

To whom it may concern:

Please accept this letter as information that ShotSpotter, Inc. is the worldwide sole source vendor of a proprietary wide-area outdoor Gunshot Detection, Location, and Forensic Analysis Service.

**We are the only company that offers a wide-area outdoor gunshot detection solution that provides the following:**

- Currently managed 24/7/365 Secure Incident Review Center manned by highly skilled and trained acoustic specialists in wide-area outdoor gunshot detection and verification who have reviewed over 5.7 million incidents per year.
- Including Service Level Guarantees (99.9% Availability; 90% outdoor detection rate within 25 meters, and alerts reviewed and published in less than 60 seconds) under contract for over 100 cities across America.
- Acoustic sensing technology protected by 34 unique and current patents pertaining to wide-area outdoor gunshot detection.
- Over 25 years of outdoor wide-area gunshot detection experience supporting law enforcement agencies throughout the United States.
- Active wide-area outdoor deployments in over 100 cities across America, with over 760 square miles of coverage under contract.
- Detecting wide-area outdoor gunfire for over ten of the largest law enforcement agencies in America, including: New York, Chicago, Boston, Baltimore, Denver, Washington DC, Miami, Miami-Dade, San Francisco, Oakland, and more.
- 10 Consultants (Customer Success team members) representing over 250 years of federal and local law enforcement experience – available 24 hours per day, seven days per week to help customers maximize the value of their ShotSpotter Gunshot Detection System.

***ShotSpotter is the only wide-area outdoor gunshot detection company in the world that offers this unique combination of technology, service, and experience.*** If we can answer any questions or provide additional support information, please let us know.

Respectfully,



Gary Bunyard  
Senior Vice President

ShotSpotter, Inc.

Phone: (510) 399-3083

[gbunyard@shotspotter.com](mailto:gbunyard@shotspotter.com)