

City of Hallandale Beach DPW Water Plant Expansion Cameras Budgetary Quote



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Capt. Raul Rivera
City of Hallandale Beach Police Dept.
City Hall, 400 N Federal Hwy,
Hallandale Beach, FL 33009

Subject: DPW Expansion Cameras Budgetary

Dear Capt. Raul Rivera,

This is "budgetary pricing" for purposes of budgeting for a future purchase and is not a valid proposal to purchase off of.

Project Summary

The proposal includes the latest generation Motorola Avigilon Unity CCTV cameras to be installed at various locations throughout the Department of Public Works - Water Plant Facility.

Should you have any questions, please do not hesitate to contact Josh Trifiletti, Area Sales Manager at 954-736-9056 or email at jtrif@motorolasolutions.com

1. Scope of Work

1.1. Summary

- Provide & Install Avigilon CCTV Camera Equipment listed **Table 1: Pricing Table**.
- Program and add all Camera Equipment listed in Table 1: Pricing Table to the existing Avigilon Server.
- Provide and install all Avigilon server Licensing for new cameras.
- All Hardware in Table 3: Pricing Table comes with a 5-Year Manufacturers Warranty.
- Provide and install all surface-mounted conduits as required.
- Provide and install all Cat6 cables and Cat6-shield cables as needed.

1.2. Motorola Responsibilities

- Provide, install & configure equipment.
- Provide and install required materials.

1.3. Customer Responsibilities

- Provide access to the site
- Provide power at camera locations
- Provide Underground conduit interconnections between building

Figure 1: DPW Water Plant facility layout.



2. Pricing & Payment Milestones

Table 1: Pricing Table

DPW Expansion Cameras				
Cameras				
Item #	Description	Qty	Unit Price	Extended Price
8.0C-H6A-DO1-IR	8MP H6A Outdoor IR Dome Camera with 4.4-9.3mm Lens	10	\$1,847	\$18,467
12.0C-H6A-FE-DC1	In-Ceiling, 12MP, 360, WDR/LL	7	\$1,365	\$9,555
10.0C-H5DH-DO1-IR	2x5MP, H5A Dual Head Outdoor camera with built-in IR	3	\$1,792	\$5,376
24C-H5A-3MH	3X8MP, WDR, 270 degree max field of view, Lightcatcher, 3.3-5.7MM, Camera Only	5	\$2,651	\$13,255
8.0C-H5A-IRPTZ-DP36-WP	H5A IR PTZ, Pendant 8MP 36X 150m	1	\$5,299	\$5,299
Accessories				
Item #	Description	Qty	Unit Price	Extended Price
H6A-MT-NPTA1	Pendant adapter, NPT, H6A	10	\$60	\$600
H5DH-MT-NPTA1	Pendant adapter for the H5A Dual Head camera	3	\$71	\$212
WLMT-1021	Pendant Arm, 20cm Long, 1.5 NPT	13	\$32	\$410
H5A-FE-DC-CPNL1	Metal ceiling panel for use with H5A Fisheye in-ceiling cameras to replace or reinforce the existing ceiling tile	7	\$112	\$786
CRNMT-1001	Corner Mount for Large Pendant WLMT-1001	7	\$145	\$1,015
PLMT-1001	Pole Mount for Large Pendant WLMT-1001	1	\$115	\$115
WLMT-1001	Wall Mount for large pendant camera	6	\$121	\$726
H4AMH-AD-IRIL1	Optional IR illuminator ring, for use with H5AMH-DO-COVR1	5	\$389	\$1,947
H5AMH-AD-PEND1	Outdoor pendant mount adapter	5	\$199	\$996
H5AMH-DO-COVR1	Dome bubble and cover	5	\$199	\$996
Networking				
Item #	Description	Qty	Unit Price	Extended Price
ES-PS-S4-NPC	Managed switch, 5 port, Outdoor IP66, -40°C (-40°F) to 50°C (122°F), Gigabit Ethernet, AC power input. 1x SFP uplink and 4 port RJ45. No power cord. Maximum PoE power allocation: Up to 4 ports of PoE+ each, or 2 ports of 60W PoE each. In 60W PoE mode	4	\$1,896	\$7,583
ES-PS-MNT-POLE	Pole mount bracket for ES-PS-S4 switch.	1	\$81	\$81
POE60U-1BTE	Gigabit 802.3bt 60 W PoE Injector, Indoor, single port	5	\$177	\$885
POE90U-1BT	PoE injector 802.3bt 90W Single Port	1	\$286	\$286
Software Subscription				
Item #	Description	Qty	Unit Price	Extended Price

UNITY8-ENT	Unity Enterprise camera channel	26	\$317	\$8,229
Services				
Item #	Description	Qty	Unit Price	Extended Price
Install	Installation & Materials			\$115,741
MSRP Subtotal				\$231,597
BSO Contract Discount				-\$11,580
Motorola Bundle Purchase Incentive Expires 3/28/2025				-\$27,457
Grand Total				\$192,561

Table 2: Payment Milestone Table

Payment Milestones			
Milestone Payment 1	Contract Signature & Execution	50%	\$96,280
Milestone Payment 2	Hardware Installation, Configuration & Final Acceptance	50%	\$96,280
Total			\$192,561