



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
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 International: +1.800.978.2737

Q-633729-45679.581DJ

Issued: 01/22/2025

Quote Expiration: 03/31/2025

Estimated Contract Start Date: 04/01/2025

Account Number: 107158

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Hallandale Beach Police Dept. - FL 400 S Federal Hwy Hallandale Beach, FL 33009-6433 USA	Hallandale Beach Police Dept. - FL 400 S Federal Hwy Hallandale Beach FL 33009-6433 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Griffin McKean Phone: Email: gmckean@axon.com Fax:	Andrew McClelland Phone: 314-807-4734 Email: amcclelland@hallandalebeachfl.gov Fax:

**Quote Summary**

Program Length	36 Months
<b>TOTAL COST</b>	<b>\$74,975.20</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$74,975.20</b>

**Discount Summary**

Average Savings Per Year	\$0.00
<b>TOTAL SAVINGS</b>	<b>\$0.00</b>

**Payment Summary**

<b>Date</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Mar 2025	\$74,975.20	\$0.00	\$74,975.20
<b>Total</b>	<b>\$74,975.20</b>	<b>\$0.00</b>	<b>\$74,975.20</b>

Quote Unbundled Price:	\$74,975.20
Quote List Price:	\$74,975.20
Quote Subtotal:	\$74,975.20

## Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Hardware</b>									
101211	AXON AIR - SKYDIO SPEAKER/MIC FOR X10	2			\$320.00	\$320.00	\$640.00	\$0.00	\$640.00
101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	3			\$265.00	\$265.00	\$795.00	\$0.00	\$795.00
101261	AXON AIR - SKYDIO NIGHTSENSE IR FILTER FOR X10	3			\$2,800.00	\$2,800.00	\$8,400.00	\$0.00	\$8,400.00
101235	AXON AIR - SKYDIO X10 STARTER KIT 2.4/5GHZ CELL IR NA VT300Z	3			\$16,464.40	\$16,464.40	\$49,393.20	\$0.00	\$49,393.20
<b>A la Carte Warranties</b>									
101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	3			\$5,249.00	\$5,249.00	\$15,747.00	\$0.00	\$15,747.00
<b>Total</b>							<b>\$74,975.20</b>	<b>\$0.00</b>	<b>\$74,975.20</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	101211	AXON AIR - SKYDIO SPEAKER/MIC FOR X10	2	1	03/01/2025
A la Carte	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	3	1	03/01/2025
A la Carte	101235	AXON AIR - SKYDIO X10 STARTER KIT 2.4/5GHZ CELL IR NA VT300Z	3	1	03/01/2025
A la Carte	101261	AXON AIR - SKYDIO NIGHTSENSE IR FILTER FOR X10	3	1	03/01/2025

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	3		

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	400 S Federal Hwy	Hallandale Beach	FL	33009-6433	USA

## Payment Details

Mar 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
HW Upfront payment	101211	AXON AIR - SKYDIO SPEAKER/MIC FOR X10	2	\$640.00	\$0.00	\$640.00
HW Upfront payment	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	3	\$795.00	\$0.00	\$795.00
HW Upfront payment	101235	AXON AIR - SKYDIO X10 STARTER KIT 2.4/5GHZ CELL IR NA VT300Z	3	\$49,393.20	\$0.00	\$49,393.20
HW Upfront payment	101261	AXON AIR - SKYDIO NIGHTSENSE IR FILTER FOR X10	3	\$8,400.00	\$0.00	\$8,400.00
HW Upfront payment	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	3	\$15,747.00	\$0.00	\$15,747.00
<b>Total</b>				<b>\$74,975.20</b>	<b>\$0.00</b>	<b>\$74,975.20</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

1/22/2025

