



## City of Hallandale Beach City Commission Agenda Cover Memo

Meeting Date:	File No.:	Item Type:	1 <sup>st</sup> Reading	2 <sup>nd</sup> Reading	
<b>5/20/2026</b>	<b>26-134</b>	<input checked="" type="checkbox"/> <b>Resolution</b> <input type="checkbox"/> <b>Ordinance</b> <input type="checkbox"/> <b>Other</b>	Ordinance Reading	<b>N/A</b>	<b>N/A</b>
			Public Hearing	<input type="checkbox"/>	<input type="checkbox"/>
			Advertising Required	<input type="checkbox"/>	<input type="checkbox"/>
			Quasi-Judicial:	<input type="checkbox"/>	<input type="checkbox"/>
Fiscal Impact (\$):	Account Balance (\$):		Funding Source:	Project Number:	
<b>\$302,125</b> <b>\$113,298</b>	<b>\$631,124</b> <b>\$120,000</b>		<b>4410-564030</b> <b>4110-564020</b>	<b>N/A</b>	
Contract Required:	P.O. Required:		RFP/RFQ/Bid Number:	Sponsor Name:	Department:
<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<b>Florida Sheriffs Association (FSA) FSA25-VEH23.0:Heavy Trucks and Busses</b>		<b>Marlon Lobban, Director</b>	<b>Public Works</b>
Strategic Plan Focus Areas:					
<input type="checkbox"/> <b>Fiscal Stability</b>	<input checked="" type="checkbox"/> <b>Resident Services</b>	<input type="checkbox"/> <b>Public Safety</b>	<input checked="" type="checkbox"/> <b>Infrastructure &amp; Mobility</b>	<input type="checkbox"/> <b>Economic Development &amp; Affordable Housing</b>	
Implementation Timeline:					
Estimated Start Date: 5/20/2026			Estimated End Date: 9/30/2026		

**SHORT TITLE:**

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF HALLANDALE BEACH, FLORIDA, AUTHORIZING UTILIZATION OF THE FLORIDA SHERIFF'S ASSOCIATION COOPERATIVE AGREEMENT WITH DELAND TRUCK CENTER, INC. TO REPLACE THREE MEDIUM DUTY TRUCKS AND PURCHASE A NEW PRESSURE-WASHING TRUCK FOR A NOT TO EXCEED AMOUNT OF FOUR HUNDRED, FIFTEEN THOUSAND, FOUR HUNDRED AND TWENTY THREE DOLLARS (\$415,423); AND PROVIDING FOR AN EFFECTIVE DATE.**

## **STAFF SUMMARY:**

### **Summary:**

The purpose of this agenda item is to request approval from the City Commission for the attached resolution authorizing the purchase of four medium duty trucks from DeLand Truck Center, Inc., utilizing the Florida Sheriffs Association (FSA) Contract FSA25-VEH23.0, in an amount not to exceed \$415,423. The resolution further authorizes the appropriate City officials to execute all related documents necessary to effectuate the purchase of these vehicles and to dispose of the replaced vehicles in accordance with the City's surplus property policies and applicable laws.

### **Background:**

The Fleet Division has implemented a strategic replacement plan designed to balance total cost of ownership with the operational reliability of fleet assets. This plan evaluates key factors including vehicle age, utilization rates, maintenance history, and anticipated surplus value in the secondary market. Based on this comprehensive analysis, the vehicles requested for replacement have been approved for FY26.

In addition to replacement units, this round of vehicle acquisitions includes one new asset: a specially equipped pressure-washing truck dedicated to mainly cleaning and maintaining bus stop shelters throughout the City. The truck will be outfitted with onboard pressure washer units, a 500-gallon water tank, and storage for various cleaning supplies and maintenance materials. Acquiring this unit will enable City staff to more effectively maintain clean, safe, and welcoming shelters for community bus riding patrons.

### **Current Situation:**

The vehicles approved in the FY2026 budget and requested for purchase are listed below:

<b>Unit No.</b>	<b>Department</b>	<b>Vehicles Being Purchased:</b>	<b>Replacement Cost</b>
1217	4111	2016 Isuzu NPR water truck	\$97,595
1269	7241	2016 Isuzu NPR dump truck	\$102,265
1270	7241	2016 Isuzu NPR dump truck	\$102,265
NEW	4110	Isuzu NPR pressure washer truck	\$113,298
<b>Total:</b>			<b>\$415,423</b>

Staff seeks to utilize the agreement between Florida Sheriff's Association (FSA) Cooperative and DeLand Truck Center, Inc. through Contract No.: FSA25-VEH23.0. The initial term of the FSA contract runs from October 1, 2025, through September 30, 2027. The Florida Sheriff's Association (FSA) cooperative purchasing program allows government entities to cooperatively procure equipment and services at discounted rates. By leveraging FSA cooperative pricing, the City ensures competitive costs and streamlined procurement, enabling staff to respond quickly and effectively to emerging needs.

### **Why Action is Necessary:**

Pursuant to Code of Ordinances, in accordance with Procurement Code Section 23-5 Competitive procurement required; Procurement Mechanisms, (3) Cooperative Purchasing. Includes a variety

of arrangements whereby two or more public entities have the opportunity to purchase from the same supplier or multiple suppliers using a single competitive procurement mechanism. Furthermore, Section 23-9, Award, (e) The City Manager may award procurements within the delegated spending authority. All other procurements, except emergency procurements, require commission approval for award.

**Cost Benefit:**

The City of Hallandale Beach routinely leverages cooperative purchasing agreements to maximize cost efficiencies and realize savings that would otherwise be difficult for a municipality of our size to obtain independently. In alignment with this strategy, the City has elected to purchase these four vehicles from DeLand Truck Center, Inc. utilizing FSA cooperative Contract FSA25-VEH23.0. This approach ensures competitive pricing, streamlined procurement, and supports the timely acquisition of essential public safety assets.

Replacing fleet vehicles on a timely, lifecycle-based schedule provides both operational and financial benefits by minimizing total cost of ownership rather than simply delaying capital expenditures. As vehicles age, maintenance and repair costs increase nonlinearly, downtime becomes more frequent, and reliability declines—leading to reduced productivity, service disruptions, and higher indirect labor costs. Newer vehicles also offer improved fuel efficiency, lower emissions, and enhanced safety features, which can reduce liability exposure and align with sustainability goals. From a cost-benefit perspective, while deferring replacement may appear to generate short-term savings, it often results in higher cumulative costs due to escalating repairs, emergency replacements, and inefficiencies. A structured replacement program allows the City to better forecast capital needs, take advantage of warranties and favorable procurement cycles, and optimize resale or salvage value, ultimately delivering a more predictable and cost-effective fleet management strategy.

**PROPOSED ACTION:**

The City Commission considers the attached Resolution.

**ATTACHMENT(S):**

- Exhibit 1 – Resolution
- Exhibit 2 – FSA Contract FSA25-VEH23.0
- Exhibit 3 – FSA Contract FSA25-VEH23.0 Pricing
- Exhibit 4 – Vehicle Quotes

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