



400 S. Federal Hwy
Hallandale Beach, FL 33009
07162025

City of Hallandale Beach City Commission Agenda Cover Memo

| Meeting Date: | File No.: | Item Type: | | 1 st Reading | 2 nd Reading | |
|---|--|---|--|---|--------------------------|--|
| 1/21/2026 | 25-557 | <input checked="" type="checkbox"/> Resolution <input type="checkbox"/> Ordinance <input type="checkbox"/> Other | Ordinance Reading | N/A | N/A | |
| | | | Public Hearing | <input type="checkbox"/> | <input type="checkbox"/> | |
| | | | Advertising Required | <input type="checkbox"/> | <input type="checkbox"/> | |
| | | | Quasi-Judicial: | <input type="checkbox"/> | <input type="checkbox"/> | |
| Fiscal Impact (\$): | Account Balance (\$): | | | Funding Source: | Project Number: | |
| \$499,616 | \$3,218,300 | | | 4410-564030 | N/A | |
| Contract Required: | P.O. Required: | RFP/RFQ/Bid Number: | Sponsor Name: | | Department: | |
| <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No | 091521-NAF Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories Marlon Lobban, Director | Public Works | |
| Strategic Plan Focus Areas: | | | | | | |
| <input type="checkbox"/> Fiscal Stability | <input type="checkbox"/> Resident Services | <input checked="" type="checkbox"/> Public Safety | <input type="checkbox"/> Infrastructure & Mobility | <input type="checkbox"/> Economic Development & Affordable Housing | | |
| Implementation Timeline: | | | | | | |
| Estimated Start Date: 1/21/2026 | | | Estimated End Date: 9/30/2026 | | | |

SHORT TITLE:

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION
OF THE CITY OF HALLANDALE BEACH, FLORIDA,
AUTHORIZING UTILIZATION OF THE COOPERATIVE
AGREEMENT BETWEEN SOURCEWELL AND 72 HOUR LLC
D/B/A NATIONAL AUTO FLEET GROUP TO PURCHASE
EIGHT (8) REPLACEMENT POLICE VEHICLES IN AN
AMOUNT NOT TO EXCEED FOUR HUNDRED, NINETY-NINE
THOUSAND, SIX HUNDRED AND SIXTEEN DOLLARS
(\$499,616); AND PROVIDING FOR AN EFFECTIVE DATE.**

STAFF SUMMARY:

Summary:

The purpose of this item is to request City Commission's approval of the attached resolution authorizing the purchase of eight replacement police vehicles from Alan Jay Automotive Management Inc. utilizing Sourcewell contract 091521-NAF in the amount not to exceed \$499,616 and to execute all related documents to effectuate the purchase.

Background:

The Fleet Department has implemented a replacement plan that balances the cost of ownership with the operability of fleet assets, taking into account factors such as age, utilization, and anticipated surplus value on the secondary market. Based on this analysis, the vehicles requested for replacement have been approved for FY26.

Current Situation:

The vehicles requested to be purchased are critical to maintaining the effectiveness of the City's Police fleet. These units have reached the end of their lifecycle, resulting in increased downtime and excessive repair costs. The vehicles to be replaced are below:

| Unit No. | Vehicles Being Replaced: | Replacement Cost |
|-----------------|---------------------------------|-------------------------|
| 1192 | 2015 Chevrolet Tahoe | \$67,335 |
| 1193 | 2015 Chevrolet Tahoe | \$67,335 |
| 1231 | 2016 Chevrolet Tahoe | \$56,664 |
| 1243 | 2016 Dodge Charger | \$56,664 |
| 1283 | 2017 Ford Explorer | \$69,190 |
| 1284 | 2017 Ford Explorer | \$61,175 |
| 1285 | 2017 Dodge Charger | \$60,078 |
| 1286 | 2017 Ford Explorer | \$61,175 |
| | Total | \$499,616 |

Staff seeks to utilize the agreement between Sourcewell and 72 Hour LLC dba National Auto Fleet Group (Cars, trucks, vans, SUVs, cab chassis, and other vehicles) No.: 091521-NAF. The initial term of the Sourcewell contract ran from November 4, 2021 through November 8, 2025. On May 30, 2025, the first renewal period was exercised and provided a new expiration date of November 8, 2026. National Auto Fleet Group selected Alan Jay Automotive Management, Inc. to conduct business in the State of Florida. Sourcewell, a municipal contracting agency, allows government entities to cooperatively procure equipment and services at discounted rates. By leveraging Sourcewell's cooperative pricing, the City ensures competitive costs and streamlined procurement, enabling staff to respond quickly and effectively to emerging needs.

Why Action is Necessary:

Pursuant to Code of Ordinances, in accordance with Procurement Code Section 23-5 Competitive procurement required; Procurement Mechanisms, (3) Cooperative Purchasing. Includes a variety of arrangements whereby two or more public entities have the opportunity to purchase from the same supplier or multiple suppliers using a single competitive procurement mechanism. Furthermore, Section 23-9, Award, (e) The City Manager may award procurements within the delegated spending authority. All other procurements, except emergency procurements, require commission approval for award.

Cost Benefit:

The City of Hallandale Beach routinely leverages cooperative purchasing agreements to maximize cost efficiencies and realize savings that would otherwise be difficult for a municipality of our size to obtain independently. In alignment with this strategy, the City has elected to purchase eight new police vehicles from Automotive Management Inc., utilizing Sourcewell cooperative contract #091521-NAF. This approach ensures competitive pricing, streamlined procurement, and supports the timely acquisition of essential public safety assets.

PROPOSED ACTION:

The City Commission considers the attached Resolution.

ATTACHMENT(S):

Exhibit 1 – Resolution

Exhibit 2 – Ordinance No. 2025-011

Exhibit 3 - National Auto Fleet Contract 091521

Exhibit 4 – National Auto Fleet Contract 0915210045 Extension

Exhibit 5 – Vehicle Quotes

Prepared By: Thomas Goodman

Thomas Goodman III

Fleet Manager

Reviewed By: Marlon Lobban

Marlon Lobban

Public Works Director

Reviewed By: Noemy Sandoval

Noemy Sandoval

Assistant City Manager