, or replacement, depending on the support options available for the particular component as well as the option to add on-site labor. Prior to warranty expiration, the purchaser may purchase extended warranty services to cover the equipment. The Extended Service Agreement, available from Daktronics, provides for electronic parts coverage (repair, exchange or replacement as previously outlined by component) and/or on-site labor for an extended period from the date of expiration of this warranty. Alternatively, an Extended Service Agreement may be purchased in conjunction with this warranty for extended additional services (On-site labor for example).	*

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *	
53	Describe your payment terms and accepted payment methods.	Daktronics has standard payment terms for public entities is Net 30 with a purchase order for projects less than \$100,000. For projects over \$100,000 the terms are negotiable based on progress payments. Accepted payment methods include check, credit card, wire transfer or ACH.	*
54	Describe any leasing or financing options available for use by educational or governmental entities.	One of our leasing options is with Huntington Equipment Finance, the 5th largest bank-owned equipment financing company in the country. The partnership between Daktronics and Huntington provides opportunities for customers to spread the cost of LED displays through affordable payments. See Daktronics Leasing Solutions in the Additional Documents attachment for additional information on payment solutions.	*
55	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	Daktronics will provide order documents to participating Sourcewell members that includes a final equipment list, signature page, and order information page. There are links included on the order documents to our standard Warranty & Limitation of Liability, Terms & Conditions of Sales, and Software License Agreement. See Standard Transaction Document Sample attachment.	*
56	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Daktronics accepts P-card procurement and payment process. There is an additional 3% surcharge for using this process.	*

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *	
57	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Our pricing model is the product-category discounts method for product/services. Installation pricing is either flat rate or we utilize the standard RS Means method. We have included our pricelist which delineates our list price, our discounted to Sourcewell members and the Sourcewell member discounted price. See the Pricelist in the documents tab.	*
58	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Daktronics is offering 10% minimum discount and this is reflected in the pricelist we have included in our response.	*
59	Describe any quantity or volume discounts or rebate programs that you offer.	Periodically, for a short period of time, we may offer incentive programs for certain product lines. However, the majority of our projects are made to order, individually unique to each customer. We typically do not sell at high volumes; therefore, our pricing is extended to individual members regardless of volume.	*
60	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	When a Sourcewell member is requesting a product or group of products that do not fall into a "standard" offering, Daktronics will utilize a custom quote for each such request, to provide a price based on cost plus a percentage equivalent to no less than what the price would be if it were a standard product in this contract.	*

61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Daktronics takes great care to assure that projects are accurately priced and provide the best value to their customers. Through our quotes we remain transparent and clear what associated costs are to the project. Pricing is based on the customer's required project conditions and requirements. Our quotes delineate project specific items such as installation responsibilities, training, and estimated taxes when applicable.	*
62	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	Daktronics has shipping departments at each of our manufacturing facilities who work daily with our shipping companies. Our volume of shipments helps us secure competitive pricing on freight and shipping costs. We pass these savings on to our customers. It also provides us access to various modes of shipping with various companies that are best suited for the project and location. Freight is quoted based on the project (product dimensions and weight), customer preferences, location, and project conditions. In addition to freight or shipping cost, if there is additional delivery service or labor on-site needed along with associated travel expenses for these services, it will be delineated on the quote.	*
63	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Being a global company, Daktronics is familiar with travel, freight, shipping and delivery methods and terms for geographies such as Alaska, Hawaii, Canada, and other offshore locations. We work with the customer to learn expectations for delivery schedule, method, and solution. Our quotes list the amount based on the outlined project conditions. We strive to meet customer's expectations, offer 3rd Party Bill freight method, and can coordinate with the customer to have their carrier pick up the freight at our loading docks.	*
64	Describe any unique distribution and/or delivery methods or options offered in your proposal.	Daktronics' longevity in the markets we serve provides us metrics and information to help us effectively forecast product demand and necessary inventory levels. We have developed stocking programs of our more popular products and review these programs regularly to provide short lead times of specific identified products. Especially relevant in the school market, we strive to have seasonal products, such as sport specific scoreboards, available to accommodate quick delivery requests during these peak times. With the broader adoption of shot clocks at the high school level we have shot clocks stocked for a more rapid delivery for these states that are adopting this program. We also have an e-commerce option to purchase shot clocks and are expanding the options available via this method. We offer a rapid delivery program that offers a two-week lead time for certain digital display products.	*

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
65	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
66	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	<p>Daktronics has a dedicated Contract Coordinator specifically for Sourcewell to manage all aspects of our cooperative contract. The Contract Coordinator has been a part of Sourcewell since we began this contract in 2019 and manages everything from ensuring we abide by contract requirements, pricelist management, reporting, and paying administrative fees.</p> <p>Along with the Contract Coordinator, we have a dedicated team of quote specialists to complete all quoting and ordering of the products. There are procedures in place to ensure we are following contract requirements.</p> <p>Throughout the process of quoting, ordering, reporting and payment, we have multiple checkpoints. All Sourcewell orders are tracked through our quote to order process. We have carefully defined the processes and can support contractual agreements. Our ERP, CRM, Quoting and Reporting IT tools/systems provide us with accurate reporting and accurate pricing for customers.</p>
67	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	<p>Our IT systems include Power Business Intelligence (PBI) which allows us to track most every part of our business in real time. We have a specially developed platform to track our Sourcewell Contract results which is booked orders by geographic region and business unit. We also invest in Salesforce CRM. Every salesperson and sales manager has an individual license. Salesforce is the tool that we use to track Sourcewell Contract pipeline on an individual and category basis. All Regional Sales Leaders are responsible for annual growth plans for their region and their teams. This includes growth of the Sourcewell Contract on a regional and individual basis. We have used these methods for the lifetime of our current contract, and they work quite well. We plan on continuing these methods should be fortunate enough to be rewarded a new contract.</p>
68	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	<p>We propose the following fee structure paid to Sourcewell after we are paid in full for the project by the Sourcewell member:</p> <ul style="list-style-type: none"> - Projects with less than \$75,000 of invoiced value (product and services not including freight or taxes) - 2% of the total combined product and services amount. - Projects with \$75,000 or more of invoiced value (product and services not including freight or taxes) - 1% of the total combined product and services amount.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
-----------	----------	------------

69	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>Daktronics offers Sourcewell members the most comprehensive selection of LED video, digital displays, and scoreboards available. We manufacture, deliver, and install all items listed in this bid category throughout the United States and Canada. Our solutions include as follows:</p> <p>Scoring - All scoring products for 17 sports are available in our proposal. This includes all portable products and stocked products for members that need quick delivery of product.</p> <p>LED Displays - All indoor and outdoor video displays for sports, education and government campus communication, aviation, military, parking, and mass transit locations are included in our proposal. Indoor and outdoor each have a wide range of pixel pitches and sizes to provide Sourcewell Members the ability to procure the exact product they desire. Indoor- 1.2mm, 1.5mm, 2.5mm, 2.9mm, 3.9mm and 5.9mm. Outdoor- 6mm, 8mm, 10mm, 13mm, 15mm, 16mm, 20mm and 66mm.</p> <p>Audio - Included in our proposal is all Daktronics standard audio products in addition to custom audio solutions to meet the specific needs of Sourcewell Members. Outdoor Product lines: SS2000, SS1500, SS500, SS200 and SSP100. Indoor product Lines: SS150, SS250 and SSP100.</p>
70	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	<p>Our product offering includes all items requested in this RFP. Our line-card is comprised of the following product families, all of which include our dedicated control systems and software.</p> <ul style="list-style-type: none"> - Video Displays <ul style="list-style-type: none"> • Indoor Video Displays <ul style="list-style-type: none"> o Centerhung displays o Endwall displays o Lobby displays o Concourse displays o IPTV Displays o Club and suite displays o LED Scorer's Tables o Stanchion displays • Outdoor Video Displays <ul style="list-style-type: none"> o Endzone Video Displays o Concourse video walls o Ribbon displays o Auxiliary displays o Field level displays - Scoreboards and timing systems <ul style="list-style-type: none"> • Aquatics/Nantorium • Football <ul style="list-style-type: none"> o Delay of game clocks • Tennis • Rodeo • Baseball <ul style="list-style-type: none"> o Pitch Timers • Softball • Hockey • Track • Curling • Basketball <ul style="list-style-type: none"> o Shot Clocks o Stats Displays • Lacrosse • Field Hockey • Soccer • Volleyball • Motorsports • Wrestling • Pari-mutuel • Cricket • Squash - Message Displays <ul style="list-style-type: none"> • Digital street furniture • Outdoor LED message displays <ul style="list-style-type: none"> o Text- Only Displays o Graphics and Animation Capable Displays o Galaxy® AF-6700 o Galaxy® AF-6800 - 4 mm Monochrome o Galaxy® GT6x - 8 mm Full-Color o Galaxy® GT6x - 10 mm Full-Color

- o Galaxy® GS6 - 15.85 mm Full-Color
- o Galaxy® GS6 - 15.85 mm Monochrome
- o Galaxy® GS6 - 19.8 mm Full-Color
- o Galaxy® GS6 - 19.8 mm Monochrome
- o Galaxy® eCCB - 19.8 mm Red
- o Cash/Credit Display
- Transportation Displays
 - Railway LED Displays
 - Bus Station LED Displays
- ITS (Intelligent Transportation Systems)
 - o Dynamic Message Signs
 - § Front Access Displays
 - § Walk-In Displays
 - § Lane Use Displays
 - § Travel Time/Toll Rate Displays
 - § Variable Speed Limit Displays
- Digital Billboards
 - Roadside Displays
 - o 11x22 Poster
 - o 10'6" x 36' Jr. Bulletin
 - o 14' x 48' Bulletin
 - o 20' x 60' Spectacular
- Space Availability Displays
- Audio Systems
 - Indoor Sound Systems
 - o Sportssound 150
 - o Sportssound 250
 - o Point source sound systems
 - o Custom Distributed sound systems
 - Outdoor Sound Systems
 - o Sportssound 200
 - o Sportssound 500HD
 - o Sportssound 1500HD
 - o Sportssound 2000HD
 - Portable Sports Sound Systems
 - o Sportssound SSP-100
- Out-of-Home Advertising Displays
- Digit and Price Displays
 - Petroleum Price Displays
 - Time & Temperature Displays
 - DataTime® DF-1012
 - Fuelight™ FL-3000
 - Fuelight™ FL-4500
 - Fuelight™ FLW-3000
- Indoor Dynamic Messaging Systems
- ITS Dynamic Message Signs (DMS)
 - Vanguard® VF-2020
 - Vanguard® VF-2120
 - Vanguard® VF-2420
 - Vanguard® VS6 Front Access - Louvered Face DMS
 - Vanguard® VM-1020
 - Vanguard® VS-5220
 - Vanguard® VX-2428 & VX-2420
- Software and Controllers
 - Dakstats Sports Software
 - Allsport Controller – Scoreboards and Timing System Control Console
 - Omni Sport Controller – Aquatics and Rodeo Timing and Scoring Console
 - Venus Control Suite
 - Show Control
 - Vanguard ITS Dynamic Message Signs
 - Fuel Link – Digit and Price Displays
 - DataTime – Time and Temperature Displays
 - Software & Controllers
 - All Sport 1600 Sport Controller
 - All Sport 5000 Sport Controller
 - All Sport 5100 Sport Controller

	<ul style="list-style-type: none"> • All Sport CG Sport Controller • Battery Pack Sport Controller Accessory • Carrying Case Sport Controller Accessory • Radio Option Sport Controller Accessory • DakStats Sport Software • DakTennis Sport Software • Daktronics Data Manager Sport Software • DM-100 Digit Software and Controller • MiLB Interface Sport Software • MLB Interface Sport Software • NBA Interface Sport Software • NFL Interface (GSIS) Sport Software • NHL Interface Sport Software • OmniSport Control Consoles Sport Timing Console • Price Control Digit Controller • Pro Diving Sport Software • Pro Swimming Sport Software • Pro Synchro Sport Software • RC-200 Console Sport Controller • SI-32 Message Center Controller • Show Control System Live Event Control System • SportsWire 4000 Sports Software • StatCrew Interfaces Sports Software • Vanguard® Auxiliary Panel DMS Controller • Vanguard® Equipment Cabinet DMS Control Cabinet • Vanguard® v4 DMS Control Software • Vanguard® VFC DMS Controller • Venus Control Suite Message Center Software • Venus Control Suite for Out of Home Digital Billboard Control Software 	
--	---	--

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	
71	Scoreboards, sports displays, scorer's tables, controllers and timing systems	<input checked="" type="radio"/> Yes <input type="radio"/> No	This category of products is part of our core product lineup and accounts for a high percentage of our business.	*
72	Digital Displays, LED Video displays	<input checked="" type="radio"/> Yes <input type="radio"/> No	This category of products is part of our core product lineup and accounts for a high percentage of our business.	*
73	Video boards	<input checked="" type="radio"/> Yes <input type="radio"/> No	This category of products is part of our core product lineup and accounts for a high percentage of our business.	*
74	Message centers, marquees, concourse displays, transportation displays	<input checked="" type="radio"/> Yes <input type="radio"/> No	This category of products is part of our core product lineup and accounts for a high percentage of our business.	*
75	Related and complementary offering of integrated audio or sound systems and related accessories and supplies	<input checked="" type="radio"/> Yes <input type="radio"/> No	This category of products is part of our core product lineup and accounts for a high percentage of our business.	*
76	Technology integration, software, design, project management and installation related and complementary to the offering of solutions above in #71-74	<input checked="" type="radio"/> Yes <input type="radio"/> No	This category of products is part of our core product lineup and accounts for a high percentage of our business.	

Table 15: Industry Specific Questions

Line Item	Question	Response *
77	Describe any reliability or durability testing on the equipment or products included in your proposal and results if applicable.	<p>Daktronics engineers put as much craft and effort into testing their products as they do designing them. As part of a continuing tradition of excellence in communications technology, Daktronics has opened a state-of-the-art product reliability lab that uses the latest enhancements in environmental technology to test the limits of every Daktronics product, providing valuable feedback during the product development life cycle. Our dedicated product reliability technicians push each Daktronics product to its absolute performance limits, using their findings to implement continued product improvements. The lab illustrates the company's commitment to providing superior products that are built to last. *</p> <p>Examples of testing:</p> <ul style="list-style-type: none"> - Environmental Simulator: Display-level Environmental Testing - Salt Fog Chamber: Measuring Corrosive Effects of Salty Precipitation - Climate Chamber: Testing against Cold, Heat, & Humidity - Shaker Table: Vibration and Mechanical shock Testing - Thermal Shock Chamber: Prolonged Exposure to Extreme Temperature - Ingress Protection Validation: Water/Dust Environmental Testing <p>See Reliability Lab Brochure in the Additional Documents attachment.</p>
78	Elaborate on design-build capabilities or services offered by your firm related to the equipment or products included in your proposal.	<p>Sourcewell members often require design-build services to successfully execute their projects that utilize our projects. In the design phase, we help members establish budget costs, and high-level project requirements in their conceptual planning and the schematic design phase of their projects. This includes conceptual renderings, proposal drawings, budgetary pricing, steel estimates and material take-offs. Then our teams develop submittal and progress drawing sets and assign a design team to develop stamped certified drawings that are ready submit for permitting. After the schematic design (SD), design development (DD) and construction documentation (CD) phases, we move into our build phase. This includes fabrication of their scoreboards/video displays/control systems, site mobilization, physical and electrical installation of their system, and finally handoff to our world-renowned customer service team.</p>
79	Describe any sponsorship, promotional, or revenue-generating attributes of the equipment or products included in your proposal and identify any support or training available to customers related to implementation of those solutions.	<p>The average school creates \$10,000-\$15,000 in sponsorship revenue. Schools that use Daktronics Sports Marketing (DSM) bring in \$40,000-\$50,000 in annual sponsorship revenue. DSM shall provide a dedicated team of experienced marketing professionals who will design a marketing plan and help manage sponsorship opportunities to generate revenue.</p> <p>Support package shall include:</p> <ol style="list-style-type: none"> 1. Facility Analysis – An experienced marketing team, working through established and proven systems, shall review your existing sponsorship inventory and scout community businesses to assess your facility's revenue potential. 2. Sales Training and Consultation – Based upon no less than 10 years of experience in the field, the team shall create a marketing campaign for the school. 3. School staff shall be trained to secure sponsors through a sponsor prospectus, social media ads, and animated design concepts. 4. The provided Marketing Team shall secure the logos, digital ads, and other assets needed for sponsorship. 5. The Marketing Team shall provide a website, game scripts, and ideas for building lasting partnerships with vendors, sponsors, advertisers.
80	Describe the functionality of your equipment or products in integrating with public alert system or applications (automated weather, emergency, public safety notifications, etc.)	<p>Daktronics digital displays often serve as an instant message center to the public, showcasing:</p> <ul style="list-style-type: none"> - IPAWS (Meteorological, Safety, Fire, Environmental, Transport) - AMBER Alerts <p>These emergency alert systems are integrated with our Venus Control Suite. The desired level of involvement is selected by turning on alerts and selecting time and frequency. Then, when there's an alert in the area, it automatically runs on the display(s).</p>

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - [Pricing](#) - Pricing.zip - Thursday March 02, 2023 09:48:47
 - [Financial Strength and Stability](#) - Financial Strength and Stability.zip - Thursday March 02, 2023 11:35:34
 - [Marketing Plan/Samples](#) - Table 7. Line Item 36. Sourcewell Flyer.pdf - Thursday March 02, 2023 10:05:31
 - WMBE/MBE/SBE or Related Certificates (optional)
 - [Warranty Information](#) - Table 9. Line Item 46. Warranty Documents.pdf - Wednesday March 01, 2023 21:07:12
 - [Standard Transaction Document Samples](#) - Table 10. Line Item 55. Standard Transaction Document Sample.pdf - Wednesday March 01, 2023 21:09:42
 - [Upload Additional Document](#) - Additional Documents.zip - Thursday March 02, 2023 09:53:22

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Tom Coughlin, Sales Manager, Daktronics, Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_2_Scoreboards_RFP_030223 Thu January 19 2023 02:03 PM	<input checked="" type="checkbox"/>	2
Addendum_1_Scoreboards_RFP_030223 Thu January 12 2023 11:26 AM	<input checked="" type="checkbox"/>	1

Daktronics #030223-DAK

Pricing for contract #030223-DAK offers Sourcewell participating agencies a minimum 10% off list price. This discount is reflected in the current available price file.

**SOURCEWELL
STATE OF MINNESOTA**



Member Nagel moved the adoption of the following Resolution:

RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES

12/20/2022

Resolution No. 2022-33

WHEREAS, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program; and

WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Kircher and the following voted in favor: (list names here)

Zylka, Veronen, Nagel, Thiel, Thomas, Barrows, Arts, Kircher

and the following voted against: (list names here or "NONE")

None

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:

Sara Nagel

9BEF5D6F88D140B...

Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - Decemberr 2022
CONSENT AGENDA ITEMS
Requesting Board permission to Solicit the following categories:

NONE

Requesting Board permission to Re-Solicit the following categories:

Scoreboards, Digital Displays, and Video Boards with Related Services

Recycling and Repurposing Equipment

Salt, Brine, and Anti-Icing or De-Icing Agents, and Brine Production and Storage Systems

Employee Financial Wellness Programming and Related Employer-Sponsored Financial Solutions

CONSENT AGENDA ITEMS
NEW CONTRACTS

Supplier Name	Contract Number	Solicitation Title
Axon Enterprise, Inc.	092722-AXN	"Conducted Energy Weapons"
Phazzer, LLC	092722-PZR	"Conducted Energy Weapons"
Caterpillar, Inc.	092222-CAT	"Electrical Energy Power Generation Equipment with Related Parts, Supplies and Services"
Cummins, Inc.	092222-CMM	"Electrical Energy Power Generation Equipment with Related Parts, Supplies and Services"
Generac Power Systems	092222-GNR	"Electrical Energy Power Generation Equipment with Related Parts, Supplies and Services"
Kohler Company	092222-KOH	"Electrical Energy Power Generation Equipment with Related Parts, Supplies and Services"
MTU Americas dba Rolls-Royce Solutions America, Inc.	092222-RYC	"Electrical Energy Power Generation Equipment with Related Parts, Supplies and Services"

CONTRACT EXTENSIONS

Supplier Name	Contract Number	Solicitation Title
Company Name	Contract Number	State - Region - Type of Work
Ernst & Young Advisors	101718-EYG	"Wireless Technology Infrastructure Consultative Services"
W.W. Grainger, Inc.	121218-WWG	"Facility MRO, Industrial & Building Supplies with Related Equipment, Accessories, Supplies & Services"
CNH Industrial	032119-CNH	"Heavy Construction Equipment with Related Accessories, Attachments, and Supplies"
Hyundai Construction Equipment	032119-HCE	"Heavy Construction Equipment with Related Accessories, Attachments, and Supplies"
Komatsu America Corp.	032119-KOM	"Heavy Construction Equipment with Related Accessories, Attachments, and Supplies"
Volvo, LLC	032119-VCE	"Heavy Construction Equipment with Related Accessories, Attachments, and Supplies"
SHI International Corp.	081419-SHI	"Technology Catalog Solutions"
CDW Government, LLC	081419-CDW	"Technology Catalog Solutions"
GovConnection, Inc.	081419-GVC	"Technology Catalog Solutions"
Colonial Life & Accident Insurance	100319-CLA	"Group Employee Benefits and Related Services"
National Cooperative Leasing	011620-NCL	"Tax-Exempt Municipal Leasing with Related Services"
Staples Contract & Commercial	012320-SCC	"Office Supply Catalog Solutions"

NEW IDIQ CONTRACTS

IDIQ Contract Extensions

Company Name	Contract Number	
Lee Construction and Maintenance Company	TX-NT-EC-101619-LCM	

[illegible]

**SOURCEWELL
STATE OF MINNESOTA**



Member Barrows moved the adoption of the following Resolution:

RESOLUTION TO RATIFY COOPERATIVE CONTRACTING AWARDS

6/20/2023

Resolution No. 2023_15

WHEREAS, the Sourcewell Board of Directors previously authorized the solicitations for the cooperative categories listed on Appendix A, which is attached and incorporated; and

WHEREAS, Sourcewell issued the cooperative contracting solicitations for the authorized categories; and

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program and to award all competitively solicited contracts, without limitation; and

WHEREAS, the Chief Procurement Officer made the awards listed based on the results of the competitive solicitation process; and

WHEREAS, the Board acknowledges that the awards made by the Chief Procurement Officer are valid and binding; however, based upon some members' legal requirements the Chief Procurement Official is required to seek subsequent Board ratification of all cooperative purchasing awards.

NOW THEREFORE BE IT RESOLVED by the Board of Directors ratifies the cooperative contracting awards made by the Chief Procurement Officer listed on Appendix A.

The motion for the adoption of the foregoing resolution was duly seconded by Member Arts
and the following voted in favor: (list names here)
Zylka, Thiel, Barrows, Arts
and the following voted against: (list names here or "NONE")
NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:

Linda Arts

0EF5785E1EAD4CF..

Clerk to the Board of Directors

APPENDIX A Continued

National Roofing Company, Inc.	NM-R1-R-060222-NRC	
Consolidated Builders of NM	NM-R5-GC-060222-COB	
DKG & Associates, Inc.	NM-R1-R-060222-DKG	
Consolidated Builders of NM	NM-R2-GC-060222-COB	
Consolidated Builders of NM	NM-R4-GC-060222-COB	
CORE Construction Services of Texas, Inc.	NM-R5-GC-060222-CCT	
Consolidated Builders of NM	NM-R3-GC-060222-COB	
CORE Construction Services of Texas, Inc.	NM-R1-GC-060222-CCT	
CORE Construction Services of Texas, Inc.	NM-R2-GC-060222-CCT	
Dallago Corporation	NM-R1-HVAC-060222-DCO	
DKG & Associates, Inc.	NM-R4-R-060222-DKG	
DKG & Associates, Inc.	NM-R5-R-060222-DKG	
Consolidated Builders of NM	NM-R1-GC-060222-COB	
Dallago Corporation	NM-R1-P-060222-DCO	
DKG & Associates, Inc.	NM-R2-R-060222-DKG	
WWRC, Inc.	NM-R2-P-060222-WRI	
WWRC, Inc.	NM-R2-R-060222-WRI	
Ross Wes Electrical Services	NM-R1-E-060222-RWE	
Mans Construction Company	NM-R4-R-060222-MCO	
National Construction Inc	NM-R4-GC-060222-NCI	
Mans Construction Company	NM-R5-E-060222-MCO	
Junior Builders	NM-R3-GC-060222-JUB	
Junior Builders	NM-R3-P-060222-JUB	
GM Builders, Inc.	NM-R2-GC-060222-GMB	
Mans Construction Company	NM-R4-E-060222-MCO	
Mans Construction Company	NM-R5-R-060222-MCO	
Ross Wes Electrical Services	NM-R2-E-060222-RWE	
White Sands Construction, Inc	NM-R5-GC-060222-WSC	
WWRC, Inc.	NM-R2-HVAC-060222-WRI	
Jim Sena Construction Co., Inc.	NM-R4-R-060222-JSC	
Ross Wes Electrical Services	NM-R5-E-060222-RWE	
Jim Sena Construction Co., Inc.	NM-R3-GC-060222-JSC	
GM Builders, Inc.	NM-R2-R-060222-GMB	
GM Builders, Inc.	NM-R3-R-060222-GMB	
Jim Sena Construction Co., Inc.	NM-R3-R-060222-JSC	
WWRC, Inc.	NM-R3-R-060222-WRI	
WWRC, Inc.	NM-R4-GC-060222-WRI	
WWRC, Inc.	NM-R2-GC-060222-WRI	
Mans Construction Company	NM-R2-E-060222-MCO	
HB Construction, Inc.	NM-R5-GC-060222-HCO	
Jim Sena Construction Co., Inc.	NM-R4-GC-060222-JSC	
WWRC, Inc.	NM-R3-P-060222-WRI	
WWRC, Inc.	NM-R4-P-060222-WRI	
Mans Construction Company	NM-R1-E-060222-MCO	
Junior Builders	NM-R4-GC-060222-JUB	
Junior Builders	NM-R4-P-060222-JUB	
Smith Roofing, Inc.	NM-R5-R-060222-SMR	
WWRC, Inc.	NM-R4-R-060222-WRI	
GM Builders, Inc.	NM-R1-R-060222-GMB	
HB Construction, Inc.	NM-R1-GC-060222-HCO	
WWRC, Inc.	NM-R3-HVAC-060222-WRI	
GM Builders, Inc.	NM-R1-GC-060222-GMB	
Mans Construction Company	NM-R1-GC-060222-MCO	
GM Builders, Inc.	NM-R5-R-060222-GMB	
GM Builders, Inc.	NM-R4-R-060222-GMB	
HB Construction, Inc.	NM-R2-GC-060222-HCO	
GM Builders, Inc.	NM-R5-GC-060222-GMB	
Mans Construction Company	NM-R3-E-060222-MCO	
WWRC, Inc.	NM-R4-HVAC-060222-WRI	



RFP #030223
REQUEST FOR PROPOSALS
for
Scoreboards, Digital Displays, and Video Boards with Related Services

Proposal Due Date: March 2, 2023, 4:30 p.m., Central Time

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

SOLICITATION SCHEDULE

Public Notice of RFP Published:	January 12, 2023
Pre-proposal Conference:	February 10, 2023, 10:00 a.m., Central Time
Question Submission Deadline:	February 22, 2023, 4:30 p.m., Central Time
Proposal Due Date:	March 2, 2023, 4:30 p.m., Central Time Late responses will not be considered.
Opening:	March 2, 2023, 6:30 p.m., Central Time See RFP Section V.G. "Opening"

I. ABOUT SOURCEWELL

A. SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Sourcewell's solicitation process complies with State of Minnesota law and policies, conforms to Canadian trade agreements (including Canadian Free Trade Agreement, Ontario-Quebec Trade and Cooperation Agreement, and Canada-European Union Comprehensive Economic and Trade Agreement, as applicable), and results in cooperative purchasing solutions from which Sourcewell's Participating Entities procure equipment, products, and services.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and contract expanding the reach of contracted suppliers' potential pool of end users.

Sourcewell uses a website-based platform, the Sourcewell Procurement Portal, through which all proposals to this RFP must be submitted.

B. USE OF RESULTING CONTRACTS

In the United States, Sourcewell's contracts are available for use by:

- Federal and state government entities¹;
- Cities, towns, and counties/parishes;
- Education service cooperatives;
- K-12 and higher education entities;
- Tribal government entities;
- Some nonprofit entities; and
- Other public entities.

In Canada, Sourcewell's contracts are available for use by:

- Provincial and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
- Indigenous self-governing bodies;
- Regional, local, district, and other forms of municipal government, municipal organizations, school boards, and publicly funded academic, health, and social service

¹ Pursuant to HAR §3-128-2, the State of Hawaii, Department of Accounting and General Services, State Procurement Office, on behalf of the State of Hawaii and participating jurisdictions, has provided notice of its Intent to Participate in the solicitation as a participating entity.

entities referred to as MASH sector (this should be construed to include but not be limited to the Cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as any corporation or entity owned or controlled by one or more of the preceding entities;

- Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest; and
- Members of the Canoe procurement group of Canada, and their partner associations: Canoe members are regional, local, district or other forms of municipal government, school boards, publicly-funded academic, health and social service entities in Alberta and across Canada, as well as any corporation or entity owned or controlled by one or more of the preceding entities – as well as partner associations, including Saskatchewan Association of Rural Municipalities, Association of Manitoba Municipalities, Local Authorities Services/Association of Municipalities Ontario, Nova Scotia Federation of Municipalities, Federation of Prince Edward Island Municipalities, Municipalities Newfoundland Labrador, Union of New Brunswick Municipalities, North West Territories Association of Communities, CivicInfo BC, and their members.

For a listing of current United States and Canadian Participating Entities visit Sourcewell's website (note: there is a tab for each country): <https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator>.

Participating Entities typically access contracted equipment, products, or services through a purchase order issued directly to the contracted supplier. A Participating Entity may request additional terms or conditions related to a purchase. Use of Sourcewell contracts is voluntary and Participating Entities retain the right to obtain similar equipment, products, or services from other sources.

To meet Participating Entities' needs, Sourcewell broadly publishes public notice of all solicitation opportunities, including this RFP. In addition, where applicable, other purchasing cooperatives and procurement officials receive notice and are encouraged to re-post the solicitation opportunity.

Proof of publication will be available at the conclusion of the solicitation process.

II. SOLICITATION DETAILS

A. SOLUTIONS-BASED SOLICITATION

This RFP and contract award process is a solutions-based solicitation; meaning that Sourcewell is seeking equipment, products, or services that meet the general requirements of the scope of this RFP and that are commonly desired or are required by law or industry standards.

B. REQUESTED EQUIPMENT, PRODUCTS, OR SERVICES

It is expected that proposers will offer a wide array of equipment, products, or services at lower prices and with better value than what they would ordinarily offer to a single government entity, a school district, or a regional cooperative.

1. Sourcewell is seeking proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services for indoor and outdoor applications, including but not limited to:

- a. Scoreboards, sports displays, scorer's tables, controllers and timing systems;
- b. Digital displays, LED Video displays;
- c. Video boards;
- d. Message centers, marquees, concourse displays, transportation displays;
- e. Related and complementary offering of integrated audio or sound systems and related accessories and supplies; and,
- f. Technology integration, software, design, project management and installation related and complementary to the offering of solutions in subsections 1. a. – d. above.

Proposers may include related equipment, accessories, and services to the extent that these solutions are ancillary or complementary to the equipment, products, or services being proposed.

2. The primary focus of this solicitation is on Scoreboards, Digital Displays, and Video Boards with Related Design and Services. This solicitation should NOT be construed to include services-only, audio-only or accessory-only solutions.

Generally, the solutions for Participating Entities are turn-key solutions, providing a combination of equipment, products and services, delivery, and installation to a properly operating status. However, equipment-only or products-only solutions may be appropriate for situations where Participating Entities possess the ability, either in-house or through local third-party contractors, to properly install and bring to operation the equipment or products being proposed.

Sourcewell prefers suppliers that provide a sole source of responsibility for the equipment, products, and services provided under a resulting contract. If proposer is including the equipment, products, and services of its subsidiary entities, the proposer must also identify all included subsidiaries in its proposal. If proposer requires the use of distributors, dealers, resellers, or subcontractors to provide the equipment, products, or services, the proposal must address how the equipment, products or services will be provided to Participating Entities, and describe the network of distributors, dealers, resellers, and/or subcontractors that will be available to serve Participating Entities under a resulting contract.

Sourcewell encourages suppliers to offer the broadest possible selection of equipment, products, and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and future Participating Entities.

C. REQUIREMENTS

It is expected that proposers have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the equipment, products, or services to Participating Entities.

1. Safety Requirements. All items proposed must comply with current applicable safety or regulatory standards or codes.
2. Deviation from Industry Standard. Deviations from industry standards must be identified with an explanation of how the equipment, products, and services will provide equivalent function, coverage, performance, and/or related services.
3. New Equipment and Products. Proposed equipment and products must be for new, current model; however, proposer may offer certain close-out equipment or products if it is specifically noted in the Pricing proposal.
4. Delivered and operational. Unless clearly noted in the proposal, equipment and products must be delivered to the Participating Entity as operational.
5. Warranty. All equipment, products, supplies, and services must be covered by a warranty that is the industry standard or better.

D. ANTICIPATED CONTRACT TERM

Sourcewell anticipates that the term of any resulting contract(s) will be four years, with an optional one-year extension that may be offered based on the best interests of Sourcewell and its Participating Entities.

E. ESTIMATED CONTRACT VALUE AND USAGE

Based on past volume of similar contracts, the estimated annual value of all transactions from contracts resulting from this RFP are anticipated to be USD \$25 Million; therefore, proposers are expected to propose volume pricing. Sourcewell anticipates considerable activity under the contract(s) awarded from this RFP; however, sales and sales volume from any resulting contract are not guaranteed.

F. MARKETING PLAN

Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award.

G. ADDITIONAL CONSIDERATIONS

1. Contracts will be awarded to proposers able to best meet the need of Participating Entities. Proposers should submit their complete line of equipment, products, or services that are applicable to the scope of this RFP.
2. A proposer may submit only one proposal. If related, affiliated, or subsidiary entities elect to submit separate proposals, rather than a single parent-entity proposal, each such proposal must be prepared independently and without cooperation, collaboration, or collusion.
3. If a proposer works with a consultant on its proposal, the consultant (an individual or company) may not assist any other entity with a proposal for this solicitation.
4. Proposers should include all relevant information in its proposal, since Sourcewell cannot consider information that is not included in the proposal. Sourcewell reserves the right to verify proposer's information and may request clarification from a proposer, including samples of the proposed equipment or products.
5. Depending upon the responses received in a given category, Sourcewell may need to organize responses into subcategories in order to provide the broadest coverage of the requested equipment, products, or services to Participating Entities. Awards may be based on a subcategory.
6. A proposer's documented negative past performance with Sourcewell or its Participating Entities occurring under a previously awarded Sourcewell contract may be considered in the evaluation of a proposal.

III. PRICING

A. REQUIREMENTS

All proposed pricing must be:

1. Either Line-Item Pricing or Percentage Discount from Catalog Pricing, or a combination of these:
 - a. **Line-item Pricing** is pricing based on each individual product or services. Each line must indicate the proposer's published "List Price," as well as the "Contract Price."
 - b. **Percentage Discount from Catalog or Category** is based on a percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services. Individualized percentage discounts can be applied to any number of defined product groupings. Proposers will be responsible for providing and maintaining current published MSRP with Sourcewell, and this pricing must be included in its proposal and provided throughout the term of any contract resulting from this RFP.
2. The proposer's not to exceed price. A not to exceed price is the highest price for which equipment, products, or services may be billed to a Participating Entity. However, it is permissible for suppliers to sell at a price that is lower than the contracted price.
3. Stated in U.S. and Canadian dollars (as applicable).

4. Clearly understandable, complete, and fully describe the total cost of acquisition (e.g., the cost of the proposed equipment, products, and services delivered and operational for its intended purpose in the Participating Entity's location).

Proposers should clearly identify any costs that are NOT included in the proposed product or service pricing. This may include items such as installation, set up, mandatory training, or initial inspection. Include identification of any parties that impose such costs and their relationship to the proposer. Additionally, proposers should clearly describe any unique distribution and/or delivery methods or options offered in the proposal.

B. ADMINISTRATIVE FEES

Proposers awarded a contract are expected to pay to Sourcewell an administrative fee in exchange for Sourcewell facilitating the resulting contracts. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all contracted equipment, products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

IV. CONTRACT

Proposers awarded a contract will be required to execute a contract with Sourcewell (see attached template). Only those modifications the proposer indicates in its proposal will be available for discussion. Much of the language in the Contract reflects Minnesota legal requirements and cannot be altered. Numerous and/or onerous exceptions that contradict Minnesota law may result in the proposal being disqualified from further review and evaluation.

To request a modification to the template Contract, a proposer must submit the Exceptions to Terms, Conditions, or Specifications table with its proposal. Only those exceptions noted at the time of the proposal submission will be considered.

Exceptions must:

1. Clearly identify the affected article and section.
2. Clearly note the requested modification; and as applicable, provide requested alternative language.

Unclear requests will be automatically denied.

Only those exceptions that have been accepted by Sourcewell will be included in the contract document provided to the awarded supplier for signature.

If a proposer receives a contract award resulting from this solicitation it will have up to 30 days to sign and return the contract. After that time, at Sourcewell's sole discretion, the contract award may be revoked.

V. RFP PROCESS

A. PRE-PROPOSAL CONFERENCE

Sourcewell will hold an optional, non-mandatory pre-proposal conference via webcast on the date and time noted in the Solicitation Schedule for this RFP and on the Sourcewell Procurement Portal. The purpose of this conference is to allow potential proposers to ask questions regarding this RFP and Sourcewell's competitive contracting process. Information about the webcast will be sent to all entities that have registered for this solicitation opportunity through their Sourcewell Procurement Portal Vendor Account. Pre-proposal conference attendance is optional.

B. QUESTIONS REGARDING THIS RFP AND ORAL COMMUNICATION

All questions regarding this RFP must be submitted through the Sourcewell Procurement Portal. The deadline for submission of questions is found in the Solicitation Schedule and on the Sourcewell Procurement Portal. Answers to questions will be issued through an addendum to this RFP. Repetitive questions will be summarized into a single answer and identifying information will be removed from the submitted questions.

All questions, whether specific to a proposer or generally related to the RFP, must be submitted using this process. Do not contact individual Sourcewell staff to ask questions or request information as this may disqualify the proposer from responding to this RFP. Sourcewell will not respond to questions submitted after the deadline.

C. ADDENDA

Sourcewell may modify this RFP at any time prior to the proposal due date by issuing an addendum. Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Sourcewell accepts no liability in connection with the delivery of any addenda.

Before a proposal will be accepted through the Sourcewell Procurement Portal, all addenda, if any, must be acknowledged by the proposer by checking the box for each addendum. It is the responsibility of the proposer to check for any addenda that may have been issued up to the solicitation due date and time.

If an addendum is issued after a proposer submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to INCOMPLETE. The proposer can view this status change in the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account. The proposer is solely responsible to check the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account periodically after submitting its proposal (and up to the Proposal Due Date). If the proposer's proposal status has changed to INCOMPLETE, the proposer is solely responsible to:

- i) make any required adjustments to its proposal;

- ii) acknowledge the addenda; and
- iii) ensure the re-submitted proposal is received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time shown in the Solicitation Schedule above.

D. PROPOSAL SUBMISSION

Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. **Late proposals will not be considered.** It is the proposer's sole responsibility to ensure that the proposal is received on time.

It is recommended that proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The time and date that a proposal is received by Sourcewell is solely determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to 24 hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcewell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcewell's support provider at support@bidsandtenders.ca.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the proposer has obtained this solicitation document from a third party, the onus is on the proposer to create a Sourcewell Procurement Portal Vendor Account and register for this solicitation opportunity.

Within the Sourcewell Procurement Portal, all proposals must be digitally acknowledged by an authorized representative of the proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the proposer to remedies available by law.

E. GENERAL PROPOSAL REQUIREMENTS

Proposals must be:

- In substantial compliance with the requirements of this RFP or it will be considered nonresponsive and be rejected.
- Complete. A proposal will be rejected if it is conditional or incomplete.
- Submitted in English.
- Valid and irrevocable for 90 days following the Proposal Due Date.

Any and all costs incurred in responding to this RFP will be borne by the proposer.

F. PROPOSAL WITHDRAWAL

Prior to the proposal deadline, a proposer may withdraw its proposal.

G. OPENING

The Opening of proposals will be conducted electronically through the Sourcewell Procurement Portal. A list of all proposers will be made publicly available in the Sourcewell Procurement Portal after the Proposal Due Date, but no later than the Opening time listed in the Solicitation Schedule.

To view the list of proposers, verify that the Sourcewell Procurement Portal opportunities list search is set to "All" or "Closed." The solicitation status will automatically change to "Closed" after the Proposal Due Date and Time.

VI. EVALUATION AND AWARD

A. EVALUATION

It is the intent of Sourcewell to award one or more contracts to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities. The award(s) will be limited to the number of proposers that Sourcewell determines is necessary to meet the needs of its Participating Entities.

Factors to be considered in determining the number of contracts to be awarded in any category may include the following:

- Total evaluation scores (giving consideration to natural breaks in the scoring of responsive proposals);
- The number and geographic location of highest-scoring proposers that offer:
 - A comprehensive selection of the requested equipment, products, or services;
 - A sales and service network ensuring availability and coverage for Participating Entities' use; and
 - Other attributes of the proposer or contents of its proposal that assist Participating Entities in achieving environmental and social requirements, and goals.

Information submitted as part of a proposal should be as specific as possible when responding to the RFP. Do not assume Sourcewell has any knowledge about a specific supplier or product.

B. AWARD(S)

Award(s) will be made to the highest-scoring proposer(s) whose proposal conforms to all conditions and requirements of the RFP, and consistent with the award criteria defined in this RFP.

Sourcwell may request written clarification of a proposal at any time during the evaluation process.

Proposal evaluation will be based on the following scoring criteria and the Sourcwell Evaluator Scoring Guide (a copy is available in the Sourcwell Procurement Portal):

Conformance to RFP Requirements	50
Financial Viability and Marketplace Success	75
Ability to Sell and Deliver Service	100
Marketing Plan	50
Value Added Attributes	75
Warranty	50
Depth and Breadth of Offered Equipment, Products, or Services	200
Pricing	400
TOTAL POINTS	1000

C. PROTESTS OF AWARDS

Any protest made under this RFP by a proposer must be in writing, addressed to Sourcwell's Executive Director, and delivered to the Sourcwell office located at 202 12th Street NE, P.O. Box 219, Staples, MN 56479. All documents that comprise the complete protest package must be received, and time stamped at the Sourcwell office by 4:30 p.m., Central Time, no later than 10 calendar days following Sourcwell's notice of contract award(s) or non-award. and must be time stamped by Sourcwell no later than 4:30 p.m., Central Time. A protest must allege a procedural, technical, or legal defect, with supporting documentation. A protest that merely requests a re-evaluation of a proposal's content will not be entertained

A protest must include the following items:

- The name, address, and telephone number of the protester;
- Identification of the solicitation by RFP number;
- A precise statement of the relevant facts;
- Identification of the alleged procedural, technical, or legal defect;
- Analysis of the basis for the protest;
- Any additional supporting documentation;
- The original signature of the protester or its representative; and
- Protest bond in the amount of \$20,000 (except where prohibited by law or treaty).

Protests that do not address these elements will not be reviewed.

D. RIGHTS RESERVED

This RFP does not commit Sourcewell to award any contract, and a proposal may be rejected if it is nonresponsive, conditional, incomplete, conflicting, or misleading. Proposals that contain false statements or do not support an attribute or condition stated by the proposer may be rejected.

Sourcewell reserves the right to:

- Modify or cancel this RFP at any time;
- Reject any and all proposals received;
- Reject proposals that do not comply with the provisions of this RFP;
- Select, for contracts or for discussion, a proposal other than that with the lowest cost;
- Independently verify any information provided in a proposal;
- Disqualify any proposer that does not meet the requirements of this RFP, is debarred or suspended by the United States or Canada, State of Minnesota, Participating Entity's state or province; has an officer, or other key personnel, who have been charged with a serious crime; or is bankrupt, insolvent, or where bankruptcy or insolvency are a reasonable prospect;
- Waive or modify any informalities, irregularities, or inconsistencies in the proposals received;
- Clarify any part of a proposal and discuss any aspect of the proposal with any proposer; and negotiate with more than one proposer;
- Award a contract if only one responsive proposal is received if it is in the best interest of Participating Entities; and
- Award a contract to one or more proposers if it is in the best interest of Participating Entities.

E. DISPOSITION OF PROPOSALS

All materials submitted in response to this RFP will become property of Sourcewell and will become public record in accordance with Minnesota Statutes Section 13.591, after negotiations are complete. Sourcewell considers that negotiations are complete upon execution of a resulting contract. It is the proposer's responsibility to clearly identify any data submitted that it considers to be protected. Proposer must also include a justification for the classification citing the applicable Minnesota law. Sourcewell may reject proposals that are marked confidential or nonpublic, either substantially or in their entirety.

Sourcewell will not consider the prices submitted by the proposer to be confidential, proprietary, or trade secret materials. Financial information, including financial statements, provided by a proposer is not considered trade secret under the statutory definition.



1/12/2022

Addendum No. 1

Solicitation Number: RFP 030223

Solicitation Name: Scoreboards, Digital Displays, and Video Boards with Related Services

The RFP document was updated to correct the Question Submission Deadline in the Solicitation Schedule on page 1 to February 22, 2023, and to remove the Hawaii footnote from RFP Section I. B. – Use of Resulting Contracts, on page 2. The remainder of the documents remain unchanged.

End of Addendum

Acknowledgement of this Addendum to RFP 030223 posted to the Sourcewell Procurement Portal on 1/12/2022, is required at the time of proposal submittal.



1/19/2023

Addendum No. 2

Solicitation Number: RFP 030223

Solicitation Name: Scoreboards, Digital Displays, and Video Boards with Related Services

The dates in the heading and footer of Addendum 1 were updated to 1/12/2023 from 1/12/2022 as originally published due to an administrative typo. The reference to the Hawaii footnote was also added into the RFP on page 2.

End of Addendum

Acknowledgement of this Addendum to RFP 030223 posted to the Sourcewell Procurement Portal on 1/19/2023, is required at the time of proposal submittal.



Proposal Opening Record

Date of opening: March 2, 2023

Sourcewell posted Request for Proposal #030223, for the procurement of Scoreboards, Digital Displays, and Video Boards with Related Services, on the Sourcewell Procurement Portal [portal.sourcewell-mn.gov] on Thursday, January 12, 2023, and the solicitation remained in an open status within the portal until March 2, 2023, at 4:30 pm CT. The RFP required that all proposals be submitted through the Sourcewell Procurement Portal no later than 4:30 pm CT on March 2, 2023, the date and time specified in the Solicitation Schedule.

The undersigned certify that all responses received on Request for Proposal #030223 were submitted through the Sourcewell Procurement Portal, and that each Proposer's response material was digitally sealed upon submission and remained inaccessible until the due date and time specified in the Solicitation Schedule.

Responses were received from the following:


Alberta 1866871, LTD - Submitted 3/02/23 at 3:59:07 PM
AVI-SPL Canada, Ltd. - Submitted 3/02/23 at 3:40:12 PM
Clear Touch Interactive, Inc. - Submitted 3/02/23 at 1:05:33 PM
Daktronics, Inc. - Submitted 3/02/23 at 1:16:00 PM
Digital Scoreboards, LLC - Submitted 3/01/23 at 9:27:13 PM
Electro-Matic Visual, Inc. - Submitted 3/02/23 at 3:58:38 PM
i2 Visual, Inc. - Submitted 3/01/23 at 2:22:27 PM
Libertelevision, Inc. - Submitted 3/02/23 at 5:25:30 AM
NEC DISPLAY SOLUTIONS OF AMERICA - Submitted 3/02/23 at 1:00:59 PM
Nevco Sports, LLC - Submitted 3/01/23 at 10:51:41 AM
Newline Interactive, Inc. - Submitted 3/02/23 at 2:16:44 PM
Presidio Networked Solutions, LLC - Submitted 3/01/23 at 3:47:14 PM
Redmont Sign, LLC dba Stewart Signs - Submitted 3/01/23 at 2:06:45 PM
Silver Stream Audio Visual - Submitted 3/02/23 at 1:07:38 PM
Simply iCard Consulting, Inc. - Submitted 3/02/23 at 3:59:39 PM
Team Fitz Graphics, LLC - Submitted 3/01/23 at 2:28:51 PM
Vantage LED, Inc. - Submitted 3/02/23 at 3:36:02 PM
Watchfire Signs - Submitted 3/02/23 at 12:10:24 PM

The Proposals were opened electronically, and a list of all Proposers was made publicly available in the Sourcewell Procurement Portal, on March 2, 2023, at 4:32:58 PM CT. All responsive proposals were then submitted for review by the Sourcewell Evaluation Committee.

DocuSigned by:

7DDCEFD8B3D45D...

Greg Grunig, MS, Procurement Lead Analyst

DocuSigned by:

6EE63AEDED5F46E...

Carol Jackson, Procurement Analyst



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #030223
Entitled

Scoreboards, Digital Displays, and Video Boards with Related Services

The following advertisement was placed January 12, 2023 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, January 13, 2023 in Oregon's *Daily Journal of Commerce*, January 12 and January 19, 2023 in *The Oklahoman* and January 19, 2023 on PublicPurchase.com:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

341234 BC, Ltd.	Mellow Meadow
AERAS, LLC	NEC DISPLAY SOLUTIONS OF AMERICA
Alberta 1866871, LTD	Nevco Sports, LLC
Anthony James Partners	Newline Interactive, Inc.
AVI-SPL Canada, Ltd.	One Diversified Audio Visual Canada, Ltd.
Capitol Design & Construction Services, Inc.	Optical Cable Corporation
Clear Touch Interactive, Inc.	PlainViewLED
Coast to Coast Computer Products, Inc.	Presidio Networked Solutions, LLC
Compusult, Limited	PWXPress
Crowley Construction, Inc.	Quantum International Services, Ltd.
Daktronics, Inc.	Redmont Sign, LLC dba Stewart Signs
Digital Scoreboards, LLC	Regina Construction Association

Electro-Matic Visual, Inc.	SC MEDIA CANADA
eRepublic, Inc.	Silver Stream Audio Visual
Eversan, Inc.	Simply iCard Consulting, Inc.
First Arriving IO, Inc.	Sled Consulting, LLC
First Team Outdoor Video Display, Inc.	ST Technical
Fluoresco Services, LLC	STS Operating, Inc.
Frontier Vision Technologies, Inc.	Symbrant Technologies, Inc.
Grand & Toy, Limited	Team Fitz Graphics, LLC
Howard Industries, Inc.	The KYA Group
Howard Technology Solutions A division of Howard Industries, Inc.	Tradenet Enterprise, Inc.
HYPERTEC USA, INC.	UberDisplays
i2 Visual, Inc.	Unified Board Operations, LLC
Indirap Productions, Inc.	Vantage LED, Inc.
Insane Impact, LLC	Varsity Brands Holding Co., Inc.
KEVEREST TECHNOLOGIES	Varsity Scoreboards
Keystone Fire Protection Co.	Vertex Unmanned Solutions, LLC
KYA Services, LLC	Watchfire Signs
Libertevision, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 2, 2023 at 4:32:58 pm CT. Proposals were received from the following:

Alberta 1866871, LTD
 AVI-SPL Canada, Ltd.
 Clear Touch Interactive, Inc.
 Daktronics, Inc.
 Digital Scoreboards, LLC
 Electro-Matic Visual, Inc.
 i2 Visual, Inc.
 Libertevision, Inc.
 NEC DISPLAY SOLUTIONS OF AMERICA
 Nevco Sports, LLC
 Newline Interactive, Inc.
 Presidio Networked Solutions, LLC
 Redmont Sign, LLC dba Stewart Signs
 Silver Stream Audio Visual
 Simply iCard Consulting, Inc.
 Team Fitz Graphics, LLC
 Vantage LED, Inc.
 Watchfire Signs

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, MS, Procurement Lead Analyst
Carol Jackson, Procurement Analyst
Nick Scholer, Procurement Analyst
Craig West, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Clear Touch Interactive, Inc. offers a line of interactive flat panel displays, direct Vue LED video walls, installation, scoreboard software and digital signage. Their sales staff and network of over 300 resellers will work throughout the United States to serve Sourcewell participating entities. Clear Touch is offering comprehensive training program along with their products. They are offering a solid discount off MSRP.

Daktronics, Inc. has a long history of providing a full line of United States assembled LED video, digital displays and scoreboards, some with integrated audio solutions. Daktronic’s large sales and service teams are ready to serve Sourcewell participating entities in the United States and Canada. They have a comprehensive sustainability focus in the production of their products. They are offering strong discounts off catalog pricing.

Nevco Sports, LLC offers a full line of scoreboards, LED video displays, LED marquees, LED scorer’s table and audio systems, and installation services. Their sales staff will work throughout the United States and Canada to serve Sourcewell participating entities. Nevco offers two different financing options and are offering substantial discounts off list price.


Presidio Networked Solutions LLC is providing a full complement of audio, video, displays, control signage distribution systems, lighting, racks, carts, support systems and project management. Presidio’s sales and service teams has 42 offices and are ready to serve Sourcewell participating entities in the United States and Canada. Presidio offers leasing and financing options through their Presidio Technology Capital. They are offering solid pricing rates based on MSRP.

Watchfire Signs offers a full line of sports displays, sport fixed digit, sports audio/visual, software and signage and message centers. Their sales staff and 2000 dealer partners will work throughout the United States and Canada to serve Sourcewell participating entities. Watchfire factory calibrates their products for both color and brightness. Watchfire is offering substantial discounts off list price.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #030223 to:


Clear Touch Interactive, Inc.	#030223-CLT
Daktronics, Inc.	#030223-DAK
Nevco Sports, LLC	#030223-NVC
Presidio Networked Solutions LLC	#030223-PSO
Watchfire Signs	#030223-WCH


The preceding recommendations were approved on May 8, 2023.

DocuSigned by:

7DDDCFEFD8B3D45D...
Greg Grunig, MS, Procurement Lead Analyst

DocuSigned by:

6EE63AEDED5F46E...
Carol Jackson, Procurement Analyst

DocuSigned by:

4513A60DCA01467...
Nick Scholer, Procurement Analyst

DocuSigned by:

7F41572C858B4BA...
Craig West, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #030223 for Scoreboards, Digital Displays, and Video Boards with Related Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

Jeremy Schwartz

C0FD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer



Proposal Evaluation
Scoreboards, Digital Displays, and Video Boards with Related Services RFP #030223

Possible Points		Alberta 1866871-L Vuetronic	AVI-SPL Canada, Ltd.	ClearTouch	Daktronics	Digital Scoreboards	Electro-Matic Visual	i2Visual, Inc.	Libertevision, Inc.	NEC Display Solutions
Conformance to RFP										
Requirements	50	39	41	40	45	37	37	36	36	39
Pricing	400	314	290	313	324	268	330	304	245	274
Financial Viability and Marketplace Success	75	54	62	58	68	56	53	57	53	62
Ability to Sell and Deliver Service	100	63	80	68	89	72	65	66	71	76
Marketing Plan	50	38	38	40	45	34	36	34	28	37
Value Added Attributes	75	57	62	57	66	54	51	53	48	59
Warranty	50	40	41	42	41	42	39	39	39	42
Depth and Breadth of Offered Equipment, Products, or Services										
Total Points	200	156	158	164	181	165	150	155	157	156
1,000		761	772	782	859	728	761	744	677	745
Rank Order		8	6	5	1	13	8	12	17	11

Possible Points		Nevco Sports, LLC	Newline Interactive	Presidio	Redmont Sign, LLC	SilverStream Audio	Simply Icard Consulting, Inc.	Team Fitz Graphics	Vantage LED, Inc.	Watchfire Signs
Conformance to RFP										
Requirements	50	42	38	41	38	36	37	37	40	41
Pricing	400	331	264	324	300	293	276	200	288	305
Financial Viability and Marketplace Success	75	62	57	64	57	51	52	56	60	56
Ability to Sell and Deliver Service	100	84	73	85	73	61	66	67	80	84
Marketing Plan	50	44	40	41	34	35	38	32	38	39
Value Added Attributes	75	61	57	64	55	51	61	48	56	59
Warranty	50	42	40	40	39	39	37	37	41	42
Depth and Breadth of Offered Equipment, Products, or Services										
Total Points	200	175	151	162	152	135	154	159	158	175
1,000		841	720	821	748	701	721	636	761	801
Rank Order		2	15	3	10	16	14	18	8	4

DocuSigned by:
Greg Grunig
7DDCEFD8B3D45D...

Greg Grunig, MS, Procurement Lead Analyst

DocuSigned by:
Carol Jackson
6EE63AEDE5F46E...

Carol Jackson, Procurement Analyst

DocuSigned by:
Craig West
7F41572C858B4BA...

Craig West, Procurement Analyst

DocuSigned by:
Nick Scholer
4513A60DCA01467...

Nick Scholer, Procurement Analyst



The New York State Contract Reporter

*NYS' official source of contracting opportunities
Bringing business and government together*

This document printed
Thursday, 01/12/2023

Contracting Opportunity

Title: Scoreboards, Digital Displays, and Video Boards with Related Services

Agency: Sourcewell

Division: Procurement Department

Contract Number: 030223

CR Number: 2093940

Contract Term: 4 years with potential 1 year extension

Date of Issue: 01/12/2023

Due Date/Time: 03/02/2023 4:30 PM
Central Time

County(ies): All NYS counties

Classification: Educational & Recreational - *Commodities*

Opportunity Type: General

Entered By: Jeremy Schwartz

Description: Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Service-Disabled Veteran-Owned Set Aside: No

Business entities awarded an identical or substantially similar procurement contract within the past five years:

Daktronics

Nevco

Contact Information

Primary contact: Sourcewell
Procurement Department
Jeremy Schwartz
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-894-5488
rfp@sourcewell-mn.gov

Submit to contact: Sourcewell
Procurement Department
Jeremy Schwartz
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-894-5488
rfp@sourcewell-mn.gov

Bid Results

Bid Results have not been entered

Awards

Awards have not been entered

© 2023, Empire State Development <http://www.esd.ny.gov/>

Affidavit of Publication

To: Sourcewell - Carol Jackson
Po Box 219
Staples, MN, 564790219

Re: Legal Notice 2464368, SCOREBOARDS, DIGITAL DISPLAYS, AND VIDEO BOARDS WITH
State of OR }
 } SS:
County of Multnomah }

I, Nick Bjork, being duly sworn, depose and say that I am the Publisher of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.101 and 193.020, published in Portland in the aforesaid County and State; that I know from my personal knowledge that the notice described as:

SCOREBOARDS, DIGITAL DISPLAYS, AND VIDEO BOARDS WITH SOURCEWELL

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper 1 time(s) in the following issues:

01/13/2023.

SEE EXHIBIT A

State of Oregon
County of Multnomah

SIGNED OR ATTESTED BEFORE ME ON 20th day of January 2023

By:

Nick Bjork

Nick Bjork

By:

Michelle A Rogers

State of Oregon
Notary Public, State of OR
No. 1031542

My commission expires on December 5, 2026



EXHIBIT A

SOURCEWELL SCOREBOARDS, DIGITAL DISPLAYS, AND VIDEO BOARDS WITH RELATED DESIGN AND SERVICES

Proposals due 4:30 pm,

March 2, 2023

REQUEST FOR PROPOSALS

Sourcwell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcwell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcwell Procurement Portal [<https://proportal.sourcwell-mn.gov>]. Only proposals submitted through the Sourcwell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Published Jan. 13, 2023. 2464368

LOCALiQ

The Oklahoman

PO Box 631643 Cincinnati, OH 45263-1643

PROOF OF PUBLICATION

Sourcewell
Sourcewell
PO BOX 219
STAPLES MN 56479

STATE OF OKLAHOMA, COUNTY OF OKLAHOMA

The Oklahoman, a daily newspaper of general circulation in the State of Oklahoma, and which is a daily newspaper published in Oklahoma County and having paid general circulation therein; published and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issues dated on:

01/12/2023, 01/19/2023

and that the fees charged are legal.
Sworn to and subscribed before on 01/19/2023

Legal Clerk

Notary, State of WI, County of Brown

My commission expires

Publication Cost: \$42.55

Order No: 8303177

Customer No: 727698

PO #:

of Copies:
1

THIS IS NOT AN INVOICE!

Please do not use this form for payment remittance.

NICOLE JACOBS
Notary Public
State of Wisconsin

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.
January 12, 19, 2023 8303177



Beaufort Gazette
Belleville News-Democrat
Bellingham Herald
Bradenton Herald
Centre Daily Times
Charlotte Observer
Columbus Ledger-Enquirer
Fresno Bee

The Herald - Rock Hill
Herald Sun - Durham
Idaho Statesman
Island Packet
Kansas City Star
Lexington Herald-Leader
Merced Sun-Star
Miami Herald

el Nuevo Herald - Miami
Modesto Bee
Raleigh News & Observer
The Olympian
Sacramento Bee
Fort Worth Star-Telegram
The State - Columbia
Sun Herald - Biloxi

Sun News - Myrtle Beach
The News Tribune Tacoma
The Telegraph - Macon
San Luis Obispo Tribune
Tri-City Herald
Wichita Eagle

AFFIDAVIT OF PUBLICATION

Account #	Order Number	Identification	Order PO	Amount	Cols	Depth
34474	368644	Print Legal Ad-IPL01047450 - IPL0104745		\$132.13	1	18 L

Attention: Carol Jackson

SOURCEWELL
PO BOX 219
STAPLES, MN 56479

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Scoreboards, Digital Displays, and Video Boards with Related Design and Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.
IPL0104745
Jan 12 2023

State of South Carolina

County of Richland

I, Tara Pennington, makes oath that the advertisement, was published in The State, a newspaper published in the City of Columbia, State and County aforesaid, in the issue(s) of

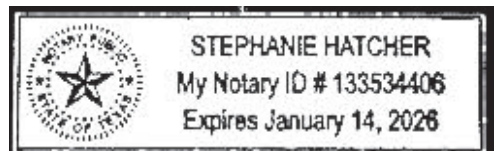
1 insertion(s) published on:
01/12/23

Tara Pennington

Sworn to and subscribed before me this 12th day of January in the year of 2023

Stephanie Hatcher

Notary Public in and for the state of Texas, residing in Dallas County



Errors- the liability of the publisher on account of errors in or omissions from any advertisement will in no way exceed the amount of the charge for the space occupied by the item in error, and then only for the first incorrect insertion.

Extra charge for lost or duplicate affidavits.
Legal document please do not destroy!



Opportunity Notice

Scoreboards, Digital Displays and Video Boards with Related Services

Category: Goods

This opportunity is now
closed.

Opportunity Information

[View Bid Package](#)

[View Interested Vendors \(Bidders\)](#)

Organization: Canoe Procurement Group of Canada
Organization Address:
Reference Number: AB-2023-00274
Solicitation Number: AB-2023-00274
Solicitation Type: Request for Proposal
Posting (MM/dd/yyyy): 01/12/2023
02:30:00 PM Alberta Time
Closing (MM/dd/yyyy): 03/02/2023
03:30:00 PM Alberta Time
Last Update (MM/dd/yyyy): 01/12/2023
02:05:48 PM Alberta Time
Agreement Type: NWPTA/TILMA & CFTA & CETA & TCA
Region of Opportunity: Open
Region of Delivery: Alberta
Opportunity Type: Open & Competitive
Commodity Codes:
N7810X: SCOREBOARDS
N5820BJ: Monitors, Video, RGB, Analog/Digital Multi-Scan
N5895020: Display Boards, Electronic, Except Armoured Fighting Vehicles
and Aircraft
N7030ACF: COMPUTER SOFTWARE, ACQUISITION/PROCESSING OF
ANALOG/DIGITAL, SIGNALS (AUDIO,VIDEO,SEISMIC,ETC)
INCL.MACH.VISION,VOICE
RECOGNITION,INST.SIGNALS,ROBOTICS,NUM.MACH.CONT,ETC-
MICROCOMPUTERS ONLY
N9905KSA: Electronic Message Signs (LED,LCD,Etc.)

APC "Opportunity Notices" This notice is provided for information purposes only. Refer to the "Opportunity Documents" in the bid package for authoritative information.

All queries pertaining to the language, content or any missing or inaccurate information within this abstract must be sent to its originator of the abstract, as specified in the opportunity notice.

© APC - All rights reserved. No part of the information contained in this Web Site may be reproduced, stored in a retrieval system or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise without the prior written permission of the Manager, Centre of Expertise via: SA.APCRequests@gov.ab.ca. His Majesty the King in right of Alberta and the Alberta public sector entities that use APC are not responsible or liable for the accuracy of the information contained in the publication. It is the responsibility of interested parties to review the opportunity posting for changes or updates prior to the opportunity closing date/time.

Bid RFP #030223 - Scoreboards, Digital Displays, and Video Boards with Related Services

Bid Type **RFP**

Bid Number **030223**

Title **Scoreboards, Digital Displays, and Video Boards with Related Services**

Start Date **Jan 19, 2023 8:12:53 AM CST**

End Date **Mar 2, 2023 4:30:00 PM CST**

Agency **Sourcewell**

Bid Contact **Jeremy Schwartz**
(218) 894-5488
rfo@sourcewell-mn.gov
202 12th Street NE
P.O. Box 219
Staples, MN 56479-0219

Access Reports

View reports on who has been notified of the bid or accessed it.
[Notification report] [Access report]

Questions

0 Questions
0 Unanswered
[View/Ask Questions]

Edit Bid

[Create Addendum]

Description

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central time, and late proposals will not be considered.

Pre-Bid Conference

Date **Feb 10, 2023 4:30:00 PM CST**

Location **Online Conference**

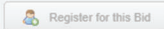
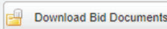
Notes **Login information will be emailed two business days prior to the event.**

Documents

No Documents for this bid

View Details

Click [here](#) to return to the Sourcewell Procurement Portal home page.

Bid Details	
Bid Classification:	Goods
Bid Type:	RFP - General
Bid Number:	RFP 030223
Bid Name:	Scoreboards, Digital Displays, and Video Boards with Related Services
Bid Status:	Closed
Bid Closing Date:	Thu Mar 2, 2023 4:30:00 PM (CST)
Question Deadline:	Tue Feb 28, 2023 4:30:00 PM (CST)
Electronic Auctions:	Not Applicable
Language for Bid Submissions:	English unless specified in the bid document
Submission Type:	Online Submissions Only
Submission Address:	Online Submissions Only
Public Opening:	No
Description:	Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time , and late proposals will not be considered.
Bid Document Access:	Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation.
Categories:	Show Categories [+]
<div> </div>	

Meeting Locations

The following are the meeting times and locations for the opportunity:

Meeting Location	Description	Date / Time -	Mandatory Me...	Meeting Document
Online Pre-Proposal Conference	Login instructions will be posted to the "Documents" section and available to registered suppliers two business days prior to the web conference.	Friday February 10, 2023 10:00 AM (CST)	No	

Documents			
File Name		Pages	
RFP_030223_Scoreboards_Contract_template Thursday January 12, 2023 08:55 AM		18	 Download
RFP_030223_Scoreboards Thursday January 19, 2023 08:55 AM		12	 Download
RFP_030223_Scoreboards_Login_Instructions Wednesday February 8, 2023 02:16 PM		1	 Download



Register



View

Edit Delete

Revisions

PENDING

Scoreboards, Digital Displays, and Video Boards with Related Services

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

This RFP is now closed.



Publish

Bid Announcements

Doc. Taker's List

Bidding

Type 1 Bid Notice Only

Publish /Verify Contents

Save as Template

Solicitation Setting

✓ Invite Bidders	No
✓ Evaluate Response online	No
✓ Internal Approval	No
✓ Enable Collaboration with other Users	No

Solicitation Details

Mandatory Information

Solicitation Type	RFP	Solicitation Number	030223
Solicitation Name	Scoreboards, Digital Displays, and Video Boards with Related Services	Procurement Type	Goods , Services
Country & Province/State	Canada / Ontario	Published By	Sourcewell
Accept Questions	Not Applicable		

Internal Information (For Internal Use Only)

Procurement Title/Project Name	030223 Scoreboards, Digital Displays, and Video Boards
--------------------------------	--

Advertisement

Basic Settings

Solicitation Type	Open to all suppliers	Estimated Contract Amount	\$100,000,000.00
Publish Date	01/12/2023	Closing Date & Time	03/02/2023 16:30:00 CT
Publish Option		Value Range for this Solicitation	10,000,001 over

Selected Categories

Business Services/ Supplies

Signage/ Billboards Road signs, billboards, store and business front signs (electronic and non-electronic), license plates, wayfinding, etc.



Solicitation Overview



Scoreboards, Digital Displays, and Video Boards with Related Services

030223

Closing Date: 03/02/2023 04:30:00 PM CT

Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Notice

Basic Information

Estimated Contract Value (CAD)	\$100,000,000.00 (Not shown to suppliers)
Reference Number	0000239092
Issuing Organization	Sourcewell
Owner Organization	
Solicitation Type	RFP - Request for Proposal (Formal)
Solicitation Number	030223
Title	Scoreboards, Digital Displays, and Video Boards with Related Services
Source ID	PP.CO.USA.868485.C88455

Details

Location	All of Canada, All of Canada
Purchase Type	Duration:4 years
Description	Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Scoreboards, Digital Displays, and Video Boards with Related Design and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 2, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

Dates

Publication	2023/01/12 09:08:04 AM EST
Question Acceptance Deadline	2023/02/28 05:30:00 PM EST
Questions are submitted online	No
Bid Intent	Not Available
Closing Date	2023/03/02 05:30:00 PM EST

Prebid Conference	2023/02/10 11:00:00 AM EST
--------------------------	----------------------------

Contact Information

Procurement Department
218-894-1930
rfp@sourcewell-mn.gov

Pre-Bidding Events

Event Type	Prebid Conference
Attendance	Recommended
Event date	2023/02/10 11:00:00 AM EST
Location	Online Conference
Event Note	Login information will be emailed two business days prior to the event.

Bid Submission Process

Bid Submission Type	Electronic Bid Submission
Pricing	In attached document
Pricing	In attached document
Bid Documents List	

Item Name	Description	Mandatory
Bid Documents	Documents defining the proposal	Yes

Categories

Selected Categories

GSIN Category (1)	
G	Goods Goods
N78	Recreational And Athletic Equipment Recreational And Athletic Equipment
N7810X	SCOREBOARDS SCOREBOARDS
MERX Category (1)	
G	Goods Goods
G22	Miscellaneous Goods Miscellaneous Goods
UNSPSC Category (1)	
49000000	Sports and Recreational Equipment and Supplies and Accessories
49220000	Sports equipment and accessories
49221500	Sport accessories

Sourcewell #030223-DAK Pricelist

Grouping of Discount	Discount Offered for This Grouping	Comments
Catalog Items	10%	Standard catalog products similar to Catalog Pricing Tab
Service/Services Items	None	Services Similar to Services Pricing Tab

Quote validity date for standard catalog product: 90 Days
Quote validity date for custom product: 30 Days

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____	BA-1518-R-PV-F, BA-1518-A-PV-F, BA-1518-W-PV-F	Each	\$8,815	10%	\$7,934	Price does not include control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____	BA-2005-R-PV-F, BA-2005-A-PV-F, BA-2005-AR-PV-F, BA-2005-RA-PV-F, BA-2005-W-PV-F	Each	\$12,885	10%	\$11,597	Price does not include control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____	BA-2014-R-PV-F, BA-2014-A-PV-F, BA-2014-AR-PV-F, BA-2014-RA-PV-F, BA-2014-W-PV-F	Each	\$14,215	10%	\$12,794	Price does not include control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (Pitch Count, At Bat, H/E, or Time): _____	BA-2017-R-PV-F, BA-2017-A-PV-F, BA-2017-W-PV-F	Each	\$6,840	10%	\$6,156	Price does not include any control console. Minimal control console requirement is AS-1600. Price does not include horn. Price includes mounting hardware. RC-100 is available on this model.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____; Left Caption Choice (Pitch Count, At Bat, or Time): _____; Right Caption Choice (Pitch Count, At Bat, or H/E): _____	BA-2019-R-PV-F, BA-2019-A-PV-F, BA-2019-AR-PV-F, BA-2019-RA-PV-F, BA-2019-W-PV-F	Each	\$14,655	10%	\$13,190	Price does not include control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____	BA-2022-R-PV-F, BA-2022-A-PV-F, BA-2022-AR-PV-F, BA-2022-RA-PV-F, BA-2022-W-PV-F	Each	\$11,315	10%	\$10,184	Price does not include control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____; Left Caption Choice (Pitch Count, At Bat, or Time): _____; Right Caption Choice (Pitch Count, At Bat, or H/E): _____	BA-2026-R-PV-F/R, BA-2026-A-PV-F/R, BA-2026-AR-PV-F/R, BA-2026-RA-PV-F/R	Each	\$24,795	10%	\$22,316	Price does not include control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____; Left Caption Choice (Pitch Count, At Bat, or Time): _____; Right Caption Choice (Pitch Count, At Bat, or H/E): _____	BA-2026-W-PV-F/R	Each	\$27,270	10%	\$24,543	Price does not include control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____	BA-2030-R-PV-F, BA-2030-A-PV-F, BA-2030-AR-PV-F, BA-2030-RA-PV-F, BA-2030-W-PV-F	Each	\$11,945	10%	\$10,751	Price does not include control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____; Left Caption Choice (Pitch Count, At Bat, or Time): _____; Right Caption Choice (Pitch Count, At Bat, or H/E): _____	BA-2125-R-PV-F/R, BA-2125-A-PV-F/R, BA-2125-AR-PV-F/R, BA-2125-RA-PV-F/R, BA-2125-W-PV-F/R	Each	\$17,510	10%	\$15,759	Price does not include control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Baseball	PanaView® Baseball/Softball Scoreboard; Scoreboard Color: _____; Caption Color: _____	BA-618-R-PV-F, BA-618-A-PV-F, BA-618-W-PV-F	Each	\$5,470	10%	\$4,923	Price does not include any control console. Minimal control console requirement is AS-1600. Price does not include horn. Price includes mounting hardware. RC-100 is available on this model.
Baseball - Outdoor	8x32-34mm LED Team Name Message Center; Set of 2; Amber LED's	TNMC_8x32_Amber LED (34mm)	Set	\$3,490	10%	\$3,141	AS-5010 control console is required to operate scoreboards with team name message centers.
Baseball - Outdoor	8x48-34mm LED Team Name Message Center; Set of 2; Red LED's	TNMC_8x48_Red LED (34mm)	Set	\$5,480	10%	\$4,932	AS-5010 control console is required to operate scoreboards with team name message centers.
Basketball	Tuff Sport® PanaView® Basketball Scoreboard; Scoreboard Color: _____; Caption Color: _____	BB-2101-RA-PV, BB-2101-W-PV	Each	\$3,375	10%	\$3,038	Price does not include any control console. Minimal control console requirement is AS-1600. RC-100 is available on this model. AS-5010 control console is required to operate scoreboards with team name message centers.
Basketball	Tuff Sport® PanaView® Basketball/Volleyball/Wrestling Scoreboard; Scoreboard Color: _____; Caption Color: _____	BB-2103-RA-PV, BB-2103-W-PV	Each	\$4,320	10%	\$3,888	Price does not include any control console. Control requirement is AS-5010.
Basketball	Tuff Sport® PanaView® Basketball/Volleyball/Wrestling Scoreboard (Four Sides of BB-2103); Scoreboard Color: _____; Caption Color: _____	BB-2104-RA-PV, BB-2104-W-PV	Each	\$23,115	10%	\$20,804	On four-sided scoreboards, deduct \$300 if no bottom enclosure is required. Price does not include any control console. Control requirement is AS-5010.
Basketball	Tuff Sport® PanaView® Basketball Scoreboard; Scoreboard Color: _____; Caption Color: _____	BB-2105-AR-PV, BB-2105-W-PV	Each	\$3,510	10%	\$3,159	As-5010/5500 Control Console Is Required To Operate Scoreboards With Team Name Message Centers.
Basketball	Tuff Sport® PanaView® Basketball/Volleyball/Wrestling Scoreboard; Scoreboard Color: _____; Caption Color: _____	BB-2107-AR-PV, BB-2107-W-PV	Each	\$4,830	10%	\$4,347	Price Does Not Include Any Control Console
Basketball	Tuff Sport® PanaView® Shot Timer; 2 Displays; Scoreboard Color: Semi-Gloss Black	BB-2114-R-PV	Each	\$2,835	10%	\$2,552	LED shot timers are priced with a hand-held start/stop/reset switch for control from main scoreboard controller (AS-5010). If stand alone units are ordered, add AS-1600 controllers (two digit shot clocks only). Add AS-5010 if game/shot clocks are to be run independently. Shot clocks are available in black only.
Basketball	Tuff Sport® PanaView® Basketball/Volleyball/Wrestling Scoreboard (Four Sides of BB-2125); Scoreboard Color: _____; Caption Color: _____	BB-2126-RA-PV, BB-2126-W-PV	Each	\$25,370	10%	\$22,833	On four-sided scoreboard, deduct \$300 if no bottom enclosure is required. Price does not include any control console. Control requirement is AS-5010.
Basketball	Tuff Sport® PanaView® Basketball Scoreboard; Scoreboard Color: _____; Caption Color: _____	BB-2142-AR-PV, BB-2142-W-PV	Each	\$2,680	10%	\$2,412	Price does not include any control console. Minimal control console requirement is AS-1600. If DOUBLE bonus option is wanted you MUST upgrade to AS-5010.
Basketball - Electronic Captions	8x48-6 Indoor LED Team Name Message Center	TNMC_6 for BB-2xxx	Set	\$2,640	10%	\$2,376	Price is for one set. Multiply price by four for four-sided scoreboards. AS-5010 is required to operate scoreboards with Team Name Message Centers. Add \$150 to upgrade from AS-3100 to AS-5010 if required.
Basketball - Electronic Captions	8x48-8 Indoor LED Team Name Message Center	TNMC_8 for BB-2XXX	Set	\$4,355	10%	\$3,920	Price is for one set. For four-sided scoreboards, multiple price by four. Price does not include any control console. AS-5010 control console is required to operate scoreboards with team name message centers.
Basketball - Statistics Displays	Tuff Sport® PanaView® Statistics Display; 2 Displays; Includes cable to connect directly to a Basketball Scoreboard; Scoreboard Color: _____; Caption Color: _____	SD-2101-RA-PV, SD-2101-W-PV	Set	\$8,060	10%	\$7,254	Price is for two displays. Price does not include any control console. Control requirement is AS-5010.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Basketball - Statistics Displays	Tuff Sport® PanaView® Statistics Display; 2 Displays; Includes cable to connect directly to a Basketball Scoreboard; Scoreboard Color: _____; Caption Color: _____	SD-2102-RA-PV	Set	\$8,795	10%	\$7,916	Price is for two displays. Price does not include any control console. Control requirement is AS-5010.
Control Consoles/Options	All Sport® 1600 Control Console Kit	AS-1600 Kit	Each	\$590	10%	\$531	Kit includes All Sport® controller, soft case, CD manual, insert kit. Price includes 20' cable. Also see SL-04551 for carrying case info.
Control Consoles/Options	All Sport® 5010 Control Console Kit	AS-5010 Kit	Each	\$1,005	10%	\$905	Kit includes All Sport® controller, soft case, remote start/stop/horn switch, CD manual, insert kit. Price also includes 20' cable
Control Consoles/Options	RC-200 Receiver (Base Station) CAN Terminal Kit	RC-200 Receiver (Diving or Rodeo)	Each	\$650	10%	\$585	Used with the RC-200's in Judges Console operation for Diving or Rodeo
Control Consoles/Options	RC-200 Receiver (Base Station)	RC-200 Scoreboard Receiver Kit	Each	\$560	10%	\$504	Used with the RC-200 for scoreboard receiver.
Control Consoles/Options	RC-200 Handheld Controller Kit	RC-200 Handheld Controller Kit	Each	\$485	10%	\$437	
Control Consoles/Options	Frequency of 2.4 GHz	Indoor Scoreboard Radio Communication (Transmitter)	Each	\$505	10%	\$455	One radio control transmitter is required per control console. Radio control is not available for AS-100, 4000 or 1500 controllers. AS-1600, 3100 or 5010 is required. NOTE: Up to thirty-two stand alone systems can be operated simultaneously.
Control Consoles/Options	Frequency of 2.4 GHz	Outdoor Scoreboard Radio Communication (Transmitter)	Each	\$505	10%	\$455	
Control Consoles/Options	Frequency of 2.4 GHz	Radio Receiver	Each	\$505	10%	\$455	One radio receiver is required per scoreboard.
Control Consoles/Options	Battery power option for radio controlled All Sport® consoles	0A-1196-0039	Each	\$350	10%	\$315	Battery option is only available for radio scoreboard consoles.
Team Name Outdoor	Team Name Caption in place of HOME caption; Name: _____	Team Name Outdoor	Each	\$65	10%	\$59	
Team Name Indoor	Vinyl Team Name in place of HOME Caption (ordered with scoreboard); Name: _____	Team Name Indoor	Each	\$53	10%	\$48	
Decorative Accents	Arch Truss; Alum, 2ft tall x 12ft long w/ 50% Non-Backlit Lettering/Logo & Screen Backing.	DA-1001-12 with Non-Backlit Lettering and Screen Backing	Each	\$4,985	10%	\$4,487	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 2ft tall x 12ft long w/ 50% Non-Backlit Lettering/Logo.	DA-1001-12 with Non-Backlit Lettering Only	Each	\$4,280	10%	\$3,852	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 2ft tall x 12ft long w/ Screen Backing.	DA-1001-12 with Screen Backing Only	Each	\$4,345	10%	\$3,911	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 2ft tall x 12ft long.	DA-1001-12 without Non-Backlit Lettering or Screen Backing	Each	\$3,640	10%	\$3,276	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 3ft tall x 14ft long w/ 50% Non-Backlit Lettering/Logo & Screen Backing.	DA-1001-14 with Non-Backlit Lettering and Screen Backing	Each	\$5,525	10%	\$4,973	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 3ft tall x 14ft long w/ 50% Non-Backlit Lettering/Logo.	DA-1001-14 with Non-Backlit Lettering Only	Each	\$4,745	10%	\$4,271	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 3ft tall x 14ft long w/ Screen Backing.	DA-1001-14 with Screen Backing Only	Each	\$4,795	10%	\$4,316	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 3ft tall x 14ft long.	DA-1001-14 without Non-Backlit Lettering or Screen Backing	Each	\$4,015	10%	\$3,614	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 3ft tall x 16ft long w/ 50% Non-Backlit Lettering/Logo & Screen Backing.	DA-1001-16 with Non-Backlit Lettering and Screen Backing	Each	\$6,765	10%	\$6,089	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 3ft tall x 16ft long w/ 50% Non-Backlit Lettering/Logo.	DA-1001-16 with Non-Backlit Lettering Only	Each	\$5,870	10%	\$5,283	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 3ft tall x 16ft long w/ Screen Backing.	DA-1001-16 with Screen Backing Only	Each	\$5,935	10%	\$5,342	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 3ft tall x 16ft long.	DA-1001-16 without Non-Backlit Lettering or Screen Backing	Each	\$5,035	10%	\$4,532	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 3ft tall x 18ft long w/ 50% Non-Backlit Lettering/Logo & Screen Backing.	DA-1001-18 with Non-Backlit Lettering and Screen Backing	Each	\$7,740	10%	\$6,966	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 3ft tall x 18ft long w/ 50% Non-Backlit Lettering/Logo.	DA-1001-18 with Non-Backlit Lettering Only	Each	\$6,765	10%	\$6,089	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 3ft tall x 18ft long w/ Screen Backing.	DA-1001-18 with Screen Backing Only	Each	\$6,815	10%	\$6,134	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 3ft tall x 18ft long.	DA-1001-18 without Non-Backlit Lettering or Screen Backing	Each	\$5,830	10%	\$5,247	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 3ft tall x 20ft long w/ 50% Non-Backlit Lettering/Logo & Screen Backing.	DA-1001-20 with Non-Backlit Lettering and Screen Backing	Each	\$8,455	10%	\$7,610	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 3ft tall x 20ft long w/ 50% Non-Backlit Lettering/Logo.	DA-1001-20 with Non-Backlit Lettering Only	Each	\$7,365	10%	\$6,629	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 3ft tall x 20ft long w/ Screen Backing.	DA-1001-20 with Screen Backing Only	Each	\$7,415	10%	\$6,674	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 3ft tall x 20ft long.	DA-1001-20 without Non-Backlit Lettering or Screen Backing	Each	\$6,320	10%	\$5,688	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 4ft tall x 25ft long w/ 50% Non-Backlit Lettering/Logo & Screen Backing.	DA-1001-25 with Non-Backlit Lettering and Screen Backing	Each	\$10,765	10%	\$9,689	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 4ft tall x 25ft long w/ 50% Non-Backlit Lettering/Logo.	DA-1001-25 with Non-Backlit Lettering Only	Each	\$8,955	10%	\$8,060	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 4ft tall x 25ft long w/ Screen Backing.	DA-1001-25 with Screen Backing Only	Each	\$9,025	10%	\$8,123	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 4ft tall x 25ft long.	DA-1001-25 without Non-Backlit Lettering or Screen Backing	Each	\$7,220	10%	\$6,498	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 5ft tall x 32ft long w/ 50% Non-Backlit Lettering/Logo & Screen Backing.	DA-1001-32 with Non-Backlit Lettering and Screen Backing	Each	\$15,295	10%	\$13,766	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Decorative Accents	Arch Truss; Alum, 5ft tall x 32ft long w/ 50% Non-Backlit Lettering/Logo.	DA-1001-32 with Non-Backlit Lettering Only	Each	\$12,430	10%	\$11,187	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 5ft tall x 32ft long w/ Screen Backing.	DA-1001-32 with Screen Backing Only	Each	\$12,520	10%	\$11,268	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 5ft tall x 32ft long.	DA-1001-32 without Non-Backlit Lettering or Screen Backing	Each	\$9,650	10%	\$8,685	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 5ft tall x 36ft long w/ 50% Non-Backlit Lettering/Logo & Screen Backing.	DA-1001-36 with Non-Backlit Lettering and Screen Backing	Each	\$16,505	10%	\$14,855	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 5ft tall x 36ft long w/ 50% Non-Backlit Lettering/Logo.	DA-1001-36 with Non-Backlit Lettering Only	Each	\$13,295	10%	\$11,966	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 5ft tall x 36ft long w/ Screen Backing.	DA-1001-36 with Screen Backing Only	Each	\$13,380	10%	\$12,042	Pricing includes mounting hardware and painting both sides of truss. Screen Backing has to be painted same color as truss (No exceptions are allowed).
Decorative Accents	Arch Truss; Alum, 5ft tall x 36ft long.	DA-1001-36 without Non-Backlit Lettering or Screen Backing	Each	\$10,170	10%	\$9,153	Pricing includes mounting hardware and painting both sides of truss.
Decorative Accents	Arch Truss; Alum, 3ft tall x 8ft 6in long @2 w/ 50% Non-Backlit Lettering/Logo & Screen Backing.	DA-1008-25 for SS500HD/SS1500HD with Non-Backlit Lettering and Screen Backing	Each	\$8,365	10%	\$7,529	Pricing includes (2) separate trusses to be mounted on either side of a SPORTSOUND SS500HD or SS1500HD, mounting hardware for clamping to vertical structure members and painting both sides of each truss. Pricing does not include the SPORTSOUND SS500HD or SS1500HD.
Decorative Accents	Indoor decorative diagonal truss; 4 ft w/ 50% Non-Backlit Lettering/Logo	DA-1501-4 with Non-Backlit Lettering	Each	\$450	10%	\$405	Price includes painting both sides of truss and 50 percent coverage using flat routed aluminum letters and logos.
Decorative Accents	Indoor decorative diagonal truss; 6 ft w/ 50% Non-Backlit Lettering/Logo	DA-1501-6 with Non-Backlit Lettering	Each	\$550	10%	\$495	Price includes painting both sides of truss and 50 percent coverage using flat routed aluminum letters and logos.
Decorative Accents	Indoor Decorative diagonal truss; 8 ft w/ 50% Non-Backlit Lettering/Logo	DA-1501-8 with Non-Backlit Lettering	Each	\$590	10%	\$531	Price includes painting both sides of truss and 50 percent coverage using flat routed aluminum letters and logos.
Football	PanaView® Football Scoreboard; Scoreboard Color: _____; Caption Color: _____	FB-2018-R-PV-F, FB-2018-A-PV-F, FB-2018-AR-PV-F, FB-2018-RA-PV-F	Each	\$12,300	10%	\$11,070	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware. TOL digits can be added for an additional amount.
Football	PanaView® Football Scoreboard; Scoreboard Color: _____; Caption Color: _____	FB-2018-W-PV-F	Each	\$13,525	10%	\$12,173	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware. TOL digits can be added for an additional amount.
Football	PanaView® Football/Track Scoreboard; Includes Track Captions on Changeable Panels with Rails; Scoreboard Color: _____; Caption Color: _____	FB-2020-R-PV-F, FB-2020-A-PV-F, FB-2020-AR-PV-F, FB-2020-RA-PV-F	Each	\$14,430	10%	\$12,987	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware. Price includes track captions. TOL digits can be added for an additional amount.
Football	PanaView® Football/Track Scoreboard; Includes Track Captions on Changeable Panels with Rails; Scoreboard Color: _____; Caption Color: _____	FB-2020-W-PV-F	Each	\$15,860	10%	\$14,274	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware. Price includes track captions. TOL digits can be added for an additional amount.
Football	PanaView® Football Scoreboard; Scoreboard Color: _____; Caption Color: _____	FB-2021-R-PV-F, FB-2021-A-PV-F, FB-2021-AR-PV-F, FB-2021-RA-PV-F	Each	\$14,120	10%	\$12,708	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Football	PanaView® Football Scoreboard; Scoreboard Color: _____; Caption Color: _____	FB-2021-W-PV-F	Each	\$15,540	10%	\$13,986	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Football	PanaView® Football/Track Scoreboard; Includes Track Captions on Changeable Panels with Rails; Scoreboard Color: _____; Caption Color: _____	FB-2022-R-PV-F, FB-2022-A-PV-F, FB-2022-AR-PV-F, FB-2022-RA-PV-F	Each	\$15,270	10%	\$13,743	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware. Price includes track captions.
Football	PanaView® Football/Track Scoreboard; Includes Track Captions on Changeable Panels with Rails; Scoreboard Color: _____; Caption Color: _____	FB-2022-W-PV-F	Each	\$16,790	10%	\$15,111	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware. Price includes track captions.
Football	PanaView® Football/Track Scoreboard; Includes Track Captions on Changeable Panels with Rails; Scoreboard Color: _____; Caption Color: _____	FB-2023-W-PV-F	Each	\$18,175	10%	\$16,358	TOL digits are standard offering for this model. Built in two (2) sections and shipped in one (1) crate/box.
Football	PanaView® Football Scoreboard; Scoreboard Color: _____; Caption Color: _____	FB-2024-R-PV-F, FB-2024-A-PV-F, FB-2024-AR-PV-F, FB-2024-RA-PV-F	Each	\$17,680	10%	\$15,912	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Football	PanaView® Football Scoreboard; Scoreboard Color: _____; Caption Color: _____	FB-2024-W-PV-F	Each	\$19,450	10%	\$17,505	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Football	PanaView® Football Scoreboard; Scoreboard Color: _____; Caption Color: _____	FB-4005-R-PV-F, FB-4005-A-PV-F, FB-4005-W-PV-F	Each	\$5,255	10%	\$4,730	Price does not include any control console. Control requirement is AS-5010. Price includes horn. Price includes mounting hardware. RC-200 is available on this model.
Football	For FB-2018, FB-2019 and FB-2020 Scoreboards	15" PanaView Time Outs Left Option	Set	\$475	10%	\$428	Price is for one set of two (15" LED) digits.
Football	For FB-2018, FB-2019 and FB-2020 Scoreboards	15" PanaView Time Outs Left Option (White LEDs)	Set	\$475	10%	\$428	Price is for one set of two (15" LED) digits.
Football	For FB-2021, FB-2022, SO-2021 and SO-2023 Scoreboards	18" PanaView Time Outs Left Option	Set	\$590	10%	\$531	Price is for one set of two (18" LED) digits.
Football	For FB-2021, FB-2022, SO-2021 and SO-2023 Scoreboards	18" PanaView Time Outs Left Option (White LEDs)	Set	\$590	10%	\$531	Price is for One Set of Two 18" LED digits
Striping/Captioning	Perimeter Border Stripe for FB-2018, FB-2019, FB-2020, FB-3010, SO-2018 and SO-2019 Scoreboards; Color:_____	Stripe; 0A-1407-0019 / 0103	Each	\$220	10%	\$198	
Striping/Captioning	Border Stripe for BA-2618, BA-2718, FB-4005, MS-2024, MS-3918 and SO-2918 Scoreboards; Color:_____	Stripe; 0A-1192-2794	Each	\$150	10%	\$135	Does not include stripe around clock digits.
Striping/Captioning	Perimeter Border Stripe for SO-918, SO-2008, MS-918 and MS-2002 Scoreboards; Color:_____	Stripe; 0A-1091-0183	Each	\$180	10%	\$162	
Striping/Captioning	Border Stripe for BA-1518, BA-2017 and MS-2918 Scoreboards; Color:_____	Stripe; 0A-1091-0185	Each	\$210	10%	\$189	
Striping/Captioning	Border Stripe for BA-618, BA-624, BA-2010, BA-2022, BA-2033, BA-2035, BA-2518, TI-2034, TI-2035 and CR-2002 Scoreboards; Color:_____	Stripe; 0A-1091-0184	Each	\$150	10%	\$135	

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Striping/Captioning	Border Stripe for MS-2009/MS-2027/MS-2031 Scoreboard; Color: _____	Stripe; 0A-1091-1266	Each	\$265	10%	\$239	
Striping/Captioning	Perimeter Border Stripe for FB-2021, FB-2022, FB-2023, SO-2021, SO-2023, and SO-2043 Scoreboards; Color: _____	Stripe; 0A-1407-0045 / 0A-1647-0078	Each	\$235	10%	\$212	Includes stripe around clock digits
Striping/Captioning	Indoor Scoreboard Border Stripe; Color: _____	Stripe; Indoor	Each	\$95	10%	\$86	Indoor Scoreboard Border Stripe.
Striping/Captioning	Border Stripe for BA-2125 and BA-2127 Scoreboards; Color: _____	Stripe; 0A-1091-0080	Each	\$235	10%	\$212	
Striping/Captioning	Border Stripe for BA-2026, BA-2028 and BA-2029 Scoreboards; Color: _____	Stripe; 0A-1091-0090	Each	\$325	10%	\$293	
Striping/Captioning	Perimeter Border Stripe for SO-918, SO-2008, MS-918 and MS-2002 Scoreboards; Color: _____	Stripe; 0A-1091-0183	Each	\$180	10%	\$162	
Striping/Captioning	Border Stripe for MS-2009/MS-2027/MS-2028/MS-2029/MS-2031 Scoreboard; Color: _____	Stripe; 0A-1091-1266	Each	\$265	10%	\$239	
Striping/Captioning	Border Stripe for BA-2004, BA-2005, BA-2014, BA-2019 and BA-2030 Scoreboards; Color: _____	Stripe; 0A-1091-1289	Each	\$220	10%	\$198	
Striping/Captioning	Perimeter Border Stripe for FB-2021, FB-2022, FB-2023, SO-2021, SO-2023, and SO-2043 Scoreboards; Color: _____	Stripe; 0A-1407-0045 / 0A-1647-0078	Each	\$235	10%	\$212	
Striping/Captioning	Stripe around BSO Digits for BA-2029, BA-2028, BA-2127, BA-2026, BA-2125 and BA-2019 Scoreboards; Color: _____	Stripe; BSO 0A-1157-1521 / 1558	Each	\$180	10%	\$162	
Football - Outdoor TNMC	8x48 46mm LED Team Name Message Center; Set of 2; Amber LED's	TNMC 8x48-Amber LED (46mm)	Set	\$6,975	10%	\$6,278	AS-5010 is required to operate scoreboards with team name message centers.
Football - Outdoor TNMC	8x32-34mm LED Team Name Message Center; Set of 2; Red LED's	TNMC_8x32_Red LED (34mm)	Set	\$3,490	10%	\$3,141	AS-5010 is required to operate scoreboards with team name message centers.
Football - Outdoor TNMC	8x48-34mm LED Team Name Message Center; Set of 2; Red LED's	TNMC_8x48_Red LED (34mm)	Set	\$5,480	10%	\$4,932	AS-5010 is required to operate scoreboards with team name message centers.
Timers	Outdoor PanaView® Delay of Game Timer; Set of 2; Scoreboard Color: _____	TI-2003-R-PV for Delay of Game, TI-2003-A-PV for Delay of Game, TI-2003-W-PV for Delay of Game	Set	\$4,720	10%	\$4,248	Price is for two displays. Price does not include any control console. Play clocks are priced with a hand-held start/stop/reset switch. Add AS-1600 if stand alone units are required. Price does not include horn. Price includes mounting hardware.
Timers	Outdoor PanaView® Two Digit Timer; Standalone Unit; Includes horn	TI-2015-R-PV, TI-2015-A-PV, TI-2015-W-PV for Delay of Game	Each	\$2,765	10%	\$2,489	Price is for two displays. Price does not include any control console. Play clocks are priced with a hand-held start/stop/reset switch. Add AS-1600 if stand alone units are required. Price does not include horn. Price includes mounting hardware and horn.
Timers	Indoor UniView® Locker Room Clock; Without Controller	TI-2031-R-UV	Each	\$740	10%	\$666	Price does not include any control console.
Timers	Outdoor PanaView® Game & Play Clock Timer; Standalone Unit; Scoreboard Color: _____	TI-2034-A/R	Each	\$3,815	10%	\$3,434	Price does not include any control console. Price includes mounting hardware. Control requirement is AS-5010.
Wrestling	Portable Matside® Jr. PanaView® Three-Sided Wrestling Scoreboard; Scoreboard Color: Black Semi-Gloss; Caption Color: White	WR-2103-AR-PV	Each	\$5,310	10%	\$4,779	Matside, Jr. scoreboards come standard with 50' control cable. Price does not include any control console. Control requirement is AS-5010.
Hockey	Tuff Sport® PanaView® Hockey Scoreboard; Scoreboard Color: _____; Caption Color: _____	H-2101-AR-PV, H-2101-W-PV	Each	\$6,340	10%	\$5,706	Price does not include any control console. Control requirement is AS-5010.
Hockey	Tuff Sport® PanaView® Modular Hockey Scoreboard; Player and Penalty Section; 2 Displays; Scoreboard Color: _____; Caption Color: _____	H-2102-RA-PV, H-2102-W-PV	Set	\$5,930	10%	\$5,337	Price does not include any control console. Stand alone units will require AS-5010.
Hockey	Tuff Sport® PanaView® Hockey Scoreboard; Scoreboard Color: _____; Caption Color: _____	H-2104-AR-PV, H-2104-W-PV	Each	\$6,175	10%	\$5,558	Price does not include any control console. Control requirement is AS-5010.
Hockey	Tuff Sport® PanaView® Hockey Scoreboard; Scoreboard Color: _____; Caption Color: _____	H-2106-AR-PV, H-2106-W-PV	Each	\$5,815	10%	\$5,234	Price does not include any control console. Control requirement is AS-5010.
Hockey	Tuff Sport® PanaView® Hockey Scoreboard; Scoreboard Color: _____; Caption Color: _____	H-2108-AR-PV, H-2108-W-PV	Each	\$5,335	10%	\$4,802	Price does not include any control console. Control requirement is AS-5010.
Hockey	Tuff Sport® PanaView® Hockey Scoreboard; Scoreboard Color: _____; Caption Color: _____	H-2111-AR-PV, H-2111-W-PV	Each	\$3,135	10%	\$2,822	Price does not include any control console. Control requirement is AS-5010.
Hockey	Indoor Scoreboard Border Stripe; Color: _____	Stripe; Indoor	Each	\$95	10%	\$86	
Hockey - Team Name Message Centers	8x48-6 Indoor LED Team Name Message Center	TNMC_6 for BB-2xxx	Each	\$2,640	10%	\$2,376	Price is for one set. For four-sided scoreboards, multiply price by four. Price does not include any control console. AS-5010 control console is required to operate scoreboards with team name message centers.
Hockey - Team Name Message Centers	8x48-8 Indoor LED Team Name Message Center	TNMC_8 for BB-2XXX	Each	\$4,355	10%	\$3,920	Price is for one set. For four-sided scoreboards, multiply price by four. Price does not include any control console. AS-5010 control console is required to operate scoreboards with team name message centers.
Indoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Backlit 2' 0" x 3' 6" Horizontal	Each	\$1,250	10%	\$1,125	
Indoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Backlit 2' 0" x 4' 0" Horizontal	Each	\$1,385	10%	\$1,247	
Indoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Backlit 2' 0" x 8' 0" Horizontal	Each	\$2,055	10%	\$1,850	
Indoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Backlit 2' 0" x 10' 0" Horizontal	Each	\$2,185	10%	\$1,967	
Indoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Backlit 2' 0" x 14' 0" Horizontal	Each	\$2,560	10%	\$2,304	
Indoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Backlit 2' 0" x 17' 0" Horizontal	Each	\$3,170	10%	\$2,853	
Indoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Non-Backlit 2' 0" x 3' 6" Horizontal	Each	\$515	10%	\$464	
Indoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Non-Backlit 2' 0" x 4' 0" Horizontal	Each	\$565	10%	\$509	
Indoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Non-Backlit 2' 0" x 8' 0" Horizontal	Each	\$900	10%	\$810	
Indoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Non-Backlit 2' 0" x 10' 0" Horizontal	Each	\$950	10%	\$855	

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Indoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Non-Backlit 2' 0" x 14' 0" Horizontal	Each	\$1,360	10%	\$1,224	
Indoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Non-Backlit 2' 0" x 15' 0" Horizontal	Each	\$1,605	10%	\$1,445	
Indoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Indoor Non-Backlit 2' 0" x 17' 0" Horizontal	Each	\$2,100	10%	\$1,890	
Indoor Non-Backlit Sponsor Panels	12" x 36" optional logo panel for H-2104/2105	ID_12x36 LOGO_I	Each	\$95	10%	\$86	Optional logo panel located lower center of face on H-2104/2105. Panel is flat sheet aluminum.
Indoor Non-Backlit Sponsor Panels	Corner Panel, 6' Scoreboard - 12" x 16"	ID_C_TS_6_I	Each	\$106	10%	\$95	Included are standard lettering, bottler logos, and custom logos with electronic copy submittal. Decoration price is a one time per panel regardless of copy requirement.
Marquees - GS6-40X125 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm Amber; 2V Interconnect Cable Length Is 20 Feet	GS6-40X125-15.85-A-2V	Each	\$16,280	10%	\$14,652	
Marquees - GS6-40x100 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB	GS6-40x100-15.85-RGB-SF	Each	\$9,295	10%	\$8,366	
Marquees - GS6-40x100 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm Amber	GS6-40x100-15.85-A-SF	Each	\$8,170	10%	\$7,353	
Marquees - GS6-40X125 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-40X125-15.85-RGB-2V	Each	\$18,520	10%	\$16,668	
Marquees - GS6-40X150 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm Amber; 2V Interconnect Cable Length Is 20 Feet	GS6-40X150-15.85-A-2V	Each	\$18,060	10%	\$16,254	
Marquees - GS6-40X150 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-40X150-15.85-RGB-2V	Each	\$20,545	10%	\$18,491	
Marquees - GS6-60x125 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm Amber	GS6-60x125-15.85-A-SF	Each	\$11,410	10%	\$10,269	
Marquees - GS6-60x150 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB	GS6-60x150-15.85-RGB-SF	Each	\$14,550	10%	\$13,095	
Marquees - GS6-60x150 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-60x150-15.85-RGB-2V	Each	\$26,175	10%	\$23,558	
Marquees - GS6-60x175 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-60x175-15.85-RGB-2V	Each	\$29,845	10%	\$26,861	
Marquees - GS6-80X175 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm Amber; 2V Interconnect Cable Length Is 20 Feet	GS6-80X175-15.85-A-2V	Each	\$33,095	10%	\$29,786	
Marquees - GS6- 80X175 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-80X175-15.85-RGB-2V	Each	\$37,645	10%	\$33,881	
Marquees - GS6-32X80 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm Red	GS6-32X80-19.8-R-SF	Each	\$6,575	10%	\$5,918	
Marquees - GS6-32x100 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-32x100-19.8-RGB-2V	Each	\$16,050	10%	\$14,445	
Marquees - GS6-32x100 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm Red; 2V Interconnect Cable Length Is 20 Feet	GS6-32X100-19.8-R-2V	Each	\$12,615	10%	\$11,354	
Marquees - GS6-32X120 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm Amber; 2V Interconnect Cable Length Is 20 Feet	GS6-32X120-19.8-A-2V	Each	\$14,490	10%	\$13,041	
Marquee- GS6- 32X120 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-32X120-19.8-RGB-2V	Each	\$17,800	10%	\$16,020	
Marquees - GS6-48X80 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-48X80-19.8-RGB-2V	Each	\$17,820	10%	\$16,038	
Marquees - GS6-48x100 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm Red	GS6-48x100-19.8-R-SF	Each	\$9,200	10%	\$8,280	
Marquees - GS6-48x100 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm RGB	GS6-48x100-19.8-RGB-SF	Each	\$11,775	10%	\$10,598	
Marquees - GS6-48x100 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-48X100-19.8-RGB-2V	Each	\$20,905	10%	\$18,815	
Marquees - GS6-48X120 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm Amber; 2V Interconnect Cable Length Is 20 Feet	GS6-48x120-19.8-A-2V	Each	\$19,335	10%	\$17,402	
Marquees - GS6-48X120 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm RGB	GS6-48x120-19.8-RGB-SF	Each	\$13,205	10%	\$11,885	
Marquees - GS6-48X120 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-48X120-19.8-RGB-2V	Each	\$23,755	10%	\$21,380	
Marquees - GS6-60x125 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-60X125-15.85-RGB-2V	Each	\$23,035	10%	\$20,732	
Marquees - GS6-60x200 Series 15.85	Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB	GS6-60x200-15.85-RGB-SF	Each	\$17,790	10%	\$16,011	
Marquees - GS6- 64X140 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm Amber; 2V Interconnect Cable Length Is 20 Feet	GS6-64X140-19.8-A-2V	Each	\$27,805	10%	\$25,025	
Marquees - GS6-64X140 Series 19.8	Galaxy® Outdoor Electronic Message Center - GS6 Series - 19.8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GS6-64X140-19.8-RGB-2V	Each	\$34,160	10%	\$30,744	
Marquees - GT6x-90x135 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-90x135-8-RGB-2V	Each	\$21,035	10%	\$18,932	
Marquees - GT6x-90x135 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB	GT6x-90x135-8-RGB-SF	Each	\$11,925	10%	\$10,733	

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Marquees - GT6x-90x180 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-90x180-8-RGB-2V	Each	\$24,490	10%	\$22,041	
Marquees - GT6x-90x180 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB	GT6x-90x180-8-RGB-SF	Each	\$13,660	10%	\$12,294	
Marquees - GT6x-135x135 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-135x135-8-RGB-2V	Each	\$27,335	10%	\$24,602	
Marquees - GT6x-135x135 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB	GT6x-135x135-8-RGB-SF	Each	\$15,075	10%	\$13,568	
Marquees - GT6x-135x180 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-135x180-8-RGB-2V	Each	\$31,735	10%	\$28,562	
Marquees - GT6x-135x180 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB	GT6x-135x180-8-RGB-SF	Each	\$17,705	10%	\$15,935	
Marquees - GT6x-225x450 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-225X450-8-RGB-2V	Each	\$93,985	10%	\$84,587	
Marquees - GT6x-360X540 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-360x540-8-RGB-2V	Each	\$194,795	10%	\$175,316	
Marquees - GT6x-360X540 Series 8	Galaxy® Outdoor Electronic Message Center - GT6x Series - 8mm RGB	GT6x-360x540-8-RGB-SF	Each	\$105,950	10%	\$95,355	
Marquees - GT6x-72x108 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-72x108-10-RGB-2V	Each	\$17,220	10%	\$15,498	
Marquees - GT6x-72x108 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-72x108-10-RGB-SF	Each	\$9,970	10%	\$8,973	
Marquees - GT6x-72x144 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-72x144-10-RGB-2V	Each	\$19,985	10%	\$17,987	
Marquees - GT6x-72x144 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-72x144-10-RGB-SF	Each	\$11,365	10%	\$10,229	
Marquees - GT6x-72x180 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-72x180-10-RGB-2V	Each	\$23,080	10%	\$20,772	
Marquees - GT6x-72x180 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-72x180-10-RGB-SF	Each	\$12,920	10%	\$11,628	
Marquees - GT6x-72x216 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-72x216-10-RGB-2V	Each	\$27,050	10%	\$24,345	
Marquees - GT6x-72x216 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-72x216-10-RGB-SF	Each	\$14,920	10%	\$13,428	
Marquees - GT6x-72x252 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-72x252-10-RGB-2V	Each	\$30,355	10%	\$27,320	
Marquees - GT6x-72x252 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-72x252-10-RGB-SF	Each	\$16,575	10%	\$14,918	
Marquees - GT6x-72x288 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-72x288-10-RGB-2V	Each	\$32,375	10%	\$29,138	
Marquees - GT6x-72x288 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-72x288-10-RGB-SF	Each	\$18,015	10%	\$16,214	
Marquees - GT6x-108x108 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-108x108-10-RGB-2V	Each	\$22,455	10%	\$20,210	
Marquees - GT6x-108x108 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-108x108-10-RGB-SF	Each	\$12,595	10%	\$11,336	
Marquees - GT6x-108x144 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-108x144-10-RGB-2V	Each	\$26,640	10%	\$23,976	
Marquees - GT6x-108x144 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-108x144-10-RGB-SF	Each	\$14,705	10%	\$13,235	
Marquees - GT6x-108x180 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-108x180-10-RGB-2V	Each	\$30,920	10%	\$27,828	
Marquees - GT6x-108x180 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-108x180-10-RGB-SF	Each	\$17,250	10%	\$15,525	
Marquees - GT6x-108x216 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-108X216-10-RGB-2V	Each	\$35,580	10%	\$32,022	
Marquees - GT6x-108x216 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-108X216-10-RGB-SF	Each	\$19,655	10%	\$17,690	
Marquees - GT6x-108x252 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB; 2V Interconnect Cable Length Is 20 Feet	GT6x-108X252-10-RGB-2V	Each	\$41,020	10%	\$36,918	

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Marquees - GT6x-108x252 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-108X252-10-RGB-SF	Each	\$22,455	10%	\$20,210	
Marquees - GT6x-108x324 Series 10	Galaxy® Outdoor Electronic Message Center - GT6x Series - 10mm RGB	GT6x-108X324-10-RGB-SF	Each	\$25,815	10%	\$23,234	
Marquees	Communication Method: Communication Method: ST Style Multi-Mode Fiber Ethernet. Cable and Connectors not included.	Galaxy® Fiber Ethernet Outdoor Display Communication Kit	Each	\$1,280	10%	\$1,152	
Marquees	Communication Method: Wire Ethernet; Cable not included	Galaxy® Wire Ethernet Outdoor Display Communication Kit	Each	\$1,280	10%	\$1,152	
Marquees	Communication Method: Wireless Ethernet Bridge Radio Set Includes: 1 Server (Sending) and 1 Client (Receiving). *Wireless communication devices may be affected by site specific conditions. Daktronics makes no guarantees that the communication device is suitable for every location.	Galaxy® Wireless Ethernet Bridge Outdoor Communication Kit	Each	\$1,280	10%	\$1,152	
Marquees	Daktronics Verizon 4G Cellular Modem Only - Requires Daktronics Verizon Cellular Data Plan	Daktronics Verizon Modem, 4G, Ethernet	Each	\$1,280	10%	\$1,152	
Marquees	Daktronics 4G Cellular Modem. Compatible Carriers: Verizon, AT&T, Sprint, T-Mobile USA, US Cellular, Rogers, Bell, Telus. Customer Provided Data Plan not included. Please contact your local cellular provider to acquire this service.	Daktronics 4G Cellular Communication Kit - Customer Account	Each	\$1,705	10%	\$1,535	
Marquees	External Temperature Sensor with 25 ft. Quick Connect Cable	Galaxy® External Temperature Sensor	Each	\$295	10%	\$266	
Multi-Sport	PanaView® Multi-Sport Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (PERIOD, HALF, or QTR): _____	MS-2002-A-PV-F, MS-2002-R-PV-F	Each	\$7,565	10%	\$6,809	
Multi-Sport	PanaView® Multi-Sport Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (PERIOD, HALF, or QTR): _____	MS-2002-W-PV-F	Each	\$8,325	10%	\$7,493	
Multi-Sport	PanaView® Multi-Sport Scoreboard (Lacrosse/Field Hockey); Scoreboard Color: _____; Caption Color: _____	MS-2009-R-PV-F, MS-2009-A-PV-F	Each	\$19,025	10%	\$17,123	
Multi-Sport	PanaView® Multi-Sport Scoreboard (Lacrosse/Field Hockey); Scoreboard Color: _____; Caption Color: _____	MS-2009-W-PV-F	Each	\$20,930	10%	\$18,837	
Multi-Sport	PanaView® Football/Track Scoreboard; Includes Track Captions on Changeable Panels with Rails; Scoreboard Color: _____; Caption Color: _____	MS-2028-W-PV-F	Each	\$11,420	10%		
Multi-Sport	PanaView® Multi-Sport Scoreboard (Basketball); Scoreboard Color: _____; Caption Color: _____	MS-2126-R-PV-F, MS-2126-A-PV-F, MS-2126-W-PV-F	Each	\$5,030	10%	\$4,527	
Multi-Sport	PanaView® Multi-Sport Scoreboard; Scoreboard Color: _____; Caption Color: _____	MS-3918-A-PV-F, MS-3918-R-PV-F, MS-3918-W-PV-F	Each	\$4,945	10%	\$4,451	
Multi-Sport	PanaView® Multi-Sport Scoreboard; Scoreboard Color: _____; Caption Color: _____	MS-918-R-PV-F, MS-918-A-PV-F, MS-918-W-PV-F	Each	\$6,420	10%	\$5,778	
Multi-Sport - Outdoor TNMC	8x32-34mm LED Team Name Message Center; Set of 2; Amber LED's	TNMC, 8x32, Amber LED (34mm)	Set	\$3,490	10%	\$3,141	AS-5010 is required to operate scoreboards with team name message centers.
Multi-Sport - Outdoor TNMC	8x48-34mm LED Team Name Message Center; Set of 2; Amber LED's	TNMC, 8x48, Amber LED (34mm)	Set	\$5,480	10%	\$4,932	AS-5010 is required to operate scoreboards with team name message centers.
Outdoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Backlit 2' 0" x 10' 0" Horizontal	Each	\$3,040	10%	\$2,736	
Outdoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Backlit 2' 0" x 16' 0" Horizontal	Each	\$4,255	10%	\$3,830	
Outdoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Backlit 2' 0" x 18' 0" Horizontal	Each	\$4,775	10%	\$4,298	
Outdoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Backlit 2' 0" x 20' 0" Horizontal	Each	\$5,310	10%	\$4,779	
Outdoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Backlit 2' 0" x 25' 0" Horizontal	Each	\$6,630	10%	\$5,967	
Outdoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Backlit 2' 0" x 32' 0" Horizontal	Each	\$8,080	10%	\$7,272	
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Backlit 3' 0" X 25' 0" Horizontal	Each	\$9,570	10%	\$8,613	
Outdoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Custom Outdoor Backlit Horizontal	Each	\$2,005	10%	\$1,805	Outdoor backlit custom sponsor panel 1.5' x 8.1' (97 lbs each)
Outdoor Backlit Sponsor Panels	Ad Panel, Above or Below Display	Custom Outdoor Backlit Horizontal	Each	\$2,005	10%	\$1,805	Outdoor backlit custom horizontal sponsor panel 2ft x 5ft 6 in. (88 lbs each)
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 1' 6" X 10' 0" Horizontal	Each	\$860	10%	\$774	
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 1' 6" X 16' 0" Horizontal	Each	\$1,145	10%	\$1,031	
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 4' 0" Horizontal	Each	\$560	10%	\$504	For use with TI-2003. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 6' 0" Horizontal	Each	\$710	10%	\$639	For use with BA-2515. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 8' 0" Horizontal	Each	\$865	10%	\$779	For use with any 8' outdoor scoreboard. Price includes copy and/or painted face.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 9' 0" Horizontal	Each	\$925	10%	\$833	For use with BA-515 with side-mount 3' x 3' panel. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 10' 0" Horizontal	Each	\$980	10%	\$882	For use with all 10' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 12' 0" Horizontal	Each	\$1,055	10%	\$950	For use with all 12' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 14' 0" Horizontal	Each	\$1,185	10%	\$1,067	For use with all 14' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 16' 0" Horizontal	Each	\$1,305	10%	\$1,175	For use with all 16' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 18' 0" Horizontal	Each	\$1,390	10%	\$1,251	For use with all 18' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 20' 0" Horizontal	Each	\$1,590	10%	\$1,431	For use with all 20' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 25' 0" Horizontal	Each	\$2,080	10%	\$1,872	For use with all 25' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 28' 0" Horizontal	Each	\$2,355	10%	\$2,120	For use with all 28' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 32' 0" Horizontal	Each	\$2,470	10%	\$2,223	For use with all 32' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 0" x 36' 0" Horizontal	Each	\$2,705	10%	\$2,435	For use with all 36' outdoor scoreboards. Price includes copy and/or painted face.
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 2' 6" x 25' 0" Horizontal	Each	\$2,555	10%	\$2,300	
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 3' 0" X 6' 0" Horizontal	Each	\$1,100	10%	\$990	
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 3' 0" X 8' 6" Horizontal	Each	\$1,440	10%	\$1,296	
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 3' 0" X 25' 0" Horizontal	Each	\$3,480	10%	\$3,132	
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 4' 0" X 25' 0" Horizontal	Each	\$4,165	10%	\$3,749	
Outdoor Non-Backlit Sponsor Panels	Ad Panel, Above or Below Display	Outdoor Non-Backlit 3' 0" X 36' 0" Horizontal	Each	\$4,760	10%	\$4,284	
Scorer's Tables	5ft 4in Backlit Scorer's Table w/ Sponsor ID Panel; Paint Color: Satin Black Finish; Pad Color:	ST-3170-3.0X5.3-120VAC	Each	\$5,910	10%	\$5,319	Price includes decoration an does not include any control console.
Scorer's Tables	10ft 3in Backlit Scorer's Table w/ Sponsor ID Panel; Paint Color: Satin Black Finish; Pad Color:	ST-3170-3.0X10.3-120VAC	Each	\$7,350	10%	\$6,615	Price includes decoration an does not include any control console.
Scorer's Tables	SCORER TABLE POSSESSION INDICATOR	ST-POSS	Each	\$715	10%	\$644	Price does not include any control console.
Scorer's Tables	END PAD LOGO	ST-END-LOGO	Each	\$95	10%	\$86	Price does not include any control console.
Soccer	PanaView® Soccer Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (HALF or PERIOD):	SO-2008-R-PV-F, SO-2008-A-PV-F	Each	\$8,610	10%	\$7,749	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Soccer	PanaView® Soccer Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (HALF or PERIOD):	SO-2008-W-PV-F	Each	\$8,610	10%	\$7,749	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Soccer	PanaView® Soccer Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (C. KICKS, CORNERS, or SAVES):	SO-2013-A-PV-F, SO-2013-R-PV-F	Each	\$9,595	10%	\$8,636	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Soccer	PanaView® Soccer Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (C. KICKS, CORNERS, or SAVES):	SO-2013-W-PV-F	Each	\$10,555	10%	\$9,500	Price does not include any control console. Control requirement is AS-5010. Price does not include horn. Price includes mounting hardware.
Soccer	PanaView® Soccer Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (HALF, PERIOD, or QTR):	SO-2918-R-PV-F, SO-2918-A-PV-F	Each	\$4,345	10%	\$3,911	Price does not include any control console. Minimal control console requirement is AS-1600. Price includes horn. Price includes mounting hardware. RC-100 is available on this model.
Soccer	PanaView® Soccer Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (HALF, PERIOD, or QTR):	SO-2918-W-PV-F	Each	\$4,345	10%	\$3,911	Price does not include any control console. Minimal control console requirement is AS-1600. Price includes horn. Price includes mounting hardware. RC-100 is available on this model.
Soccer	PanaView® Soccer Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (HALF, PERIOD, or QTR):	SO-918-R-PV-F, SO-918-A-PV-F	Each	\$5,045	10%	\$4,541	Price does not include any control console. Minimal control console requirement is AS-1600. Price includes horn. Price includes mounting hardware. RC-100 is available on this model.
Soccer	PanaView® Soccer Scoreboard; Scoreboard Color: _____; Caption Color: _____; Caption Choice (HALF, PERIOD, or QTR):	SO-918-W-PV-F	Each	\$5,045	10%	\$4,541	Price does not include any control console. Minimal control console requirement is AS-1600. Price includes horn. Price includes mounting hardware. RC-100 is available on this model.
Soccer - Outdoor Captions for Soccer Displays	8x32-34mm Electronic Captions @4 for 18' and 25' long Football and Soccer Scoreboards	Electronic Caption - 18' / 25' Football and Soccer	Each	\$6,975	10%	\$6,278	Pricing for (4) 8x32-34mm TNMC units (either RED or AMBER LED's) to replace DOWN, TO GO, BALL ON and QTR vinyl captions. NOTE: This pricing does not include the (2) 8x48-34mm TNMC units located above the HOME and GUEST digits. Do not use on FB-2023 as the TOL captions need to be included for this model.
Soccer - Outdoor TNMC	8x32-34mm LED Team Name Message Center; Set of 2; Amber LED's	TNMC_8x32_Amber LED (34mm)	Set	\$3,490	10%	\$3,141	AS-5010 control console is required to operate scoreboards with team name message centers.
Horns	For Outdoor Scoreboards	120VAC Trumpet Horn #55	Each	\$880	10%	\$792	
Horns	For Outdoor Scoreboards	12VDC Trumpet Horn	Each	\$355	10%	\$320	
Horns	Stand-Alone Trumpet Horn for use with Outdoor Video Displays	Stand-Alone 120 VAC Trumpet Horn	Each	\$2,025	10%	\$1,823	This horn kit is to be used when a horn is needed to accompany an outdoor video display

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Sound	Sportsound 1500HD Sound Cabinet *BLACK*, Mesh Color:	SS1500HD	Each	\$43,865	10%	\$39,479	Does not include an audio control system/console. Does not include fiber conversion box.
Sound	Sportsound 500HD Sound Cabinet, Dual Coverage, *BLACK*, Mesh Color:	SS500HD Dual Coverage	Each	\$27,865	10%	\$25,079	Does not include an audio control system/console. Does not include fiber conversion box.
Sound	Sportsound 500HD Sound Cabinet, Single Coverage, *BLACK*, Mesh Color:	SS500HD Single Coverage	Each	\$21,080	10%	\$18,972	Does not include an audio control system/console.
Sound	Sportsound Indoor Audio System. Includes sound system with additional subwoofer in a self-contained alum cabinet and mesh grille face. Amplification in wall mounted tilt out rack. Includes a sound system input plate. Cabinet painted Semi-Gloss Black. Mesh printed per customer's specification.	SSN-150	Each	\$13,655	10%	\$12,290	Does not include an audio control system/console.
Sound	Sportsound Indoor Audio System. Includes sound system in a self-contained alum cabinet and mesh grille face. Cabinet painted Semi-Gloss Black. Mesh printed per customer's specification.	SSN-150 (Cabinet Only)	Each	\$9,890	10%	\$8,901	This is the speaker cabinet only. No amplifier/rack is included or control system.
Sound	**For use with SSR-100, SSR-200, SSR-300, SSR-AM, SSR-WR** Sportsound Indoor Center-Clustered Audio System. Includes amplification in 12RU wall rack with power sequencing, equipment drawer, and (2) signal input XLR plates at a floor or wall box	SSN-250	Each	\$19,685	10%	\$17,717	
Sound	**Required for SSR-WR-150-100 rack** Sportsound Indoor Center-Clustered Audio System. Includes Cluster Mounting Brackets, Suspension Hardware, Cluster Junction Box, and Signal Input XLR plate. **Does not include Power Amplifier.**	SSN-250 (Spkr Cluster Only)	Each	\$11,485	10%	\$10,337	No amplifier/rack is included or control system.
Sound	Bridle System, SSN-250, 2-4point suspension hardware. Includes turnbuckles for level adjustments	Bridle System, SSN-250, 2-4point	Each	\$1,645	10%	\$1,481	
Sound	Ceiling/Roof Static Mounting for SSN-250	Static Mounting for SSN-250	Each	\$1,645	10%	\$1,481	
Sound	Sportsound Rack 100 that includes: 10Ch analog mixer and input/output panel for easy plug and play operation, XLR cables, and Laptop/MP3 interface unit. SSR-100 can use up to 2 wireless components (wireless components sold separately).	SSR-100-NW	Each	\$3,170	10%	\$2,853	
Sound	Sportsound Rack 200 that includes: 12Ch Audio Mixer, CD Player, Operator Accessories Case. SSR-200 can use up to 4 wireless components (wireless components sold separately).	SSR-200-NW	Each	\$4,865	10%	\$4,379	
Sound	Integrated Audio Control Rack to include a 12RU Wall Mounted Rack, 2Ch Power Amplifier for SSN-150, Multimedia Mixer, CD/Media Player w/Tuner and Bluetooth, Power Sequencer, Local Aux MP3 Input, and Equipment Drawer.	SSR-WR-SSN	Each	\$9,370	10%	\$8,433	
Sound	Sportsound Announcers Mixer, 2Ch Tabletop, Microphone and MP3 Inputs, Includes Single-Muff Headset, 1/8"to1/8" stereo cable, and XLR output cable. Power Supply Included.	SSR-AM	Each	\$1,700	10%	\$1,530	
Sound	Wireless microphone handheld package includes: wireless receiver, handheld transmitter w/ SM58 mic, power supply, 1/2 wave antennas, rack mount kit, zippered accessory bag, and AA alkaline batteries	Wireless Microphone Handheld Package	Each	\$1,695	10%	\$1,526	
Sound	Wireless Bodypack Microphone System for Referees. Includes: Receiver, Bodypack Transmitter with Black Pouch, Shure MX150B/O-TQG Lavalier Microphone with Clip, Windscreen, Case, Headworn Microphone, Antenna Combiner Kit for Dual Wireless Systems, and Daktronics In-Line Referee Mute Switch.	Wireless Bodypack Microphone System - Referees	Each	\$2,700	10%	\$2,430	
Sound	The Hearing Assist System is an ADA Compliant FM System which includes: 1 Transmitter, 4 Receivers, 4 Earpphones, 2 Neck Loops/Lanyards, USB Charger, 1 Universal Antenna, and 1 Signage Kit. - 216Mhz. Additional receivers/earphones sold separately.	ADA Hearing Assist System	Each	\$2,630	10%	\$2,367	
Sound	Wireless In-Ear Monitor System for On-Field Talent. PSM900 System with P9RA Rechargeable Bodypack Receiver and SE425CL Sound Isolating Earphones	Wireless In-Ear Monitor System (PSM900)	Each	\$2,500	10%	\$2,250	
Sound	Spare Parts Kit for Sportsound 500HD system. Includes (1) Amplifier, (1) LF Speaker, (2) MF Speakers, (2) HF Speakers	Spare Parts Kit; SS500HD	Each	\$4,455	10%	\$4,010	
Sound	Spare Parts Kit for Sportsound 1500HD system. Includes (1) Amplifier, (2) LF Speaker, (2) MF Speakers, (2) HF Speakers	Spare Parts Kit; SS1500HD	Each	\$3,990	10%	\$3,591	
Sound	Wheel Base for SSR-200; 6RU Space; 3RU Component Storage Drawer w/ Foam Insert	SSR-200-6RU-Wheel Base Only	Each	\$945	10%	\$851	
Sound	CABLE; 4 COND, 13AWG, SPEAKER4, OD: 0.42	W-3902519	Per Foot	\$1.23	10%	\$1.11	

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Sound	Cost per foot, but wire is sold in 1000' spools. Please use 1000' increments.	W-1615	Per Foot	\$0.28	10%	\$0.25	
Sound	Fiber conversion box converts the analog audio signal from the source equipment into fiber optic signal to the sound system. Box includes analog backup switch.	Fiber Conversion Box w/ Analog Backup	Each	\$3,235	10%	\$2,912	
Sound	Kit, Outdoor Fiber Patch Panel. Fiber patch panel splices fiber optic cable at base of sign. Includes ST style fiber plugs.	Kit; Outdoor Fiber Patch Panel	Each	\$680	10%	\$612	
Sound	Daktronics Announcer's Interface	Daktronics Announcer's Interface	Each	\$1,120	10%	\$1,008	Daktronics Announcer's Interface to include: Announcer's push to talk Interface, 15' interface cable, power supply, dynamic SM58 vocal microphone with desk stand, and headphones.
Sound	Daktronics Announcer's Interface (Headset Version)	Daktronics Announcer's Interface (Headset Version)	Each	\$1,120	10%	\$1,008	Daktronics Announcer's Interface kit to include: Announcer's push to talk Interface, 15' interface cable, power supply, and single muff headset used by sports announcers.
Indoor Video	1 Panel Built Video Display - 336x588, 5.9mm - 6' 7" H X 11' 6" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 4 Modules	DVN-3000-5.9MN-1400-BR-MA-84x84-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$58,729	10%	\$52,856	Display is built up by 28 Panels
Indoor Video	1 Panel Built Video Display - 336x924, 5.9mm - 6' 7" H X 18' 1" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 6 Modules	DVN-3000-5.9MN-1400-BR-MA-84x84-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$90,031	10%	\$81,028	Display is built up by 44 Panels
Indoor Video	1 Panel Built Video Display - 420x756, 5.9mm - 8' 3" H X 14' 10" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 6 Modules	DVN-3000-5.9MN-1400-BR-MA-84x84-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$91,946	10%	\$82,751	Display is built up by 45 Panels
Indoor Video	1 Panel Built Video Display - 420x1008, 5.9mm - 8' 3" H X 19' 9" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 8 Modules	DVN-3000-5.9MN-1400-BR-MA-84x84-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$121,606	10%	\$109,445	Display is built up by 60 Panels
Indoor Video	1 Panel Built Video Display - 504x840, 5.9mm - 9' 11" H X 16' 5" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 8 Modules	DVN-3000-5.9MN-1400-BR-MA-84x84-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$121,606	10%	\$109,445	Display is built up by 60 Panels
Indoor Video	1 Panel Built Video Display - 504x1176, 5.9mm - 9' 11" H X 23' 0" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 11 Modules	DVN-3000-5.9MN-1400-BR-MA-84x84-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$170,928	10%	\$153,835	Display is built up by 84 Panels
Indoor Video	1 Panel Built Video Display - 588x1008, 5.9mm - 11' 6" H X 19' 9" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 11 Modules	DVN-3000-5.9MN-1400-BR-MA-84x84-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$170,928	10%	\$153,835	Display is built up by 84 Panels
Indoor Video	1 Panel Built Video Display - 672x1176, 5.9mm - 13' 2" H X 23' 0" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 14 Modules	DVN-3000-5.9MN-1400-BR-MA-84x84-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$225,590	10%	\$203,031	Display is built up by 112 Panels
Indoor Video	1 Panel Built Video Display - 512x896, 3.9mm - 6' 7" H X 11' 6" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 4 Modules	DVN-3000-3.9MN-1400-BR-MA-128x128-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$70,049	10%	\$63,044	Display is built up by 28 Panels
Indoor Video	1 Panel Built Video Display - 512x1408, 3.9mm - 6' 7" H X 18' 1" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 6 Modules	DVN-3000-3.9MN-1400-BR-MA-128x128-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$107,791	10%	\$97,012	Display is built up by 44 Panels
Indoor Video	1 Panel Built Video Display - 640x1152, 3.9mm - 8' 3" H X 14' 10" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 6 Modules	DVN-3000-3.9MN-1400-BR-MA-128x128-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$110,096	10%	\$99,086	Display is built up by 45 Panels
Indoor Video	1 Panel Built Video Display - 640x1536, 3.9mm - 8' 3" H X 19' 9" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 8 Modules	DVN-3000-3.9MN-1400-BR-MA-128x128-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$145,806	10%	\$131,226	Display is built up by 60 Panels
Indoor Video	1 Panel Built Video Display - 768x1280, 3.9mm - 9' 11" H X 16' 5" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 8 Modules	DVN-3000-3.9MN-1400-BR-MA-128x128-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$145,806	10%	\$131,226	Display is built up by 60 Panels
Indoor Video	1 Panel Built Video Display - 768x1792, 3.9mm - 9' 11" H X 23' 0" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 11 Modules	DVN-3000-3.9MN-1400-BR-MA-128x128-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$204,788	10%	\$184,309	Display is built up by 84 Panels
Indoor Video	1 Panel Built Video Display - 896x1536, 3.9mm - 11' 6" H X 19' 9" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 11 Modules	DVN-3000-3.9MN-1400-BR-MA-128x128-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$204,788	10%	\$184,309	Display is built up by 84 Panels
Indoor Video	1 Panel Built Video Display - 1024x1792, 3.9mm - 13' 2" H X 23' 0" W X 0' 4" D (Approx. Dimensions) - With Comprehensive Spare Parts Package including 14 Modules	DVN-3000-3.9MN-1400-BR-MA-128x128-AUTOBR-LT-SR-FOR-PCA-CNTLRM-None	Panels	\$270,670	10%	\$243,603	Display is built up by 112 Panels
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 1 Module	LVN-3000-168X336-5.9MN-MA-CNTLRM-SR-LT	Each	\$17,232	10%	\$15,509	
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 2 Modules	LVN-3000-168X420-5.9MN-MA-CNTLRM-SR-LT	Each	\$20,819	10%	\$18,737	

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 2 Modules	LVN-3000-168X504-5.9MN-MA-CNTLRM-SR-LT	Each	\$23,999	10%	\$21,599	
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 3 Modules	LVN-3000-168X756-5.9MN-MA-CNTLRM-SR-LT	Each	\$33,936	10%	\$30,543	
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 2 Modules	LVN-3000-252X420-5.9MN-MA-CNTLRM-SR-LT	Each	\$28,809	10%	\$25,928	
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 3 Modules	LVN-3000-252X504-5.9MN-MA-CNTLRM-SR-LT	Each	\$33,986	10%	\$30,588	
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 4 Modules	LVN-3000-252X756-5.9MN-MA-CNTLRM-SR-LT	Each	\$48,848	10%	\$43,963	
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 3 Modules	LVN-3000-336X420-5.9MN-MA-CNTLRM-SR-LT	Each	\$37,216	10%	\$33,495	
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 4 Modules	LVN-3000-336X588-5.9MN-MA-CNTLRM-SR-LT	Each	\$50,483	10%	\$45,435	
Indoor Video	1 Daktronics Video Displays - 5.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 5 Modules	LVN-3000-336X756-5.9MN-MA-CNTLRM-SR-LT	Each	\$64,010	10%	\$57,609	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 1 Module	LVN-3000-256X512-3.9MN-MA-CNTLRM-SR-LT	Each	\$19,782	10%	\$17,804	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 2 Modules	LVN-3000-256X640-3.9MN-MA-CNTLRM-SR-LT	Each	\$24,024	10%	\$21,622	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 2 Modules	LVN-3000-256X768-3.9MN-MA-CNTLRM-SR-LT	Each	\$27,754	10%	\$24,979	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 3 Modules	LVN-3000-256X1152-3.9MN-MA-CNTLRM-SR-LT	Each	\$39,461	10%	\$35,515	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 2 Modules	LVN-3000-384X640-3.9MN-MA-CNTLRM-SR-LT	Each	\$33,394	10%	\$30,055	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 3 Modules	LVN-3000-384X768-3.9MN-MA-CNTLRM-SR-LT	Each	\$39,516	10%	\$35,565	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 4 Modules	LVN-3000-384X1152-3.9MN-MA-CNTLRM-SR-LT	Each	\$56,963	10%	\$51,267	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 3 Modules	LVN-3000-512X640-3.9MN-MA-CNTLRM-SR-LT	Each	\$43,296	10%	\$38,967	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 4 Modules	LVN-3000-512X896-3.9MN-MA-CNTLRM-SR-LT	Each	\$58,883	10%	\$52,995	
Indoor Video	1 Daktronics Video Displays - 3.9mm Un-Coated Modules - with Comprehensive Spare Parts Package including 5 Modules	LVN-3000-512X1152-3.9MN-MA-CNTLRM-SR-LT	Each	\$74,755	10%	\$67,280	
Indoor Video	Live Video Mounting Kit	DVN-3000 CMU/Precast Wall Mounting Kit	Panels	\$106	10%	\$95	Price Per Panel
Indoor Video	Live Video Mounting Kit	DVN-3000 Sheetrock Wall Mounting Kit	Panels	\$106	10%	\$95	Price Per Panel
Video	Standard Definition or High Definition (1080i); 1 video input	Control-1 video input (Primary Player & Processor Only) w/ HP TouchSmart	Each	\$12,225	10%	\$11,003	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8K-STD, 8-port router, VIP-5X60), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080i); 1 video input	Control-1 video input (Primary Player & Processor Only) w/ Laptop	Each	\$12,225	10%	\$11,003	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8K-STD, 8-port router, VIP-5X60), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080i); 1 video input	Control-1 video input (Primary/Backup Player & Processor) w/ HP TouchSmart	Each	\$22,260	10%	\$20,034	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8K-STD @ 2, 8-port router, VIP-5X60 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080i); 1 video input	Control-1 video input (Primary/Backup Player & Processor) w/ Laptop	Each	\$22,260	10%	\$20,034	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8K-STD @ 2, 8-port router, VIP-5X60 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	Control-4 video inputs-SD/HD (Primary Player & Processor Only) w/ HP TouchSmart	Each	\$42,345	10%	\$38,111	This includes: HP Touchsmart with SCS-4000 license, RS-1410-16-DVI control system (DMP-8K-STD, 8-port router, VIP-5X60), Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	Control-4 video inputs-SD/HD (Primary Player & Processor Only) w/ Laptop	Each	\$42,345	10%	\$38,111	This includes: Laptop with SCS-4000 license, RS-1410-16-DVI control system (DMP-8K-STD, 8-port router, VIP-5X60), Tricaster TC-460 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	Control-4 video inputs-SD/HD (Primary/Backup Player & Processor) w/ HP TouchSmart	Each	\$55,570	10%	\$50,013	This includes: HP Touchsmart with SCS-4000 license, RS-1410-16-DVI control system (DMP-8K-STD @2, 8-port router, VIP-5X60 @2), VDA, A/B switch, Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	Control-4 video inputs-SD/HD (Primary/Backup Player & Processor) w/ Laptop	Each	\$55,570	10%	\$50,013	This includes: Laptop with SCS-4000 license, RS-1410-16-DVI control system (DMP-8K-STD @2, 8-port router, VIP-5X60 @2), VDA, A/B switch, Tricaster TC-460 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080i); 1 video input for All Sport® Pro	Control-1 video input (Primary Player & Processor Only) w/ HP TouchSmart for All Sport® Pro	Each	\$17,800	10%	\$16,020	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8K-STD, 8-port router, VIP-5X60), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080i); 1 video input for All Sport® Pro	Control-1 video input (Primary Player & Processor Only) w/ Laptop for All Sport® Pro	Each	\$17,800	10%	\$16,020	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8K-STD, 8-port router, VIP-5X60), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080i); 1 video input for All Sport® Pro	Control-1 video input (Primary/Backup Player & Processor) w/ HP TouchSmart for All Sport® Pro	Each	\$27,835	10%	\$25,052	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8K-STD @ 2, 8-port router, VIP-5X60 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080i); 1 video input for All Sport® Pro	Control-1 video input (Primary/Backup Player & Processor) w/ Laptop for All Sport® Pro	Each	\$27,835	10%	\$25,052	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8K-STD @ 2, 8-port router, VIP-5X60 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input	DVN/LVN Control-1 video input (Primary Player & Display Interface Only) w/ HP TouchSmart	Each	\$21,185	10%	\$19,067	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input	DVN/LVN Control-1 video input (Primary Player & Display Interface Only) w/ Laptop	Each	\$21,185	10%	\$19,067	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input	DVN/LVN Control-1 video input (Primary/Backup Player & Display Interface) w/ HP TouchSmart	Each	\$33,370	10%	\$30,033	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input	DVN/LVN Control-1 video input (Primary/Backup Player & Display Interface) w/ Laptop	Each	\$33,370	10%	\$30,033	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	DVN/LVN Control-4 video inputs-SD/HD (Primary Player & Display Interface Only) w/ HP TouchSmart	Each	\$55,670	10%	\$50,103	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Video Switcher with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	DVN/LVN Control-4 video inputs-SD/HD (Primary Player & Display Interface Only) w/ Laptop	Each	\$55,670	10%	\$50,103	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Video Switcher with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	DVN/LVN Control-4 video inputs-SD/HD (Primary/Backup Player & Display Interface) w/ HP TouchSmart	Each	\$66,160	10%	\$59,544	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), VDA, A/B switch, Video Switcher with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	DVN/LVN Control-4 video inputs-SD/HD (Primary/Backup Player & Display Interface) w/ Laptop	Each	\$66,160	10%	\$59,544	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), VDA, A/B switch, Video Switcher with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input for All Sport® Pro	DVN/LVN Control-1 video input (Primary Player & Display Interface Only) w/ HP TouchSmart for All Sport® Pro	Each	\$26,760	10%	\$24,084	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input for All Sport® Pro	DVN/LVN Control-1 video input (Primary Player & Display Interface Only) w/ Laptop for All Sport® Pro	Each	\$26,760	10%	\$24,084	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input for All Sport® Pro	DVN/LVN Control-1 video input (Primary/Backup Player & Display Interface) w/ HP TouchSmart for All Sport® Pro	Each	\$38,945	10%	\$35,051	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input for All Sport® Pro	DVN/LVN Control-1 video input (Primary/Backup Player & Display Interface) w/ Laptop for All Sport® Pro	Each	\$38,945	10%	\$35,051	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay for All Sport® Pro	DVN/LVN Control-4 video inputs-SD/HD (Primary Player & Display Interface Only) w/ HP TouchSmart for All Sport® Pro	Each	\$61,245	10%	\$55,121	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay for All Sport® Pro	DVN/LVN Control-4 video inputs-SD/HD (Primary Player & Display Interface Only) w/ Laptop for All Sport® Pro	Each	\$61,245	10%	\$55,121	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay for All Sport® Pro	DVN/LVN Control-4 video inputs-SD/HD (Primary/Backup Player & Display Interface) w/ HP TouchSmart for All Sport® Pro	Each	\$71,735	10%	\$64,562	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), VDA, A/B switch, Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay for All Sport® Pro	DVN/LVN Control-4 video inputs-SD/HD (Primary/Backup Player & Display Interface) w/ Laptop for All Sport® Pro	Each	\$71,735	10%	\$64,562	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), VDA, A/B switch, Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input	DVN/LVN Control-1 video input (Dual Primary Player & Display Interface Only) w/ HP TouchSmart	Each	\$33,370	10%	\$30,033	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input	DVN/LVN Control-1 video input (Dual Primary Player & Display Interface Only) w/ Laptop	Each	\$33,370	10%	\$30,033	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input	DVN/LVN Control-1 video input (Dual Primary/Backup Player & Display Interface) w/ HP TouchSmart	Each	\$48,980	10%	\$44,082	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input	DVN/LVN Control-1 video input (Dual Primary/Backup Player & Display Interface) w/ Laptop	Each	\$48,980	10%	\$44,082	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input for All Sport® Pro	DVN/LVN Control-1 video input (Dual Primary Player & Display Interface Only) w/ HP TouchSmart for All Sport® Pro	Each	\$38,945	10%	\$35,051	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input for All Sport® Pro	DVN/LVN Control-1 video input (Dual Primary Player & Display Interface Only) w/ Laptop for All Sport® Pro	Each	\$38,945	10%	\$35,051	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input for All Sport® Pro	DVN/LVN Control-1 video input (Dual Primary/Backup Player & Display Interface) w/ HP TouchSmart for All Sport® Pro	Each	\$54,555	10%	\$49,100	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	Standard Definition or High Definition (1080p); 1 video input for All Sport® Pro	DVN/LVN Control-1 video input (Dual Primary/Backup Player & Display Interface) w/ Laptop for All Sport® Pro	Each	\$54,555	10%	\$49,100	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	DVN/LVN Control-4 video inputs-SD/HD (Dual Primary Player & Display Interface Only) w/ HP TouchSmart	Each	\$66,160	10%	\$59,544	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	DVN/LVN Control-4 video inputs-SD/HD (Dual Primary Player & Display Interface Only) w/ Laptop	Each	\$66,160	10%	\$59,544	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	DVN/LVN Control-4 video inputs-SD/HD (Dual Primary/Backup Player & Display Interface) w/ HP TouchSmart	Each	\$81,770	10%	\$73,593	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), VDA, A/B switch, Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay	DVN/LVN Control-4 video inputs-SD/HD (Dual Primary/Backup Player & Display Interface) w/ Laptop	Each	\$81,770	10%	\$73,593	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), VDA, A/B switch, Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay for All Sport® Pro	DVN/LVN Control-4 video inputs-SD/HD (Dual Primary Player & Display Interface Only) w/ HP TouchSmart for All Sport® Pro	Each	\$71,735	10%	\$64,562	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay for All Sport® Pro	DVN/LVN Control-4 video inputs-SD/HD (Dual Primary Player & Display Interface Only) w/ Laptop for All Sport® Pro	Each	\$71,735	10%	\$64,562	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304, 8-port router, DI-6000), Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay for All Sport® Pro	DVN/LVN Control-4 video inputs-SD/HD (Dual Primary/Backup Player & Display Interface) w/ HP TouchSmart for All Sport® Pro	Each	\$87,345	10%	\$78,611	This includes: HP Touchsmart with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), VDA, A/B switch, Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Video	4 video inputs with Video Switcher; Includes TimeWarp Single Channel Replay for All Sport® Pro	DVN/LVN Control-4 video inputs-SD/HD (Dual Primary/Backup Player & Display Interface) w/ Laptop for All Sport® Pro	Each	\$87,345	10%	\$78,611	This includes: Laptop with SCS-4000 license, rack mounted (DMP-8304 @ 2, 8-port router, DI-6000 @ 2), VDA, A/B switch, Tricaster TC1 with Single Channel Instant Replay, DVD player, Ctrl room fiber patch panel, Dsp fiber patch panel, fiber term @ 15, and miscellaneous fiber cables.
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red . For installation into a changeable copy board cabinet.	eCCB-A100-3FTx8FT-19.8-R-2V	Each	\$11,085	10%	\$9,977	
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red . For installation into a changeable copy board cabinet.	eCCB-A100-3FTx8FT-19.8-R-SF	Each	\$6,670	10%	\$6,003	
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red . For installation into a changeable copy board cabinet.	eCCB-A100-4FTx6FT-19.8-R-2V	Each	\$11,880	10%	\$10,692	
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red . For installation into a changeable copy board cabinet.	eCCB-A100-4FTx6FT-19.8-R-SF	Each	\$7,070	10%	\$6,363	

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red. For installation into a changeable copy board cabinet.	eCCB-A100-4FTx8FT-19.8-R-2V	Each	\$14,180	10%	\$12,762	
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red. For installation into a changeable copy board cabinet.	eCCB-A100-4FTx8FT-19.8-R-SF	Each	\$8,230	10%	\$7,407	
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red. For installation into a changeable copy board cabinet.	eCCB-A100-5FTx10FT-19.8-R-2V	Each	\$22,365	10%	\$20,129	
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red. For installation into a changeable copy board cabinet.	eCCB-A100-5FTx10FT-19.8-R-SF	Each	\$12,115	10%	\$10,904	
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red. For installation into a changeable copy board cabinet.	eCCB-A100-5FTx8FT-19.8-R-2V	Each	\$16,955	10%	\$15,260	
Electronic Changeable Copy Boards	Galaxy® Electronic Changeable Copy Board - Red. For installation into a changeable copy board cabinet.	eCCB-A100-5FTx8FT-19.8-R-SF	Each	\$9,590	10%	\$8,631	
Electronic Changeable Copy Boards	External Temperature Sensor with 25 ft. Quick Connect Cable	eCCB External Temperature Sensor	Each	\$295	10%	\$266	
Outdoor Video	Daktronics Live Video Display	LVX-2130-132X242-16MT-MR-LT-N/A	Each	\$55,975	10%	\$50,378	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2130-132X330-16MT-MR-LT-N/A	Each	\$71,445	10%	\$64,301	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-154X264-16MT-MR-LT-N/A	Each	\$66,835	10%	\$60,152	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
	Daktronics Video Display	LVX-2130-154x330-16MT-MR-LT-N/A	Each	\$81,085	10%	\$72,977	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-176X308-16MT-MR-LT-N/A	Each	\$85,835	10%	\$77,252	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
	Daktronics Video Display	LVX-2130-176x330-16MT-MR-LT-N/A	Each	\$91,690	10%	\$82,521	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-198X352-16MT-MR-LT-N/A	Each	\$118,255	10%	\$106,430	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2130-220x330-16MT-MR-LT-N/A	Each	\$122,775	10%	\$110,498	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-220X396-16MT-MR-LT-N/A	Each	\$146,030	10%	\$131,427	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 6 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-242X440-16MT-MR-LT-N/A	Each	\$171,100	10%	\$153,990	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-264X462-16MT-MR-LT-N/A	Each	\$196,355	10%	\$176,720	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 8 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-264X480-15HD-MR-LT-N/A	Each	\$150,375	10%	\$135,338	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 22 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-286X506-16MT-MR-LT-N/A	Each	\$231,415	10%	\$208,274	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 9 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-288X504-15HD-MR-LT-N/A	Each	\$172,615	10%	\$155,354	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 8 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-308X550-16MT-MR-LT-N/A	Each	\$261,310	10%	\$235,179	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Video	Daktronics Live Video Display	LVX-2130-312X552-15HD-MR-LT-N/A	Each	\$203,300	10%	\$182,970	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 9 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-330X594-16MT-MR-LT-N/A	Each	\$302,530	10%	\$272,277	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-336X600-15HD-MR-LT-N/A	Each	\$228,355	10%	\$205,520	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-352X616-16MT-MR-LT-N/A	Each	\$333,795	10%	\$300,416	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 14 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-360X648-15HD-MR-LT-N/A	Each	\$264,375	10%	\$237,938	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-374X660-16MT-MR-LT-N/A	Each	\$381,885	10%	\$343,697	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 16 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-384X672-15HD-MR-LT-N/A	Each	\$291,625	10%	\$262,463	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 14 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-396X704-16MT-MR-LT-N/A	Each	\$429,240	10%	\$386,316	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 18 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-408X720-15HD-MR-LT-N/A	Each	\$333,875	10%	\$300,488	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 16 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-418X748-16MT-MR-LT-N/A	Each	\$479,760	10%	\$431,784	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 20 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-432X768-15HD-MR-LT-N/A	Each	\$375,015	10%	\$337,514	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 18 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-440X792-16MT-MR-LT-N/A	Each	\$525,430	10%	\$472,887	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 22 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-456X816-15HD-MR-LT-N/A	Each	\$418,965	10%	\$377,069	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 20 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-462X814-16MT-MR-LT-N/A	Each	\$565,800	10%	\$509,220	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 24 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-480X864-15HD-MR-LT-N/A	Each	\$457,695	10%	\$411,926	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 22 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-484X858-16MT-MR-LT-N/A	Each	\$623,660	10%	\$561,294	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 26 Modules, 5 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-504X888-15HD-MR-LT-N/A	Each	\$492,675	10%	\$443,408	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 24 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-528X936-15HD-MR-LT-N/A	Each	\$542,965	10%	\$488,669	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 26 Modules, 5 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Video	Daktronics Live Video Display	LVX-2160-132X242-16MT-MR-LT-18, 7.2' x 2.4' Ad Panels	Each	\$60,500	10%	\$54,450	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-132X242-16MT-MR-LT-25, 7.2' x 5.9' Ad Panels	Each	\$65,870	10%	\$59,283	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-132X242-16MT-MR-LT-32, 7.2' x 9.4' Ad Panels	Each	\$71,250	10%	\$64,125	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-132X242-16MT-MR-LT-36, 7.2' x 11.4' Ad Panels	Each	\$74,315	10%	\$66,884	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2160-132X440-16MT-MR-LT-25, 7.2' x 0.5' Side Borders	Each	\$91,890	10%	\$82,701	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-154X264-16MT-MR-LT-18, 8.4' x 1.8' Ad Panels	Each	\$70,740	10%	\$63,666	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-154X264-16MT-MR-LT-25, 8.4' x 5.3' Ad Panels	Each	\$76,520	10%	\$68,868	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-154X264-16MT-MR-LT-32, 8.4' x 8.8' Ad Panels	Each	\$82,305	10%	\$74,075	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-154X264-16MT-MR-LT-36, 8.4' x 10.8' Ad Panels	Each	\$85,605	10%	\$77,045	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2160-154X440-16MT-MR-LT-25, 8.4' x 0.5' Side Borders	Each	\$106,680	10%	\$96,012	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-176X308-16MT-MR-LT-18, 9.6' x 0.6' Side Borders	Each	\$88,010	10%	\$79,209	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-176X308-16MT-MR-LT-25, 9.6' x 4.1' Ad Panels	Each	\$94,455	10%	\$85,010	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-176X308-16MT-MR-LT-32, 9.6' x 7.6' Ad Panels	Each	\$100,890	10%	\$90,801	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-176X308-16MT-MR-LT-36, 9.6' x 9.6' Ad Panels	Each	\$104,580	10%	\$94,122	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2160-176X440-16MT-MR-LT-25, 9.6' x 0.5' Side Borders	Each	\$120,965	10%	\$108,869	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-198X352-16MT-MR-LT-25, 10.8' x 2.9' Ad Panels	Each	\$125,330	10%	\$112,797	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-198X352-16MT-MR-LT-32, 10.8' x 6.4' Ad Panels	Each	\$132,415	10%	\$119,174	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Video	Daktronics Live Video Display	LVX-2160-198X352-16MT-MR-LT-36, 10.8' x 8.4' Ad Panels	Each	\$136,465	10%	\$122,819	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-220X396-16MT-MR-LT-25, 12.0' x 1.7' Ad Panels	Each	\$151,130	10%	\$136,017	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 6 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-220X396-16MT-MR-LT-32, 12.0' x 5.2' Ad Panels	Each	\$158,870	10%	\$142,983	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 6 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-220X396-16MT-MR-LT-36, 12.0' x 7.2' Ad Panels	Each	\$163,305	10%	\$146,975	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 6 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2160-220X440-16MT-MR-LT-25, 12.0' x 0.5' Side Borders	Each	\$161,235	10%	\$145,112	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 6 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-242X440-16MT-MR-LT-25, 13.2' x 0.5' Side Borders	Each	\$173,765	10%	\$156,389	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-242X440-16MT-MR-LT-32, 13.2' x 4.0' Ad Panels	Each	\$182,170	10%	\$163,953	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-242X440-16MT-MR-LT-36, 13.2' x 6.0' Ad Panels	Each	\$186,975	10%	\$168,278	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-264X462-16MT-MR-LT-32, 14.4' x 3.4' Ad Panels	Each	\$206,765	10%	\$186,089	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 8 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-264X462-16MT-MR-LT-36, 14.4' x 5.4' Ad Panels	Each	\$211,955	10%	\$190,760	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 8 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-264X480-15HD-MR-LT-25, 13.2' x 0.5' Side Borders	Each	\$153,040	10%	\$137,736	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-264X480-15HD-MR-LT-32, 13.2' x 4.0' Ad Panels	Each	\$161,450	10%	\$145,305	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-264X480-15HD-MR-LT-36, 13.2' x 6.0' Ad Panels	Each	\$166,260	10%	\$149,634	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-286X506-16MT-MR-LT-32, 15.6' x 2.2' Ad Panels	Each	\$239,265	10%	\$215,339	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 9 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-286X506-16MT-MR-LT-36, 15.6' x 4.2' Ad Panels	Each	\$244,825	10%	\$220,343	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 9 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-288X504-15HD-MR-LT-32, 14.4' x 3.4' Ad Panels	Each	\$183,025	10%	\$164,723	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 8 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-288X504-15HD-MR-LT-36, 14.4' x 5.4' Ad Panels	Each	\$188,210	10%	\$169,389	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 8 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Video	Daktronics Live Video Display	LVX-2160-308X550-16MT-MR-LT-32, 16.8' x 1.0' Side Borders	Each	\$266,145	10%	\$239,531	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-308X550-16MT-MR-LT-36, 16.8' x 3.0' Ad Panels	Each	\$272,085	10%	\$244,877	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-312X552-15HD-MR-LT-32, 15.6' x 2.2' Ad Panels	Each	\$211,150	10%	\$190,035	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 9 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-312X552-15HD-MR-LT-36, 15.6' x 4.2' Ad Panels	Each	\$216,715	10%	\$195,044	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 9 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-330X594-16MT-MR-LT-36, 18.0' x 1.8' Ad Panels	Each	\$310,220	10%	\$279,198	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-336X600-15HD-MR-LT-32, 16.8' x 1.0' Side Borders	Each	\$233,190	10%	\$209,871	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-336X600-15HD-MR-LT-36, 16.8' x 3.0' Ad Panels	Each	\$239,130	10%	\$215,217	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-352X616-16MT-MR-LT-36, 19.2' x 1.2' Ad Panels	Each	\$339,950	10%	\$305,955	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 14 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-360X648-15HD-MR-LT-36, 18.0' x 1.8' Ad Panels	Each	\$272,055	10%	\$244,850	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-384X672-15HD-MR-LT-36, 19.2' x 1.2' Ad Panels	Each	\$297,775	10%	\$267,998	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 14 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-720X1296-10SMD-MR-LT-N/A	Each	\$754,285	10%	\$678,857	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 20 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-216X396-10SMD-MR-LT-N/A	Each	\$80,355	10%	\$72,320	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-216X396-10SMD-MR-LT-18, 7.2' x 2.4' Ad Panels	Each	\$86,855	10%	\$78,170	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 20 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-216X396-10SMD-MR-LT-25, 7.2' x 5.9' Ad Panels	Each	\$94,570	10%	\$85,113	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-216X396-10SMD-MR-LT-32, 7.2' x 9.4' Ad Panels	Each	\$102,275	10%	\$92,048	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-216X396-10SMD-MR-LT-36, 7.2' x 11.4' Ad Panels	Each	\$106,690	10%	\$96,021	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Video	Daktronics Live Video Display	LVX-2830-252X432-10SMD-MR-LT-N/A	Each	\$95,945	10%	\$86,351	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-252X432-10SMD-MR-LT-18, 8.4' x 1.8' Ad Panels	Each	\$101,555	10%	\$91,400	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 20 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-252X432-10SMD-MR-LT-25, 8.4' x 5.3' Ad Panels	Each	\$109,850	10%	\$98,865	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-252X432-10SMD-MR-LT-32, 8.4' x 8.8' Ad Panels	Each	\$118,160	10%	\$106,344	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-252X432-10SMD-MR-LT-36, 8.4' x 10.8' Ad Panels	Each	\$122,900	10%	\$110,610	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-288X504-10SMD-MR-LT-N/A	Each	\$123,220	10%	\$110,898	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-288X504-10SMD-MR-LT-18, 9.6' x 0.6' Side Borders	Each	\$126,340	10%	\$113,706	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-288X504-10SMD-MR-LT-25, 9.6' x 4.1' Ad Panels	Each	\$135,600	10%	\$122,040	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-288X504-10SMD-MR-LT-32, 9.6' x 7.6' Ad Panels	Each	\$144,840	10%	\$130,356	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-288X504-10SMD-MR-LT-36, 9.6' x 9.6' Ad Panels	Each	\$150,130	10%	\$135,117	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-324X576-10SMD-MR-LT-N/A	Each	\$169,770	10%	\$152,793	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-324X576-10SMD-MR-LT-25, 10.8' x 2.9' Ad Panels	Each	\$179,920	10%	\$161,928	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-324X576-10SMD-MR-LT-32, 10.8' x 6.4' Ad Panels	Each	\$190,090	10%	\$171,081	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-324X576-10SMD-MR-LT-36, 10.8' x 8.4' Ad Panels	Each	\$195,910	10%	\$176,319	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Video	Daktronics Live Video Display	LVX-2830-360X648-10SMD-MR-LT-N/A	Each	\$209,635	10%	\$188,672	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-360X648-10SMD-MR-LT-25, 12.0' x 1.7' Ad Panels	Each	\$216,960	10%	\$195,264	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-360X648-10SMD-MR-LT-32, 12.0' x 5.2' Ad Panels	Each	\$228,070	10%	\$205,263	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-360X648-10SMD-MR-LT-36, 12.0' x 7.2' Ad Panels	Each	\$234,435	10%	\$210,992	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 6 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-396X720-10SMD-MR-LT-N/A	Each	\$245,620	10%	\$221,058	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-396X720-10SMD-MR-LT-25, 13.2' x 0.5' Side Borders	Each	\$249,450	10%	\$224,505	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-396X720-10SMD-MR-LT-32, 13.2' x 4.0' Ad Panels	Each	\$261,520	10%	\$235,368	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-396X720-10SMD-MR-LT-36, 13.2' x 6.0' Ad Panels	Each	\$268,415	10%	\$241,574	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 6 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-432X756-10SMD-MR-LT-N/A	Each	\$281,875	10%	\$253,688	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-432X756-10SMD-MR-LT-32, 14.4' x 3.4' Ad Panels	Each	\$296,820	10%	\$267,138	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-432X756-10SMD-MR-LT-36, 14.4' x 5.4' Ad Panels	Each	\$304,270	10%	\$273,843	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 6 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-468X828-10SMD-MR-LT-N/A	Each	\$332,210	10%	\$298,989	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-468X828-10SMD-MR-LT-32, 15.6' x 2.2' Ad Panels	Each	\$343,480	10%	\$309,132	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-468X828-10SMD-MR-LT-36, 15.6' x 4.2' Ad Panels	Each	\$351,460	10%	\$316,314	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 6 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Video	Daktronics Live Video Display	LVX-2830-504X900-10SMD-MR-LT-N/A	Each	\$375,120	10%	\$337,608	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-504X900-10SMD-MR-LT-32, 16.8' x 1.0' Side Borders	Each	\$382,070	10%	\$343,863	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-504X900-10SMD-MR-LT-36, 16.8' x 3.0' Ad Panels	Each	\$390,595	10%	\$351,536	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-540X972-10SMD-MR-LT-N/A	Each	\$434,295	10%	\$390,866	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-540X972-10SMD-MR-LT-36, 18.0' x 1.8' Ad Panels	Each	\$445,335	10%	\$400,802	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-576X1008-10SMD-MR-LT-N/A	Each	\$479,180	10%	\$431,262	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2860-576X1008-10SMD-MR-LT-36, 19.2' x 1.2' Ad Panels	Each	\$488,010	10%	\$439,209	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-612X1080-10SMD-MR-LT-N/A	Each	\$548,220	10%	\$493,398	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-648X1152-10SMD-MR-LT-N/A	Each	\$616,195	10%	\$554,576	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2830-684X1224-10SMD-MR-LT-N/A	Each	\$688,725	10%	\$619,853	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 20 Modules, 4 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2830-216X540-10SMD-MR-LT-N/A	Each	\$102,565	10%	\$92,309	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2860-216X720-10SMD-MR-LT-25, 7.2' x 0.5' Side Borders	Each	\$131,920	10%	\$118,728	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2830-252X540-10SMD-MR-LT-N/A	Each	\$116,410	10%	\$104,769	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2860-252X720-10SMD-MR-LT-25, 8.4' x 0.5' Side Borders	Each	\$153,155	10%	\$137,840	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Video	Daktronics Video Display	LVX-2830-288X540-10SMD-MR-LT-N/A	Each	\$131,635	10%	\$118,472	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2860-288X720-10SMD-MR-LT-25, 9.6' x 0.5' Side Borders	Each	\$173,655	10%	\$156,290	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2830-360X540-10SMD-MR-LT-N/A	Each	\$176,255	10%	\$158,630	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Video Display	LVX-2860-360X720-10SMD-MR-LT-25, 12.0' x 0.5' Side Borders	Each	\$231,460	10%	\$208,314	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 5 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-308X560-13HD-MR-LT-N/A	Each	\$172,935	10%	\$155,642	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-336X588-13HD-MR-LT-N/A	Each	\$198,510	10%	\$178,659	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 8 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-364X644-13HD-MR-LT-N/A	Each	\$233,795	10%	\$210,416	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 9 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-392X700-13HD-MR-LT-N/A	Each	\$262,605	10%	\$236,345	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-420X756-13HD-MR-LT-N/A	Each	\$304,035	10%	\$273,632	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-448X784-13HD-MR-LT-N/A	Each	\$335,370	10%	\$301,833	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 14 Modules, 3 Power Supplies, and 3 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-476X840-13HD-MR-LT-N/A	Each	\$383,960	10%	\$345,564	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 16 Modules, 3 Power Supplies, and 3 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-504X896-13HD-MR-LT-N/A	Each	\$431,275	10%	\$388,148	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 18 Modules, 3 Power Supplies, and 3 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-532X952-13HD-MR-LT-N/A	Each	\$481,810	10%	\$433,629	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 20 Modules, 4 Power Supplies, and 3 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-560X1008-13HD-MR-LT-N/A	Each	\$526,350	10%	\$473,715	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 22 Modules, 4 Power Supplies, and 3 PLRs. Includes Warranty of Five Year Parts Only and Crating.

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Outdoor Video	Daktronics Live Video Display	LVX-2130-588X1036-13HD-MR-LT-N/A	Each	\$566,580	10%	\$509,922	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 24 Modules, 4 Power Supplies, and 3 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2130-616X1092-13HD-MR-LT-N/A	Each	\$624,410	10%	\$561,969	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 26 Modules, 5 Power Supplies, and 4 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-308X560-13HD-MR-LT-25, 13.2' x 0.5' Side Borders	Each	\$176,000	10%	\$158,400	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-308X560-13HD-MR-LT-32, 13.2' x 4.0' Ad Panels	Each	\$185,665	10%	\$167,099	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-308X560-13HD-MR-LT-36, 13.2' x 6.0' Ad Panels	Each	\$191,205	10%	\$172,085	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 7 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-336X588-13HD-MR-LT-32, 14.4' x 3.4' Ad Panels	Each	\$210,480	10%	\$189,432	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 8 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-336X588-13HD-MR-LT-36, 14.4' x 5.4' Ad Panels	Each	\$216,440	10%	\$194,796	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 8 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-364X644-13HD-MR-LT-32, 15.6' x 2.2' Ad Panels	Each	\$242,825	10%	\$218,543	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 9 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-364X644-13HD-MR-LT-36, 15.6' x 4.2' Ad Panels	Each	\$249,220	10%	\$224,298	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 9 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-392X700-13HD-MR-LT-32, 16.8' x 1.0' Side Borders	Each	\$268,170	10%	\$241,353	Ad Copy cannot be applied to the Filler Panels. This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 1 PLR. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-392X700-13HD-MR-LT-36, 16.8' x 3.0' Ad Panels	Each	\$275,000	10%	\$247,500	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 11 Modules, 2 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-420X756-13HD-MR-LT-36, 18.0' x 1.8' Ad Panels	Each	\$312,865	10%	\$281,579	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 13 Modules, 3 Power Supplies, and 2 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Outdoor Video	Daktronics Live Video Display	LVX-2160-448X784-13HD-MR-LT-36, 19.2' x 1.2' Ad Panels	Each	\$342,440	10%	\$308,196	This display includes the following pre-set options: Low Temp, 120 VAC, Branch Power, Module Redundant Signal Only, and Standard Black Paint Borders Only. Spares that are included: 14 Modules, 3 Power Supplies, and 3 PLRs. Includes Warranty of Five Year Parts Only and Crating.
Video	Compatible with Existing and New Daktronics Video Displays	Big Stream 1	Each	\$8,920	10%	\$8,028	Includes: DMP-8221 and Cabling.
Video	Compatible with Existing and New Daktronics Fixed Digit Scoreboards	Big Stream 2	Each	\$13,380	10%	\$12,042	Includes: Portable Rack, DMP-8821, Routing, Show Control Laptop, and Cabling.
Mounting Kits	Angle Clamp Mounting Method (A)	For 2 Tubes	Each	\$0	10%	\$0	
Mounting Kits	Angle Clamp Mounting Method (B)	For 3 Tubes	Each	\$0	10%	\$0	
Mounting Kits	For 2 I-Beams	I-Beam Mounting Method (A)	Each	\$0	10%	\$0	
Mounting Kits	For 3 I-Beams	I-Beam Mounting Method (B)	Each	\$0	10%	\$0	

Sourcewell #030223-DAK Catalog Pricing

City of Hallandale Beach product pricing and discounts relected on line items 174 & 203 (highlighted)

Product Category	Product Description	Manufacturer SKU	Unit of Measure	Catalog List Price	Bid Discount Percentage	Net Effective Bid Price	Comments
Freeway/Arterial VMS	Vanguard® DMS 20mm 30-degree Full Color LED Matrix Display - VF-2020 Series	VF-2020-96x400-20-RGB	Each	\$152,660	10%	\$137,394	This display includes the following pre-set options: NTCIP Compliant Sign Controller, Fiber Optic Signal Cable, Equipment Cabinet, Vanguard Central Control Software - Standard Version. Includes One Year Parts Only Warranty.
Freeway/Arterial VMS	Vanguard® DMS 20mm 30-degree Full Color LED Matrix Display - VF-2420 Series	VF-2420-96x400-20-RGB	Each	\$150,695	10%	\$135,626	This display includes the following pre-set options: NTCIP Compliant Sign Controller, Fiber Optic Signal Cable, Equipment Cabinet, Vanguard Central Control Software - Standard Version. Includes One Year Parts Only Warranty.
Digital Signage	Single Channel Media Player	Digital Signage SE100 Media Player	Each	\$465	10%	\$419	
Digital Signage	Dual Channel Media Player	Digital Signage SM200 Media Player	Each	\$749	10%	\$674	
Digital Signage	Quad Channel Media Player	Digital Signage SM400 Media Player	Each	\$1,255	10%	\$1,130	
Digital Signage	Adflow Display	Digital Signage 43" Commercial Display - CB28 - EB - 16/7 - BiP	Each	\$1,071	10%	\$964	
Digital Signage	Adflow Display	Digital Signage 55" Commercial Display - CB31 - EB - 16/7 - BiP	Each	\$1,299	10%	\$1,169	
Digital Signage	NEC 55" LED Backlit 0.88mm Ultra-Narrow Bezel 3x3 Video Wall Bundle	UN552V-TMX9P	Each	\$38,271	10%	\$34,444	Digital: DisplayPort (Output DisplayPort1 and OPTION (DP)), HDMI (Outputs HDMI1, DVI and OPTION (TMDS)) Audio: 3.5mm Mini-Jack, External Speaker Jack (2)
Digital Signage	NEC 55" LED Backlit 0.88mm Ultra-Narrow Bezel 2x2 Video Wall Bundle	UN552V-TMX4P	Each	\$17,008	10%	\$15,307	Digital: DisplayPort (Output DisplayPort1 and OPTION (DP)), HDMI (Outputs HDMI1, DVI and OPTION (TMDS)) Audio: 3.5mm Mini-Jack, External Speaker Jack (2)
Digital Signage	Peerless Video Wall Mount	DS-VW655-2X2	Each	\$649	10%	\$584	Creating a 2x2 video wall is simple and cost effective with the Peerless-AV® DS-VW655 2X2 Video Wall Mounting Kit. Thanks to its thin design, ADA compliance is a non-issue with displays measuring 1.67" deep or less. The mount's single wall frame is quick to install, so you're ready to start hanging displays virtually right away. Equipped with built-in horizontal adjustment, mounting and aligning the displays is made easy. This 2x2 Video Wall Mounting Kit is the complete, time-saving solution you've been dreaming of.
Digital Signage	Peerless Medium Tilt Mount	DS-STX650P	Each	\$107	10%	\$96	Limitless placement opportunities are delivered with speed and ease with both horizontal and vertical adjustment capability. Its slim, open wall plate architecture delivers display placement flexibility and enables hands-free behind-the-display access along with cable management. Quick and easy installation and optional IncreLok™ tilt technology complete the ultimate secure, low profile flat panel installation.
Digital Signage	Peerless Menu Board Wall Mount	DS-MBZ647L	Each	\$113	10%	\$102	Peerless-AV's quick service restaurant (QSR) Menu Board Mount is designed to create a seamless mounting surface through connecting wall plates. Continuous and fixed tilt options allow all displays to be tilted at the same angle with ease, creating a flawless alignment. The QSR Menu Board Mount allows for tool-less height adjustment and four-corner depth adjustment to alleviate issues with wall imperfections and fine-tuning. The kickstand feature holds the bottom of the display away from the wall during cable connection, reducing installation time and cost. Available in Landscape and Portrait design options, Peerless-AV offers a one-to-one ordering process, making the QSR Menu Board Mount the perfect mounting solution.
Digital Signage	Mounting solution	Digital Signage Large Portrait Tilt Wall Mount	Each	\$152	10%	\$137	
Digital Signage	Cable Package for Adflow Displays	Digital Signage Standard Cable Package A	Each	\$6.00	10%	\$5.40	
Digital Signage	Cable Package for Adflow Displays	Digital Signage Standard Cable Package B	Each	\$54	10%	\$49	
Digital Signage	Cable Package for Adflow Displays	Digital Signage Extended Cable Package 100'	Each	\$304	10%	\$274	
Digital Signage	Cable Package for Adflow Displays	Digital Signage Extended Cable Package 300'	Each	\$539	10%	\$485	

Quote validity date for standard catalog product: 90 Days
Quote validity date for custom product: 30 Days

Sourcewell #030223-DAK Services Pricing

Design Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N
	System Installation Drawing	\$500 projects <\$100K; \$1000 projects >\$100K	None	N/A	N/A	N
	System Electrical Drawing	\$500 projects <\$100K; \$1000 projects >\$100K	None	N/A	N/A	N
	Certified Structural Drawing	\$700 projects <\$100K; \$1200 projects >\$100K	None	N/A	N/A	N
	Daktronics Sports Marketing - Basic Service	\$2,500	None	N/A	N/A	N
	Daktronics Sports Marketing - Advanced Service	\$5,000	None	N/A	N/A	N
	Daktronics Sports Marketing - Full Service	\$10,000	None	N/A	N/A	N
	Catalog - BB - Animations Package	\$273	None	N/A	N/A	N
	Catalog - FB - Animations Package	\$273	None	N/A	N/A	N
	Catalog - LC - Animations Package	\$150	None	N/A	N/A	N
	Catalog - SO - Animations Package	\$150	None	N/A	N/A	N
	Catalog - TR - Animations Package	\$174	None	N/A	N/A	N
	Catalog - VB - Animations Package	\$273	None	N/A	N/A	N
	Catalog - Aquatics - Animations Package	\$198	None	N/A	N/A	N
	Catalog - BA - Animations Package	\$324	None	N/A	N/A	N
	Catalog - Water Polo - Animations Package	\$174	None	N/A	N/A	N
	Catalog - WR - Animations Package	\$99	None	N/A	N/A	N
	Catalog - School - Animations Package	\$495	None	N/A	N/A	N
	Team Spirit Animations Start Package Vol. 1	\$2,200	None	N/A	N/A	N
	School Logo - Animated	\$250	None	N/A	N/A	N
	School Logo - Static	\$125	None	N/A	N/A	N
	Custom RTD Frames -- Single Logo Background	\$1,000	None	N/A	N/A	N
Installation Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N
	Installation of 10' H x 18'W Scoreboard	\$36,695	None			See Notes 4, 5 and 6 below
	Installation of 15' H x 18'W Scoreboard	\$44,830	None			See Notes 4, 5 and 7 below
	Installation of 21' H x 18'W Scoreboard	\$58,615	None			See Notes 4, 5 and 8 below
	Installation of 10' H x 25'W Scoreboard	\$40,725	None			See Notes 4, 5 and 9 below
	Installation of 15' H x 25'W Scoreboard	\$51,390	None			See Notes 4, 5 and 10 below
	Installation of 21' H x 25'W Scoreboard	\$75,780	None			See Notes 4, 5 and 11 below
	Installation of Pole Mount Single face marquee	\$30,645	None			See Notes 4, 5 and 12 below
	Installation of Pole Mount Single 2V marquee	\$35,605	None			See Notes 4, 5 and 13 below
	Installation of Monument Style Single face marquee	\$27,290	None			See Notes 4, 5 and 14 below
	Installation of Monument Style 2V marquee	\$30,435	None			See Notes 4, 5 and 15 below
	Installation of Indoor Scoreboard	\$2,150	None			See Notes 4, 5 and 17 below
	Installation of Indoor Stats Panels	\$2,050	None			See Notes 4, 5 and 18 below
	Installation of Indoor Shot Clocks	\$1,450	None			See Notes 4, 5 and 19 below
	Installation of Indoor Backboard Light Strips	\$900	None			See Notes 4, 5 and 20 below
	Installation of Indoor Non-lit Ad Panel/Truss	\$850	None			See Notes 4, 5 and 21 below
	Indoor Lift Rental per Day	\$1,000	None			
	Mobilization Fee	\$1,350	None			See Note 6 below
	Payment and Performance Bonds	See note 1 below	None			
	Additional Installation Requirements	See note 2 below	None			
	Permits	See note 22 below	None			

Training Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N
	Venus® Control Suite Training Onboarding	\$0	None	N/A	N/A	N
	Venus Pro Playlist One on One Webinar Training	\$500	None	N/A	N/A	N
	Show Control System for M3 Displays One on One Webinar	\$500	None	N/A	N/A	N
	DakStats One on One Webinar Training	\$500	None	N/A	N/A	N
	Standard Video with SCS One-on-One Webinar Training	\$875	None	N/A	N/A	N

Support Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N
	Onsite Technical Services (labor and travel)	\$135/hour	None	N/A	Included	N

Additional Services	Description	Regular Price or Rates	Discounted Price or Rates	Per Diem Charges (if any)	Mileage Charges (if any)	*Additional Discount on Large Projects: Y/N
	Leasing	See note 3 below	None	N/A	N/A	N
	Freight	Cost per mile	None - Freight price is calculated per the shipping method requested by member agencies participating member and applied to the quote.			
	Parts Extended Service	Percentage of Project	None - Extended Service is calculated as a percentage of the Project List Price.			
	On-Site Labor Extended Service	Percentage of Project	None - Extended Service is calculated as a percentage of the Project List Price.			
	Sales Tax	Per local jurisdiction	None	N/A	N/A	N
	System Startup - Final Commissioning of Equipment	\$850	None	N/A	N/A	N
	Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, Up to 100,000 Pixels	\$950	None	N/A	N/A	N
	Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, 100K-300K Pixels	\$1,900	None	N/A	N/A	N
	Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, 300K-600K Pixels	\$2,850	None	N/A	N/A	N
	Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, 600K-1M Pixels	\$3,800	None	N/A	N/A	N

***Please detail additional discounts on large projects.**

- 1 Payment and Performance Bonds - Bond pricing estimate for a Performance/Payment bond is contract value/1000*3.94. Minimum cost for a bond is \$200. If labor warranty exceeds two years, add additional cost to the bond pricing: contract value/1000*2.82.
- 2 Other additional installation requirements based on project or site conditions will be treated as non-standard price adjustment through (RSMean +10% O/H + 10% profit) or other catalog pricing.
- 3 Leasing Rates: Sixty monthly payments financed at 2.5% (monthly payment factor of 0.17470); Twenty quarterly payments financed at 2.4% (quarterly payment factor of 0.05301); Five annual payments financed at 2.3% (annual payment factor of 0.20968). Interest rates subject to change. See Form C attachments for additional information.
- 4 Installation and Commissioning service includes:
 - Owner to provide necessary permits.
 - Adequate access is assumed for standard industry equipment to equipment locations.
 - Owner to mark location of new equipment and surrounding utilities.
 - Owner to provide necessary surface protection (sidewalk, landscaping, field, track, etc.).
 - Owner to provide soils report for equipment locations.
 - Bottom of outdoor scoreboard or pole mount marquee systems will be 10' above grade.
 - Class 4 soil has been assumed for foundation/structure designs. Any soft soils, unstable or collapsing soils, expansive soils, organic materials, or any unexpected conditions
 - Included support structure and foundations are designed based on Exposure C, 90 MPH design wind speed.
 - All structure will be painted (not galvanized).
 - Catwalks and siding/enclosure materials are not included in structure design.
 - Owner to provide and install primary power five (5) feet off grade on structure for all equipment. Primary power to include fused disconnect and distribution panel with
 - Owner to provide a dedicated signal cable conduit with pull string to be installed from control location to five (5) feet off grade on structure for video display options. All
 - Pole-mounted marquee includes pole cover and shrouding.
 - Monument style marquee structures (foundation(s), column(s), and necessary sub-structure for equipment mounting) are provided by Daktronics. Any stonework/masonry
 - Owner to provide high speed internet connection provided in control location.
 - Indoor scoreboards, stats panels & shot clocks will be controlled via wireless signal.
 - Owner to provide 120V outlet within 3' of each indoor scoreboard/clock location.
 - Owner to provide necessary floor protection for indoor equipment installation.
 - Indoor equipment will be mounted to concrete/block wall 10'-15' above floor. No additional sub-structure has been included in installation price.
- 5 The install prices shown in the "Regular Price or Rates" column are considered Daktronics base rates. The base rate will be adjusted by multiplying the "Regular Price or Rates" value with the location
 - 0.8 Location Factor: Arkansas, Georgia, Louisiana, Mississippi, North Carolina, North Dakota, Oklahoma, South Carolina, South Dakota, Tennessee, Texas
 - 0.9 Location Factor: Alabama, Arizona, Colorado, Florida, Iowa, Idaho, Indiana, Kansas, Kentucky, Maryland, Maine, Montana, Nebraska, New Hampshire, New Mexico, Ohio, Utah, Virginia, Vermont, Wyoming
 - 1.1 Location Factor: California, Connecticut, Illinois, Massachusetts, New Jersey, New York, Rhode Island
 - 1.2 Location Factor: Alaska, Hawaii
- 6 "Mobilization Fee" will be applied if only a quantity of one (1) of the following are purchased. If multiple quantities are purchased, the "Mobilization Fee" will be waived.
 - Installation of one (1) Indoor Scoreboard
 - Installation of one (1) set of Indoor Stats Panels
 - Installation of one (1) set of Indoor Shot Clocks
 - Installation of one (1) set of Indoor Backboard Light Strips
 - Installation of one (1) Indoor Non-lit Ad Panel/Truss
- 7 Install assumes the following conditions: (1) 8'H x 18'W Scoreboard (radio), (1) 2'H x 18'W Non-lit Ad Panel or Truss; Adequate access for construction equipment, IBC 2006 code, Class 4 soils,
- 8 Install assumes the following conditions: (1) 8'H x 18'W Scoreboard (radio), (1) 2'H x 18'W bottom Non-lit Ad Panel, (1) 4'H x 18'W message center (clamping to columns); Adequate access for
- 9 Install assumes the following conditions: (1) 8'H x 18'W Scoreboard (radio), (1) 2'H x 18'W bottom Non-lit Ad panel, (1) 8.75'H x 18'W video display, (1)Truss; Adequate access for construction
- 10 Install assumes the following conditions: (1) 8'H x 25'W Scoreboard (radio), (1) 2'H x 25'W Non-lit Ad Panel or Truss; Adequate access for construction equipment, IBC 2006 code, Class 4 soils,
- 11 Install assumes the following conditions: (1) 8'H x 25'W Scoreboard (radio), (1) 2'H x 25'W bottom Non-lit Ad Panel, (1) 4'H x 18'W message center (clamping to columns); Adequate access for
- 12 Install assumes the following conditions: (1) 8'H x 25'W Scoreboard (radio), (1) 2'H x 25'W bottom Non-lit Ad panel, (1) 8.75'H x 18'W video display, (1)Truss; Adequate access for construction
- 13 Install assumes the following conditions: (1) Single Face Message Center, (1) Backlit Ad Panel, Message Center & Ad Panel combination dimensions shall be 5' to 6'H x 8' to 10'W Sign Face; Adequate
- 14 Install assumes the following conditions: (1) Double Sided (2V) Message Center, (1) Double Sided Backlit Ad Panel, Message Center & Ad Panel combination dimensions shall be 5' to 6'H x 8' to 10'W
- 15 Install assumes the following conditions: (1) Single Face Message Center, (1) Backlit Ad Panel, Message Center & Ad Panel combination dimensions shall be 5' to 6'H x 8' to 10'W Sign Face; Adequate
- 16 Install assumes the following conditions: (1) Double Sided (2V) Message Center, (1) Double Sided Backlit Ad Panel, Message Center & Ad Panel combination dimensions shall be 5' to 6'H x 8' to 10'W
- 17 Install assumes the following conditions: (1) Single Face Message Center, (1) Backlit Ad Panel, Message Center & Ad Panel combination dimensions shall be 5' to 6'H x 8' to 10'W Sign Face; Adequate
- 18 Install assumes the following conditions: (1) fixed digit scoreboard (varying from 3'H x 6.5'W to 6'H x 10'W); adequate access for construction equipment; bottom of equipment 10'-15' above floor;
- 19 Install assumes the following conditions: (2) fixed digit stats panels (varying from 6'H x 3'W to 6'H x 4'W per panel); adequate access for construction equipment; bottom of equipment 10'-15' above
- 20 Install assumes the following conditions: (2) shot clocks; adequate access for construction equipment; bottom of equipment 10'-15' above floor; mounting to CMU block wall or concrete wall or goal
- 21 Install assumes the following conditions: (2) backboard LED light strips; adequate access for construction equipment; power/signal provided from Daktronics shot clock located within 25' of each

- 22 Install assumes the following conditions: (1) non-lit ad panel/truss (varying from 1'H x 6.5'W to 2'H x 10'W); adequate access for construction equipment; bottom of equipment 10'-15' above floor;
- 23 Permits will be invoiced with components for permit fees and acquisition labor. Permit fees will be invoiced based on actual fees charges by the AHJ (Authority Having Jurisdiction) + 10% OH + 10% Profit. Acquisition labor will be charged at \$105/hour with a minimum acquisition charge of \$550.

Quote validity date for standard catalog product: 90 Days Quote validity date for custom product: 30 Days
--