



Axon Enterprise, Inc.
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 Scottsdale, Arizona 85255
 United States
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 International: +1.800.978.2737

Q-655790-45679.119DJ

Issued: 01/21/2025

Quote Expiration: 04/01/2025

Estimated Contract Start Date: 04/01/2025

Account Number: 107158

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Hallandale Beach Police Dept. - FL 400 S Federal Hwy Hallandale Beach, FL 33009-6433 USA	Hallandale Beach Police Dept. - FL 400 S Federal Hwy Hallandale Beach FL 33009-6433 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Griffin McKean Phone: Email: gmckean@axon.com Fax:	Andrew McClelland Phone: 314-807-4734 Email: amcclelland@hallandalebeachfl.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$69,085.00
ESTIMATED TOTAL W/ TAX	\$69,085.00

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Mar 2025	\$13,817.00	\$0.00	\$13,817.00
Mar 2026	\$13,817.00	\$0.00	\$13,817.00
Mar 2027	\$13,817.00	\$0.00	\$13,817.00
Mar 2028	\$13,817.00	\$0.00	\$13,817.00
Mar 2029	\$13,817.00	\$0.00	\$13,817.00
Total	\$69,085.00	\$0.00	\$69,085.00

Quote Unbundled Price:	\$69,085.00
Quote List Price:	\$69,085.00
Quote Subtotal:	\$69,085.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	3	60		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	8	60		\$57.50	\$57.50	\$27,600.00	\$0.00	\$27,600.00
101242	AXON AIR - SKYDIO CONNECT LICENSE FOR X10	3	60		\$208.25	\$208.25	\$37,485.00	\$0.00	\$37,485.00
A la Carte Services									
101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	1	60		\$25.00	\$25.00	\$1,500.00	\$0.00	\$1,500.00
12021	AXON AIR - VIRTUAL ONBOARDING	1			\$2,500.00	\$2,500.00	\$2,500.00	\$0.00	\$2,500.00
Total							\$69,085.00	\$0.00	\$69,085.00

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	8	04/01/2025	03/31/2030
A la Carte	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	3	04/01/2025	03/31/2030
A la Carte	101242	AXON AIR - SKYDIO CONNECT LICENSE FOR X10	3	04/01/2025	03/31/2030

Services

Bundle	Item	Description	QTY
A la Carte	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	1
A la Carte	12021	AXON AIR - VIRTUAL ONBOARDING	1

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	400 S Federal Hwy	Hallandale Beach	FL	33009-6433	USA

Payment Details

Mar 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	8	\$5,520.00	\$0.00	\$5,520.00
Year 1	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	3	\$0.00	\$0.00	\$0.00
Year 1	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	1	\$300.00	\$0.00	\$300.00
Year 1	101242	AXON AIR - SKYDIO CONNECT LICENSE FOR X10	3	\$7,497.00	\$0.00	\$7,497.00
Year 1	12021	AXON AIR - VIRTUAL ONBOARDING	1	\$500.00	\$0.00	\$500.00
Total				\$13,817.00	\$0.00	\$13,817.00

Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	8	\$5,520.00	\$0.00	\$5,520.00
Year 2	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	3	\$0.00	\$0.00	\$0.00
Year 2	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	1	\$300.00	\$0.00	\$300.00
Year 2	101242	AXON AIR - SKYDIO CONNECT LICENSE FOR X10	3	\$7,497.00	\$0.00	\$7,497.00
Year 2	12021	AXON AIR - VIRTUAL ONBOARDING	1	\$500.00	\$0.00	\$500.00
Total				\$13,817.00	\$0.00	\$13,817.00

Mar 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	8	\$5,520.00	\$0.00	\$5,520.00
Year 3	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	3	\$0.00	\$0.00	\$0.00
Year 3	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	1	\$300.00	\$0.00	\$300.00
Year 3	101242	AXON AIR - SKYDIO CONNECT LICENSE FOR X10	3	\$7,497.00	\$0.00	\$7,497.00
Year 3	12021	AXON AIR - VIRTUAL ONBOARDING	1	\$500.00	\$0.00	\$500.00
Total				\$13,817.00	\$0.00	\$13,817.00

Mar 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	8	\$5,520.00	\$0.00	\$5,520.00
Year 4	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	3	\$0.00	\$0.00	\$0.00
Year 4	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	1	\$300.00	\$0.00	\$300.00
Year 4	101242	AXON AIR - SKYDIO CONNECT LICENSE FOR X10	3	\$7,497.00	\$0.00	\$7,497.00
Year 4	12021	AXON AIR - VIRTUAL ONBOARDING	1	\$500.00	\$0.00	\$500.00
Total				\$13,817.00	\$0.00	\$13,817.00

Mar 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100112	AXON AIR - EVIDENCE.COM LICENSE - PILOT DATA	8	\$5,520.00	\$0.00	\$5,520.00
Year 5	100551	AXON AIR - DRONESENSE CLOUDSTREAM FOR SKYDIO	3	\$0.00	\$0.00	\$0.00

Mar 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	1	\$300.00	\$0.00	\$300.00
Year 5	101242	AXON AIR - SKYDIO CONNECT LICENSE FOR X10	3	\$7,497.00	\$0.00	\$7,497.00
Year 5	12021	AXON AIR - VIRTUAL ONBOARDING	1	\$500.00	\$0.00	\$500.00
Total				\$13,817.00	\$0.00	\$13,817.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

1/21/2025

